

Survey Research Center

University of Michigan

Panel Studies of Entrepreneurial Dynamics

**Codebook
by Questionnaire Used**
(Version: 09/01/2004)

Panel Study of Entrepreneurial Dynamics

The Panel Study of Entrepreneurial Dynamics is now coordinated by the University of Michigan's Institute for Social Research under the direction of Richard Curtin. The panel survey is a multi-year tracking of a cohort of individuals starting new businesses. The panel participants were identified prior to launch of their firms and are being tracked through gestation, launch and to the eventual growth or death of the firm.

This project is the most comprehensive research effort ever conducted to longitudinally examine the startup process. The project was initiated and guided by Paul Reynolds, the Paul T. Babson Chair in Entrepreneurial Studies at Babson College, and a Visiting Professor in Entrepreneurship at the London Business School. In addition, the study involves a voluntary collaboration of 110 world-class researchers from 51 institutions in 9 countries. Most of these collaborators helped to fund the initial stages of the study, as well as to design the panel sample and the questionnaire. This group of researchers formed the Entrepreneurial Research Consortium and sponsored this project during its first five years.

Special thanks are due to the Kauffman Center for Entrepreneurial Leadership at the Ewing Marion Kauffman Foundation for providing the necessary funding to complete the third and fourth waves of interviewing.

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Format of Codebook: Questionnaire Used

The codebook contains the questions asked in all four waves of the Panel Study of Entrepreneurial Dynamics. Whenever the question wording was identical, the four variable numbers for each of the four waves are listed in parallel columns next to the question wording. If the question was asked only in one, two, or three waves, only those columns will contain variable numbers. The codebook includes an index in the appendix that lists the codebook pages that contain each of the variables. The variable numbers are identical to the question numbers in the questionnaires associated with that wave.

The first four columns contain the frequencies for the variables for each wave. Whenever the answer codes were open-ended no frequencies are listed otherwise the size of the codebook would become unmanageable. The column on the right lists the question wording, code values, and the meaning of the codes. The sum of the frequencies represents the total number of cases who were eligible to be asked the question. Eligibility depends on a number of factors, including the respondents answer to prior questions, if the question was answered in a prior wave, if the respondent declined to participate in the survey, or if the respondent was not eligible for a subsequent wave. All ineligible respondents were coded with the SPSS system missing value.

This codebook should be used in conjunction with the data set labeled 'ERCW14Q'. This codebook and data set are organized by the questionnaire used to conduct the interview. For example, all those interviewed using the fourth wave questionnaire have been included in the wave four frequencies. A second codebook, 'ERC_CodeS', and its appropriate data set, 'ERCW14S', is also available for download. This second codebook is organized by the sequence of interviews in the panel study rather than by the questionnaire used. Since the minority oversample was only conducted over three waves instead of four, the data collected with the wave three questionnaire is incorporated with the wave two frequencies, and the data collected using the wave four questionnaire is incorporated with the wave three frequencies. These two organization methods will make it easier to control for the year in which the interview was conducted as well as the interview sequence in the panel study.

Example

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q120	R577	S577	T577	At what stage of development is the product or service this (start-up/new firm) will be selling: 1) Completed and ready for sale or delivery; 2) A prototype or procedure has been tested with customers; 3) A model or procedure is being developed; or 4) Still in the idea stage?
352	183	183	319	1. Completed and ready for sale or delivery
154	56	43	75	2. Prototype/procedure tested with customers
169	40	25	45	3. Model/procedure is being developed
136	12	15	73	4. Still in the idea stage
2	4	0	14	0. No work has been done on a product or service
17	3	5	7	9. DK; NA

Variable Number

Frequency of people who answered a code

Code number

The possible answers to the question

The question

Identification Variables

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
RESPID				RESPONDENT ID

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
ID				SHORT RESPONDENT ID

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
RTYPE				RESPONDENT TYPE
446				10. NE: BOTH GENDERS
223				11. NE: WOMEN OVERSAMPLE
161				12. NE: MINORITY OVERSAMPLE
223				20. CG: BOTH GENDERS
208				21. CG: MINORITY OVERSAMPLE

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
INW1PHON	INW2PHON	INW3PHON	INW4PHON	DATA FROM PHONE INTERVIEW?
0	760	750	728	0. No
1261	501	511	533	1. Yes

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
INW1MAIL	INW2MAIL	INW3MAIL	INW4MAIL	DATA FROM MAIL INTERVIEW?
356	874	932	881	0. No
905	387	329	380	1. Yes

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
WTW1	WTW2	WTW3	WTW4	CONSISTENT WEIGHTS. Weights assigned by the University of Michigan.

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
WTCG				WEIGHT FOR CONTROL GROUP. Weights assigned by the University of Michigan.

The weights developed by the Survey Research Center at the University of Michigan focused on insuring that the estimated results would be representative of the entire U.S. population (excluding Alaska and Hawaii). Separate weights were developed for the samples that were used to identify nascent entrepreneurs and the control groups, the detailed interview with the control groups (WTCG), as well as the three subsequent interviews with nascent entrepreneurs (WTW1, WTW2, WTW3, and WTW4).

In each case the weights correct for differences in selection probabilities and differential nonresponse rates. The Current Population Surveys conducted by the U.S. Census were used to adjust the data based on age, education, race, and sex. Other variables were considered but not used due to high rates of missing information (household income for example). Nonetheless a comparison check of the distributions for variables not included in the post-stratification design showed no large or systematic differences.

The weights were devised to minimize the loss in the precision of the estimates due to weighting. This loss of precision results in higher standard errors of the estimates due to weighting. Measuring the loss as the proportion of the variance of the estimated percentages due to weighting, the weights devised by SRC were superior: In comparison with the weights devised for the first wave of interviews with nascent entrepreneurs, the loss due to the new SRC weight was just 4.5% compared with the loss of 34.2% due to the original weight.

The weights have been centered so that the sum of the weights is equal to the actual sample size. Any analysis should re-center the weights so that the mean weight remains equal to 1.0.

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	YEAR OF SCREENING INTERVIEW	
SCREENYR				1998.	1998
887				1999.	1999
360				2000.	2000
14				2001.	2001
0					

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	MONTH OF SCREENING INTERVIEW	
SCREENMT				01.	January
14				02.	February
0				03.	March
0				04.	April
5				05.	May
0				06.	June
0				07.	July
203				08.	August
140				09.	September
111				10.	October
119				11.	November
528				12.	December
141					

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	DAY OF SCREENING INTERVIEW	
SCREENDA				CODE DATE	

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	PHONE INTERVIEW END YEAR	
PHYR	PHYR2	PHYR3	PHYR4	1998.	1998
548	0	0	0	1999.	1999
587	315	0	0	2000.	2000
126	186	0	0	2001.	2001
0	0	511	0	2002.	2002
0	0	0	0	2003.	2003
0	0	0	533		

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	PHONE INTERVIEW END MONTH	
PHMTH	PHMTH2	PHMTH3	PHMTH4		
336	71	0	0	01.	January
57	49	0	0	02.	February
39	63	0	0	03.	March
28	3	3	0	04.	April
10	0	27	99	05.	May
0	0	225	290	06.	June
61	0	75	68	07.	July
75	0	123	46	08.	August
120	48	14	30	09.	September
161	124	32	0	10.	October
76	79	10	0	11.	November
298	64	2	0	12.	December

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	PHONE INTERVIEW END DAY	
PHDAY	PHDAY2	PHDAY3	PHDAY4		
				CODE DATE (1-31)	

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	MAIL SURVEY RETURN DATE, YEAR	
MAILQYR	YRMAIL12	YRMAIL3	YRMAIL4		
263	0	0	0	1998.	1998
455	148	0	0	1999.	1999
187	239	0	0	2000.	2000
0	0	310	0	2001.	2001
0	0	18	0	2002.	2002
0	0	0	380	2003.	2003

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	MAIL SURVEY RETURN DATE, MONTH	
MAILQMT	MTMAIL12	MTMAIL3	MTMAIL4		
172	62	15	0	01.	January
235	44	3	0	02.	February
86	54	0	0	03.	March
27	46	0	0	04.	April
13	27	0	0	05.	May
30	4	11	158	06.	June
12	1	77	112	07.	July
55	1	93	46	08.	August
36	0	18	38	09.	September
76	0	56	19	10.	October
70	99	29	7	11.	November
93	49	26	0	12.	December

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WAVE 1

WAVE 2

WAVE 3

WAVE 4

MAILQDA

DAMAIL12

DAMAIL3

DAMAIL4

MAIL SURVEY RETURN DATE, DAY

CODE DATE (1-31)

Status of Start-Ups

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q101			First, is this business start-up effort on your own, as part of your current job for an employer, or as a mixture of both?
711			1. Start-up on own
12			2. Start-up for employer
106			3. Mixture of both
0			8. DK
1			9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q104			Why do you want to start this business?
829			000. Other
0			998. DK
1			999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
			T500a
			In (YEAR OF LAST INTERVIEW), you reported that you were no longer pursuing a start-up named (BUSINESS NAME). Is this correct?
			81
			2
			0
			0
			1. Yes
			5. No
			8. DK
			9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
			T500c
			When you left the start-up, did you go back to your old job, work at a new job, work on another start-up, are you looking for work, or doing something else?
			26
			27
			8
			4
			2
			4
			0
			0
			10
			0
			1. Going/went back to old job
			2. Working at new job
			3. Working on another start-up
			4. Looking for work
			5. Retired, not working - if vol
			6. Continue same job/work - if vol
			7. Stay at home parent - if vol
			8. Student - if vol
			0. Something else
			9. DK/NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T500d	What is your occupation? USE "MASTER OCCUPATION CODE" IN APPENDIX A

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T500e	In what industry is this occupation? USE "MASTER BUSINESS SECTOR CODE" IN APPENDIX A

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S501a	T501a	About a year ago, you reported active involvement in a going business named (BUSINESS NAME) which engaged in (BUSINESS ACTIVITY). Are you still involved as an owner with this new firm start-up or business?
		111	139	1. Yes
		25	54	5. No
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S501b	T501b	How would you describe the current status of this new business? Is it still an operating business with the same general structure as before, has it been sold to others, has any major piece been sold or spun off on its own, or has it ceased to do business for any reason?
		105	128	1. Operating business
		4	9	2. Entire firm sold to others
		5	8	3. Pieces sold, spin off, or firm divided into two or more parts
		22	42	4. Business terminated
		0	5	7. Something else
		0	1	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S501d	T501d	If you had to put the current status of this going business in a category, would you say it is the same operating, sold to others, has sold or spun off a major segment, or has it ceased to do business?
		0	3	1. Operating business
		0	0	2. Entire firm sold to others
		0	0	3. Pieces sold, spun off, or firm divided into two or more parts
		0	3	4. Business terminated
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R501	S501	T501	About a year ago, you said you were actively involved in helping start a business, (BUSINESS NAME). Are you still involved as an owner with this new firm start-up?
	388	240	127	1. Yes
	113	135	131	2. No
	0	0	1	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R502	S502	T502	How would you describe the current status of this start-up effort? Is it now an operating business, still in an active start-up phase, still a start-up but currently inactive, no longer being worked on by anyone, or something else?
	161	86	45	1. Operating business
	151	104	44	2. Active start-up
	93	90	56	3. Inactive start-up
	87	92	97	4. No longer worked on by anyone
	9	0	17	5. Something else
	0	3	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R503	S503	T503	If you had to put the current status of the start-up effort into one category, would you say it is now an operating business, still in an active start-up phase, still a start-up but currently inactive, no longer being worked on by anyone?
	2	1	2	1. Operating business
	5	0	4	2. Active start-up
	0	0	4	3. Inactive start-up
	2	1	7	4. No longer worked on by anyone
	0	0	0	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R507	S507	T507	Last year, you told us that your business (BUSINESS NAME) was engaged in (ACTIVITY). Is this still an accurate description of the business activity?
	372	309	227	1. Yes
	40	26	25	2. No
	0	0	0	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q103	R508		T508	How would you now describe the major product or service of this new business?
828	40		24	000. Other
1	0		1	998. DK
1	0		0	999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
SUSECTOR				START UP SECTOR (Q103)
				USE "MASTER BUSINESS SECTOR CODE" IN APPENDIX A

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
SUSECT10				10 START UP SECTOR GROUPS - SUMMARY VARIABLE
30				0109. AGRICULTURE, FOREST, FISH
0				1014. MINING
47				1517. CONSTRUCTION
48				2039. MANUFACTURING
20				4049. TRANSPORTATION, COMMUNICATION, UTIL
25				5051. WHOLESALE
211				5259. RETAIL
49				6067. FINANCIAL, INSURANCE, REAL ESTATE
387				7089. SERVICES
10				9197. PUBLIC ADMIN
1				9999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
SUSIC10C				10 START UP SECTOR GROUPS - SUMMARY VARIABLE
30				01000. AGRICULTURE, FOREST, FISH
0				02000. MINING
47				03000. CONSTRUCTION
48				04000. MANUFACTURING
20				05000. TRANSPORTATION, COMMUNICATION, UTIL
25				06000. WHOLESALE
211				07000. RETAIL
236				08000. BUSINESS SERVICES
134				09000. CONSUMER SERVICES
76				10000. HEALTH, EDU, MED, GOV SER
434				99999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R509	S509	T509	Would you consider this a slight variation from the emphasis of a year ago or a major redirection? In other words, would you now describe the business in completely different terms?
	11	10	7	1. Yes, major redirection
	28	16	18	2. No, slight variation
	1	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S510	T510	Why was the business emphasis changed (from one year ago)?
		1	1	1. Profitability greater with new focus
		1	2	2. Too much competition/market saturation
		1	0	3. Entrepreneur moved
		2	0	4. Difference of opinion among owners
		1	0	5. Simplify the business
		3	1	6. Become more creative/interesting
		0	2	7. External economic factors
		0	0	0. Other
		1	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q184	R511	S511	T511	Would you consider this new business to be in retail; a restaurant, tavern, bar, or nightclub; customer or consumer services, such as a repair shop, motel, or rental agency; health, education, or social services or something else?
216	5	1	2	1. Retail
53	1	1	0	2. Restaurant, tavern, bar, or nightclub
254	0	1	1	3. Customer or consumer services
150	1	3	2	4. Health, education, or social services
375	5	4	2	5. Something else
4	0	0	0	8. DK
1	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q185	R511a	S511a	T511a	Would you consider this new business to be in manufacturing, construction, agriculture, mining, or something else?
51	0	1	0	1. Manufacturing
31	0	1	0	2. Construction
20	0	0	0	3. Agriculture
4	0	0	0	4. Mining (or services to mining firms)
270	5	2	2	5. Something else
3	0	0	0	8. DK
1	0	0	0	9. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q185a	R511b	S511b	T511b	Would you say it is making a product that is durable -- designed to last over three years, or non-durable -- designed to last less than three years?
23	0	1	0	1. Durable (designed to last over 3 years)
3	0	0	0	2. Non-durable (designed to last less than 3 years)
0	0	0	0	8. DK
0	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q186	R511c	S511c	T511c	Would you consider this new business to be in wholesale distribution, transportation, utilities, communications, or something else?
21	0	1	0	1. Wholesale distribution
17	0	0	0	2. Transportation
2	0	0	0	3. Utilities
30	1	1	0	4. Communications
199	4	0	2	5. Something else
4	0	0	0	8. DK
1	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q187	R511d	S511d	T511d	Would you consider this new business to be in finance, insurance, real estate, some type of business consulting or service, or something else?
16	0	0	0	1. Finances
7	0	0	0	2. Insurance (including brokers)
17	0	0	0	3. Real estate
46	1	0	1	4. Business consulting or service
114	3	0	1	5. Something else
3	0	0	0	8. DK
1	0	0	0	9. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q187a	R511e	S511e	T511e	What would best describe the type of business service or consulting -- will this be a law or accounting practice; a computer or world wide web programming firm; provide business consulting; provide business services, such as bookkeeping, credit bureaus, temporary help agencies, or copy services; or something else?
5	0	0	0	1. Law or accounting practice
8	1	0	0	2. Computer/world wide web programming
9	0	0	1	3. Business consulting
9	0	0	0	4. Business services (bookkeeping, credit bureaus, etc)
14	0	0	0	5. Something else
0	0	0	0	8. DK
0	0	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R511k	S511k	T511k	When we spoke to you last year, your business did not yet have a name. What is now the name of this new business -- that is, what do you call it when you talk with others about it?
	39	25	4	0. Name of business (character variable)
	34	11	5	1. No name yet
	5	2	1	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R511m	S511m	T511m	Last year, you told us your business was called (BUSINESS NAME). Is this still the name of the business?
	289	248	201	1. Yes
	41	48	41	2. No
	4	1	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q105	R511n	S511n	T511n	What is the name of this new business? (What do you call it when you talk with others about it?)
666	38	49	38	0. Has a name for the business
157	3	0	3	1. No name yet
7	4	0	0	9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q106

Why do you expect the new business to be successful?

824
5
1

000. Other
998. DK
999. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q107

What major problems have you had in starting this business?

000. Other
998. DK
999. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q107a

What other major problems starting this business do you expect in the future?

166
641
22
1

000. None
001. Response
998. DK
999. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q108

If you were NOT starting this business, what would you be doing with your time and money?

797
32
1

000. Other
998. DK
999. NA

Sold or Terminated Businesses

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S512g	T512g	You reported that you no longer own any of the business, is this because you left the start-up team of an operating business, the business was sold to a new set of owners, parts of the firm were broken or spun off and you are now only with one part of the firm, the firm was shut down, or for some other reason?
		4	5	1. Left the start-up team
		7	7	2. Entire firm sold to others
		2	1	3. Firm broke up and R stayed with one piece
		17	28	4. Business was shut down
		0	13	5. Other
		4	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S512i	T512i	If you had to put the reason you no longer own any of this firm, would you say that it was because you left the start-up team of an operating business, the business was sold to a new set of owners, parts of the firm were broken or spun off and you are now only with one part of the firm, the firm was shut down, or for some other reason?
		0	3	1. Left the start-up team
		0	0	2. Entire firm sold to others
		0	0	3. Firm broke up and R stayed with one piece
		0	10	4. Business was shut down
		4	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S512n	T512n	You say you have left the start-up team. Does this mean that you will no longer own any of the business?
		4	7	1. Yes, no longer an owner
		0	1	2. No, still retain some ownership
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S512o	T512o	What percentage of the firm do you still retain?
		0	1	CODE PERCENT (0-100)
		0	0	998. DK
		0	0	999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S512p	T512p	About how much is your share of ownership worth?
		0	1	CODE ACTUAL NUMBER (0-100,000,000)
		0	0	999999998. DK
		0	0	999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S512q	T512q	As a part owner, do you have some, few, or no management responsibilities for the firm?
		0	0	1. Some
		0	0	2. Few
		0	1	3. None
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S512r	T512r	As a part owner, do you have a major, minor, or no say in future planning and developing strategy for the business?
		0	0	1. Major
		0	1	2. Minor
		0	0	3. No say
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
		S512s	We would like to find out more about the current situation with this firm, could you give us the name and contact information of one of the other owners that is still actively involved in firm management?
		1	1. Yes
		3	5. No
		0	8. DK
		0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
		S513a	T513a
			You say the entire firm was sold to others. In what year was this legal transfer completed?
		5	0
		2	3
		0	4
		0	0
		0	0
		0	0
		0	0
		0	0

2000.	2000
2001.	2001
2002.	2002
2003.	2003
9998.	DK
9999.	NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
		S513b	T513b
			And in what month? [PROBE for season if DK month]
		1	0
		1	0
		0	0
		1	0
		1	1
		0	1
		0	0
		1	0
		1	1
		1	0
		0	1
		0	1
		0	0
		0	1
		0	0
		0	0
		0	0

01.	January
02.	February
03.	March
04.	April
05.	May
06.	June
07.	July
08.	August
09.	September
10.	October
11.	November
12.	December
13.	Winter
14.	Spring
15.	Summer
16.	Fall
99.	DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513c	T513c	What was the major reason the firm was sold?
		0	1	1. No cash flow/profits
		1	0	2. No customers/no customer base
		1	1	3. Sold for a profit
		1	0	4. Incompatible with partner
		2	2	5. Lack of interest/change of goals
		1	0	6. Someone offered to buy
		1	3	7. Personal/health
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513d	T513d	Are there other important reasons?
		1	0	1. No cash flow/profits
		0	0	2. No customers/no customer base
		2	0	3. Sold for a profit
		1	0	4. Incompatible with partner
		0	0	5. Lack of interest/change of goals
		1	0	6. Lack of time
		0	0	7. Personal/health
		2	5	0. No second mention
		0	1	8. DK
		0	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513e	T513e	At the time of the sale, what percentage of the firm did you own?
				CODE ACTUAL PERCENT (0-100)
				998. DK
				999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513f	T513f	What was the approximate price was paid for the firm?
				CODE ACTUAL PRICE (0-100,000,000)
				999999998. DK
				999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513g	T513g	Of this amount, how much was for the physical and tangible assets, such as land buildings, machinery, vehicles and fixtures?
				CODE ACTUAL PRICE (0-100,000,000)
				999999998. DK
				999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513h	T513h	Do you consider the sale price to be too low, about right, or too high?
		5	2	1. Yes
		2	5	2. About right
		0	0	3. Too high
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513i		Since this new business appears to have been a successful start-up, we would like to find out more about the current situation of the firm under the new owners. Can you give us the name and contact information for one of the new owners that is actively involved in management of this new business? (IF THERE ARE CHOICES, TAKE THE PERSON WITH THE LARGEST PERCENTAGE OF OWNERSHIP)
		1		1. Yes
		5		5. No
		1		8. DK
		0		9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

S513n T513n

You said that the new business, which was one legal entity, has now been broken into several units, each with a different legal identity. Can you briefly describe each of these entities, how much of the original firm was placed in each, the primary business activity of each unit, and who owns the different units?

How many different units are there?

1	1	2.	Two
1	0	3.	Three
0	0	4.	Four
0	0	8.	DK
0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

S513na_1 T513na_1

Describe the first unit. [Unit #1]

0	0	1.	Mining
2	0	2.	Production
0	1	3.	Wholesale/retail
0	0	4.	Teaching
0	0	8.	DK
0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

S513na_2 T513na_2

Describe the next unit. [Unit #2]

1	0	1.	Mining
0	0	2.	Production
0	1	3.	Wholesale/retail
1	0	4.	Teaching
0	0	8.	DK
0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

S513na_3 T513na_3

Describe the next unit. [Unit #3]

0	0	1.	Mining
0	0	2.	Production
1	0	3.	Wholesale/retail
0	0	4.	Teaching
0	0	8.	DK
0	0	9.	NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513na_4	T513na_4	Describe the next unit. [Unit #4]
		0	0	1. Mining
		0	0	2. Production
		0	0	3. Wholesale/retail
		0	0	4. Teaching
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513na_5	T513na_5	Describe the next unit. [Unit #5]
		0	0	1. Mining
		0	0	2. Production
		0	0	3. Wholesale/retail
		0	0	4. Teaching
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513o_1	T513o_1	Do you have the largest share of ownership in this part of the original business? [Unit #1]
		0	0	1. Yes
		2	1	5. No
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513o_2	T513o_2	Do you have the largest share of ownership in this part of the original business? [Unit #2]
		1	1	1. Yes
		1	0	5. No
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513o_3	T513o_3	Do you have the largest share of ownership in this part of the original business? [Unit #3]
		1	0	1. Yes
		0	0	5. No
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513o_4	T513o_4	Do you have the largest share of ownership in this part of the original business? [Unit #4]
		0	0	1. Yes
		0	0	5. No
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513o_5	T513o_5	Do you have the largest share of ownership in this part of the original business? [Unit #5]
		0	0	1. Yes
		0	0	5. No
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513p_1	T513p_1	Does this part have the majority of the original firm, in terms of assets and market potential? [Unit #1]
		1	0	1. Yes
		1	1	5. No
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513p_2	T513p_2	Does this part have the majority of the original firm, in terms of assets and market potential? [Unit #2]
		0	0	1. Yes
		0	0	5. No
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513p_3	T513p_3	Does this part have the majority of the original firm, in terms of assets and market potential? [Unit #3]
		0	0	1. Yes
		0	0	5. No
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513p_4	T513p_4	Does this part have the majority of the original firm, in terms of assets and market potential? [Unit #4]
		0	0	1. Yes
		0	0	5. No
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513p_5	T513p_5	Does this part have the majority of the original firm, in terms of assets and market potential? [Unit #5]
		0	0	1. Yes
		0	0	5. No
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513q_1	T513q_1	What percentage of the original firm, in terms of assets and people, were shifted to this part of the original firm? ENTER ACTUAL PERCENT (0-100) 998. DK 999. NA
		S513q_2	T513q_2	
		S513q_3	T513q_3	
		S513q_4	T513q_4	
		S513q_5	T513q_5	

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S513w		We would like to find out more about the current status of this start-up business, even if there have been major structural changes. Can you give us the name and contact information for one of the people that own some of this business and are active in the management? 1. Yes 5. No 8. DK 9. NA
		1		
		0		
		0		
		0		

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S514a	T514a	You said the business had been shut down or closed, is that correct? 1. Yes 5. No 8. DK 9. NA
		17	38	
		0	0	
		0	0	
		0	0	

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S514b	T514b	What was the most important factor that led to this action?
		0	3	10. Financial - NFS
		2	5	11. No cash flow/no profits
		0	2	12. Didn't have enough start-up capital
		4	3	13. Too much competition/market saturated
		1	3	14. No customers/no customer base
		2	3	15. More money/profit available at a different job
		0	0	16. Collection problems/slow payment from customers/distributors
		0	0	20. Not enough experience/knowledge - NFS
		0	1	30. Bad location/needed better location/didn't have location
		2	5	40. Personal/health - NFS
		0	1	42. Entrepreneur moved
		2	1	44. Loss of interest/change of goals
		1	1	45. Lack of time
		0	1	50. General mismanaged/poor organization - NFS
		0	0	60. Incompatible with partners
		2	1	61. Partners quit
		1	0	62. Bad/incompatible employee
		0	0	63. Employees left/quit
		0	1	70. Legal/political problems
		0	5	93. External economic factors
		0	0	98. DK
		0	2	99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S514c	T514c	What was the second most important factor that led to the shutdown?
		0	0	10. Financial - NFS
		1	4	11. No cash flow/no profits
		1	1	12. Didn't have enough start-up capital
		0	0	13. Too much competition/market saturated
		1	3	14. No customers/no customer base
		1	1	15. More money/profit available at a different job
		0	1	16. Collection problems/slow payment from customers/distributors
		0	1	20. Not enough experience/knowledge - NFS
		0	0	30. Bad location/needed better location/didn't have location
		0	0	40. Personal/health - NFS
		1	1	42. Entrepreneur moved
		0	0	44. Loss of interest/change of goals
		1	1	45. Lack of time
		1	0	50. General mismanaged/poor organization - NFS
		0	0	60. Incompatible with partners
		0	1	61. Partners quit
		0	0	62. Bad/incompatible employee
		0	0	63. Employees left/quit
		1	0	70. Legal/political problems
		0	1	93. External economic factors
		9	23	00. No second mention

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S514d	T514d	Are there other reasons that you consider important?
		0	0	10. Financial - NFS
		0	0	11. No cash flow/no profits
		0	0	12. Didn't have enough start-up capital
		0	0	13. Too much competition/market saturated
		0	1	14. No customers/no customer base
		0	0	15. More money/profit available at a different job
		0	0	16. Collection problems/slow payment from customers/distributors
		0	0	20. Not enough experience/knowledge - NFS
		0	0	30. Bad location/needed better location/didn't have location
		0	0	40. Personal/health - NFS
		0	0	42. Entrepreneur moved
		0	0	44. Loss of interest/change of goals
		0	0	45. Lack of time
		0	0	50. General mismanaged/poor organization - NFS
		0	0	60. Incompatible with partners
		0	0	61. Partners quit
		0	0	62. Bad/incompatible employee
		0	0	63. Employees left/quit
		0	0	70. Legal/political problems
		0	0	93. External economic factors
		17	37	00. No third mention

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S514e	T514e	In what year did it become clear the firm would need to close?
		12	7	2000. 2000
		5	9	2001. 2001
		0	18	2002. 2002
		0	4	2003. 2003
		0	0	9998. DK
		0	0	9999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S514f	T514f	And in what month did it become clear the firm would need to close? [ENTER MONTH, PROBE FOR SEASON IF DK MONTH]
		1	5	01. January
		2	4	02. February
		0	3	03. March
		2	2	04. April
		3	3	05. May
		0	1	06. June
		0	0	07. July
		1	0	08. August
		0	3	09. September
		3	2	10. October
		0	5	11. November
		3	6	12. December
		0	1	13. Winter
		1	1	14. Spring
		0	0	15. Summer
		1	1	16. Fall
		0	1	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S514g	T514g	In what year was the last sales, income or revenue received?
		2	2	1999. 1999
		10	3	2000. 2000
		5	14	2001. 2001
		0	10	2002. 2002
		0	7	2003. 2003
		0	1	9998. DK
		0	1	9999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S514h	T514h	And in what month was the last sales, income, or revenue received? [ENTER MONTH, PROBE FOR SEASON IF DK MONTH]
		1	3	01. January
		1	3	02. February
		0	2	03. March
		2	6	04. April
		1	1	05. May
		2	0	06. June
		0	2	07. July
		0	1	08. August
		0	3	09. September
		1	2	10. October
		1	1	11. November
		7	7	12. December
		0	2	13. Winter
		1	2	14. Spring
		0	0	15. Summer
		0	1	16. Fall
		0	0	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S514i	T514i	In what year were the last wages or salaries paid?
		1	2	1999. 1999
		8	3	2000. 2000
		4	12	2001. 2001
		0	8	2002. 2002
		0	4	2003. 2003
		3	6	9998. DK
		1	3	9999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S514j	T514j	And in what month were the last wages or salaries paid?
		1	1	01. January
		1	1	02. February
		0	4	03. March
		2	3	04. April
		1	2	05. May
		1	0	06. June
		0	2	07. July
		0	0	08. August
		0	3	09. September
		1	2	10. October
		2	1	11. November
		3	7	12. December
		0	1	13. Winter
		1	0	14. Spring
		0	0	15. Summer
		0	2	16. Fall
		0	0	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S514k	T514k	After all the debts are paid off, will there be any money left over?
		7	6	1. Yes
		10	31	5. No
		0	1	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S514l	T514l	If money is left over, what percentage will you receive?
				CODE ACTUAL PERCENT (0-100)
				998. DK
				999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S514m	T514m	How much will you gain from this business?
				CODE ACTUAL AMOUNT
				99998. DK
				99999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S514n	T514n	How much additional money will be needed to cover all the debts?
				CODE ACTUAL AMOUNT
				99998. DK
				99999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S514o	T514o	Will the owners declare bankruptcy or provide additional funds to cover all the debts?
		0	4	1. Declare bankruptcy
		7	23	2. Owners provide more equity
		0	3	8. DK
		0	2	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S514p	T514p	What will be your total investment in the firm, loans and ownership funds, that will have been lost?
				ENTER ACTUAL AMOUNT
				99998. DK
				99999. NA

Active Start-Ups

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R515	S515	T515	You said you are still working on getting this new business up and running. Is that correct?
	149	94	48	1. Yes
	4	0	0	2. No
	0	0	0	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R517	S517	T517	What is the biggest problem to be overcome before you can get the new business up and running?
	0	14	10	10. Financial - NFS
	0	14	13	12. Not enough start-up capital/getting financed
	0	0	1	13. Too much competition/market saturation
	0	12	4	14. No customers/need a customer base
	0	1	0	16. Collection problems/slow payment from customers/distributors
	0	0	1	20. More knowledge/training - NFS
	0	0	1	24. Better employee training
	0	8	1	30. Bad location/location not ready yet
	0	6	1	31. Bad product/need to perfect product
	0	3	1	32. Need quality technology/equipment
	0	2	1	40. Personal/health - NFS
	0	10	4	45. Lack of time
	0	3	0	50. General mismanagement/poor organization
	0	0	2	52. Production problems
	0	8	4	53. Poor advertising/need better ads
	0	0	0	62. Bad/incompatible employees
	0	2	0	63. Employees left/need to hire employees
	0	0	0	64. Needed to find a partner
	0	7	2	70. Legal/political problems
	149	0	0	00. Other
	0	1	1	96. none
	0	0	0	98. DK
	0	3	1	99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S517a	T517a	What is the second biggest problem to be overcome before you can get the new business up and running?
		1	1	10. Financial - NFS
		5	0	12. Not enough start-up capital/getting financed
		0	0	13. Too much competition/market saturation
		0	1	14. No customers/need a customer base
		0	0	16. Collection problems/slow payment from customers/distributers
		0	0	20. More knowledge/training - NFS
		0	0	24. Better employee training
		2	2	30. Bad location/location not ready yet
		2	1	31. Bad product/need to perfect product
		5	1	32. Need quality technology/equipment
		3	1	40. Personal/health - NFS
		3	0	45. Lack of time
		0	1	50. General mismanagement/poor organization
		0	0	52. Production problems
		4	3	53. Poor advertising/need better ads
		1	0	62. Bad/incompatible employees
		1	1	63. Employees left/need to hire employees
		0	2	64. Needed to find a partner
		3	1	70. Legal/political problems
		64	33	00. No second mention

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R518a	S518	T518	How much longer do you expect to work on starting this business before you will get it up and running or give up? [CALENDAR-WISE]
	2	2	0	1. Hours
	3	0	3	2. Days
	1	1	0	3. Weeks
	63	26	20	4. Months
	61	51	24	5. Years
	19	14	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R518b	S518a	T518a	Amount of time
				CODE ACTUAL NUMBER (1-99)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R519a	S519	T519	How much more time do you expect to devote to trying to start this new business? [ACTUAL WORK TIME]
	16	8	4	1. Hours
	8	7	0	2. Days
	14	6	2	3. Weeks
	41	17	21	4. Months
	44	42	18	5. Years
	26	14	3	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R519b	S519a	T519a	Amount of time
				CODE ACTUAL NUMBER (1-99)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R520a	S520	T520	How much more time, in total would you expect the other members of the start up team, if any, to devote to the new business?
	56	23	3	0. None
	14	8	6	1. Hours
	4	5	0	2. Days
	8	4	3	3. Weeks
	28	12	14	4. Months
	19	34	9	5. Years
	0	0	11	6. No start-up members - if vol
	20	8	2	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R520b	S520a	T520a	Amount of time
				CODE ACTUAL NUMBER (1-99)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R521	S521	T521	How much more money do you expect to contribute to the new business, either as a loan or an equity investment?
				ENTER ACTUAL AMOUNT (0-99,999,995)
				99 999 999. DK; NA

WAVE 1

WAVE 2

WAVE 3

WAVE 4

R522

S522

T522

What is the probability that this business will ever be up and running as an operating business?
For instance, 10%, 50%, 100% ...?

ENTER ACTUAL PERCENT (1-100)
999. DK; NA

Inactive Start-Ups

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R525	S525	T525	Earlier you said you are still involved with the business but are not currently active in trying to establish the business. Is that correct?
	80	65	60	1. Yes
	13	0	0	2. No
	0	0	0	8. DK
	0	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R527	S527	T527	What do you think are the major problems to be overcome before you can get the new business up and running?
	0	10	18	10. Financial - NFS
	0	2	2	11. No cash flow/no profits
	0	10	7	12. Not enough start-up capital/getting financed
	0	1	3	13. Too much competition/market saturated
	0	5	3	14. No customers/need a customer base
	0	1	0	16. Collection problems/slow payment from customers/distributers
	0	0	1	20. Need more education/experience - NFS
	0	1	0	21. Need more technological knowledge
	0	1	0	22. Need more knowledge about product
	0	6	2	30. Bad location/location not ready yet
	0	0	1	31. Bad product/need to perfect product
	0	2	0	32. Need quality technology/equipment
	0	6	4	40. Personal/health - NFS
	0	0	2	44. Lack of interest/change of goals
	0	15	5	45. Lack of time
	0	2	0	46. Balancing with school
	0	0	1	48. Lack of communication/negotiation
	0	0	0	49. Lack of patience/commitment
	0	0	0	50. General mismanagement/organizational problems - NFS
	0	0	1	52. Production problems
	0	1	2	53. Poor advertising/need better ads
	0	0	2	60. Incompatibility with partner
	0	1	1	63. Employees left/need to hire employees
	0	0	1	70. Legal/political problems
	0	0	2	93. External economic factors
	0	0	1	96. None
	79	0	0	00. Other
	1	1	1	99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S527a	T527a	Same question as above (Second mention)
		3	0	10. Financial - NFS
		1	0	11. No cash flow/no profits
		0	2	12. Not enough start-up capital/getting financed
		0	0	13. Too much competition/market saturated
		1	0	14. No customers/need a customer base
		0	0	16. Collection problems/slow payment from customers/distributers
		0	1	20. Need more education/experience - NFS
		0	0	21. Need more technological knowledge
		0	1	22. Need more knowledge about product
		2	2	30. Bad location/location not ready yet
		0	0	31. Bad product/need to perfect product
		1	0	32. Need quality technology/equipment
		3	5	40. Personal/health - NFS
		0	1	44. Lack of interest/change of goals
		1	6	45. Lack of time
		0	1	46. Balancing with school
		0	0	48. Lack of communication/negotiation
		1	1	49. Lack of patience/commitment
		0	1	50. General mismanagement/organizational problems - NFS
		0	0	52. Production problems
		2	1	53. Poor advertising/need better ads
		0	0	60. Incompatibility with partner
		1	0	63. Employees left/need to hire employees
		1	0	70. Legal/political problems
		0	1	93. External economic factors
		48	37	00. No second mention

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R528	S528	T528	What might happen to cause you completely give-up on this start-up?
	0	6	8	10. Financial - NFS
	0	2	2	11. No cash flow/profits
	0	4	7	12. Not enough start-up capital
	0	8	3	14. No customers/no customer base
	0	2	0	15. More money/profit available at a different job
	0	2	2	18. If it could be sold for a large profit
	0	0	0	25. Business is too difficult/need something easier
	0	1	1	30. Bad location/could not find location
	0	0	1	31. Bad product/need to perfect product
	0	1	1	32. Lack of quality equipment/technology
	0	7	6	40. Personal/health - NFS
	0	0	2	42. Entrepreneur moved
	0	1	0	43. Lack of moral support/faith
	0	6	2	44. Lack of interest/change of goals
	0	2	0	45. Lack of time
	0	0	1	47. Started another business
	0	0	0	50. General mismanagement/poor organization - NFS
	0	0	0	70. Legal/political problems
	78	0	0	00. Other
	0	0	0	91. Desire to retire
	0	21	18	96. Nothing
	2	2	6	99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R528a	S528a	T528a	Is there anything else that would cause you to completely give up on this start-up?
		1	0	10. Financial - NFS
		2	0	11. No cash flow/profits
		0	0	12. Not enough start-up capital
		0	1	14. No customers/no customer base
		0	0	15. More money/profit available at a different job
		0	0	18. If it could be sold for a large profit
		2	0	25. Business is too difficult/need something easier
		0	1	30. Bad location/could not find location
		0	0	31. Bad product/need to perfect product
		2	0	32. Lack of quality equipment/technology
		0	0	40. Personal/health - NFS
		2	0	42. Entrepreneur moved
		1	0	43. Lack of moral support/faith
		2	0	44. Lack of interest/change of goals
		0	3	45. Lack of time
		1	0	47. Started another business
		1	0	50. General mismanagement/poor organization - NFS
		0	1	70. Legal/political problems
		1	2	91. Desire to retire
		50	52	00. No second mention

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R529a	S529	T529	How much longer do you think it will be before this business is up and running?
	0	1	0	1. Hours
	0	0	1	2. Days
	1	0	0	3. Weeks
	28	27	14	4. Months
	28	32	34	5. Years
	23	5	11	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R529b	S529a	T529a	Amount of time
				CODE ACTUAL NUMBER (1-99)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R530a	S530	T530	How much more time do you expect to devote to trying to start this new business?
	1	0	6	0. None
	2	4	6	1. Hours
	3	9	0	2. Days
	4	0	0	3. Weeks
	25	14	10	4. Months
	18	29	29	5. Years
	27	9	9	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R530b	S530a	T530a	Amount of time
				CODE ACTUAL NUMBER (1-99)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R531a	S531	T531	How many more hours, in total, would you expect the other members of the start up team, if any, to devote to the new business?
	35	26	13	0. None
	8	9	10	1. Hours
	2	10	0	2. Days
	5	3	1	3. Weeks
	11	3	2	4. Months
	6	7	4	5. Years
	0	0	21	6. No start-up team - if vol
	13	7	9	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R531b	S531a	T531a	Amount of time
				CODE ACTUAL NUMBER (1-99)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R532	S532	T532	How much more money do you expect to contribute to the new business, either as a loan or an equity investment?
				CODE ACTUAL NUMBER (0-99,999,995)
				99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R533	S533	T533	What is the probability that this business will ever be up and running as an operating business? For instance, 10%, 50%, 100% ...?
				CODE ACTUAL PERCENT (1-100)
				998. DK
				999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T533a	Since you are not actively involved in this start-up, are you: going back to your old job, working at a new job, working on another start-up, looking for work, or doing something else?
			16	1. Going/went back to old job
			12	2. Working at new job
			8	3. Working on another start-up
			2	4. Looking for work
			4	5. Retired, not working - if vol
			10	6. Continue same job/work - if vol
			2	7. Stay at home parent - if vol
			1	8. Student - if vol
			5	0. Something else
			0	9. DK/NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T533b	What is your occupation? USE "MASTER OCCUPATION CODE" IN APPENDIX A

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T533c	In what industry is this occupation? USE "MASTER BUSINESS SECTOR CODE" IN APPENDIX A

Start-Up Activity No Longer Pursued

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R535	S535	T535	Earlier you said you had given up on this new start-up. Is that correct?
	123	142	104	1. Yes
	10	0	0	2. No
	0	0	0	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R537	S537	T537	In what year did you quit the start-up or new business?
	0	0	1	1992. 1992
	0	0	0	1993. 1993
	0	0	0	1994. 1994
	0	0	0	1995. 1995
	0	1	1	1996. 1996
	0	0	0	1997. 1997
	22	2	2	1998. 1998
	98	24	16	1999. 1999
	3	85	14	2000. 2000
	0	30	32	2001. 2001
	0	0	38	2002. 2002
	0	0	7	2003. 2003
	0	2	1	9998. DK
	0	2	0	9999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R537a	S537a	T537a	And in what month (did you quit the start-up or new business)? [ENTER month, PROBE for season if DK month]
	13	16	11	01. January
	8	12	8	02. February
	12	6	5	03. March
	5	6	3	04. April
	7	8	9	05. May
	12	11	10	06. June
	7	4	3	07. July
	8	7	3	08. August
	9	8	4	09. September
	9	11	6	10. October
	7	9	6	11. November
	11	12	7	12. December
	0	5	6	13. Winter
	6	7	7	14. Spring
	2	6	9	15. Summer
	5	8	8	16. Fall
	2	6	6	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R537_my	S537_my	T537_my	Month and year quit the start up or new business.
				CODE MMMYYYY (SPSS DATE)
				999999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R538	S538	T538	When you got involved in this start-up, what was the probability that it would become an operating business? For instance, 10%, 50%, 100%?
				CODE ACTUAL PERCENT (1-100)
				999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R539	S539	T539	Earlier you said you had (stopped trying to start the new business/left the new business). What is the <u>most important</u> reason you gave up?
0		11	16	10. Financial - NFS
0		6	6	11. No cash flow/profits
0		15	4	12. Not enough start-up capital
0		6	1	13. Too much competition/market saturation
0		8	11	14. No customers/no customer base
0		5	7	15. More money/profit available at a different job
0		0	0	16. Collection problems/slow payment from customers/distributors
0		2	2	18. Sold for a large profit
0		0	1	19. Too risky
0		2	1	20. Need more education/experience - NFS
0		3	0	25. Too difficult/need something easier
0		3	2	30. Bad location/could not find location
0		0	0	31. Had a bad product
0		17	22	40. Personal/health - NFS
0		3	2	42. Entrepreneur moved
0		0	0	43. Lack of moral support/faith
0		2	6	44. Lack of interest/change of goals
0		19	12	45. Lack of time
0		7	2	46. Enrolled in school
0		8	1	47. Started another business
0		2	0	50. General mismanagement/poor organization - NFS
0		0	2	53. Poor advertising/not enough advertising
0		9	4	60. Incompatibility with partner
0		3	0	61. Partner quit/left start-up
0		2	0	62. Bad/incompatible employees
0		1	2	63. Employees left/need to hire more people
0		2	0	64. Needed a partner/could not work by self
0		6	2	70. Legal/political problems
123		0	0	00. Other
0		2	1	92. Already achieved goal/business not meant to be long term
0		0	2	93. External economic factors
0		0	0	98. DK
0		2	3	99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R539a	S539a	T539a	What was the <u>second most important</u> reason you gave up?
	0	7	11	10. Financial - NFS
	0	6	3	11. No cash flow/profits
	0	7	1	12. Not enough start-up capital
	0	1	1	13. Too much competition/market saturation
	0	7	4	14. No customers/no customer base
	0	3	0	15. More money/profit available at a different job
	0	2	0	16. Collection problems/slow payment from customers/distributors
	0	0	0	18. Sold for a large profit
	0	2	0	19. Too risky
	0	0	0	20. Need more education/experience - NFS
	0	3	0	25. Too difficult/need something easier
	0	7	0	30. Bad location/could not find location
	0	0	1	31. Had a bad product
	0	8	1	40. Personal/health - NFS
	0	2	1	42. Entrepreneur moved
	0	2	0	43. Lack of moral support/faith
	0	7	4	44. Lack of interest/change of goals
	0	14	5	45. Lack of time
	0	1	0	46. Enrolled in school
	0	4	0	47. Started another business
	0	3	1	50. General mismanagement/poor organization - NFS
	0	3	1	53. Poor advertising/not enough advertising
	0	8	3	60. Incompatibility with partner
	0	2	1	61. Partner quit/left start-up
	0	1	1	62. Bad/incompatible employees
	0	1	1	63. Employees left/need to hire more people
	0	2	0	64. Needed a partner/could not work by self
	0	2	0	70. Legal/political problems
	0	0	0	92. Already achieved goal/business not meant to be long term
	0	0	0	93. External economic factors
	105	41	72	00. Other (wave 2) / No second mention (wave 3-4)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R541a	S541a	T541a	You couldn't get along with your partners? (Was that a very important, somewhat important, somewhat unimportant, or very unimportant reason why you gave up trying to start this business?)
	10	19	17	1. Very important
	8	10	9	2. Somewhat important
	6	14	10	3. Somewhat unimportant
	98	99	75	4. Very unimportant
	1	4	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R541b	S541b	T541b	You were losing too much money? (Was that a very important, somewhat important, somewhat unimportant, or very unimportant reason why you gave up trying to start this business?)
	38	51	38	1. Very important
	23	22	24	2. Somewhat important
	12	14	17	3. Somewhat unimportant
	50	58	33	4. Very unimportant
	0	1	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R541c	S541c	T541c	To look for, or take a job with, another company? (Was that a very important, somewhat important, somewhat unimportant, or very unimportant reason why you gave up trying to start this business?)
	30	30	22	1. Very important
	17	18	23	2. Somewhat important
	21	26	18	3. Somewhat unimportant
	54	71	49	4. Very unimportant
	1	1	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R541d	S541d	T541d	To start another company? (Was that a very important, somewhat important, somewhat unimportant, or very unimportant reason why you gave up trying to start this business?)
	17	20	15	1. Very important
	14	23	20	2. Somewhat important
	10	16	17	3. Somewhat unimportant
	82	87	60	4. Very unimportant
	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R541e	S541e	T541e	You were working too hard or too many hours? (Was that a very important, somewhat important, somewhat unimportant, or very unimportant reason why you gave up trying to start this business?)
	29	43	25	1. Very important
	20	31	23	2. Somewhat important
	22	20	22	3. Somewhat unimportant
	52	51	42	4. Very unimportant
	0	1	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R541f	S541f	T541f	To achieve a better balance between work and other parts of your life? (Was that a very important, somewhat important, somewhat unimportant, or very unimportant reason why you gave up trying to start this business?)
	52	70	40	1. Very important
	24	34	21	2. Somewhat important
	10	12	15	3. Somewhat unimportant
	37	30	36	4. Very unimportant
	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R541g	S541g	T541g	It just wasn't fun anymore? (Was that a very important, somewhat important, somewhat unimportant, or very unimportant reason why you gave up trying to start this business?)
	22	20	21	1. Very important
	18	28	17	2. Somewhat important
	21	26	22	3. Somewhat unimportant
	59	72	52	4. Very unimportant
	3	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R541h	S541h	T541h	To retire? (Was that a very important, somewhat important, somewhat unimportant, or very unimportant reason why you gave up trying to start this business?)
	13	15	6	1. Very important
	8	7	7	2. Somewhat important
	5	9	15	3. Somewhat unimportant
	97	115	84	4. Very unimportant
	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R542	S542	T542	Before you got involved in (the start-up/a start-up and a new business), what did you think would be the most important problem to overcome?
	0	15	21	10. Financial - NFS
	0	11	3	11. No cash flow/no profits
	0	26	13	12. Not enough start-up capital/getting financed
	0	6	7	13. Too much competition/market saturated
	0	35	37	14. No customers/need a customer base
	0	2	2	20. Not enough education/experience
	0	3	1	22. Not enough knowledge about product
	0	4	0	23. Not enough knowledge about running a business
	0	2	7	30. Bad location
	0	0	3	31. Choosing a bad product
	0	4	0	32. Lack of quality technology/equipment
	0	7	2	40. Personal/health - NFS
	0	0	0	42. Entrepreneur moved
	0	2	3	44. Lack of interest/change of goals
	0	9	6	45. Lack of time
	0	0	1	48. Lack of communication/negotiation
	0	5	5	50. General mismanagement/poor organization
	0	4	3	51. Keeping items in stock
	0	2	0	52. Production problems
	0	12	11	53. Poor advertising/enough advertising
	0	0	8	60. Incompatibility with partner
	0	0	0	61. Partner quitting/leaving
	0	2	3	62. Bad/incompatible employees
	0	1	1	63. Finding employees
	0	4	1	64. Finding a partner
	0	3	1	70. Legal/political problems
	0	0	0	00. Other
	122	0	1	93. External economic factors
	0	3	2	96. Nothing
	1	1	8	99. DK/NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R543	S543	T543	Were you surprised by any of the problems you did encounter?
	51	56	63	1. Yes
	72	107	87	2. No
	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R543a	S543a	T543a	What was the MAIN problem that was a surprise?
	0	1	1	10. Financial - NFS
	0	3	3	11. No cash flow/no profits
	0	1	6	12. Not enough start-up capital/getting financed
	0	0	1	13. Too much competition/market saturation
	0	17	12	14. No customers
	0	3	0	16. Collection problems/slow payment from customers/distributers
	0	1	1	20. Not enough education/experience
	0	0	1	30. Bad location/difficulty in finding a location
	0	0	1	32. Lack of quality technology/equipment
	00	3	5	40. Personal/health - NFS
	0	0	1	42. Entrepreneur moved
	0	0	2	44. Lack of interest/change of goals
	0	2	1	45. Lack of time/amount of time needed
	0	3	0	48. Lack of communication/negotiation
	0	2	1	50. General mismanagement/poor organization
	0	0	1	52. Production problems
	0	0	1	53. Poor advertising/lack of effective advertising
	0	5	7	60. Incompatibility with partner
	0	3	5	61. Partner quit/left
	0	6	1	62. Bad/incompatible employees
	0	0	2	63. Number of employees needed
	0	6	5	70. Legal/political problems
	51	0	0	00. Other
	0	0	2	93. External economic factors
	0	0	0	98. DK
	0	0	3	99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R543b	S543b	T543b	If you had expected this problem, do you think it would have been possible to prevent it from being a serious issue?
	25	26	33	1. Yes
	25	28	30	2. No
	1	2	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R543c	S543c	T543c	What would you have done, if you had expected this problem?
	0	0	1	12. Gotten more start-up capital
	0	0	1	14. Tried to get more customers
	0	1	1	17. Rebudgeted
	0	3	4	20. Received more education/experience - NFS
	0	1	1	23. Received more knowledge about running a business
	0	1	0	24. Better employee training
	0	0	2	25. Kept the business smaller/stayed simple
	0	1	0	30. Found a better location
	0	0	1	31. Chosen a different product
	0	0	2	32. Bought/leased higher quality technology/equipment
	0	0	1	40. Personal/health - NFS
	0	0	1	45. Invested more time
	0	3	0	48. Better communication/negotiation
	0	1	1	49. More patience/commitment
	0	3	3	50. Approached management differently - NFS
	0	1	1	53. Better advertising
	0	1	0	54. Not procrastinated/dealt with problems as they arose
	0	0	2	62. Found more compatible employees
	0	1	4	65. Avoided a partnership
	0	4	3	66. Found a different partner
	0	0	2	70. Legal/political differences
	0	1	2	71. Taken a different legal approach
	25	0	0	00. Other
	0	4	0	90. Not started a business
	1	0	0	99. DK/NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R543d	S543d	T543d	How would you deal with it if it happened again?
	0	0	1	11. Price differently
	0	1	2	12. Get different financing/start-up capital
	0	1	0	17. Rebudget
	0	2	3	20. Receive more education/experience - NFS
	0	1	0	22. Receive more knowledge about the product
	0	1	0	30. Find a better location
	0	0	3	31. Change products
	0	1	1	32. Used more technology (internet, etc)
	0	0	1	40. Make personal life changes
	0	1	1	45. Budget in more time
	0	1	0	48. Better communication/negotiation
	0	1	0	49. More patience/commitment
	0	1	5	50. Approach management differently - NFS
	0	2	0	53. Better advertising
	0	4	0	62. Find better employees
	0	2	0	63. Hire more employees
	0	0	1	65. Avoid a partnership
	0	1	0	70. Have proper legal documentation
	23	0	0	00. Other
	0	6	7	90. Not start a business/quit
	0	4	2	96. Nothing different
	2	0	3	99. DK/NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R544	S544	T544	If you were to get involved in another start-up, would it be easier for you to recognize potential problems?
	113	154	137	1. Yes
	9	7	11	2. No
	1	2	2	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R544a	S544a	T544a	What kinds of problems would be easier for you to recognize?
	0	19	19	10. Financial - NFS
	0	2	6	11. Not enough cash flow/profits
	0	17	6	12. Not enough start-up capital/getting financed
	0	5	6	13. Too much competition/market saturation
	0	10	9	14. No customers/lack of customer base
	0	2	2	16. Collection problems/slow payment from\ customers/distributers
	0	1	9	17. Budgeting errors
	0	2	2	19. Risk of the business
	0	4	1	20. Not enough education/experience - NFS
	0	7	3	22. Not enough knowledge about the product
	0	2	3	23. Not enough knowledge about running a business
	0	6	2	30. Bad location
	0	2	3	31. Bad product/need for a different product
	0	1	0	32. Need for better/more technology/ equipment
	0	2	2	40. Personal/health - NFS
	0	1	0	44. Lack of interest/change of goals
	0	15	5	45. Time management problems
	0	5	2	48. Lack of communication/negotiation
	0	9	9	50. General mismanagement/poor organization
	0	3	3	51. Production/keeping the item in stock
	0	6	11	53. Poor advertising/need better ads
	0	13	7	60. Partner incompatibility
	0	4	6	62. Bad/incompatible employees
	0	3	2	63. Employees left/need to hire employees
	0	2	2	64. Need for a partner
	0	0	2	65. Avoidance of a partnership
	0	4	7	70. Legal/political problems
	111	0	0	00. Other
	0	0	2	93. External economic factors
	2	7	6	99. DK/NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R545	S545	T545	Now that you are no longer involved in this (start-up effort/new business), are you: going back to your old job, working at a new job, working on another start-up, looking for work, or doing something else?
	35	47	28	1. Going/went back to old job
	37	47	34	2. Working at new job
	16	27	30	3. Working on another start-up
	6	8	10	4. Looking for work
	12	11	8	5. Retired; not working
	6	4	9	6. Continue same job/work
	0	8	4	7. Stay at home parent
	0	10	1	8. School
	11	1	25	0. Other (specified)
	0	0	1	9. DK/NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T545b	What is your occupation? USE "MASTER OCCUPATION CODE" IN APPENDIX A

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T545c	In what industry is this occupation? USE "MASTER BUSINESS SECTOR CODE" IN APPENDIX A

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R546	S546	T546	Would you say that you expect to be involved in another (start-up/new business): never again, under the right conditions, or most certainly?
	7	6	12	1. Never again
	71	83	64	2. Under the right condition
	29	47	44	3. Most certainly
	0	0	0	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R547	S547	T547	Under what conditions would you work on another (start-up/new business)?
0		19	8	10. Financial - NFS
0		3	5	11. Better cash flow/more profits
0		13	9	12. More start-up capital
0		2	3	14. More customers/different customer base
0		7	6	19. Less risky
0		7	6	20. Obtained more education
0		0	2	22. Obtained more knowledge about the product
0		1	3	25. Easier/less stressful
0		3	4	30. Different location
0		6	12	31. Better/different product
0		0	1	32. Obtained better/more technology/equipment
0		11	5	40. Personal/health - NFS
0		2	5	44. More interest/change of goals
0		6	5	45. More time
0		4	1	46. Finish school
0		1	1	48. Better communication/negotiation
0		0	1	49. Had more patience/commitment
0		7	2	50. General organization/management
0		1	0	51. Better production/items kept in stock
0		6	4	60. Partner compatibility
0		1	1	62. Employee compatibility
0		3	7	64. Find a partner
0		7	4	65. Work alone/get rid of partner
0		4	1	66. Found a different partner
0		2	0	67. No longer like/lose current job
0		2	0	70. Legal/political changes
98		0	0	00. Other
0		0	1	90. Would not start a business
0		0	2	93. Better economic conditions
0		3	3	96. Nothing different
2		9	6	99. DK/NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R547a	S547a	T547a	Why would you want to work on another (start-up/new business)?
	0	33	33	1. Independence
	0	7	2	2. To leave current job/retire
	0	23	13	3. Financial possibilities
	0	19	23	4. Enjoyment/excitement/interest
	0	6	8	5. Has a good idea
	0	4	4	6. Keep busy
	0	22	15	7. Personal achievement/challenge
	0	11	2	8. Just want one
	100	0	0	0. Other
	0	5	8	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R548	S548	T548	What (are you doing/would you do) differently on (this/the next) (start-up/ new business)?
	0	12	3	10. Financial - NFS
	0	1	1	11. Check on cash flow/profitability
	0	9	14	12. More start-up capital
	0	2	2	14. More customers/different customer base
	0	3	3	17. Budget differently/better
	0	22	15	20. More education/experience - NFS
	0	4	8	22. More knowledge about product
	0	5	7	30. Better location
	0	8	14	31. Different product
	0	1		32. Acquire quality technology/equipment
	0	8	6	33. Slow down/simplify business
	0	2	0	34. Speed up/expand business
	0	1	1	40. Personal/health - NFS
	0	1	0	43. Gain moral support/faith
	0	2	3	44. More interest/change of goals
	0	3	7	45. Invest more time
	0	1	0	48. Better communication/negotiation
	0	8	3	49. More patience/commitment
	0	18	17	50. Approached management differently - NFS
	0	0	1	52. Produce faster/differently
	0	3	6	53. Better advertising
	0	4	5	62. Hire better/more compatible employees
	0	1	0	63. Hire more employees
	0	6	3	64. Find a partner
	0	11	7	65. Avoid a partnership
	0	6	4	66. Find a different partner
	0	0	2	67. Avoid hiring employees
	0	2	2	70. Legal/political changes
	110	0	0	00. Other
	0	1	1	95. Everything
	0	6	7	96. Nothing
	6	6	12	99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R549	S549	T549	What would be the MOST CRITICAL information or resource you would try to locate for the next (start-up/new business)?
	0	14	10	10. Financial - NFS
	0	3	5	11. Check on cash flow/profitability
	0	15	20	12. More start-up capital
	0	21	20	14. More customers/different customer base
	0	0	1	17. How to create a budget
	0	25	10	20. More education/experience - NFS
	0	15	21	22. More knowledge about product
	0	5	5	23. More knowledge about running a business
	0	18	10	30. Better location
	00	2	5	31. Different product
	0	1	4	32. Acquire quality technology/equipment
	0	1	0	33. Slow down/simplify business
	0	0	1	40. Personal/health - NFS
	0	1	1	45. Invest more time
	0	0	1	46. How to balance with school
	0	0	0	48. Better communication/negotiation
	0	0	1	49. Patience/commitment needed
	0	3	0	50. Approached management differently - NFS
	0	3	1	52. Produce faster/differently
	0	4	5	53. Better advertising
	0	0	12	62. Find quality employees
	0	1	2	63. Hire more employees
	0	6	1	64. Find a partner
	0	5	3	70. Legal/political changes
	104	0	0	00. Other
	0	1	2	96. Nothing
	0	2	2	98. DK
	12	11	11	99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R549a	S549a	T549a	Do you think it would be very easy, moderately easy, moderately difficult, or extremely difficult to locate this information or resource?
	16	29	25	1. Very easy
	55	60	64	2. Moderately easy
	36	52	53	3. Moderately difficult
	7	8	8	4. Extremely difficult
	2	8	4	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R550	S550	T550	If you got involved in another (start-up/new business), do you think the chances it would become an operating business will be better, about the same, or worse than for this last start-up effort?
	99	133	131	1. Better
	15	24	19	2. About the same
	2	0	3	3. Worse
	0	0	0	8. DK
	0	0	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R551	S551	T551	Given your recent experience, what probability would you now give to a similar (start-up/new business) to become an operating business? For instance, 10%, 50%, 100% ...?
				CODE ACTUAL PERCENT (1-100)
				998. DK
				999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R552	S552	T552	Based on your recent experience with this (start-up/new business), what is the most important advice you would give others trying to start a new business?
	0	16	1	10. Financial - NFS
	0	7	18	12. More start-up capital
	0	4	4	14. More customers/different customer base
	0	0	3	17. How to create a budget
	0	2	3	19. Risk assessment
	0	45	28	20. More education/experience - NFS
	0	10	22	22. More knowledge about product
	0	4	0	23. More knowledge about running a business
	0	3	5	30. Better location
	0	2	2	31. Different product
	0	1	0	32. Acquire quality technology/equipment
	0	8	4	33. Slow down/simplify business
	0	7	0	40. Personal/health - NFS
	0	0	5	43. Moral/emotional support
	0	11	8	45. Invest more time
	0	1	0	48. Better communication/negotiation
	0	18	20	49. More patience/commitment
	0	15	23	50. Approached management differently - NFS
	0	1	4	53. Better advertising
	0	0	1	55. How to produce quality work
	0	4	5	60. Find a compatible partner
	0	2	3	65. Avoid a partnership
	0	1	2	70. Legal/political issues
	120	0	0	00. Other
	0	1	1	96. Nothing
	3	0	4	99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R553	S553	T553	(You may have already answered this, but...) Are others still involved in this (start-up/new business)effort?
	32	29	24	1. Yes
	89	113	140	2. No
	2	21	2	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R553a	S553a	T553a	Why are they still trying? (Why do they think it is worthwhile?)
	0	3	2	01. They have finances
	0	8	15	02. Business is successful/they believe it will pay off
	0	1	0	03. Location was good for them
	0	5	2	04. They have the time
	0	2	1	05. They have the patience/commitment
	0	3	0	06. More productive without partners
	0	1	0	07. More knowledgeable/has more experience
	0	1	2	08. Enjoy the freedom/independence
	0	1	0	09. Something to do
	31	0	0	00. Other
	0	1	2	98. DK
	1	3	0	99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R554	S554	T554	To your knowledge, what would be the most accurate description of the current status of this start-up effort: others are still working on the start-up; others now have an operating business; the start-up effort or business has been sold; or something else?
	11	16	6	1. Others still working on start-up
	14	15	16	2. Others have operating business
	3	5	8	3. Start-up or business has been sold
	0	98	98	4. No longer worked on by anyone
	4	0	37	0. Other (specify)
	0	3	0	8. DK
	0	25	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R555	S555	T555	In what year did you have this information about the status of this start-up?
	0	0	1	1991. 1991
	0	0	1	1992. 1992
	0	0	1	1993. 1993
	0	0	0	1994. 1994
	0	0	2	1995. 1995
	2	1	0	1996. 1996
	1	0	1	1997. 1997
	40	10	7	1998. 1998
	74	28	21	1999. 1999
	3	65	17	2000. 2000
	0	27	36	2001. 2001
	0	0	51	2002. 2002
	0	0	22	2003. 2003
	3	3	5	9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R555a	S555a	T555a	And in what month (did you have this information about the status of this start-up)? [ENTER month, PROBE for season if DK month]
	15	16	13	01. January
	8	10	10	02. February
	8	3	10	03. March
	8	9	4	04. April
	6	5	14	05. May
	6	13	11	06. June
	10	4	10	07. July
	4	7	6	08. August
	14	10	11	09. September
	9	8	11	10. October
	7	8	6	11. November
	7	10	13	12. December
	4	3	3	13. Winter
	4	7	7	14. Spring
	5	4	10	15. Summer
	1	9	13	16. Fall
	4	5	8	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R555_my	S555_my	T555_my	Month and year gained information about the status of this start-up. CODE MMMYYYY (SPSS DATE)

WAVE 1 WAVE 2 WAVE 3 WAVE 4

R556

S556

Is there someone else who would know about the current status of this start-up or business?
 Could you please give us the name, location, and phone number of someone else involved in the start-up or business who would know about the current status of this start-up effort?

12
 11
 5
 5

15
 29
 92
 6

1. Yes, will provide info
 2. No, will not provide info
 3. No, there is no one else
 9. DK; NA
-

Characteristics of Start-Ups

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R560	S560	T560	You said you considered the new business as an operating business. Is that correct?
	150	74	47	1. Yes
	0	0	0	2. No
	0	0	0	8. DK
	0	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R562	S562	T562	Was there one or more critical event that turned the start-up into an operating business?
	65	50	34	1. Yes
	83	23	13	2. No
	2	1	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R562a	S562a	T562a	What event or events turned the start-up into an operating business?
	0	1	0	10. Financial - NFS
	0	2	2	11. Made profits/improved cash flow
	0	2	0	12. Retained start-up capital
	0	17	13	14. More customers
	0	1	0	17. Creation of a budget
	0	0	1	20. Got more knowledge/education - NFS
	0	1	0	22. Got more knowledgeable about product
	0	1	0	30. Found location
	0	4	0	31. Got a good product
	0	0	2	34. Expanded the business
	0	7	0	40. Personal/health - NFS
	0	5	1	41. Left job
	0	0	1	43. Became more confident/received moral support
	0	1	2	49. Patience/commitment
	0	3	1	50. General organization/management
	0	3	3	53. Successfully advertised
	0	0	1	64. Found a partner
	0	1	1	70. Legal/political issues
	65	0	0	00. Other
	0	0	1	91. Time - NFS
	0	0	0	98. DK
	0	1	5	99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R563	S563	T563	In what year did the firm become an operating business?
				CODE ACTUAL FOUR DIGIT YEAR
				9998. DK
				9999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R563a	S563a	T563a	And in what month (did the firm become an operating business)? [ENTER month, PROBE for season if DK month]
	14	9	5	01. January
	10	4	5	02. February
	13	8	7	03. March
	10	5	4	04. April
	10	5	1	05. May
	10	9	5	06. June
	13	1	1	07. July
	14	4	1	08. August
	12	6	2	09. September
	12	5	0	10. October
	11	3	2	11. November
	3	1	1	12. December
	2	0	1	13. Winter
	7	3	3	14. Spring
	1	3	4	15. Summer
	4	2	2	16. Fall
	3	3	3	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R563_my	S563_my	T563_my	Month and year firm became an operating business
				CODE MMMYYYY (SPSS DATE)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q109	R566	S566	T566	First, Did you spend a lot of time thinking about starting the new business, or did the idea suddenly occur?
660	0	0	0	1. Spent a lot time thinking
145	0	0	1	2. Idea suddenly occurred
11	0	0	0	3. Both
13	0	0	0	0. Other (specify)
0	0	0	0	8. DK
1	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q110	R567	S567	T567	In what year did you start to think about this new business?
				CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q110BKT				In what year did you start to think about this new business? - SUMMARY
5				05469. 1954 - 1969
15				07079. 1970 - 1979
61				08089. 1980 - 1989
128				09094. 1990 - 1994
416				09597. 1995 - 1997
204				09899. 1998 - 1999
432				99999. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q110a	R567a	S567a	T567a	And in what month (did you start to think about this new business)? [ENTER month, PROBE for season if DK month]
68	0	0	0	01. January
30	0	0	0	02. February
41	0	0	0	03. March
43	0	0	0	04. April
36	0	0	0	05. May
67	0	0	0	06. June
62	0	0	0	07. July
46	0	0	0	08. August
44	0	0	0	09. September
43	0	0	0	10. October
43	0	0	0	11. November
35	0	0	0	12. December
40	0	0	0	13. Winter
70	0	0	1	14. Spring
72	0	0	0	15. Summer
51	0	0	0	16. Fall
38	0	0	0	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q110_my	R567_my	S567_my	T567_my	Month and year you started thinking about this new business. CODE MMMYYYY (SPSS DATE)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q111	R568	S568	T568

IF WAVE 1 ASK:

A business plan usually outlines the markets to be served, the products or services to be provided, the resources required -- including money -- and the **expected growth and profit for the new business**. Has a business plan been prepared for this start-up?

OTHERWISE ASK:

In our previous interview, you indicated that you had (not prepared a business plan at that time. Have you now prepared a business plan? / prepared a business plan. Is this correct?)
 (A BUSINESS PLAN USUALLY OUTLINES THE MARKETS TO BE SERVED, THE PRODUCTS OR SERVICES TO BE PROVIDED, THE RESOURCES REQUIRED -- INCLUDING MONEY -- AND THE EXPECTED GROWTH AND PROFIT FOR THE NEW BUSINESS.)

504	157	208	390	1.	Yes
323	141	66	142	2.	No
2	0	1	1	8.	DK
1	0	0	0	9.	NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q112	R569	S569	T569

Has it (preparing a business plan) not yet been done, or is it not relevant to this business?

191	28	22	47	1.	Not yet done
126	69	42	89	2.	Not relevant to this business
9	3	0	2	9.	DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q113	R570	S570	T570

Is the business plan in process or completed?

370	139	134	213	1.	Is the business plan in process or completed
134	43	72	177	2.	Completed
0	1	2	0	9.	DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q114	R571	S571	T571	What is the current form of your business plan – unwritten or in your head, informally written, formally prepared, or something else?
84	45	50	80	1. Unwritten/in head
221	89	85	159	2. Informally written
165	60	65	124	3. Formally prepared
20	0	1	11	4. Both 1 and 2
13	4	9	21	0. Something else
1	0	1	0	8. DK
0	0	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q115	R572	S572	T572	In what year did work on the business plan begin?
				CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q115a	R572a	S572a	T572a	And in what month (did work on the business plan begin)? [ENTER month, PROBE for season if DK month]
53	2	3	4	01. January
25	2	3	4	02. February
27	5	0	3	03. March
31	6	2	3	04. April
35	2	1	1	05. May
37	3	1	2	06. June
39	1	0	1	07. July
39	0	0	1	08. August
46	3	2	2	09. September
28	0	4	0	10. October
26	3	0	0	11. November
19	1	2	3	12. December
17	2	0	4	13. Winter
25	0	1	4	14. Spring
33	1	1	2	15. Summer
15	2	0	0	16. Fall
6	0	0	5	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q115_my	R572_my	S572_my	T572_my	Month and year work on the business plan began.
CODE MMMYYYY (SPSS DATE)				

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q116	R573	S573	T573	Has a start-up team been organized? (A start-up team is more than one person that helps to put the firm in place, expecting to share ownership. If both married partners own and operate a business, that is a start-up team.)
470	33	21	51	1. Yes
358	100	79	174	2. No
1	0	1	0	8. DK
1	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q117	R574	S574	T574	Will a start-up team be organized, or is it not relevant to this business? (Start-up teams are those active in management and operating the business. Owners that are not managers are not part of the start-up team.)
68	7	5	17	1. Team will be organized
281	90	74	157	2. Not relevant to this business
10	0	1	0	8. DK
1	3	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q118	R575	S575	T575	IF WAVE 1 ASK: Is organizing a start-up team in process or completed? ELSE ASK: (In our previous interview, you said organizing a start-up team began in (MONTH, YEAR)). Is this process completed? (ORGANIZING A START-UP TEAM)
233	66	32	95	1. In process
236	118	160	262	2. Completed
1	1	3	2	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q119	R576	S576	T576	In what year did organizing a start-up team begin?
				CODE ACTUAL FOUR DIGIT YEAR
				9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q119a	R576a	S576a	T576a	And in what month (did organizing a start-up team begin)? [ENTER month, PROBE for season if DK month]
56	3	4	4	01. January
27	2	2	3	02. February
30	0	1	2	03. March
30	1	2	3	04. April
27	2	0	1	05. May
42	7	1	3	06. June
33	4	1	5	07. July
41	4	1	5	08. August
35	4	2	2	09. September
28	0	0	0	10. October
32	1	2	2	11. November
18	0	1	1	12. December
10	3	1	0	13. Winter
20	0	2	7	14. Spring
24	2	0	4	15. Summer
10	0	1	6	16. Fall
6	0	0	0	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q119_my	R576_my	S576_my	T576_my	Month and year organizing start-up team began.
				CODE MMMYYYY (SPSS DATE)

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q120	R577	S577	T577	At what stage of development is the product or service this (start-up/new firm) will be selling: 1) Completed and ready for sale or delivery; 2) A prototype or procedure has been tested with customers; 3) A model or procedure is being developed; or 4) Still in the idea stage?
352	183	183	319	1. Completed and ready for sale or delivery
154	56	43	75	2. Prototype/procedure tested with customers
169	40	25	45	3. Model/procedure is being developed
136	12	15	73	4. Still in the idea stage
2	4	0	14	0. No work has been done on a product or service
17	3	9	7	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q121	R578	S578	T578	In what year did developing the model or procedures begin (for the product or service this (start-up/new firm) will be selling)?
				CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q121a	R578a	S578a	T578a	And in what month (did developing the model or procedures for the product or service this start-up will be selling begin)? [ENTER month, PROBE for season if DK month]
58	2	24	41	01. January
48	2	13	21	02. February
44	0	14	24	03. March
42	2	11	17	04. April
22	3	11	18	05. May
46	3	25	30	06. June
54	1	17	28	07. July
53	3	17	16	08. August
65	3	10	19	09. September
41	0	22	22	10. October
38	2	17	20	11. November
28	0	8	14	12. December
11	2	3	19	13. Winter
25	4	12	32	14. Spring
28	1	8	24	15. Summer
24	0	7	27	16. Fall
28	1	5	31	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q121_my	R578_my	S578_my	T578_my	Month and year developing the model or procedures began.
CODE MMMYYYY (SPSS DATE)				

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q122	R579	S579	T579	Have marketing or promotional efforts been started (for the product or service this (start-up/new firm) will be selling)?
473	57	24	78	1. Yes
356	43	31	98	2. No
0	0	1	0	8. DK
1	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q123	R580	S580	T580	In what year did marketing or promotion begin (for the product or service this (start-up/new firm) will be selling)?
CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA				

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q123a	R580a	S580a	T580a	And in what month (did marketing or promotion begin for the product or service this start-up will be selling)? [ENTER month, PROBE for season if DK month]
47	11	4	7	01. January
24	2	1	4	02. February
27	5	4	6	03. March
24	1	2	3	04. April
30	6	0	6	05. May
48	4	0	4	06. June
40	6	0	5	07. July
34	3	2	4	08. August
38	2	0	5	09. September
43	6	1	5	10. October
27	3	2	1	11. November
17	0	3	2	12. December
8	0	1	1	13. Winter
22	3	1	8	14. Spring
19	3	3	2	15. Summer
13	0	0	7	16. Fall
11	2	0	3	99. DK; NA

SRC/UM

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q123_my	R580_my	S580_my	T580_my	Month and year marketing and promotion began. CODE MMMYYYY (SPSS DATE)
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q124	R581	S581	T581	Has an application for a patent, copyright, or trademark relevant to this new business been submitted?
111	19	12	31	1. Yes
710	234	192	384	2. No
8	0	1	1	8. DK
1	0	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q125	R582	S582	T582	Will a patent, copyright, or trademark application related to this business be submitted, or is it not relevant?
169	31	21	35	1. Will be submitted
516	195	167	346	2. Not relevant
34	8	5	4	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q126	R583	S583	T583	IF WAVE 1, ASK: Has the patent, copyright, or trademark been granted or is it in the process? ELSE ASK: (In our previous interview, you said an application for a patent, copyright, or trademark relevant to this new business had been submitted.) Has the patent, copyright, or trademark been granted or is it in the process?
57	8	31	64	1. Granted (completed)
52	10	37	72	2. In process
2	0	10	12	8. DK
0	1	0	0	9. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q127	R584	S584	T584	In what year did preparation of an application for a patent, copyright, or trademark begin?
				CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q127a	R584a	S584a	T584a	And in what month (did preparation of an application for a patent, copyright, or trademark begin)? [ENTER month, PROBE for season if DK month]
23	5	1	2	01. January
12	3	0	0	02. February
8	4	1	2	03. March
4	3	1	3	04. April
12	2	0	1	05. May
16	1	1	3	06. June
6	3	0	1	07. July
12	3	1	1	08. August
22	1	1	1	09. September
9	1	0	1	10. October
11	3	1	1	11. November
4	1	0	1	12. December
2	2	0	1	13. Winter
4	0	1	1	14. Spring
6	1	0	0	15. Summer
5	0	1	1	16. Fall
6	0	1	4	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q127_my	R584_my	S584_my	T584_my	Month and year preparation of an application for a patent, copyright, or trademark began.
				CODE MMMYYYY (SPSS DATE)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q128	R585	S585	T585	Have any raw materials, inventory, supplies, or components for the new (start-up/business) been purchased?
588	40	20	57	1. Yes
241	21	19	66	2. No
1	1	0	0	9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q129	R586	S586	T586	Will any raw materials, inventory, supplies, or components be purchased, or is this not relevant?
148	8	6	24	1. Intend to purchase
90	13	13	42	2. Not relevant
3	0	0	0	8. DK
0	0	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q130	R587	S587	T587	In what year did these purchases begin (raw materials, inventory, supplies, or components)?
				CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q130a	R587a	S587a	T587a	And in what month (did purchases of raw materials, inventory, supplies, or components begin)? [ENTER month, PROBE for season if DK month]
50	4	2	8	01. January
37	4	1	1	02. February
36	2	1	0	03. March
33	4	1	0	04. April
33	1	0	1	05. May
47	1	2	0	06. June
37	3	2	1	07. July
59	4	2	0	08. August
46	5	2	0	09. September
46	2	0	0	10. October
39	2	0	0	11. November
23	4	0	0	12. December
13	1	1	1	13. Winter
27	0	3	1	14. Spring
24	1	0	1	15. Summer
21	2	0	0	16. Fall
12	0	1	42	99. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q130_my	R587_my	S587_my	T587_my	Month and year purchases of raw materials, inventory, supplies, or components began.
				CODE MMMYYYY (SPSS DATE)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q131	R588	S588	T588	Have any major items like equipment, facilities, or property been purchased, leased, or rented for the new (start-up/business)? ("MAJOR" = ANY ITEM WITH A RETAIL VALUE OR SALE VALUE OF \$1,000 OR MORE) (THIS COULD BE PHYSICAL SPACE OR INTERNET SPACE, LIKE A WEBSITE)
420	52	34	69	1. Yes
408	64	39	140	2. No
1	0	0	0	8. DK
1	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q132	R589	S589	T589	Will there be a purchase, lease, or rent of any major items like equipment, facilities, or property, or is this not relevant? ("MAJOR" = ANY ITEM WITH A RETAIL VALUE OR SALE VALUE OF \$1,000 OR MORE) (THIS COULD BE PHYSICAL SPACE OR INTERNET SPACE, LIKE A WEBSITE)
249	26	13	51	1. Will be a purchase, lease or rent
150	37	25	89	2. Not relevant
9	1	1	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q133	R590	S590	T590	In what year did purchases, leases, or rental agreements begin? CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q133a	R590a	S590a	T590a	And in what month (did purchases, leases, or rental agreements begin)? [ENTER month, PROBE for season if DK month]
39	6	5	10	01. January
31	4	3	3	02. February
26	3	5	5	03. March
17	4	5	3	04. April
23	2	0	5	05. May
24	3	6	3	06. June
39	2	2	6	07. July
34	5	0	8	08. August
38	6	0	4	09. September
33	3	3	1	10. October
34	5	1	4	11. November
24	4	0	1	12. December
9	1	1	2	13. Winter
15	1	1	3	14. Spring
18	1	0	2	15. Summer
9	1	0	4	16. Fall
6	1	1	3	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q133_my	R590_my	S590_my	T590_my	Month and year purchases, leases, or rental agreements began. CODE MMMYYYY (SPSS DATE)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q134	R591	S591	T591	Has an effort been made to define the market opportunities by talking with potential customers or getting information about the competition?
708	21	14	45	1. Yes
121	9	9	22	2. No
0	0	0	0	8. DK
1	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q135	R592	S592	T592	Will an effort be made to define the market opportunities, or is this not relevant?
62	1	4	4	1. Effort will be made to define opportunities
59	8	4	18	2. Not relevant
0	0	1	0	8. DK
0	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q136	R593	S593	T593	In what year did defining the market opportunities begin? (REVENUES ARE ANY SALES OR INCOME TO A BUSINESS. IT IS NOT THE SAME AS PROFIT, WHICH IS WHAT IS LEFT OVER AFTER EXPENSES ARE DEDUCTED FROM SALES OR INCOME.)
				CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q136a	R593a	S593a	T593a	And in what month (did defining the market opportunities begin)? [ENTER month, PROBE for season if DK month]
76	0	4	4	01. January
34	0	0	2	02. February
59	0	1	1	03. March
42	0	1	2	04. April
39	1	1	4	05. May
69	1	0	2	06. June
46	2	0	2	07. July
54	1	1	3	08. August
58	2	1	1	09. September
42	1	0	3	10. October
34	1	0	0	11. November
30	0	0	3	12. December
14	3	1	1	13. Winter
36	0	3	6	14. Spring
33	3	1	3	15. Summer
30	5	0	3	16. Fall
10	1	0	3	99. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q136_my	R593_my	S593_my	T593_my	Month and year defining the market opportunities began.
CODE MMMYYYY (SPSS DATE)				

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q137	R594	S594	T594	Have projected financial statements, such as income and cash flow statements or break-even analysis, been developed?
307	73	37	75	1. Yes
517	105	83	187	2. No
6	3	1	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q138	R595	S595	T595	In what year did financial projections begin?
CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA				

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q138a	R595a	S595a	T595a	And in what month (did financial projections begin)? [ENTER month, PROBE for season if DK month]
38	12	4	7	01. January
21	8	2	3	02. February
18	3	6	4	03. March
15	2	3	2	04. April
16	2	0	6	05. May
34	5	2	4	06. June
20	5	0	4	07. July
22	8	0	4	08. August
26	4	5	5	09. September
16	5	3	1	10. October
19	7	3	1	11. November
19	3	3	1	12. December
4	1	1	7	13. Winter
14	3	0	8	14. Spring
8	3	1	3	15. Summer
11	2	1	6	16. Fall
3	0	2	6	99. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q138_my	R595_my	S595_my	T595_my	Month and year financial projections began. CODE MMMYYYY (SPSS DATE)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q139	R596	S596	T596	Are you now saving money to invest in this business?
574	37	15	50	1. Yes
253	62	47	88	2. No
2	0	0	0	8. DK
1	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q140	R597	S597	T597	IF WAVE 1 ASK: Have you finished saving money to invest in the new firm, or is that still in process? ELSE ASK: (In our previous interview, you said you were saving money to invest in this business.) Have you accumulated what you need to invest in the new firm, or is that still in process?
30	63	73	178	1. Finished saving money
543	171	154	262	2. Still in process
1	2	1	5	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q141	R598	S598	T598	Do you intend to start saving money to invest in the firm, have you finished saving money to invest, or do you consider it not relevant in this case?
84	11	9	14	1. Intend to start saving
26	7	2	5	2. Finished saving
135	42	35	68	3. Not relevant in this case
11	2	1	1	9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q142	R599	S599	T599	In what year did you begin savings to invest in this business?
				CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q142a	R599a	S599a	T599a	And in what month (did you begin savings to invest in this business)? [ENTER month, PROBE for season if DK month]
98	7	0	8	01. January
36	2	0	1	02. February
28	3	1	3	03. March
34	2	2	3	04. April
25	1	0	1	05. May
49	4	1	2	06. June
35	2	2	1	07. July
38	3	1	3	08. August
34	5	4	2	09. September
34	0	0	1	10. October
29	3	0	0	11. November
27	0	0	0	12. December
15	0	0	5	13. Winter
19	2	1	3	14. Spring
34	1	0	5	15. Summer
19	0	0	6	16. Fall
16	2	0	2	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q142_my	R599_my	S599_my	T599_my	Month and year you began savings to invest in this business.
				CODE MMMYYYY (SPSS DATE)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q143	R600	S600	T600	Have you invested any of your own money in this business?
728	18	12	37	1. Yes
101	6	4	12	2. No
1	1	0	0	9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q144	R601	S601	T601	In what year did you begin investing your own money in this start-up?
				CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q144a	R601a	S601a	T601a	And in what month (did you begin investing your own money in this start-up)? [ENTER month, PROBE for season if DK month]
78	3	2	6	01. January
42	1	2	1	02. February
51	7	1	3	03. March
39	1	1	4	04. April
43	0	1	2	05. May
64	0	1	1	06. June
59	1	0	0	07. July
51	0	1	3	08. August
68	1	1	1	09. September
42	1	0	2	10. October
43	1	1	0	11. November
28	1	0	1	12. December
15	0	0	2	13. Winter
26	0	1	6	14. Spring
39	1	0	1	15. Summer
23	0	0	2	16. Fall
15	0	0	2	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q144_my	R601_my	S601_my	T601_my	Month and year you began investing your own money in this start-up.
				CODE MMMYYYY (SPSS DATE)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q145	R602	S602	T602	Have financial institutions or other people been asked for funds?
178	36	23	62	1. Yes
647	192	160	324	2. No
4	0	1	1	8. DK
1	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q146	R603	S603	T603

IF WAVE 1 ASK:

Is asking others or institutions for funds completed or still in process?

ELSE ASK

(In our previous interview, you said financial institutions or other people had been asked for funds for this new business.) Is asking others or institutions for funds completed or still in process?

71	60	60	100	1. Completed
107	45	52	106	2. Still in process
0	0	2	1	8. DK
0	1	0	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q147	R604	S604	T604

Will others or financial institutions be asked for funds, or is this not relevant for this start-up?

187	32	28	59	1. Others will be asked
416	149	132	265	2. Not relevant for this start-up
49	11	1	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q148	R605	S605	T605

In what year did seeking funds for the new business begin?

CODE ACTUAL FOUR DIGIT YEAR
9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q148a	R605a	S605a	T605a	And in what month (did seeking funds for the new business begin)? [ENTER month, PROBE for season if DK month]
20	6	1	8	01. January
12	3	1	2	02. February
13	2	2	5	03. March
9	2	2	4	04. April
12	1	4	7	05. May
18	1	2	4	06. June
14	2	0	3	07. July
10	2	1	1	08. August
17	3	1	2	09. September
5	4	2	3	10. October
14	6	1	3	11. November
11	1	1	2	12. December
4	0	1	2	13. Winter
6	1	2	3	14. Spring
7	1	0	4	15. Summer
3	1	0	4	16. Fall
3	0	0	4	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q148_my	R605_my	S605_my	T605_my	Month and year seeking funds for the new business began. CODE MMMYYYY (SPSS DATE)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q149	R606	S606	T606	Has credit with a supplier been established?
270	59	36	72	1. Yes
495	92	81	212	2. No
62	23	21	26	3. Not relevant (if volunteered)
3	1	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q150	R607	S607	T607	In what year was supplier credit first established? CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q150a	R607a	S607a	T607a	And in what month (was supplier credit first established)? [ENTER month, PROBE for season if DK month]
26	6	2	5	01. January
15	5	3	2	02. February
19	3	2	7	03. March
16	5	3	5	04. April
15	0	2	4	05. May
29	4	2	7	06. June
14	6	5	5	07. July
21	5	3	5	08. August
18	3	3	4	09. September
21	5	4	1	10. October
19	2	1	3	11. November
8	5	1	3	12. December
7	1	1	1	13. Winter
12	2	2	4	14. Spring
8	2	0	5	15. Summer
12	3	0	6	16. Fall
8	0	1	4	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q150_my	R607_my	S607_my	T607_my	Month and year supplier credit was first established. CODE MMMYYYY (SPSS DATE)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q151	R608	S608	T608	Have you arranged child care or household help to allow yourself time to work on the business, either formally or informally with friends and relatives?
262	38	25	45	1. Yes
564	169	141	295	2. No
4	3	1	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q152	R609	S609	T609	In what year did you first arrange this help (child care or household help, either formal or informal)?
				CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q152a	R609a	S609a	T609a	And in what month (did you first arrange child care or household help, either formal or informal)? [ENTER month, PROBE for season if DK month]
32	3	5	4	01. January
10	2	2	3	02. February
19	1	1	1	03. March
9	5	1	2	04. April
11	1	0	2	05. May
22	6	6	3	06. June
29	5	0	1	07. July
24	0	1	5	08. August
32	6	1	1	09. September
19	4	3	0	10. October
14	0	0	2	11. November
7	1	0	2	12. December
3	1	0	4	13. Winter
12	1	0	5	14. Spring
10	1	0	2	15. Summer
5	0	0	2	16. Fall
4	1	2	3	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q152_my	R609_my	S609_my	T609_my	Month and year you first arranged child care or household help.
				CODE MMMYYYY (SPSS DATE)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q153	R610	S610	T610	Have you begun to devote full time to the business, that is 35 or more hours per week?
247	51	28	63	1. Yes
582	141	111	248	2. No
0	0	0	1	8. DK
1	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q154	R611	S611	T611	In what year did you begin devoting full time to the business? [NOTE: FULL TIME IS 35 OR MORE HOURS PER WEEK]
				CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q154a	R611a	S611a	T611a	And in what month (did you begin devoting full time [35 or more hours] to the business)? [ENTER month, PROBE for season if DK month]
38	8	6	11	01. January
12	4	1	6	02. February
22	2	3	2	03. March
16	2	4	6	04. April
19	4	2	2	05. May
14	4	4	4	06. June
19	4	0	1	07. July
27	2	2	3	08. August
15	5	1	3	09. September
9	6	3	3	10. October
19	7	0	3	11. November
14	1	0	2	12. December
4	0	1	4	13. Winter
3	2	1	1	14. Spring
11	0	0	4	15. Summer
3	0	0	2	16. Fall
2	0	0	5	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q154_my	R611_my	S611_my	T611_my	Month and year you began devoting full time to the business.
				CODE MMMYYYY (SPSS DATE)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q155	R612	S612	T612	Have any employees or managers been hired for pay – workers that would NOT share ownership?
123	44	33	54	1. Yes
705	201	161	366	2. No
1	0	0	0	8. DK
1	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q156	R613	S613	T613	Will any employees or managers be hired for pay, or are they not relevant for this business?
331	71	53	82	1. Employees or managers will be hired for pay
339	128	104	281	2. Not relevant for this business
35	2	4	3	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q157	R614	S614	T614	In what year was the first person hired?
				CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q157a	R614a	S614a	T614a	And in what month (was the first person hired)? [ENTER month, PROBE for season if DK month]
6	3	4	5	01. January
9	4	2	4	02. February
11	2	4	3	03. March
7	3	2	2	04. April
6	2	4	4	05. May
15	3	6	7	06. June
12	3	1	4	07. July
14	6	4	4	08. August
9	5	2	5	09. September
7	3	1	0	10. October
5	4	1	2	11. November
5	1	0	2	12. December
0	2	0	0	13. Winter
4	1	0	5	14. Spring
4	1	0	3	15. Summer
6	0	0	2	16. Fall
2	1	1	0	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q157_my	R614_my	S614_my	T614_my	Month and year the first person was hired. CODE MMMYYYY (SPSS DATE)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q158	R615	S615	T615	NOT including any owners or owner-managers, how many managers or employees work full time for this new business – 35 or more hours per week?
				CODE ACTUAL NUMBER (0-9,995) 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q159	R616	S616	T616	NOT including any owners or owner-managers, how many managers or employees work part-time for this new business – less than 35 hours per week?
				CODE ACTUAL NUMBER (0-9,995) 9999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q160	R617	S617	T617	Has a bank account been opened exclusively for this new business?
287	58	33	97	1. Yes
529	109	82	202	2. No
8	0	0	1	3. Using an existing commercial account (if vol.)
4	0	0	0	8. DK
2	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q161	R618	S618	T618	In what year did you first open or begin to use a commercial bank account for the new business?
				CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q161a	R618a	S618a	T618a	And in what month (did you first open or begin to use a commercial bank account for the new business)? [ENTER month, PROBE for season if DK month]
27	8	6	12	01. January
25	4	4	7	02. February
28	5	4	7	03. March
20	7	2	5	04. April
15	3	0	6	05. May
25	4	1	8	06. June
25	4	0	5	07. July
26	2	3	5	08. August
21	6	2	6	09. September
21	2	1	2	10. October
15	0	1	5	11. November
12	4	5	4	12. December
6	0	2	3	13. Winter
8	2	0	3	14. Spring
6	3	0	6	15. Summer
6	3	0	7	16. Fall
7	1	2	4	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q161_my	R618_my	S618_my	T618_my	Month and year you first opened a commercial bank account for the new business. CODE MMMYYYY (SPSS DATE)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q162	R619	S619	T619	Has the new business received any money, income, or fees from the sale of goods or services?
335	80	42	105	1. Yes
495	61	35	129	2. No
0	0	0	0	8. DK
0	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q162a	R620	S620	T620	In what year was the first income received (from the sale of goods or services)? CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q162ABKT				In what year was the first income received (from the sale of goods or services)? - SUMMARY
3				07079. 1970 - 1979
4				08089. 1980 - 1989
30				09094. 1990 - 1994
102				09597. 1995 - 1997
190				09899. 1998 - 1999
932				99999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q162b	R620a	S620a	T620a	And in what month (was the first income received)? [ENTER month, PROBE for season if DK month]
26	14	6	10	01. January
20	5	7	10	02. February
15	8	6	4	03. March
24	2	2	2	04. April
16	5	4	7	05. May
31	6	2	6	06. June
21	3	3	3	07. July
32	9	4	8	08. August
39	6	2	7	09. September
31	2	1	5	10. October
21	9	2	5	11. November
16	5	0	5	12. December
6	0	0	7	13. Winter
9	2	0	2	14. Spring
12	0	0	8	15. Summer
7	2	0	5	16. Fall
6	2	3	10	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q162_my	R620_my	S620_my	T620_my	Month and year first income was received. CODE MMMYYYY (SPSS DATE)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q163	R621	S621	T621	Does the monthly revenue now exceed the monthly expenses?
105	91	50	92	1. Yes
218	86	104	243	2. No
12	1	5	9	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q164	R622	S622	T622	In what year did this first happen (monthly revenue first exceeded the monthly expenses)?
				CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q164BKT				In what year did this first happen (monthly revenue first exceeded the monthly expenses)? - SUMMARY
1				07079. 1970 - 1979
1				08089. 1980 - 1989
3				09094. 1990 - 1994
21				09597. 1995 - 1997
76				09899. 1998 - 1999
1159				99999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q164a	R622a	S622a	T622a	And in what month (did monthly revenue first exceed the monthly expenses)? [ENTER month, PROBE for season if DK month]
5	13	9	13	01. January
3	7	3	4	02. February
4	7	2	4	03. March
7	8	4	3	04. April
6	9	6	6	05. May
8	9	8	8	06. June
8	6	3	3	07. July
8	5	1	4	08. August
15	6	4	3	09. September
5	5	1	9	10. October
14	5	2	5	11. November
8	6	3	6	12. December
4	2	3	3	13. Winter
3	1	0	3	14. Spring
1	0	0	5	15. Summer
2	0	1	5	16. Fall
2	2	0	5	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q164_my	R622_my	S622_my	T622_my	Month and year revenue first exceeded the expenses.
				CODE MMMYYYY (SPSS DATE)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q165	R623	S623	T623	Are salaries for the managers who are also owners included in the computation of monthly expenses?
25	65	67	109	1. Yes
76	85	150	304	2. No
0	0	1	0	3. Partial salary (if volunteered)
4	0	5	6	8. DK
0	0	0	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q166	R624	S624	T624	In what year did this first happen (salaries for managers who are also owners included in computation of monthly expenses)?
				CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q166a	R624a	S624a	T624a	And in what month (salaries for managers who are also owners included in computation of monthly expenses)? [ENTER month, PROBE for season if DK month]
2	9	18	15	01. January
0	4	7	2	02. February
0	5	5	6	03. March
0	5	5	8	04. April
2	2	6	5	05. May
1	8	7	11	06. June
3	3	1	7	07. July
7	8	3	5	08. August
3	6	2	5	09. September
2	5	5	1	10. October
3	4	1	2	11. November
2	3	4	3	12. December
0	0	0	5	13. Winter
0	0	1	9	14. Spring
0	0	0	6	15. Summer
0	2	0	7	16. Fall
0	1	1	8	99. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q166_my	R624_my	S624_my	T624_my	Month and year salaries for managers were included in monthly expenses.

CODE MMMYYYY (SPSS DATE)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q167	R625	S625	T625	Have you taken any classes or workshops on starting a business?
348	41	59	71	1. Yes
481	128	126	211	2. No
0	0	0	0	8. DK
1	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q168	R626	S626	T626

IF WAVE 1 ASK:

How many different courses, classes, workshops, or seminars have you taken on starting a business?

ELSE ASK:

(Last year, you told us you had taken [ANSWER FROM Q168] courses, classes, workshops, or seminars on starting a business. Since that time, how/How) many different courses, classes, workshops, or seminars have you taken on starting a business?

CODE ACTUAL NUMBER (1-97)

99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q169	R627	S627	T627

Considering all the different courses, classes, seminars, or workshops you have taken on starting a business, how many TOTAL hours have you spent on (this/these) (class/classes)?

[NOTE: ONE WEEK FULL TIME = 40 HOURS
ONE MONTH FULL TIME = 173 HOURS
ONE YEAR FULL TIME = 2,080 HOURS]

CODE ACTUAL NUMBER (1-9,000)

999999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q170	R628	S628	T628	In what year did you begin the first class or workshop (on starting a business)?
				CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q170a	R628a	S628a	T628a	And in what month (did you begin the first class or workshop on starting a business)? [ENTER month, PROBE for season if DK month]
32	2	3	8	01. January
12	5	2	3	02. February
24	5	0	6	03. March
14	3	0	5	04. April
10	1	1	0	05. May
27	5	4	8	06. June
18	2	1	3	07. July
38	2	1	3	08. August
57	4	3	11	09. September
15	0	0	1	10. October
12	1	1	0	11. November
9	1	1	3	12. December
7	3	1	0	13. Winter
10	1	3	2	14. Spring
20	2	2	3	15. Summer
24	0	2	10	16. Fall
18	2	0	5	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q170_my	R628_my	S628_my	T628_my	Month and year you began the first class or workshop on starting a business
				CODE MMMYYYY (SPSS DATE)

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q171	R629	S629	T629	Does the new business have its own listing in the phone book? [ENTER "YES", IF NO PHONE LISTING BECAUSE IT IS ONLY AN INTERNET BUSINESS.]
139	41	21	66	1. Yes
680	191	166	346	2. No
	2	1	0	3. Share existing business listing (if volunteered)
8				8. DK
2	0	3	2	9. NA
1	0	0	0	

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q172	R630	S630	T630	In what year did it get its own listing (the new business, in the phone book)? CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q172a	R630a	S630a	T630a	And in what month (did the business get its own listing in the phone book)? [ENTER month, PROBE for season if DK month]
14	6	8	11	01. January
8	1	2	4	02. February
10	3	3	6	03. March
4	3	1	2	04. April
10	2	0	6	05. May
20	3	1	9	06. June
9	0	1	3	07. July
7	6	1	3	08. August
12	2	1	3	09. September
10	6	2	2	10. October
6	2	0	4	11. November
5	1	0	2	12. December
3	0	0	1	13. Winter
2	2	0	1	14. Spring
4	0	0	2	15. Summer
5	1	0	2	16. Fall
5	1	2	3	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q172_my	R630_my	S630_my	T630_my	Month and year the business got its own listing in the phone book.
CODE MMMYYYY (SPSS DATE)				

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q173	R631	S631	T631

IF WAVE 1 ASK:

Does the business have its own phone line, or is it shared with another business or household?
 [NOTE: IF NO PHONE LINE BECAUSE IT'S ONLY AN INTERNET BUSINESS, MARK OPTION 4]

ELSE ASK:

(On our previous interview, you said the business had its own listing in the phone book.) Does the business have its own phone line, or is it shared with another business or household?
 [ENTER OPTION "4" IF NO PHONE LINE BECAUSE IT'S ONLY AN INTERNET BUSINESS]

108	35	60	124
8	7	25	35
28	13	109	210
4	1	2	2
0	0	0	0
1	0	0	62
1	0	6	2

1. Separate line
2. Shared with another business
3. Shared with household
4. Website address only
5. **[IF Q172 MISSING:]** business no longer has separate listing in phone book (if volunteered)
0. Other
9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q174	R632	S632	T632

In what year was a separate line installed (phone line for the new business)?

CODE ACTUAL FOUR DIGIT YEAR
 9999. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q174a	R632a	S632a	T632a	And in what month (was a separate line installed for the new business)? [ENTER month, PROBE for season if DK month]
11	3	9	17	01. January
8	2	3	11	02. February
6	4	5	5	03. March
2	1	6	6	04. April
8	3	4	10	05. May
8	2	6	10	06. June
9	1	3	3	07. July
10	4	5	4	08. August
10	2	1	8	09. September
8	3	4	5	10. October
8	2	2	7	11. November
4	2	4	3	12. December
1	1	0	2	13. Winter
1	0	0	6	14. Spring
4	1	0	7	15. Summer
5	2	1	9	16. Fall
2	1	5	8	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q174_my	R632_my	S632_my	T632_my	Month and year a separate line was installed for the new business.
				CODE MMMYYYY (SPSS DATE)

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q175	R633	S633	T633	Has the new business paid any state unemployment insurance taxes?
57	30	27	57	1. Yes
744	238	197	399	2. No
19	5	3	7	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q176	R634	S634	T634	In what year were the first unemployment taxes paid?
1	0	0	0	1990. 1990
0	0	0	1	1991. 1991
1	0	1	0	1992. 1992
2	0	0	0	1993. 1993
2	1	0	0	1994. 1994
2	0	1	0	1995. 1995
3	0	0	4	1996. 1996
15	3	0	3	1997. 1997
32	9	3	8	1998. 1998
3	16	5	10	1999. 1999
0	1	9	7	2000. 2000
0	0	5	10	2001. 2001
0	0	0	5	2002. 2002
0	0	0	3	2003. 2003
6	0	3	6	9999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q176a	R634a	S634a	T634a	And in what month (were the first unemployment taxes paid)? [ENTER month, PROBE for season if DK month]
7	5	6	9	01. January
4	2	1	1	02. February
3	4	2	9	03. March
4	3	2	3	04. April
3	1	1	2	05. May
7	2	2	6	06. June
2	0	1	1	07. July
7	1	0	2	08. August
10	1	0	3	09. September
3	3	1	1	10. October
2	2	1	2	11. November
1	2	3	2	12. December
5	1	0	1	13. Winter
0	0	0	3	14. Spring
0	0	1	1	15. Summer
2	2	1	2	16. Fall
1	1	2	3	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q176_my	R634_my	S634_my	T634_my	Month and year the first unemployment taxes were paid. CODE MMMYYYY (SPSS DATE)

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q177	R635	S635	T635	Has the new business paid any federal social security taxes, sometimes called FICA payments?
103	47	45	82	1. Yes
708	201	141	330	2. No
19	6	9	11	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q178	R636	S636	T636	In what year were the first social security taxes paid (FICA payments)?
				CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q178a	R636a	S636a	T636a	And in what month (were the first social security taxes paid)? [ENTER month, PROBE for season if DK month]
11	6	3	10	01. January
3	0	2	3	02. February
9	6	10	7	03. March
13	7	15	24	04. April
4	1	0	4	05. May
6	3	1	4	06. June
4	1	2	1	07. July
7	2	0	4	08. August
17	2	2	2	09. September
2	4	2	0	10. October
3	4	1	2	11. November
6	7	3	4	12. December
5	0	0	0	13. Winter
0	0	0	2	14. Spring
0	1	0	3	15. Summer
4	1	0	4	16. Fall
7	2	3	2	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q178_my	R636_my	S636_my	T636_my	Month and year first paid social security taxes.
				CODE MMMYYYY (SPSS DATE) 999999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q179	R637	S637	T637	Has the new business filed a federal income tax return?
140	73	67	83	1. Yes
678	152	86	231	2. No
12	5	3	5	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q180	R638	S638	T638	IF WAVE 1 ASK: For which calendar year was the first federal return filed (federal income tax return)? ELSE ASK: In what year was the first federal income tax filed? ENTER ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T638a	And in what month (were the first federal income taxes filed)? [ENTER month, PROBE for season if DK month]
			8	01. January
			10	02. February
			15	03. March
			28	04. April
			3	05. May
			0	06. June
			1	07. July
			0	08. August
			2	09. September
			2	10. October
			1	11. November
			0	12. December
			1	13. Winter
			3	14. Spring
			1	15. Summer
			0	16. Fall
			4	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T638_my	Month and year first filed federal income taxes. CODE MMMYYYY (SPSS DATE) 999999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q181	R639	S639	T639	To your knowledge, is the new business listed with Dun and Bradstreet, the credit rating firm?
29	14	13	24	1. Yes
733	245	213	461	2. No
65	27	26	21	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q182	R640	S640	T640	In what year was the new business first listed with Dun and Bradstreet?
0	1	0	0	1988. 1988
0	0	0	0	1989. 1989
1	0	0	0	1990. 1990
0	0	0	0	1991. 1991
0	0	0	0	1992. 1992
0	0	0	0	1993. 1993
2	0	1	0	1994. 1994
3	0	0	0	1995. 1995
3	1	0	0	1996. 1996
0	2	0	2	1997. 1997
12	1	0	3	1998. 1998
2	7	1	4	1999. 1999
0	0	6	2	2000. 2000
0	0	2	5	2001. 2001
0	0	0	1	2002. 2002
0	0	0	2	2003. 2003
9	2	3	5	9999. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q182a	R640a	S640a	T640a	And what month (was the new business first listed with Dun and Bradstreet)? [ENTER month, PROBE for season if DK month]
1	1	2	6	01. January
1	1	0	0	02. February
0	2	1	1	03. March
0	0	0	1	04. April
1	0	0	0	05. May
3	0	0	1	06. June
0	0	0	0	07. July
1	2	1	0	08. August
6	1	1	1	09. September
1	0	0	2	10. October
1	1	0	1	11. November
0	1	1	1	12. December
1	0	0	0	13. Winter
1	0	1	2	14. Spring
2	1	0	1	15. Summer
0	0	1	0	16. Fall
4	2	2	2	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q182_my	R640_my	S640_my	T640_my	Month and year first listed with Dun and Bradstreet. CODE MMMYYYY (SPSS DATE) 999999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q183				What will be the major product or service of this new business?
825				000. Other
4				998. DK
1				999. NA

Legal Form of Start-Up

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q189	R645	S645	T645

IF WAVE 1 ASK:

What will be the initial legal form of the new business?

ELSE ASK:

What is NOW the legal form of the new business?

[READ DEFINITIONS IF NECESSARY:

Sole proprietorship = only one person owns firm

General partnership = 2 or more people own the firm (i.e. husband and wife)

Limited partnership = some partners operate firm, others fund w/o liability

Corporation = public stock sales, limited liability, federal taxes on firm

Subchapter S corporation = 20 or less shareholders, less federal rules

Limited liability company = reduced liability, lower taxes, lower cost]

403	165	160	157	1.	Sole proprietorship
160	44	32	37	2.	General partnership
56	9	11	8	3.	Limited partnership
68	32	21	30	4.	Corporation (C-corp)
50	16	22	12	5.	Subchapter S corporation
27	10	12	13	6.	Limited liability company (if volunteered)
37	12	5	17	7.	Not yet determined
0	0	4	3	8.	Non-profit
4	8	0	14	0.	Other
25	2	8	3	9.	DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q190	R646	S646	T646

IF WAVE 1 ASK:

Would you describe this new business as: 1) independent start-up, created by an individual or a team working on their own; 2) a purchase or takeover of an existing business; 3) a franchise or multi-level marketing initiative; 4) a start-up sponsored by an existing business; or 5) something else?

ELSE ASK:

Would you now describe this new business as: independent start-up, created by an individual or a team working on their own; a purchase or takeover of an existing business; a franchise or multi-level marketing initiative; a start-up sponsored by an existing business; or something else?

695	242	233	245
20	13	12	9
52	16	12	11
48	23	15	16
11	4	0	13
4	0	3	0

1. Independent start-up
2. Purchase or takeover of an existing business
3. Franchise or multi-level marketing initiative
4. Start-up sponsored by existing business
0. Other (specify)
9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q191	R647	S647	T647

Is this takeover of an existing business a purchase of a business from outside the family, a purchase of a business from a family member, or is it inherited?

12	10	9	6
4	3	1	3
3	0	1	0
1	0	1	0

1. Purchase of a business from outside the family
2. Purchase of a business from a family member
3. Inherited
9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q192	R648	S648	T648	Is this a franchise, where you might get help from the franchiser, or is it a multi-level marketing arrangement, where you can recruit sales associates and receive a commission from their sales?
6	2	3	1	1. Franchise with help from the franchiser
40	11	6	8	2. Multi-level marketing initiative
6	3	0	1	0. Other (specify)
0	0	1	0	8. DK
0	0	2	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q193	R649	S649	T649	Is this new venture a new branch or subsidiary of an existing business, or a new legal entity owned by one or more other business?
21	12	10	14	1. New branch or subsidiary of existing business
21	9	3	2	2. New legal entity owned by one or more other businesses
6	2	2	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q194	R650	S650	T650	How would you describe the location where this new business is (currently located/being developed)? Is it a residence or farm, or vacation home; is it on the site of an existing business; is it a special location for this (business/start-up), like rented space, an incubator, or something like that; or is it not developed to the point where a specific location is needed?
534	201	178	174	1. Residence or personal property
74	28	28	27	2. Site of existing business
114	53	49	41	3. Special location for start-up
93	11	19	44	4. Specific location not yet needed
12	5	0	8	0. Other
3	0	1	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R652	S652	T652	In our previous interview, you indicated that you would own 100% of the new firm. Is this still the case?
	136	133	124	1. Yes
	11	19	17	2. No
	0	0	1	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q195	R653	S653	T653	How many people (will/now) legally own this new business – only you, only you and your spouse, or you and other people or businesses? (NOT-FOR-PROFIT AGENCIES SHOULD INCLUDE ALL OFFICERS – i.e. PRESIDENT, VICE PRESIDENT, TREASURER, AND SECRETARY)
382	1	0	1	1. Respondent only
194	1	0	1	2. Respondent and spouse only
229	8	15	13	3. Respondent and other
6	0	0	0	4. Spouse only
19	1	4	3	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q196	R654	S654	T654	In the past week, how many hours have you devoted to this new business start-up? (ONE WEEK FULL TIME EQUALS 40 HOURS)
				CODE ACTUAL NUMBER (0-168)
				999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q197	R655	S655	T655	How many total hours, including the past week, have you devoted to this new business start-up? (ONE WEEK FULL TIME EQUALS 40 HOURS; ONE MONTH FULL TIME EQUALS 173 HOURS; ONE YEAR FULL TIME EQUALS 2,080 HOURS) (INTERVIEWER: PROBE FOR ROUGH ESTIMATE)
				CODE ACTUAL NUMBER (0-9,000)
				9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q198	R656	S656	T656	How much of your own money, in total dollars, have you now put into this business? (INCLUDE ALL PERSONAL FUNDS FROM ALL SOURCES)
				CODE ACTUAL NUMBER (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R656a	S656a	T656a	How much of this is considered a loan, which the new business must repay, with or without interest? (INCLUDE ALL LOANS FROM ALL SOURCES)
				CODE ACTUAL NUMBER (0-99,999,995) 99 999 999. DK; NA

Respondent Occupation

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q199

How many years of work experience have you had in this industry – the one where the new business will compete?

CODE NUMBER OF YEARS (0-60)

- 00. Less than one year
- 99. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q198a

ETH CG: WORK EXPERIENCE IN retail; a restaurant, tavern, bar, or nightclub; customer or consumer services, such as a repair shop, motel, or rental agency; health, education, or social services

28
23
20
54
83
0
0

- 1. Retail
- 2. Restaurant, tavern, bar, or nightclub
- 3. Customer or consumer services
- 4. Health, education, or social services
- 0. Something else
- 8. DK
- 9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q198b

ETH CG: WORK EXPERIENCE IN manufacturing, construction, agriculture, mining, or something else?

16
16
4
1
46
0
0

- 1. Manufacturing
- 2. Construction
- 3. Agriculture
- 4. Mining (or services to mining firms)
- 5. Something else
- 8. DK
- 9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q198c

0
6
0
8
32
0
0

ETH CG: WORK EXPERIENCE IN wholesale distribution, transportation, utilities, communications, or something else?

1. Wholesale distribution
2. Transportation
3. Utilities
4. Communications
5. Something else
8. DK
9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q198d

11
2
1
5
13
0
0

ETH CG: WORK EXPERIENCE IN finance, insurance, real estate, some type of business consulting or service, or something else?

1. Finances
2. Insurance (including brokers)
3. Real estate
4. Business consulting or service
5. Something else
8. DK
9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q198e

13
0
0

ETH CG: WORK EXPERIENCE IN other business sector?

000. Other
998. DK
999. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q200

How many other businesses have you helped to start?

CODE NUMBER (0-60)
99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q200b				ETH CG: INCLUDE CURRENT START-UP EFFORT?
6				1. Yes
8				2. No
0				8. DK
0				9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q201				Interviewer: Is the (RESPONDENT) male or female?
376				1. Male
462				2. Female

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q202				What year were you born? CODE ACTUAL 4 DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q203				What would you consider to be your race or ethnic origin: White, Black or African-American, Hispanic, American Indian, Southeast Asian, Other Asian or Pacific Islander, or something else?
428				1. White/Caucasian
257				2. Black/African-American
96				3. Hispanic/Latino
12				4. American Indian
3				5. Southeast Asian
8				6. Other Asian/Pacific Islander
19				0. Something else
15				9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q203a				SOLO START-UP: BLACK IDENTITY
149				1. American Black/African-American
10				2. African Black
6				3. Caribbean black
5				0. Something else (specify)
1				9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q203b

SOLO START-UP: HISPANIC COUNTRY OF ORIGIN

33
8
6
3
3
5
8
2
2
4

01. Mexico
02. Puerto Rico
03. Cuba
04. Central America
05. Spain
06. South America
07. United States
08. Dominican Republic
00. Some other country
99. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q203c

SOLO START-UP: ON AMERICAN INDIAN TRIBE VOTING ROLLS?

1
0
0
0

1. Yes
5. No
8. DK
9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q203d

SOLO START-UP: NAME OF AMERICAN INDIAN TRIBE

0
0
0
1

ENTER ACTUAL NAME (character variable)
0. Other
8. DK
9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q203e

SOLO START-UP: STATE AMERICAN INDIAN TRIBE LOCATED

USE "MASTER STATE CODE" IN APPENDIX A

WAVE 1 WAVE 2 WAVE 3 WAVE 4

ROCCPH

What is, or was, your primary occupation?

(q: Q205)

USE "MASTER OCCUPATION CODE" IN APPENDIX A

WAVE 1 WAVE 2 WAVE 3 WAVE 4

ROCCPH15

OCCUPATION SUMMARY

107
174
40
85
97
3
19
76
63
34
29
31
6
9
42
6

01. EXEC, MANAGEMENT, ADMIN
02. PROFESS SPECIALITY
03. TECH, SUPPORT OCC
04. SALES OCC
05. ADM SUPPORT, CLERICAL
06. PRIVATE HH SERVICE
07. PROTECTIVE SERVICE
08. OTHER SERVICE
09. PREC PROD, CRAFT, REPAIR
10. MACHINE OPERATOR, ASSEM, IN
11. TRANSPORTATION OPERATIVES
12. HANDLERS, LABORERS
13. FARM, FOREST, FISH
14. MILITARY, NOT EMP
15. UNEMPLOYED, NO TRADE
99. DK; NA

Start-Up Team

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R657	S657	T657	In our previous interview, you indicated that you would own (PERCENT FROM PREVIOUS IW) of the new firm and (NAMES AND PERCENTS FOR OTHERS FROM PREVIOUS IW). Is this still correct?
	124	91	313	1. Yes
	27	31	78	2. No
	1	1	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R658	S658	T658	How many people (will/now) legally own this new business – only you, only you and your spouse, or you and other people or businesses? (NOT-FOR-PROFIT AGENCIES SHOULD INCLUDE ALL OFFICERS – i.e. PRESIDENT, VICE-PRESIDENT, TREASURER, AND SECRETARY)
	11	12	22	1. Respondent only
	4	2	5	2. Respondent and spouse only
	13	15	43	3. Respondent and other
	0	1	3	4. Spouse only
	0	1	4	8. DK
	0	0	1	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S659D_1	T659D_1	Who, if anyone, is no longer involved with the new business? Should I delete (NAME) from the roster? [Person #1]
		0	0	1. Yes
		0	0	5. No
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S659D_2	T659D_2	Who, if anyone, is no longer involved with the new business? Should I delete (NAME) from the roster? [Person #2]
		13	25	1. Yes
		16	24	5. No
		0	0	8. DK
		2	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S659D_3	T659D_3	Who, if anyone, is no longer involved with the new business? Should I delete (NAME) from the roster? [Person #3]
		9	13	1. Yes
		6	7	5. No
		0	0	8. DK
		0	1	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S659D_4	T659D_4	Who, if anyone, is no longer involved with the new business? Should I delete (NAME) from the roster? [Person #4]
		4	0	1. Yes
		3	0	5. No
		0	0	8. DK
		0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S659D_5	T659D_5	Who, if anyone, is no longer involved with the new business? Should I delete (NAME) from the roster? [Person #5]
		1	0	1. Yes
		4	0	5. No
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S659D_6		Who, if anyone, is no longer involved with the new business? Should I delete (NAME) from the roster? [Person #6]
		0		1. Yes
		0		5. No
		0		8. DK
		0		9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R660_1	S660_1	T660_1	Why is (NAME FROM R659/S659D) no longer involved? [Person #1]
	0	0	0	1. Lack of interest/different goals
	0	0	0	2. Started different business
	0	0	0	3. Location not optimal
	0	0	0	4. Sold for a profit
	0	0	0	5. Not enough time
	0	0	0	6. Incompatible partnership
	0	0	0	7. Not enough money
	0	0	0	8. Lost faith in business success
	1	0	0	0. Other
	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R660_2	S660_2	T660_2	Why is (NAME FROM R659/S659D) no longer involved? [Person #2]
	0	5	9	1. Lack of interest/different goals
	0	1	1	2. Started different business
	0	2	2	3. Location not optimal
	0	0	1	4. Sold for a profit
	0	1	1	5. Not enough time
	0	0	1	6. Incompatible partnership
	0	1	4	7. Not enough money
	0	1	2	8. Lost faith in business success
	10	0	0	0. Other
	0	3	2	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R660_3	S660_3	T660_3	Why is (NAME FROM R659/S659D) no longer involved? [Person #3]
	0	1	4	1. Lack of interest/different goals
	0	2	0	2. Started different business
	0	1	0	3. Location not optimal
	0	1	2	4. Sold for a profit
	0	0	1	5. Not enough time
	0	1	1	6. Incompatible partnership
	0	1	2	7. Not enough money
	0	1	0	8. Lost faith in business success
	4	0	0	0. Other
	0	1	2	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R660_4	S660_4	T660_4	Why is (NAME FROM R659/S659D) no longer involved? [Person #4]
	0	1	0	1. Lack of interest/different goals
	0	0	0	2. Started different business
	0	0	0	3. Location not optimal
	0	0	0	4. Sold for a profit
	0	0	0	5. Not enough time
	0	0	0	6. Incompatible partnership
	0	1	0	7. Not enough money
	0	0	0	8. Lost faith in business success
	2	0	0	0. Other
	0	2	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R660_5	S660_5	T660_5	Why is (NAME FROM R659/S659D) no longer involved? [Person #5]
	0	0	0	1. Lack of interest/different goals
	0	0	0	2. Started different business
	0	0	0	3. Location not optimal
	0	0	0	4. Sold for a profit
	0	0	0	5. Not enough time
	0	0	0	6. Incompatible partnership
	0	0	0	7. Not enough money
	0	0	0	8. Lost faith in business success
	0	0	0	0. Other
	0	1	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R660_6	S660_6		Why is (NAME FROM R659/S659D) no longer involved? [Person #6]
	0	0		1. Lack of interest/different goals
	0	0		2. Started different business
	0	0		3. Location not optimal
	0	0		4. Sold for a profit
	0	0		5. Not enough time
	0	0		6. Incompatible partnership
	0	0		7. Not enough money
	0	0		8. Lost faith in business success
	0	0		9. Other
	0	0		9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R662_1	S662_1	T662_1	During our previous interview, you indicated that the <u>most important</u> assistance(you/NAME) had provided was (ANSWER IN Q229). How valuable would you say this help has been in getting the business started in the past 12 months? Would you say it has been extremely important, not too important, or not at all important in the past 12 months? [Person #1]
	78	18	0	1. Extremely important
	52	4	0	2. Very important
	10	2	0	3. Not too important
	3	0	0	4. Not at all important
	1	0	0	5. Did not provide (Q229)
	0	0	0	8. DK
	1	0	0	9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

R662_2 S662_2 T662_2

During our previous interview, you indicated that the most important assistance(you/NAME) had provided was (**ANSWER IN Q229**). How valuable would you say this help has been in getting the business started in the past 12 months? Would you say it has been extremely important, not too important, or not at all important in the past 12 months? [Person #2]

70	8	0	1.	Extremely important
54	3	0	2.	Very important
9	3	0	3.	Not too important
3	0	0	4.	Not at all important
2	0	0	5.	Did not provide (Q229)
0	0	0	8.	DK
1	2	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

R662_3 S662_3 T662_3

During our previous interview, you indicated that the most important assistance(you/NAME) had provided was (**ANSWER IN Q229**). How valuable would you say this help has been in getting the business started in the past 12 months? Would you say it has been extremely important, not too important, or not at all important in the past 12 months? [Person #3]

8	2	0	1.	Extremely important
14	0	0	2.	Very important
2	2	0	3.	Not too important
1	2	0	4.	Not at all important
0	0	0	5.	Did not provide (Q229)
0	0	0	8.	DK
0	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 R662_4 S662_4 T662_4

During our previous interview, you indicated that the most important assistance(you/NAME) had provided was (**ANSWER IN Q229**). How valuable would you say this help has been in getting the business started in the past 12 months? Would you say it has been extremely important, not too important, or not at all important in the past 12 months? [Person #4]

2	1	0	1.	Extremely important
7	0	0	2.	Very important
3	1	0	3.	Not too important
2	0	0	4.	Not at all important
0	0	0	5.	Did not provide (Q229)
0	0	0	8.	DK
0	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 R662_5 S662_5 T662_5

During our previous interview, you indicated that the most important assistance(you/NAME) had provided was (**ANSWER IN Q229**). How valuable would you say this help has been in getting the business started in the past 12 months? Would you say it has been extremely important, not too important, or not at all important in the past 12 months? [Person #5]

6	0	0	1.	Extremely important
3	1	0	2.	Very important
0	2	0	3.	Not too important
0	0	0	4.	Not at all important
0	0	0	5.	Did not provide (Q229)
0	0	0	8.	DK
0	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

R662_6 S662_6

During our previous interview, you indicated that the most important assistance(you/NAME) had provided was (**ANSWER IN Q229**). How valuable would you say this help has been in getting the business started in the past 12 months? Would you say it has been extremely important, not too important, or not at all important in the past 12 months? [Person #6]

1	0
0	0
0	0
0	0
0	0
0	0
0	0

1. Extremely important
2. Very important
3. Not too important
4. Not at all important
5. Did not provide (**Q229**)
8. DK
9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

R663_1 S663_1 T663_1

Are you and (**NAME**) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; do you have some other type of relationship; is (**NAME**) not a person — like a business or financial institution, or do you no longer have a relationship with (**NAME**)? [Person #1]

0	0	0
1	0	0
1	0	0
3	0	0
0	0	0
1	0	0
0	0	0
1	0	0
0	0	0
1	0	0

1. Spouse/partners
2. Relatives/family members
3. Business associates
4. Friends/acquaintances
5. Strangers before joining the team
6. One/both not a person
7. No longer have a relationship/deceased
0. Other
8. DK
9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R663_2	S663_2	T663_2	Are you and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; do you have some other type of relationship; is (NAME) not a person — like a business or financial institution, or do you no longer have a relationship with (NAME) ? [Person #2]
	85	4	6	1. Spouse/partners
	12	1	6	2. Relatives/family members
	15	5	3	3. Business associates
	22	4	5	4. Friends/acquaintances
	5	0	1	5. Strangers before joining the team
	1	1	0	6. One/both not a person
	2	1	1	7. No longer have a relationship/deceased
	1	0	2	0. Other
	0	0	0	8. DK
	1	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R663_3	S663_3	T663_3	Are you and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; do you have some other type of relationship; is (NAME) not a person — like a business or financial institution, or do you no longer have a relationship with (NAME) ? [Person #3]
	3	0	0	1. Spouse/partners
	5	1	2	2. Relatives/family members
	4	1	1	3. Business associates
	13	3	2	4. Friends/acquaintances
	4	1	1	5. Strangers before joining the team
	0	0	0	6. One/both not a person
	0	0	0	7. No longer have a relationship/deceased
	0	0	1	0. Other
	0	0	0	8. DK
	1	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R663_4	S663_4	T663_4	Are you and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; do you have some other type of relationship; is (NAME) not a person — like a business or financial institution, or do you no longer have a relationship with (NAME) ? [Person #4]
	0	0	0	1. Spouse/partners
	3	0	0	2. Relatives/family members
	2	1	0	3. Business associates
	7	2	0	4. Friends/acquaintances
	2	0	0	5. Strangers before joining the team
	0	0	0	6. One/both not a person
	1	0	0	7. No longer have a relationship/deceased
	0	0	0	0. Other
	0	0	0	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R663_5	S663_5	T663_5	Are you and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; do you have some other type of relationship; is (NAME) not a person — like a business or financial institution, or do you no longer have a relationship with (NAME) ? [Person #5]
	0	0	0	1. Spouse/partners
	2	1	0	2. Relatives/family members
	2	0	0	3. Business associates
	3	3	0	4. Friends/acquaintances
	3	0	0	5. Strangers before joining the team
	1	0	0	6. One/both not a person
	0	0	0	7. No longer have a relationship/deceased
	0	0	0	0. Other
	0	0	0	8. DK
	0	0	0	9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

R663_6 S663_6

Are you and **(NAME)** spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; do you have some other type of relationship; is **(NAME)** not a person — like a business or financial institution, or do you no longer have a relationship with **(NAME)**? [Person #6]

0	0
0	0
0	0
0	0
1	0
0	0
0	0
0	0
0	0
0	0

1. Spouse/partners
2. Relatives/family members
3. Business associates
4. Friends/acquaintances
5. Strangers before joining the team
6. One/both not a person
7. No longer have a relationship/deceased
0. Other
8. DK
9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

R670 S670 T670

How many new owners – whether people, firms, or institutions – have taken an ownership share in the new firm in the past year, since **(DATE OF LAST IW)**?

[IF MORE THAN FOUR NEW PEOPLE: Please select the 5 who will have highest level of ownership in the new firm.]

[NOT-FOR-PROFIT AGENCIES SHOULD INCLUDE ALL OFFICERS – i.e. PRESIDENT, VICE PRESIDENT, TREASURER, AND SECRETARY]

12	8	12
7	13	25
6	5	13
3	2	3
0	3	2
0	1	5
0	0	1
0	0	1

00. None
01. One
02. Two
03. Three
04. Four
05. Five
98. DK
99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q207_01C	R672_1	S672a_1	T672a_1
Q207_02C	R672_2	S672a_2	T672a_2
Q207_03C	R672_3	S672a_3	T672a_3
Q207_04C	R672_4	S672a_4	T672a_4
Q207_05C	R672_5	S672a_5	T672a_5
	R672_6	S672a_6	T672a_6

IF WAVE 1, ASK:

You have said that you and (**ANSWER FROM Q195**) expect to own part of this new business. We would like to make a list of all those who will own part of the business. Please give me only their first names, so we can talk about them without revealing their full identity. Include any businesses or financial institutions that will own part of the new business. I will also ask what percent of the new firm each is expected to own. If there are more than 5, please select the 5 who will have highest level of ownership in the new firm.

ELSE ASK:

We will start with you. (In previous interview you indicated that you would own [Q206] percent of the new firm. Is this still correct?/ What percent of the new business do you own?)
 Who (**owns/will own**) a percent of this business?
 What percent of the new business (**does/will**) this (**person/entity**) own?
 (IF R IS NOT ALREADY IN THE ROSTER, PUT R FIRST. THEN PUT PERSON WITH HIGHEST PERCENTAGE OF EXPECTED OWNERSHIP AND CONTINUE TO LOWEST PERCENTAGE.)
 (IF R DK PERCENTAGE, TRY TO GET BEST ESTIMATE.)

CODE ACTUAL PERCENT (1-100)
 999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q210B_1			
412			
11			

TEAM MEMBER IS RESPONDENT? [Person #1]
 1. Yes
 2. No

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q210B_2			
6			
3			

TEAM MEMBER IS RESPONDENT?[Person #2]
 1. Yes
 2. No

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q210B_3				TEAM MEMBER IS RESPONDENT? [Person #3]
0				1. Yes
2				2. No
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q210B_4				TEAM MEMBER IS RESPONDENT? [Person #4]
2				1. Yes
0				2. No
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q210B_5				TEAM MEMBER IS RESPONDENT? [Person #5]
0				1. Yes
0				2. No
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q210e_1	R675f_1	S675f_1	T675f_1	TEAM MEMBER IS A PERSON OR A NON-PERSON [Person #1]
9	6	0	0	1. Person
2	1	0	0	2. Non-person or institution
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q210e_2	R675f_2	S675f_2	T675f_2	TEAM MEMBER IS A PERSON OR A NON-PERSON [Person #2]
412	239	30	56	1. Person
9	5	0	2	2. Non-person or institution
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q210e_3	R675f_3	S675f_3	T675f_3	TEAM MEMBER IS A PERSON OR A NON-PERSON [Person #3]
104	63	16	29	1. Person
7	3	0	1	2. Non-person or institution

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q210e_4	R675f_4	S675f_4	T675f_4	TEAM MEMBER IS A PERSON OR A NON-PERSON [Person #4]
54 5	28 3	8 0	12 0	1. Person 2. Non-person or institution

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q210e_5	R675f_5	S675f_5	T675f_5	TEAM MEMBER IS A PERSON OR A NON-PERSON [Person #5]
22 4	14 4	6 0	7 1	1. Person 2. Non-person or institution

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R675f_6	S675f_6	T675f_6	TEAM MEMBER IS A PERSON OR A NON-PERSON [Person #6]
	1 2	1 1	6 0	1. Person 2. Non-person or institution

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R676_1 R676_2 R676_3 R676_4 R676_5 R676_6	S676_1 S676_2 S676_3 S676_4 S676_5 S676_6	T676_1 T676_2 T676_3 T676_4 T676_5 T676_6	In the past week, how many hours (have you/has (NAME)) devoted to this new business start-up? CODE ACTUAL NUMBER (0-168) 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q211_1 Q211_2 Q211_3 Q211_4 Q211_5	R677_1 R677_2 R677_3 R677_4 R677_5 R677_6	S677_1 S677_2 S677_3 S677_4 S677_5 S677_6	T677_1 T677_2 T677_3 T677_4 T677_5 T677_6	How many total hours, including the past week, (have you/has (NAME)) devoted to this new business start-up? CODE ACTUAL NUMBER 999999. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q212_1	R678_1	S678_1	T678_1	About how much money, in total dollars, (have you/has (NAME)) contributed to the new business, either to purchase ownership or as a loan to the new business?
Q212_2	R678_2	S678_2	T678_2	
Q212_3	R678_3	S678_3	T678_3	
Q212_4	R678_4	S678_4	T678_4	
Q212_5	R678_5	S678_5	T678_5	
	R678_6	S678_6	T678_6	
				CODE ACTUAL NUMBER 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R678a_1	S678a_1	T678a_1	Of this total that (you have/(NAME) has) contributed to the new business, how much would be considered a loan, which the business must repay, with or without interest?
	R678a_2	S678a_2	T678a_2	
	R678a_3	S678a_3	T678a_3	
	R678a_4	S678a_4	T678a_4	
	R678a_5	S678a_5	T678a_5	
	R678a_6	S678a_6	T678a_6	
				CODE ACTUAL NUMBER 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q213_1	R679_1	S679_1	T679_1	How many years of work experience has (NAME) had in this industry--the one where the new business competes?
Q213_2	R679_2	S679_2	T679_2	
Q213_3	R679_3	S679_3	T679_3	
Q213_4	R679_4	S679_4	T679_4	
Q213_5	R679_5	S679_5	T679_5	
	R679_6	S679_6	T679_6	
				CODE ACTUAL NUMBER (0-60) 98. DK 99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T679a_1	In what industry does (NAME) have the most work experience?
			T679a_2	
			T679a_3	USE "MASTER BUSINESS SECTOR CODE" IN APPENDIX A
			T679a_4	
			T679a_5	
			T679a_6	

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T679b_1	How many years of work experience has (NAME) had in this industry?
			T679b_2	
			T679b_3	CODE ACTUAL NUMBER (0-60) 98. DK 99. NA
			T679b_4	
			T679b_5	
			T679b_6	

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q214_1	R680_1	S680_1	T680_1	How many other businesses has (NAME) helped to start as an owner or part owner?
Q214_2	R680_2	S680_2	T680_2	
Q214_3	R680_3	S680_3	T680_3	
Q214_4	R680_4	S680_4	T680_4	
Q214_5	R680_5	S680_5	T680_5	
	R680_6	S680_6	T680_6	CODE ACTUAL NUMBER (0-60)
				99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T680a_1	Not considering the current start-up activity, would you currently consider (NAME) a small business owner or self-employed? [Person #1]
			0	1. Yes
			0	5. No
			0	8. DK
			0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T680a_2	Not considering the current start-up activity, would you currently consider (NAME) a small business owner or self-employed? [Person #2]
			24	1. Yes
			9	5. No
			1	8. DK
			0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T680a_3	Not considering the current start-up activity, would you currently consider (NAME) a small business owner or self-employed? [person #3]
			16	1. Yes
			9	5. No
			0	8. DK
			0	9. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T680a_4	Not considering the current start-up activity, would you currently consider (NAME) a small business owner or self-employed? [Person #4]
			6	1. Yes
			6	5. No
			0	8. DK
			0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T680a_5	Not considering the current start-up activity, would you currently consider (NAME) a small business owner or self-employed? [Person #5]
			3	1. Yes
			4	5. No
			0	8. DK
			0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T680a_6	Not considering the current start-up activity, would you currently consider (NAME) a small business owner or self-employed? [Person #6]
			3	1. Yes
			2	5. No
			1	8. DK
			0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q217_1	R683_1	S683_1	T683_1	(Is NAME/Are you) male or female? [Person #1]
243	1	0	0	1. Male
177	1	0	0	2. Female
2	0	0	0	3. Not a person
1	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q217_2	R683_2	S683_2	T683_2	(Is NAME/Are you) male or female? [Person #2]
252	6	13	19	1. Male
160	2	4	5	2. Female
9	0	0	0	3. Not a person
0	0	0	0	9. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q217_3	R683_3	S683_3	T683_3	(Is NAME/Are you) male or female? [Person #3]
75	5	7	10	1. Male
29	2	5	6	2. Female
7	0	0	0	3. Not a person
0	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q217_4	R683_4	S683_4	T683_4	(Is NAME/Are you) male or female? [Person #4]
36	1	5	6	1. Male
18	1	1	1	2. Female
5	0	0	0	3. Not a person
0	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q217_5	R683_5	S683_5	T683_5	(Is NAME/Are you) male or female? [Person #5]
15	0	4	1	1. Male
7	1	1	3	2. Female
4	0	0	0	3. Not a person
0	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R683_6	S683_6	T683_6	(Is NAME/Are you) male or female? [Person #6]
	0	1	2	1. Male
	1	0	1	2. Female
	0	0	0	3. Not a person
	0	0	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q218_1	R684_1	S684_1	T684_1	How old (is NAME)?
Q218_2	R684_2	S684_2	T684_2	CODE ACTUAL NUMBER (12-97)
Q218_3	R684_3	S684_3	T684_3	99. NA
Q218_4	R684_4	S684_4	T684_4	
Q218_5	R684_5	S684_5	T684_5	
	R684_6	S684_6	T684_6	

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q219_1	R685_1	S685_1	T685_1	Would you say (NAME is) White, Black or African-American, Hispanic, American Indian, Southeast Asian, Other Asian or Pacific Islander, or something else? [Person #1]
259	188	0	0	1. White/Caucasian
93	30	0	0	2. Black/African American
31	9	0	0	3. Hispanic/Latino
1	1	0	0	4. American Indian
2	1	0	0	5. Southeast Asian
3	1	0	0	6. Other Asian/Pacific Islander
2	1	0	0	0. Something else
30	13	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q219_2	R685_2	S685_2	T685_2	Would you say (NAME is) White, Black or African-American, Hispanic, American Indian, Southeast Asian, Other Asian or Pacific Islander, or something else? [Person #2]
277	180	9	14	1. White/Caucasian
84	31	5	6	2. Black/African American
25	8	3	1	3. Hispanic/Latino
4	2	0	0	4. American Indian
4	3	0	1	5. Southeast Asian
6	3	0	1	6. Other Asian/Pacific Islander
4	3	0	0	0. Something else
8	4	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q219_3	R685_3	S685_3	T685_3	Would you say (NAME is) White, Black or African-American, Hispanic, American Indian, Southeast Asian, Other Asian or Pacific Islander, or something else? [Person #3]
72	48	8	11	1. White/Caucasian
23	5	2	2	2. Black/African American
6	3	1	1	3. Hispanic/Latino
0	0	0	1	4. American Indian
1	1	1	0	5. Southeast Asian
1	1	0	1	6. Other Asian/Pacific Islander
0	2	0	0	0. Something else
1	2	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q219_4	R685_4	S685_4	T685_4	Would you say (NAME is) White, Black or African-American, Hispanic, American Indian, Southeast Asian, Other Asian or Pacific Islander, or something else? [Person #4]
38	20	4	5	1. White/Caucasian
11	0	2	0	2. Black/African American
1	2	0	0	3. Hispanic/Latino
1	1	0	1	4. American Indian
0	0	0	0	5. Southeast Asian
2	1	0	1	6. Other Asian/Pacific Islander
0	0	0	0	0. Something else
1	1	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q219_5	R685_5	S685_5	T685_5	Would you say (NAME is) White, Black or African-American, Hispanic, American Indian, Southeast Asian, Other Asian or Pacific Islander, or something else? [Person #5]
14	13	3	4	1. White/Caucasian
4	0	1	0	2. Black/African American
0	0	0	0	3. Hispanic/Latino
0	0	0	0	4. American Indian
0	0	0	0	5. Southeast Asian
1	0	1	0	6. Other Asian/Pacific Islander
0	0	0	0	0. Something else
3	1	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685_6	S685_6	T685_6	Would you say (NAME is) White, Black or African-American, Hispanic, American Indian, Southeast Asian, Other Asian or Pacific Islander, or something else? [Person #6]
	1	1	3	1. White/Caucasian
	0	0	0	2. Black/ American
	0	0	0	3. Hispanic/Latino
	0	0	0	4. American Indian
	0	0	0	5. Southeast Asian
	0	0	0	6. Other Asian/Pacific Islander
	0	0	0	0. Something else
	0	0	1	9. DK; NA

SRC/UM

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q219a_1	R685b_1	S685b_1	T685b_1	(Is NAME) an American Black or African-American, African Black, Caribbean Black, or something else? [Person #1]
48	14	0	0	1. American Black/African-American
3	2	0	0	2. African Black
0	0	0	0	3. Caribbean black
1	0	0	0	0. Something else (specify)
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q219a_2	R685b_2	S685b_2	T685b_2	(Is NAME) an American Black or African-American, African Black, Caribbean Black, or something else? [Person #2]
41	12	5	4	1. American Black/African-American
1	1	0	0	2. African Black
1	1	0	1	3. Caribbean black
0	0	0	1	0. Something else (specify)
0	1	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q219a_3	R685b_3	S685b_3	T685b_3	(Is NAME) an American Black or African-American, African Black, Caribbean Black, or something else? [Person #3]
15	3	2	1	1. American Black/African-American
0	0	0	0	2. African Black
1	0	0	1	3. Caribbean black
0	0	0	0	0. Something else (specify)
0	1	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q219a_4	R685b_4	S685b_4	T685b_4	(Is NAME) an American Black or African-American, African Black, Caribbean Black, or something else? [Person #4]
10	0	2	0	1. American Black/African-American
0	0	0	0	2. African Black
0	0	0	0	3. Caribbean black
0	0	0	0	0. Something else (specify)
0	0	0	0	9. DK; NA

SRC/UM

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q219a_5	R685b_5	S685b_5	T685b_5	(Is NAME) an American Black or African-American, African Black, Caribbean Black, or something else? [Person #5]
4	0	0	0	1. American Black/African-American
0	0	0	0	2. African Black
0	0	1	0	3. Caribbean black
0	0	0	0	0. Something else (specify)
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685b_6	S685b_6	T685b_6	(Is NAME) an American Black or African-American, African Black, Caribbean Black, or something else? [Person #6]
	0	0	0	1. American Black/African-American
	0	0	0	2. African Black
	0	0	0	3. Caribbean black
	0	0	0	0. Something else (specify)
	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q219b_1	R685c_1	S685c_1	T685c_1	What country did (NAME) or (NAME's) family come from--Mexico, Puerto Rico, Cuba, Central America, or some other country? [Person #1]
5	1	0	0	1. Mexico
4	0	0	0	2. Puerto Rico
1	0	0	0	3. Cuba
1	0	0	0	4. Central America
1	0	0	0	5. Spain
1	1	0	0	6. South America
3	1	0	0	7. United States
0	0	0	0	8. Dominican Republic
2	1	0	0	0. Some other country
1	0	0	0	9. DK; NA

SRC/UM

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q219b_2	R685c_2	S685c_2	T685c_2	What country did (NAME) or (NAME's) family come from--Mexico, Puerto Rico, Cuba, Central America, or some other country? [Person #2]
5	2	0	0	1. Mexico
3	1	0	0	2. Puerto Rico
1	0	1	0	3. Cuba
3	0	0	0	4. Central America
0	0	0	0	5. Spain
0	0	0	0	6. South America
2	0	1	1	7. United States
0	0	1	0	8. Dominican Republic
0	1	0	0	0. Some other country
0	1	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q219b_3	R685c_3	S685c_3	T685c_3	What country did (NAME) or (NAME's) family come from--Mexico, Puerto Rico, Cuba, Central America, or some other country? [Person #3]
3	1	1	0	1. Mexico
0	1	0	1	2. Puerto Rico
0	0	0	0	3. Cuba
1	0	0	0	4. Central America
0	0	0	0	5. Spain
0	0	0	0	6. South America
1	0	0	0	7. United States
0	0	0	0	8. Dominican Republic
0	0	0	0	0. Some other country
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q219b_4	R685c_4	S685c_4	T685c_4	What country did (NAME) or (NAME's) family come from--Mexico, Puerto Rico, Cuba, Central America, or some other country? [Person #4]
0	1	0	0	1. Mexico
0	0	0	0	2. Puerto Rico
0	0	0	0	3. Cuba
0	0	0	0	4. Central America
0	0	0	0	5. Spain
0	0	0	0	6. South America
0	0	0	0	7. United States
0	0	0	0	8. Dominican Republic
0	0	0	0	0. Some other country
0	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q219b_5	R685c_5	S685c_5	T685c_5	What country did (NAME) or (NAME's) family come from—Mexico, Puerto Rico, Cuba, Central America, or some other country? [Person #5]
0	0	0	0	1. Mexico
0	0	0	0	2. Puerto Rico
0	0	0	0	3. Cuba
0	0	0	0	4. Central America
0	0	0	0	5. Spain
0	0	0	0	6. South America
0	0	0	0	7. United States
0	0	0	0	8. Dominican Republic
0	0	0	0	0. Some other country
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685c_6	S685c_6	T685c_6	What country did (NAME) or (NAME's) family come from—Mexico, Puerto Rico, Cuba, Central America, or some other country? [Person #6]
	0	0	0	1. Mexico
	0	0	0	2. Puerto Rico
	0	0	0	3. Cuba
	0	0	0	4. Central America
	0	0	0	5. Spain
	0	0	0	6. South America
	0	0	0	7. United States
	0	0	0	8. Dominican Republic
	0	0	0	0. Some other country
	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685d_1	S685d_1	T685d_1	(Is NAME) currently on the official voting rolls or list of a federally recognized Indian tribe? [Person #1]
	0	0	0	1. Yes
	0	0	0	5. No
	0	0	0	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685d_2	S685d_2	T685d_2	(Is NAME) currently on the official voting rolls or list of a federally recognized Indian tribe? [Person #2]
	0	0	0	1. Yes
	1	0	0	5. No
	0	0	0	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685d_3	S685d_3	T685d_3	(Is NAME) currently on the official voting rolls or list of a federally recognized Indian tribe? [Person #3]
	0	0	0	1. Yes
	0	0	1	5. No
	0	0	0	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685d_4	S685d_4	T685d_4	(Is NAME) currently on the official voting rolls or list of a federally recognized Indian tribe? [Person #4]
	1	0	0	1. Yes
	0	0	1	5. No
	0	0	0	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685d_5	S685d_5	T685d_5	(Is NAME) currently on the official voting rolls or list of a federally recognized Indian tribe? [Person #5]
	0	0	0	1. Yes
	0	0	0	5. No
	0	0	0	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685d_6	S685d_6	T685d_6	(Is NAME) currently on the official voting rolls or list of a federally recognized Indian tribe? [Person #6]
	0	0	0	1. Yes
	0	0	0	5. No
	0	0	0	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685e_1	S685e_1	T685e_1	What is the name of the tribe? (VERIFY SPELLING) [Person #1]
	0	0	0	ENTER ACTUAL NAME (character variable)
	0	0	0	0. Other
	0	0	0	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685e_2	S685e_2	T685e_2	What is the name of the tribe? (VERIFY SPELLING) [Person #2]
	0	0	0	ENTER ACTUAL NAME (character variable)
	0	0	0	0. Other
	0	0	0	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685e_3	S685e_3	T685e_3	What is the name of the tribe? (VERIFY SPELLING) [Person #3]
	0	0	0	ENTER ACTUAL NAME (character variable)
	0	0	0	0. Other
	0	0	0	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685e_4	S685e_4	T685e_4	What is the name of the tribe? (VERIFY SPELLING) [Person #4]
	0	0	0	ENTER ACTUAL NAME (character variable)
	0	0	0	0. Other
	0	0	0	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685e_5	S685e_5	T685e_5	What is the name of the tribe? (VERIFY SPELLING) [Person #5]
	0	0	0	ENTER ACTUAL NAME (character variable)
	0	0	0	0. Other
	0	0	0	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685e_6	S685e_6	T685e_6	What is the name of the tribe? (VERIFY SPELLING) [Person #6]
	0	0	0	ENTER ACTUAL NAME (character variable)
	0	0	0	0. Other
	0	0	0	8. DK
	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685f_1	S685f_1	T685f_1	In what state is this tribe located? [Person #1]
	0	0	0	USE "MASTER STATE CODE" IN APPENDIX A

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685f_2	S685f_2	T685f_2	In what state is this tribe located? [Person #2]
	0	0	0	USE "MASTER STATE CODE" IN APPENDIX A

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685f_3	S685f_3	T685f_3	In what state is this tribe located? [Person #3]
	0	0	0	USE "MASTER STATE CODE" IN APPENDIX A

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685f_4	S685f_4	T685f_4	In what state is this tribe located? [Person #4]
	0	0	0	USE "MASTER STATE CODE" IN APPENDIX A

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685f_5	S685f_5	T685f_5	In what state is this tribe located? [Person #5]
	0	0	0	USE "MASTER STATE CODE" IN APPENDIX A

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R685f_6	S685f_6	T685f_6	In what state is this tribe located? [Person #6]
	0	0	0	USE "MASTER STATE CODE" IN APPENDIX A

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
T1OCC	R686_1	S686_1	T686_1	What is, or was, (NAME's) primary occupation?
T2OCC	R686_2	S686_2	T686_2	USE "MASTER OCCUPATION CODE" IN APPENDIX A
T3OCC	R686_3	S686_3	T686_3	
T4OCC	R686_4	S686_4	T686_4	
T5OCC	R686_5	S686_5	T686_5	
(q: Q220)	R686_6	S686_6	T686_6	

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
T1OCC15				Summary of occupation.
74				01. EXEC, MANAGEMENT, ADMIN
75				02. PROFESS SPECIALITY
18				03. TECH, SUPPORT OCC
42				04. SALES OCC
39				05. ADM SUPPORT, CLERICAL
2				06. PRIVATE HH SERVICE
9				07. PROTECTIVE SERVICE
34				08. OTHER SERVICE
22				09. PREC PROD, CRAFT, REPAIR
10				10. MACHINE OPERATOR, ASSEM, IN
6				11. TRANSPORTATION OPERATIVES
8				12. HANDLERS, LABORERS
11				13. FARM, FOREST, FISH
2				14. MILITARY, NOT EMP
34				15. UNEMPLOYED, NO TRADE
1				99. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
T2OCC15				Summary of occupation.
66				01. EXEC, MANAGEMENT, ADMIN
89				02. PROFESS SPECIALITY
21				03. TECH, SUPPORT OCC
31				04. SALES OCC
36				05. ADM SUPPORT, CLERICAL
3				06. PRIVATE HH SERVICE
3				07. PROTECTIVE SERVICE
31				08. OTHER SERVICE
41				09. PREC PROD, CRAFT, REPAIR
18				10. MACHINE OPERATOR, ASSEM, IN
11				11. TRANSPORTATION OPERATIVES
12				12. HANDLERS, LABORERS
9				13. FARM, FOREST, FISH
3				14. MILITARY, NOT EMP
23				15. UNEMPLOYED, NO TRADE
8				99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
T3OCC15				Summary of occupation.
26				01. EXEC, MANAGEMENT, ADMIN
19				02. PROFESS SPECIALITY
6				03. TECH, SUPPORT OCC
7				04. SALES OCC
7				05. ADM SUPPORT, CLERICAL
0				06. PRIVATE HH SERVICE
2				07. PROTECTIVE SERVICE
5				08. OTHER SERVICE
4				09. PREC PROD, CRAFT, REPAIR
2				10. MACHINE OPERATOR, ASSEM, IN
2				11. TRANSPORTATION OPERATIVES
2				12. HANDLERS, LABORERS
1				13. FARM, FOREST, FISH
0				14. MILITARY, NOT EMP
15				15. UNEMPLOYED, NO TRADE
6				99. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
T4OCC15				Summary of occupation.
11				01. EXEC, MANAGEMENT, ADMIN
12				02. PROFESS SPECIALITY
3				03. TECH, SUPPORT OCC
10				04. SALES OCC
3				05. ADM SUPPORT, CLERICAL
0				06. PRIVATE HH SERVICE
1				07. PROTECTIVE SERVICE
2				08. OTHER SERVICE
0				09. PREC PROD, CRAFT, REPAIR
2				10. MACHINE OPERATOR, ASSEM, IN
1				11. TRANSPORTATION OPERATIVES
3				12. HANDLERS, LABORERS
0				13. FARM, FOREST, FISH
0				14. MILITARY, NOT EMP
3				15. UNEMPLOYED, NO TRADE
3				99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
T5OCC15				Summary of occupation.
5				01. EXEC, MANAGEMENT, ADMIN
7				02. PROFESS SPECIALITY
1				03. TECH, SUPPORT OCC
0				04. SALES OCC
1				05. ADM SUPPORT, CLERICAL
0				06. PRIVATE HH SERVICE
0				07. PROTECTIVE SERVICE
0				08. OTHER SERVICE
2				09. PREC PROD, CRAFT, REPAIR
0				10. MACHINE OPERATOR, ASSEM, IN
1				11. TRANSPORTATION OPERATIVES
0				12. HANDLERS, LABORERS
0				13. FARM, FOREST, FISH
1				14. MILITARY, NOT EMP
3				15. UNEMPLOYED, NO TRADE
0				99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T686a_1	How many years of full-time work experience (do/did) (NAME) have in this occupation?
			T686a_2	
			T686a_3	CODE ACTUAL NUMBER (0 - 60)
			T686a_4	
			T686a_5	
			T686a_6	

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T686b_1	In what industry is this occupation?
			T686b_2	USE "BUSINESS SECTOR CODE" IN APPENDIX A
			T686b_3	
			T686b_4	
			T686b_5	
			T686b_6	

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q221_1	R687_1	S687_1	T687_1	In addition to time and personal investments or money, in what other ways (has NAME) helped with the start up? For example, (has NAME) provided introductions to other people? [Person #1]
309	4	15	41	1. Yes
108	1	0	8	2. No
4	0	0	11	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q221_2	R687_2	S687_2	T687_2	In addition to time and personal investments or money, in what other ways (has NAME) helped with the start up? For example, (has NAME) provided introductions to other people? [Person #2]
283	8	14	32	1. Yes
127	0	3	16	2. No
2	0	0	9	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q221_3	R687_3	S687_3	T687_3	In addition to time and personal investments or money, in what other ways (has NAME) helped with the start up? For example, (has NAME) provided introductions to other people? [Person #3]
60	5	9	11	1. Yes
44	4	3	17	2. No
0	0	0	1	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q221_4	R687_4	S687_4	T687_4	In addition to time and personal investments or money, in what other ways (has NAME) helped with the start up? For example, (has NAME) provided introductions to other people? [Person #4]
25	2	5	5	1. Yes
28	0	1	7	2. No
1	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q221_5	R687_5	S687_5	T687_5	In addition to time and personal investments or money, in what other ways (has NAME) helped with the start up? For example, (has NAME) provided introductions to other people? [Person #5]
11	0	4	1	1. Yes
11	1	1	6	2. No
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R687_6	S687_6	T687_6	In addition to time and personal investments or money, in what other ways (has NAME) helped with the start up? For example, (has NAME) provided introductions to other people? [Person #6]
	0	1	1	1. Yes
	1	0	4	2. No
	0	0	1	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q222_1	R688_1	S688_1	T688_1	(Has NAME) provided information or advice? [Person #1]
378	5	15	47	1. Yes
39	0	0	2	2. No
4	0	0	11	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q222_2	R688_2	S688_2	T688_2	(Has NAME) provided information or advice? [Person #2]
351	6	15	45	1. Yes
58	2	2	3	2. No
3	0	0	9	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q222_3	R688_3	S688_3	T688_3	(Has NAME) provided information or advice? [Person #3]
81	8	10	21	1. Yes
23	1	2	7	2. No
0	0	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q222_4	R688_4	S688_4	T688_4	(Has NAME) provided information or advice? [Person #4]
40	2	4	9	1. Yes
13	0	2	3	2. No
1	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q222_5	R688_5	S688_5	T688_5	(Has NAME) provided information or advice? [Person #5]
19	1	4	5	1. Yes
3	0	1	2	2. No
0	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R688_6	S688_6	T688_6	(Has NAME) provided information or advice? [Person #6]
	1	1	4	1. Yes
	0	0	1	2. No
	0	0	1	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q223_1	R689_1	S689_1	T689_1	(Has NAME) provided training in business related tasks or skills (to help with the start-up)? [Person #1]
234	3	12	34	1. Yes
185	2	3	14	2. No
2	0	0	12	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q223_2	R689_2	S689_2	T689_2	(Has NAME) provided training in business related tasks or skills (to help with the start-up)? [Person #2]
212	4	12	28	1. Yes
197	4	5	19	2. No
3	0	0	10	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q223_3	R689_3	S689_3	T689_3	(Has NAME) provided training in business related tasks or skills (to help with the start-up)? [Person #3]
55	2	9	14	1. Yes
49	7	3	14	2. No
0	0	0	1	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q223_4	R689_4	S689_4	T689_4	(Has NAME) provided training in business related tasks or skills (to help with the start-up)? [Person #4]
18	0	4	5	1. Yes
35	2	2	7	2. No
1	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q223_5	R689_5	S689_5	T689_5	(Has NAME) provided training in business related tasks or skills (to help with the start-up)? [Person #5]
8	1	3	3	1. Yes
14	0	2	4	2. No
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R689_6	S689_6	T689_6	(Has NAME) provided training in business related tasks or skills (to help with the start-up)? [Person #6]
	1	0	2	1. Yes
	0	1	3	2. No
	0	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q224_1	R690_1	S690_1	T690_1	(Has NAME) provided) access to financial assistance, like equity, loans, or loan guarantees (to help with the start-up)? [Person #1]
106	2	6	23	1. Yes
313	3	9	25	2. No
2	0	0	12	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q224_2	R690_2	S690_2	T690_2	(Has NAME) provided) access to financial assistance, like equity, loans, or loan guarantees (to help with the start-up)? [Person #2]
136	2	6	17	1. Yes
273	6	11	30	2. No
3	0	0	10	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q224_3	R690_3	S690_3	T690_3	(Has NAME) provided) access to financial assistance, like equity, loans, or loan guarantees (to help with the start-up)? [Person #3]
34	5	7	14	1. Yes
70	4	5	14	2. No
0	0	0	1	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q224_4	R690_4	S690_4	T690_4	(Has NAME) provided) access to financial assistance, like equity, loans, or loan guarantees (to help with the start-up)? [Person #4]
18	0	1	3	1. Yes
35	2	5	9	2. No
1	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q224_5	R690_5	S690_5	T690_5	(Has NAME) provided) access to financial assistance, like equity, loans, or loan guarantees (to help with the start-up)? [Person #5]
8	0	2	1	1. Yes
14	1	3	6	2. No
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R690_6	S690_6	T690_6	(Has NAME) provided) access to financial assistance, like equity, loans, or loan guarantees (to help with the start-up)? [Person #6]
	0	1	2	1. Yes
	1	0	3	2. No
	0	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q225_1	R691_1	S691_1	T691_1	(Has NAME) provided) physical resources, use of land, space, buildings or equipment (to help with the start-up)? [Person #1]
246	5	11	36	1. Yes
173	0	4	12	2. No
2	0	0	12	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q225_2	R691_2	S691_2	T691_2	(Has NAME) provided) physical resources, use of land, space, buildings or equipment (to help with the start-up)? [Person #2]
214	6	9	23	1. Yes
196	2	8	24	2. No
2	0	0	10	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q225_3	R691_3	S691_3	T691_3	(Has NAME) provided) physical resources, use of land, space, buildings or equipment (to help with the start-up)? [Person #3]
38	4	7	7	1. Yes
66	5	5	21	2. No
0	0	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q225_4	R691_4	S691_4	T691_4	(Has NAME) provided) physical resources, use of land, space, buildings or equipment (to help with the start-up)? [Person #4]
21	1	2	0	1. Yes
32	1	4	12	2. No
1	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q225_5	R691_5	S691_5	T691_5	(Has NAME) provided) physical resources, use of land, space, buildings or equipment (to help with the start-up)? [Person #5]
9	0	2	1	1. Yes
13	1	3	6	2. No
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R691_6	S691_6	T691_6	(Has NAME) provided) physical resources, use of land, space, buildings or equipment (to help with the start-up)? [Person #6]
	0	1	0	1. Yes
	1	0	5	2. No
	0	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q226_1	R692_1	S692_1	T692_1	(Has NAME) provided) business services, such as legal, accounting, or clerical assistance (to help with the start-up)? [Person #1]
197	2	12	24	1. Yes
222	3	3	24	2. No
2	0	0	12	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q226_2	R692_2	S692_2	T692_2	(Has NAME) provided) business services, such as legal, accounting, or clerical assistance (to help with the start-up)? [Person #2]
174	3	11	18	1. Yes
236	5	6	29	2. No
2	0	0	10	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q226_3	R692_3	S692_3	T692_3	(Has NAME) provided) business services, such as legal, accounting, or clerical assistance (to help with the start-up)? [Person #3]
40	2	6	7	1. Yes
64	7	6	21	2. No
0	0	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q226_4	R692_4	S692_4	T692_4	(Has NAME) provided) business services, such as legal, accounting, or clerical assistance (to help with the start-up)? [Person #4]
21	0	2	7	1. Yes
32	2	4	5	2. No
1	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q226_5	R692_5	S692_5	T692_5	(Has NAME) provided) business services, such as legal, accounting, or clerical assistance (to help with the start-up)? [Person #5]
8	0	2	3	1. Yes
14	1	3	4	2. No
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R692_6	S692_6	T692_6	(Has NAME) provided) business services, such as legal, accounting, or clerical assistance (to help with the start-up)? [Person #6]
	1	1	1	1. Yes
	0	0	4	2. No
	0	0	1	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227_1	R693_1	S693_1	T693_1	(Has NAME) provided) personal services, such as household help or childcare (to help with the start-up)? [Person #1]
131	3	5	10	1. Yes
287	2	10	38	2. No
3	0	0	12	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227_2	R693_2	S693_2	T693_2	(Has NAME) provided) personal services, such as household help or childcare (to help with the start-up)? [Person #2]
146	2	5	6	1. Yes
264	6	12	41	2. No
2	0	0	10	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227_3	R693_3	S693_3	T693_3	(Has NAME) provided) personal services, such as household help or childcare (to help with the start-up)? [Person #3]
19	0	1	1	1. Yes
85	9	11	27	2. No
0	0	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227_4	R693_4	S693_4	T693_4	(Has NAME) provided) personal services, such as household help or childcare (to help with the start-up)? [Person #4]
9	0	3	0	1. Yes
44	2	3	12	2. No
1	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227_5	R693_5	S693_5	T693_5	(Has NAME) provided) personal services, such as household help or childcare (to help with the start-up)? [Person #5]
2	0	0	0	1. Yes
20	1	5	7	2. No
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R693_6	S693_6	T693_6	(Has NAME) provided) personal services, such as household help or childcare (to help with the start-up)? [Person #6]
	0	0	0	1. Yes
	1	1	5	2. No
	0	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227c_1	R693c_1	S693c_1	T693c_1	(Has NAME) provided) moral or emotional support (to help with the start-up)? [Person #1]
71	4	14	42	1. Yes
13	1	1	6	2. No
1	0	0	12	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227c_2	R693c_2	S693c_2	T693c_2	(Has NAME) provided) moral or emotional support (to help with the start-up)? [Person #2]
74	7	15	39	1. Yes
7	1	2	8	2. No
1	0	0	10	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227c_3	R693c_3	S693c_3	T693c_3	(Has NAME) provided) moral or emotional support (to help with the start-up)? [Person #3]
28	8	11	21	1. Yes
2	1	1	7	2. No
0	0	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227c_4	R693c_4	S693c_4	T693c_4	(Has NAME) provided) moral or emotional support (to help with the start-up)? [Person #4]
15	1	5	9	1. Yes
2	1	1	3	2. No
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227c_5	R693c_5	S693c_5	T693c_5	(Has NAME) provided) moral or emotional support (to help with the start-up)? [Person #5]
7	1	4	6	1. Yes
0	0	1	1	2. No
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R693c_6	S693c_6	T693c_6	(Has NAME) provided) moral or emotional support (to help with the start-up)? [Person #6]
	1	1	4	1. Yes
	0	0	1	2. No
	0	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227f_1	R693f_1	S693f_1	T693f_1	(Has NAME) provided) labor (to help with the start-up)? [Person #1]
75	5	14	43	1. Yes
9	0	1	5	2. No
1	0	0	12	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227f_2	R693f_2	S693f_2	T693f_2	(Has NAME) provided) labor (to help with the start-up)? [Person #2]
61	7	15	40	1. Yes
20	1	2	7	2. No
1	0	0	10	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227f_3	R693f_3	S693f_3	T693f_3	(Has NAME) provided) labor (to help with the start-up)? [Person #3]
23	7	11	19	1. Yes
7	2	1	9	2. No
0	0	0	1	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227f_4	R693f_4	S693f_4	T693f_4	(Has NAME) provided) labor (to help with the start-up)? [Person #4]
12	1	5	6	1. Yes
5	1	1	6	2. No
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227f_5	R693f_5	S693f_5	T693f_5	(Has NAME) provided) labor (to help with the start-up)? [Person #5]
6	0	3	4	1. Yes
1	1	2	3	2. No
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R693f_6	S693f_6	T693f_6	(Has NAME) provided) labor (to help with the start-up)? [Person #6]
	0	0	3	1. Yes
	1	1	2	2. No
	0	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227i_1	R693i_1	S693i_1	T693i_1	((Has NAME) provided) ideas or creativity (to help with the start-up)? [Person #1]
80	5	15	45	1. Yes
4	0	0	3	2. No
1	0	0	12	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227i_2	R693i_2	S693i_2	T693i_2	((Has NAME) provided) ideas or creativity (to help with the start-up)? [Person #2]
74	8	15	40	1. Yes
7	0	2	7	2. No
1	0	0	10	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227i_3	R693i_3	S693i_3	T693i_3	((Has NAME) provided) ideas or creativity (to help with the start-up)? [Person #3]
26	8	11	18	1. Yes
4	1	1	10	2. No
0	0	0	1	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227i_4	R693i_4	S693i_4	T693i_4	((Has NAME) provided) ideas or creativity (to help with the start-up)? [Person #4]
13	2	4	8	1. Yes
4	0	2	4	2. No
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q227i_5	R693i_5	S693i_5	T693i_5	((Has NAME) provided) ideas or creativity (to help with the start-up)? [Person #5]
7	1	4	4	1. Yes
0	0	1	3	2. No
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R693i_6	S693i_6	T693i_6	((Has NAME) provided) ideas or creativity (to help with the start-up)? [Person #6]
	1	1	1	1. Yes
	0	0	4	2. No
	0	0	1	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q228_1	R694_1	S694_1	T694_1	((Has NAME) provided) any other type of service or assistance (to help with the start-up)? [Person #1]
83	2	0	13	1. Yes
335	3	15	36	2. No
3	0	0	11	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q228_2	R694_2	S694_2	T694_2	((Has NAME) provided) any other type of service or assistance (to help with the start-up)? [Person #2]
71	1	0	9	1. Yes
339	7	17	38	2. No
2	0	0	10	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q228_3	R694_3	S694_3	T694_3	((Has NAME) provided) any other type of service or assistance (to help with the start-up)? [Person #3]
17	0	0	2	1. Yes
87	9	12	26	2. No
0	0	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q228_4	R694_4	S694_4	T694_4	((Has NAME) provided) any other type of service or assistance (to help with the start-up)? [Person #4]
13	0	0	2	1. Yes
40	2	6	10	2. No
1	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q228_5	R694_5	S694_5	T694_5	((Has NAME) provided) any other type of service or assistance (to help with the start-up)? [Person #5]
7	0	0	0	1. Yes
15	1	5	7	2. No
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R694_6	S694_6	T694_6	((Has NAME) provided) any other type of service or assistance (to help with the start-up)? [Person #6]
	0	0	1	1. Yes
	1	1	4	2. No
	0	0	1	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q229_1	R695_1	S695_1	T695_1	Which of these forms of assistance from (NAME) has been the MOST IMPORTANT for the new business start-up? (READ LIST OF "YES"'s FROM Q221-Q228/R687-R694/S687-S694 IF NECESSARY) [Person #1]
72	46	1	4	01. Introductions to other people
80	63	2	2	02. Information or advice
35	30	0	6	03. Training in business
22	20	0	2	04. Access to financial resources
31	19	1	2	05. Physical resources
39	29	1	4	06. Business services
10	8	0	0	07. Personal services
12	2	0	4	08. Moral or emotional support
6	0	4	7	09. Labor
36	1	5	14	10. Creativity or ideas
45	26	0	3	00. Other
5	9	0	0	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q229_2	R695_2	S695_2	T695_2	Which of these forms of assistance from (NAME) has been the MOST IMPORTANT for the new business start-up? (READ LIST OF "YES"'s FROM Q221-Q228/R687-R694/S687-S694 IF NECESSARY) [Person #2]
50	33	1	2	01. Introductions to other people
80	64	0	5	02. Information or advice
42	32	1	3	03. Training in business
35	18	1	5	04. Access to financial resources
25	11	0	3	05. Physical resources
39	25	2	2	06. Business services
25	10	0	0	07. Personal services
16	2	1	5	08. Moral or emotional support
2	2	4	10	09. Labor
20	2	6	8	10. Creativity or ideas
40	33	0	4	00. Other
3	15	0	0	99. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q229_3	R695_3	S695_3	T695_3	Which of these forms of assistance from (NAME) has been the MOST IMPORTANT for the new business start-up? (READ LIST OF "YES"'s FROM Q221-Q228/R687-R694/S687-S694 IF NECESSARY) [Person #3]
10	6	0	2	01. Introductions to other people
15	13	0	1	02. Information or advice
8	7	0	2	03. Training in business
10	10	3	5	04. Access to financial resources
4	2	0	0	05. Physical resources
14	9	1	0	06. Business services
4	2	0	0	07. Personal services
6	2	1	2	08. Moral or emotional support
2	2	3	8	09. Labor
8	0	4	6	10. Creativity or ideas
10	7	0	1	00. Other
0	7	0	0	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q229_4	R695_4	S695_4	T695_4	Which of these forms of assistance from (NAME) has been the MOST IMPORTANT for the new business start-up? (READ LIST OF "YES"'s FROM Q221-Q228/R687-R694/S687-S694 IF NECESSARY) [Person #4]
7	4	0	2	01. Introductions to other people
5	4	1	1	02. Information or advice
2	2	1	1	03. Training in business
4	2	0	1	04. Access to financial resources
3	2	0	0	05. Physical resources
6	4	1	2	06. Business services
2	0	0	0	07. Personal services
2	1	0	1	08. Moral or emotional support
0	0	1	3	09. Labor
3	0	1	0	10. Creativity or ideas
10	7	0	1	00. Other
1	4	0	0	99. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q229_5	R695_5	S695_5	T695_5	Which of these forms of assistance from (NAME) has been the MOST IMPORTANT for the new business start-up? (READ LIST OF "YES"'s FROM Q221-Q228/R687-R694/S687-S694 IF NECESSARY) [Person #5]
2	2	0	0	01. Introductions to other people
4	6	1	1	02. Information or advice
1	1	1	1	03. Training in business
1	1	1	0	04. Access to financial resources
1	1	0	1	05. Physical resources
0	1	1	0	06. Business services
0	0	0	0	07. Personal services
2	0	0	2	08. Moral or emotional support
0	0	1	1	09. Labor
1	0	0	1	10. Creativity or ideas
6	2	0	0	00. Other
0	3	0	0	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R695_6	S695_6	T695_6	Which of these forms of assistance from (NAME) has been the MOST IMPORTANT for the new business start-up? (READ LIST OF "YES"'s FROM Q221-Q228/R687-R694/S687-S694 IF NECESSARY) [Person #6]
	0	0	0	01. Introductions to other people
	0	0	2	02. Information or advice
	0	0	0	03. Training in business
	0	1	1	04. Access to financial resources
	0	0	0	05. Physical resources
	1	0	1	06. Business services
	0	0	0	07. Personal services
	0	0	0	08. Moral or emotional support
	0	0	1	09. Labor
	0	0	0	10. Creativity or ideas
	0	0	0	00. Other
	0	0	0	99. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q230_1	R696_1	S696_1	T696_1	Please consider this form of assistance provided by (NAME) to the new start-up. [Q229/R695/S695 OR THE ONLY "YES" Q221-Q228/R687-R694/S687-S694] Was this provided free, at a discounted price, at the normal market price, as part of a barter or exchange relationship, or for some other reason? [Person #1]
285	4	9	27	1. Free
20	0	0	3	2. Discounted
24	1	3	2	3. Normal market price
45	0	3	8	4. Barter or exchange
32	0	0	8	0. Other
6	0	0	0	8. DK
0	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q230_2	R696_2	S696_2	T696_2	Please consider this form of assistance provided by (NAME) to the new start-up. [Q229/R695/S695 OR THE ONLY "YES" Q221-Q228/R687-R694/S687-S694] Was this provided free, at a discounted price, at the normal market price, as part of a barter or exchange relationship, or for some other reason? [Person #2]
296	6	9	23	1. Free
15	0	0	2	2. Discounted
16	1	3	10	3. Normal market price
46	1	4	11	4. Barter or exchange
19	0	0	1	0. Other
0	0	0	0	8. DK
4	0	0	0	9. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q230_3	R696_3	S696_3	T696_3	Please consider this form of assistance provided by (NAME) to the new start-up. [Q229/R695/S695 OR THE ONLY "YES" Q221-Q228/R687-R694/S687-S694] Was this provided free, at a discounted price, at the normal market price, as part of a barter or exchange relationship, or for some other reason? [Person #3]
72	7	8	13	1. Free
2	0	1	1	2. Discounted
9	0	1	9	3. Normal market price
11	2	2	4	4. Barter or exchange
5	0	0	0	0. Other
0	0	0	0	8. DK
0	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q230_4	R696_4	S696_4	T696_4	Please consider this form of assistance provided by (NAME) to the new start-up. [Q229/R695/S695 OR THE ONLY "YES" Q221-Q228/R687-R694/S687-S694] Was this provided free, at a discounted price, at the normal market price, as part of a barter or exchange relationship, or for some other reason? [Person #4]
34	2	3	4	1. Free
0	0	0	2	2. Discounted
4	0	1	2	3. Normal market price
4	0	1	3	4. Barter or exchange
6	0	0	1	0. Other
0	0	0	0	8. DK
1	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q230_5	R696_5	S696_5	T696_5

Please consider this form of assistance provided by (NAME) to the new start-up.
 [Q229/R695/S695 OR THE ONLY "YES" Q221-Q228/R687-R694/S687-S694]
 Was this provided free, at a discounted price, at the normal market price, as part of a barter or exchange relationship, or for some other reason?
 [Person #5]

16	1	3	3	1.	Free
3	0	1	1	2.	Discounted
0	0	0	2	3.	Normal market price
1	0	1	1	4.	Barter or exchange
1	0	0	0	0.	Other
0	0	0	0	8.	DK
1	0	0	0	9.	NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
	R696_6	S696_6	T696_6

Please consider this form of assistance provided by (NAME) to the new start-up.
 [Q229/R695/S695 OR THE ONLY "YES" Q221-Q228/R687-R694/S687-S694]
 Was this provided free, at a discounted price, at the normal market price, as part of a barter or exchange relationship, or for some other reason?
 [Person #6]

	1	1	3	1.	Free
	0	0	0	2.	Discounted
	0	0	1	3.	Normal market price
	0	0	1	4.	Barter or exchange
	0	0	0	0.	Other
	0	0	0	8.	DK
	0	0	0	9.	NA

Relationships Among Start-Up Team

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q233_1	R699_1	S699_1	T699_1	How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #1 and #2]
207	86	1	10	1. Spouses/partners
53	12	3	13	2. Relatives/family members
61	11	8	15	3. Business associates/work colleagues
77	28	11	15	4. Friends/acquaintances
12	5	1	3	5. Strangers before joining the team
4	1	0	1	6. One/both not a person
0	1	0	0	7. No longer has relationship
4	0	0	1	0. Other
3	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q233a_1	R699a_1	S699a_1	T699a_1	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #1 and #2]
186	79	1	8	1. Spouses
20	6	0	2	2. Partners sharing a household
1	1	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q233b_1	R699b_1	S699b_1	T699b_1	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #1 and #2]
12	2	1	0	1. Same household
41	10	2	13	2. Different households
0	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q233c_1	R699c_1	S699c_1	T699c_1	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #1 and #2]
34	6	4	8	1. Same company or work organizations
26	5	4	7	2. Different work settings
1	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q233d_1	R699d_1	S699d_1	T699d_1	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #1 and #2]
4	1	1	1	1. Met on start-up team
5	2	0	2	2. Had a common friend
0	0	0	0	3. Through school
0	0	0	0	4. Through work
0	0	0	0	5. Neighbor
0	0	0	0	6. Internet
3	2	0	0	0. Other (specify)
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q236_1	R700_1	S700_1	T700_1	How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #1 and #3]
3	0	0	1	1. Spouses/partners
33	8	1	6	2. Relatives/family members
20	3	6	5	3. Business associates/work colleagues
37	16	5	12	4. Friends/acquaintances
14	4	3	4	5. Strangers before joining the team
2	1	0	1	6. One/both not a person
0	0	0	0	7. No longer has relationship
0	1	0	1	0. Other
2	1	0	0	9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q236_2	R700_2	S700_2	T700_2	How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #2 and #3]
5	4	0	0	1. Spouses/partners
27	3	1	7	2. Relatives/family members
23	7	5	11	3. Business associates/work colleagues
40	12	5	9	4. Friends/acquaintances
11	5	3	1	5. Strangers before joining the team
3	1	0	1	6. One/both not a person
0	1	0	0	7. No longer has relationship
1	0	0	1	0. Other
1	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q236a_1	R700a_1	S700a_1	T700a_1	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #1 and #3]
3	0	0	1	1. Spouses
0	0	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q236a_2	R700a_2	S700a_2	T700a_2	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #2 and #3]
4	4	0	0	1. Spouses
1	0	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q236b_1	R700b_1	S700b_1	T700b_1	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #1 and #3]
6	0	0	3	1. Same household
27	8	1	3	2. Different households
0	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q236b_2	R700b_2	S700b_2	T700b_2	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #2 and #3]
4	0	0	3	1. Same household
23	3	1	4	2. Different households
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q236c_1	R700c_1	S700c_1	T700c_1	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #1 and #3]
11	0	3	3	1. Same company or work organizations
8	3	3	2	2. Different work settings
1	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q236c_2	R700c_2	S700c_2	T700c_2	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #2 and #3]
10	2	2	5	1. Same company or work organizations
12	5	3	6	2. Different work settings
1	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q236d_1	R700d_1	S700d_1	T700d_1	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #1 and #3]
6	2	1	1	1. Met on start-up team
5	1	2	3	2. Had a common friend
0	0	0	0	3. Through school
0	0	0	0	4. Through work
0	0	0	0	5. Neighbor
0	1	0	0	6. Internet
3	0	0	0	0. Other (specify)
0	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q236d_2	R700d_2	S700d_2	T700d_2	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #2 and #3]
5	1	3	0	1. Met on start-up team
3	3	0	1	2. Had a common friend
0	0	0	0	3. Through school
0	0	0	0	4. Through work
0	0	0	0	5. Neighbor
0	1	0	0	6. Internet
2	0	0	0	0. Other (specify)
1	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q237_1	R701_1	S701_1	T701_1	How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #1 and #4]
3	0	0	0	1. Spouses/partners
14	3	1	4	2. Relatives/family members
11	2	2	1	3. Business associates/work colleagues
19	8	4	3	4. Friends/acquaintances
8	4	1	4	5. Strangers before joining the team
2	0	0	0	6. One/both not a person
0	0	0	0	7. No longer has relationship
0	0	0	0	0. Other
2	2	0	0	9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q237_2	R701_2	S701_2	T701_2	How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #2 and #4]
1	0	0	0	1. Spouses/partners
15	2	1	3	2. Relatives/family members
8	5	3	3	3. Business associates/work colleagues
22	7	2	2	4. Friends/acquaintances
7	3	2	4	5. Strangers before joining the team
2	0	0	0	6. One/both not a person
0	0	0	0	7. No longer has relationship
1	0	0	0	0. Other
3	1	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q237_3	R701_3	S701_3	T701_3	How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #3 and #4]
8	1	0	1	1. Spouses/partners
11	1	0	3	2. Relatives/family members
10	3	3	2	3. Business associates/work colleagues
14	7	1	1	4. Friends/acquaintances
9	3	3	3	5. Strangers before joining the team
2	0	0	0	6. One/both not a person
0	0	0	0	7. No longer has relationship
2	1	0	1	0. Other
3	2	1	1	9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q237a_1	R701a_1	S701a_1	T701a_1	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #1 and #4]
2	0	0	0	1. Spouses
1	0	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q237a_2	R701a_2	S701a_2	T701a_2	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #2 and #4]
1	0	0	0	1. Spouses
0	0	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q237a_3	R701a_3	S701a_3	T701a_3	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #3 and #4]
8	1	0	1	1. Spouses
0	0	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q237b_1	R701b_1	S701b_1	T701b_1	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #1 and #4]
1	0	1	1	1. Same household
13	2	0	3	2. Different households
0	1	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q237b_2	R701b_2	S701b_2	T701b_2	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #2 and #4]
13	0	0	0	1. Same household
12	2	1	3	2. Different households
0	0	0	0	9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q237b_3	R701b_3	S701b_3	T701b_3	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #3 and #4]
2	0	0	1	1. Same household
9	1	0	2	2. Different households
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q237c_1	R701c_1	S701c_1	T701c_1	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #1 and #4]
5	1	2	1	1. Same company or work organizations
6	1	0	0	2. Different work settings
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q237c_2	R701c_2	S701c_2	T701c_2	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #2 and #4]
5	2	1	0	1. Same company or work organizations
3	3	2	3	2. Different work settings
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q237c_3	R701c_3	S701c_3	T701c_3	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #3 and #4]
6	1	1	0	1. Same company or work organizations
4	2	2	2	2. Different work settings
0	0	0	0	9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q237d_1	R701d_1	S701d_1	T701d_1	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #1 and #4]
2	1	1	1	1. Met on start-up team
5	1	0	2	2. Had a common friend
0	0	0	0	3. Through school
0	1	0	0	4. Through work
0	0	0	0	5. Neighbor
0	1	0	0	6. Internet
1	0	0	1	0. Other (specify)
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q237d_2	R701d_2	S701d_2	T701d_2	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #2 and #4]
3	1	1	1	1. Met on start-up team
3	1	1	2	2. Had a common friend
0	0	0	0	3. Through school
0	0	0	0	4. Through work
0	0	0	0	5. Neighbor
0	1	0	0	6. Internet
1	0	0	1	0. Other (specify)
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q237d_3	R701d_3	S701d_3	T701d_3	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #3 and #4]
4	1	2	2	1. Met on start-up team
4	1	1	1	2. Had a common friend
0	0	0	0	3. Through school
0	0	0	0	4. Through work
0	0	0	0	5. Neighbor
0	1	0	0	6. Internet
1	0	0	0	0. Other (specify)
0	0	0	0	9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238_1	R702_1	S702_1	T702_1	How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #1 and #5]
1	0	0	0	1. Spouses/partners
6	2	0	3	2. Relatives/family members
4	2	2	2	3. Business associates/work colleagues
5	4	3	1	4. Friends/acquaintances
5	3	1	2	5. Strangers before joining the team
2	2	0	0	6. One/both not a person
0	0	0	0	7. No longer has relationship
1	0	0	0	0. Other
2	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238_2	R702_2	S702_2	T702_2	How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #2 and #5]
0	0	0	0	1. Spouses/partners
5	2	0	1	2. Relatives/family members
6	2	3	3	3. Business associates/work colleagues
8	5	2	2	4. Friends/acquaintances
3	2	1	2	5. Strangers before joining the team
1	2	0	0	6. One/both not a person
0	0	0	0	7. No longer has relationship
0	0	0	0	0. Other
3	0	0	0	9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238_3	R702_3	S702_3	T702_3	How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #3 and #5]
0	1	0	0	1. Spouses/partners
5	0	0	1	2. Relatives/family members
5	0	1	2	3. Business associates/work colleagues
9	8	2	2	4. Friends/acquaintances
3	2	2	2	5. Strangers before joining the team
1	1	0	0	6. One/both not a person
0	0	0	0	7. No longer has relationship
0	0	0	0	0. Other
3	1	1	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238_4	R702_4	S702_4	T702_4	How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #4 and #5]
0	0	0	0	1. Spouses/partners
4	0	0	1	2. Relatives/family members
7	2	2	2	3. Business associates/work colleagues
8	5	1	1	4. Friends/acquaintances
3	2	2	2	5. Strangers before joining the team
1	1	0	0	6. One/both not a person
0	0	0	0	7. No longer has relationship
0	0	0	1	0. Other
3	0	1	1	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238a_1	R702a_1	S702a_1	T702a_1	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #1 and #5]
1	0	0	0	1. Spouses
0	0	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238a_2	R702a_2	S702a_2	T702a_2	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #2 and #5]
0	0	0	0	1. Spouses
0	0	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238a_3	R702a_3	S702a_3	T702a_3	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #3 and #5]
0	0	0	0	1. Spouses
0	1	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238a_4	R702a_4	S702a_4	T702a_4	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #4 and #5]
0	0	0	0	1. Spouses
0	0	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238b_1	R702b_1	S702b_1	T702b_1	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #1 and #5]
0	0	0	0	1. Same household
6	2	0	3	2. Different households
0	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238b_2	R702b_2	S702b_2	T702b_2	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #2 and #5]
1	0	0	0	1. Same household
4	2	0	1	2. Different households
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238b_3	R702b_3	S702b_3	T702b_3	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #3 and #5]
1	0	0	0	1. Same household
4	0	0	1	2. Different households
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238b_4	R702b_4	S702b_4	T702b_4	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #4 and #5]
0	0	0	0	1. Same household
4	0	0	1	2. Different households
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238c_1	R702c_1	S702c_1	T702c_1	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #1 and #5]
3	1	1	1	1. Same company or work organizations
1	1	1	1	2. Different work settings
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238c_2	R702c_2	S702c_2	T702c_2	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #2 and #5]
2	1	1	2	1. Same company or work organizations
4	1	2	1	2. Different work settings
0	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238c_3	R702c_3	S702c_3	T702c_3	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #3 and #5]
2	0	0	0	1. Same company or work organizations
3	0	1	2	2. Different work settings
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238c_4	R702c_4	S702c_4	T702c_4	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #4 and #5]
3	1	1	1	1. Same company or work organizations
4	1	1	1	2. Different work settings
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238d_1	R702d_1	S702d_1	T702d_1	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #1 and #5]
1	1	0	0	1. Met on start-up team
4	0	1	1	2. Had a common friend
0	0	0	0	3. Through school
0	1	0	1	4. Through work
0	0	0	0	5. Neighbor
0	1	0	0	6. Internet
0	0	0	0	0. Other (specify)
0	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238d_2	R702d_2	S702d_2	T702d_2	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #2 and #5]
3	1	1	0	1. Met on start-up team
0	0	0	1	2. Had a common friend
0	0	0	0	3. Through school
0	0	0	1	4. Through work
0	0	0	0	5. Neighbor
0	1	0	0	6. Internet
0	0	0	0	0. Other (specify)
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238d_3	R702d_3	S702d_3	T702d_3	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #3 and #5]
3	1	2	1	1. Met on start-up team
0	0	0	1	2. Had a common friend
0	0	0	0	3. Through school
0	0	0	0	4. Through work
0	0	0	0	5. Neighbor
0	1	0	0	6. Internet
0	0	0	0	0. Other (specify)
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q238d_4	R702d_4	S702d_4	T702d_4	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #4 and #5]
3	1	1	1	1. Met on start-up team
0	0	1	1	2. Had a common friend
0	0	0	0	3. Through school
0	0	0	0	4. Through work
0	0	0	0	5. Neighbor
0	1	0	0	6. Internet
0	0	0	0	0. Other (specify)
0	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239_1	R703_1	S703_1	T703_1	How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #1 and #6]
0	1	0	0	1. Spouses/partners
0	0	0	2	2. Relatives/family members
2	0	0	2	3. Business associates/work colleagues
0	0	1	0	4. Friends/acquaintances
1	0	0	1	5. Strangers before joining the team
1	2	0	0	6. One/both not a person
0	0	0	0	7. No longer has relationship
0	0	0	0	0. Other
1	0	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239_2	R703_2	S703_2	T703_2	How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #2 and #6]
0	0	0	0	1. Spouses/partners
0	0	0	2	2. Relatives/family members
1	0	1	1	3. Business associates/work colleagues
0	0	0	0	4. Friends/acquaintances
1	0	0	2	5. Strangers before joining the team
2	2	0	0	6. One/both not a person
0	0	0	0	7. No longer has relationship
0	0	0	0	0. Other
1	0	0	1	9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 Q239_3 R703_3 S703_3 T703_3

How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #3 and #6]

0	0	0	0
0	0	0	2
1	0	1	1
0	0	0	0
1	0	0	0
2	2	0	0
0	0	0	0
0	0	0	1
1	0	0	2

1. Spouses/partners
2. Relatives/family members
3. Business associates/work colleagues
4. Friends/acquaintances
5. Strangers before joining the team
6. One/both not a person
7. No longer has relationship
0. Other
9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 Q239_4 R703_4 S703_4 T703_4

How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #4 and #6]

0	0	0	0
0	0	0	2
1	0	1	1
0	0	0	0
1	0	0	0
2	1	0	0
0	0	0	0
0	0	0	1
1	0	0	2

1. Spouses/partners
2. Relatives/family members
3. Business associates/work colleagues
4. Friends/acquaintances
5. Strangers before joining the team
6. One/both not a person
7. No longer has relationship
0. Other
9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239_5	R703_5	S703_5	T703_5	How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #5 and #6]
0	0	0	0	1. Spouses/partners
0	0	0	1	2. Relatives/family members
1	0	1	2	3. Business associates/work colleagues
0	1	0	1	4. Friends/acquaintances
1	0	0	0	5. Strangers before joining the team
2	2	0	0	6. One/both not a person
0	0	0	0	7. No longer has relationship
0	0	0	0	0. Other
1	0	0	2	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239a_1	R703a_1	S703a_1	T703a_1	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #1 and #6]
0	0	0	0	1. Spouses
0	1	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239a_2	R703a_2	S703a_2	T703a_2	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #2 and #6]
0	0	0	0	1. Spouses
0	0	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239a_3	R703a_3	S703a_3	T703a_3	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #3 and #6]
0	0	0	0	1. Spouses
0	0	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239a_4	R703a_4	S703a_4	T703a_4	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #4 and #6]
0	0	0	0	1. Spouses
0	0	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239a_5	R703a_5	S703a_5	T703a_5	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #5 and #6]
0	0	0	0	1. Spouses
0	0	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239b_1	R703b_1	S703b_1	T703b_1	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #1 and #6]
0	0	0	0	1. Same household
0	0	0	2	2. Different households
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239b_2	R703b_2	S703b_2	T703b_2	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #2 and #6]
0	0	0	0	1. Same household
0	0	0	2	2. Different households
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239b_3	R703b_3	S703b_3	T703b_3	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #3 and #6]
0	0	0	0	1. Same household
0	0	0	2	2. Different households
0	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239b_4	R703b_4	S703b_4	T703b_4	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #4 and #6]
0	0	0	0	1. Same household
0	0	0	2	2. Different households
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239b_5	R703b_5	S703b_5	T703b_5	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #5 and #6]
0	0	0	0	1. Same household
0	0	0	1	2. Different households
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239c_1	R703c_1	S703c_1	T703c_1	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #1 and #6]
1	0	0	1	1. Same company or work organizations
1	0	0	1	2. Different work settings
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239c_2	R703c_2	S703c_2	T703c_2	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #2 and #6]
1	0	0	1	1. Same company or work organizations
0	0	1	0	2. Different work settings
0	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239c_3	R703c_3	S703c_3	T703c_3	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #3 and #6]
1	0	0	0	1. Same company or work organizations
0	0	1	1	2. Different work settings
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239c_4	R703c_4	S703c_4	T703c_4	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #4 and #6]
1	0	0	1	1. Same company or work organizations
0	0	1	0	2. Different work settings
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239c_5	R703c_5	S703c_5	T703c_5	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #5 and #6]
1	0	0	1	1. Same company or work organizations
0	0	1	1	2. Different work settings
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239d_1	R703d_1	S703d_1	T703d_1	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #1 and #6]
1	0	0	0	1. Met on start-up team
0	0	0	0	2. Had a common friend
0	0	0	0	3. Through school
0	0	0	0	4. Through work
0	0	0	0	5. Neighbor
0	0	0	0	6. Internet
0	0	0	1	0. Other (specify)
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239d_2	R703d_2	S703d_2	T703d_2	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #2 and #6]
1	0	0	1	1. Met on start-up team
0	0	0	0	2. Had a common friend
0	0	0	0	3. Through school
0	0	0	1	4. Through work
0	0	0	0	5. Neighbor
0	0	0	0	6. Internet
0	0	0	0	0. Other (specify)
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239d_3	R703d_3	S703d_3	T703d_3	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #3 and #6]
1	0	0	0	1. Met on start-up team
0	0	0	0	2. Had a common friend
0	0	0	0	3. Through school
0	0	0	0	4. Through work
0	0	0	0	5. Neighbor
0	0	0	0	6. Internet
0	0	0	0	0. Other (specify)
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q239d_4	R703d_4	S703d_4	T703d_4	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #4 and #6]
1	0	0	0	1. Met on start-up team
0	0	0	0	2. Had a common friend
0	0	0	0	3. Through school
0	0	0	0	4. Through work
0	0	0	0	5. Neighbor
0	0	0	0	6. Internet
0	0	0	0	0. Other (specify)
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q239d_5	R703d_5	S703d_5	T703d_5

How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #5 and #6]

1	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0

1. Met on start-up team
2. Had a common friend
3. Through school
4. Through work
5. Neighbor
6. Internet
0. Other (specify)
9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q240_1	R704_1	S704_1	T704_1

How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #1 and #7]

0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
1	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
1	0	0	0

1. Spouses/partners
2. Relatives/family members
3. Business associates/work colleagues
4. Friends/acquaintances
5. Strangers before joining the team
6. One/both not a person
7. No longer has relationship
0. Other
9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 Q240_2 R704_2 S704_2 T704_2

How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #2 and #7]

0	0	0	0
0	0	0	0
1	0	0	0
0	0	0	0
0	0	0	0
1	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0

1. Spouses/partners
2. Relatives/family members
3. Business associates/work colleagues
4. Friends/acquaintances
5. Strangers before joining the team
6. One/both not a person
7. No longer has relationship
0. Other
9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 Q240_3 R704_3 S704_3 T704_3

How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #3 and #7]

0	0	0	0
0	0	0	0
1	0	0	0
0	0	0	0
0	0	0	0
1	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0

1. Spouses/partners
2. Relatives/family members
3. Business associates/work colleagues
4. Friends/acquaintances
5. Strangers before joining the team
6. One/both not a person
7. No longer has relationship
0. Other
9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q240_4	R704_4	S704_4	T704_4

How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #4 and #7]

0	0	0	0
0	0	0	0
1	0	0	0
0	0	0	0
0	0	0	0
1	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0

1. Spouses/partners
2. Relatives/family members
3. Business associates/work colleagues
4. Friends/acquaintances
5. Strangers before joining the team
6. One/both not a person
7. No longer has relationship
0. Other
9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q240_5	R704_5	S704_5	S704_5

How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #5 and #7]

0	0	0	0
0	0	0	0
1	0	0	0
0	0	0	0
0	0	0	0
1	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0

1. Spouses/partners
2. Relatives/family members
3. Business associates/work colleagues
4. Friends/acquaintances
5. Strangers before joining the team
6. One/both not a person
7. No longer has relationship
0. Other
9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240_6	R704_6	S704_6	T704_6	How would you describe the relationship of (you/NAME) to (NAME)? Are (you/NAME) and (NAME) spouses or partners; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; Do (you/they) have some other type of relationship; or is either or both not a person, like a business or financial institution? [Person #6 and #7]
0	0	0	0	1. Spouses/partners
0	0	0	0	2. Relatives/family members
1	0	0	0	3. Business associates/work colleagues
0	0	0	0	4. Friends/acquaintances
0	0	0	0	5. Strangers before joining the team
1	0	0	0	6. One/both not a person
0	0	0	0	7. No longer has relationship
0	0	0	0	0. Other
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240a_1	R704a_1	S704a_1	T704a_1	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #1 and #7]
0	0	0	0	1. Spouses
0	0	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240a_2	R704a_2	S704a_2	T704a_2	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #2 and #7]
0	0	0	0	1. Spouses
0	0	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240a_3	R704a_3	S704a_3	T704a_3	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #3 and #7]
0	0	0	0	1. Spouses
0	0	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240a_4	R704a_4	S704a_4	T704a_4	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #4 and #7]
0	0	0	0	1. Spouses
0	0	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240a_5	R704a_5	S704a_5	T704a_5	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #5 and #7]
0	0	0	0	1. Spouses
0	0	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240a_6	R704a_6	S704a_6	T704a_6	Are (you/NAME) and (NAME) spouses, or "partners sharing a household"? [Person #6 and #7]
0	0	0	0	1. Spouses
0	0	0	0	2. Partners sharing a household
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240b_1	R704b_1	S704b_1	T704b_1	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #1 and #7]
0	0	0	0	1. Same household
0	0	0	0	2. Different households
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240b_2	R704b_2	S704b_2	T704b_2	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #2 and #7]
0	0	0	0	1. Same household
0	0	0	0	2. Different households
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240b_3	R704b_3	S704b_3	T704b_3	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #3 and #7]
0	0	0	0	1. Same household
0	0	0	0	2. Different households
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240b_4	R704b_4	S704b_4	T704b_4	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #4 and #7]
0	0	0	0	1. Same household
0	0	0	0	2. Different households
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240b_5	R704b_5	S704b_5	T704b_5	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #5 and #7]
0	0	0	0	1. Same household
0	0	0	0	2. Different households
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240b_6	R704b_6	S704b_6	T704b_6	Are (you/NAME) and (NAME) relatives or family members living in the same, or different, households? [Person #6 and #7]
0	0	0	0	1. Same household
0	0	0	0	2. Different households
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240c_1	R704c_1	S704c_1	T704c_1	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #1 and #7]
0	0	0	0	1. Same company or work organizations
0	0	0	0	2. Different work settings
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240c_2	R704c_2	S704c_2	T704c_2	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #2 and #7]
1	0	0	0	1. Same company or work organizations
0	0	0	0	2. Different work settings
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240c_3	R704c_3	S704c_3	T704c_3	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #3 and #7]
1	0	0	0	1. Same company or work organizations
0	0	0	0	2. Different work settings
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240c_4	R704c_4	S704c_4	T704c_4	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #4 and #7]
1	0	0	0	1. Same company or work organizations
0	0	0	0	2. Different work settings
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240c_5	R704c_5	S704c_5	T704c_5	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #5 and #7]
1	0	0	0	1. Same company or work organizations
0	0	0	0	2. Different work settings
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240c_6	R704c_6	S704c_6	T704c_6	Are (you/NAME) and (NAME) business associates or work colleagues from the same company or work organizations or are (you/they) from different work settings? [Person #6 and #7]
1	0	0	0	1. Same company or work organizations
0	0	0	0	2. Different work settings
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240d_1	R704d_1	S704d_1	T704d_1	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #1 and #7]
0	0	0	0	1. Met on start-up team
0	0	0	0	2. Had a common friend
0	0	0	0	3. Through school
0	0	0	0	4. Through work
0	0	0	0	5. Neighbor
0	0	0	0	6. Internet
0	0	0	0	0. Other (specify)
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240d_2	R704d_2	S704d_2	T704d_2	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #2 and #7]
0	0	0	0	1. Met on start-up team
0	0	0	0	2. Had a common friend
0	0	0	0	3. Through school
0	0	0	0	4. Through work
0	0	0	0	5. Neighbor
0	0	0	0	6. Internet
0	0	0	0	0. Other (specify)
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240d_3	R704d_3	S704d_3	T704d_3	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #3 and #7]
0	0	0	0	1. Met on start-up team
0	0	0	0	2. Had a common friend
0	0	0	0	3. Through school
0	0	0	0	4. Through work
0	0	0	0	5. Neighbor
0	0	0	0	6. Internet
0	0	0	0	0. Other (specify)
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240d_4	R704d_4	S704d_4	T704d_4	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #4 and #7]
0	0	0	0	1. Met on start-up team
0	0	0	0	2. Had a common friend
0	0	0	0	3. Through school
0	0	0	0	4. Through work
0	0	0	0	5. Neighbor
0	0	0	0	6. Internet
0	0	0	0	0. Other (specify)
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240d_5	R704d_5	S704d_5	T704d_5	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #5 and #7]
0	0	0	0	1. Met on start-up team
0	0	0	0	2. Had a common friend
0	0	0	0	3. Through school
0	0	0	0	4. Through work
0	0	0	0	5. Neighbor
0	0	0	0	6. Internet
0	0	0	0	0. Other (specify)
0	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q240d_6	R704d_6	S704d_6	T704d_6	How did (you/NAME) and (NAME) first meet? Did (you/they) meet when the start-up team was organized, did (you/they) meet through a common friend, or did (you/they) meet in some other way? [Person #6 and #7]
0	0	0	0	1. Met on start-up team
0	0	0	0	2. Had a common friend
0	0	0	0	3. Through school
0	0	0	0	4. Through work
0	0	0	0	5. Neighbor
0	0	0	0	6. Internet
0	0	0	0	0. Other (specify)
0	0	0	0	9. DK; NA

Helpers and Assistance

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R708_1	S708_1	T708_1	During our previous interview, you indicated that the <u>most important</u> assistance (NAME FROM Q243) had provided was (ANSWER IN Q258). How valuable would you say this help has been in getting the business started in the past 12 months? Would you say it has been extremely important, very important, not too important, or not at all important in the past 12 months? [Person #1]
	68	58	76	1. Extremely important
	69	42	93	2. Very important
	21	21	36	3. Not too important
	12	34	48	4. Not at all important
	4	0	0	5. Did not provide at Q258 (wave 2)
	0	1	2	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R708_2	S708_2	T708_2	During our previous interview, you indicated that the <u>most important</u> assistance (NAME FROM Q243) had provided was (ANSWER IN Q258). How valuable would you say this help has been in getting the business started in the past 12 months? Would you say it has been extremely important, very important, not too important, or not at all important in the past 12 months? [Person #2]
	41	34	30	1. Extremely important
	50	25	61	2. Very important
	19	24	36	3. Not too important
	9	23	38	4. Not at all important
	2	0	0	5. Did not provide at Q258 (wave 2)
	2	3	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
	R708_3	S708_3	T708_3

During our previous interview, you indicated that the most important assistance (**NAME FROM Q243**) had provided was (**ANSWER IN Q258**). How valuable would you say this help has been in getting the business started in the past 12 months? Would you say it has been extremely important, very important, not too important, or not at all important in the past 12 months?
[Person #3]

16	17	23
37	24	31
17	11	22
8	19	25
3	0	0
0	2	0

1. Extremely important
2. Very important
3. Not too important
4. Not at all important
5. Did not provide at Q258 (wave 2)
9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
	R708_4	S708_4	T708_4

During our previous interview, you indicated that the most important assistance (**NAME FROM Q243**) had provided was (**ANSWER IN Q258**). How valuable would you say this help has been in getting the business started in the past 12 months? Would you say it has been extremely important, very important, not too important, or not at all important in the past 12 months?
[Person #4]

11	13	8
21	13	17
6	11	11
5	8	14
2	0	0
1	3	1

1. Extremely important
2. Very important
3. Not too important
4. Not at all important
5. Did not provide at Q258 (wave 2)
9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
	R708_5	S708_5	T708_5

During our previous interview, you indicated that the most important assistance (**NAME FROM Q243**) had provided was (**ANSWER IN Q258**). How valuable would you say this help has been in getting the business started in the past 12 months? Would you say it has been extremely important, very important, not too important, or not at all important in the past 12 months?
[Person #5]

5	11	5	1. Extremely important
8	6	9	2. Very important
8	4	5	3. Not too important
4	3	9	4. Not at all important
1	0	0	5. Did not provide at Q258 (wave 2)
0	1	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
	R709_1	S709_1	T709_1

Are you and (**NAME FROM Q243**) spouses or partner; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; do you have some other type of relationship; is (**NAME FROM Q243**) not a person -- like a business or financial institution, or do you no longer have a relationship with (**NAME FROM Q243**)? [Person #1]

23	22	34	1. Spouses/partners
44	38	82	2. Relatives/family members
36	50	50	3. Business associates
55	56	91	4. Friends acquaintances
10	7	18	5. Strangers before joining the team
3	1	1	6. One/both not a person
12	11	46	7. No longer have a relationship/deceased
0	0	18	0. Other
0	0	2	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R709_2	S709_2	T709_2	Are you and (NAME FROM Q243) spouses or partner; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; do you have some other type of relationship; is (NAME FROM Q243) not a person -- like a business or financial institution, or do you no longer have a relationship with (NAME FROM Q243)? [Person #2]
	7	7	10	1. Spouses/partners
	38	29	58	2. Relatives/family members
	25	33	44	3. Business associates
	44	55	71	4. Friends/acquaintances
	5	4	5	5. Strangers before joining the team
	1	1	1	6. One/both not a person
	8	14	45	7. No longer have a relationship/deceased
	0	0	8	0. Other
	1	0	2	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R709_3	S709_3	T709_3	Are you and (NAME FROM Q243) spouses or partner; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; do you have some other type of relationship; is (NAME FROM Q243) not a person -- like a business or financial institution, or do you no longer have a relationship with (NAME FROM Q243)? [Person #3]
	8	5	7	1. Spouses/partners
	21	22	33	2. Relatives/family members
	18	32	20	3. Business associates
	26	30	44	4. Friends/acquaintances
	4	3	9	5. Strangers before joining the team
	0	0	2	6. One/both not a person
	10	8	30	7. No longer have a relationship/deceased
	0	0	5	0. Other
	2	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R709_4	S709_4	T709_4	Are you and (NAME FROM Q243) spouses or partner; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; do you have some other type of relationship; is (NAME FROM Q243) not a person -- like a business or financial institution, or do you no longer have a relationship with (NAME FROM Q243)? [Person #4]
	2	1	4	1. Spouses/partners
	10	18	22	2. Relatives/family members
	11	22	18	3. Business associates
	19	21	20	4. Friends/acquaintances
	5	1	6	5. Strangers before joining the team
	0	0	0	6. One/both not a person
	1	6	18	7. No longer have a relationship/deceased
	0	0	5	0. Other
	1	1	3	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R709_5	S709_5	T709_5	Are you and (NAME FROM Q243) spouses or partner; relatives; business associates or work colleagues; friends or acquaintances; strangers before joining the start-up team; do you have some other type of relationship; is (NAME FROM Q243) not a person -- like a business or financial institution, or do you no longer have a relationship with (NAME FROM Q243)? [Person #5]
	0	1	1	1. Spouses/partners
	3	7	10	2. Relatives/family members
	10	16	16	3. Business associates
	13	13	15	4. Friends/acquaintances
	2	1	1	5. Strangers before joining the team
	0	0	0	6. One/both not a person
	0	3	8	7. No longer have a relationship/deceased
	0	0	3	0. Other
	0	0	1	9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
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Q241

S710

T710

IF WAVE 1, ASK:

Are there other people, those that would NOT be on the start-up team, who have been particularly helpful to you in getting the business started?

ELSE ASK:

Are there other people, not on the start-up team and not already mentioned, who have been particularly helpful to you in getting the business started (since our previous interview)?

826

425

10

85

189

1

116

417

0

1. Yes

2. No

9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
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Q242

R711

S711

T711

How many are there?

CODE ACTUAL NUMBERS (1-50)

98. DK

99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
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Q245_1

R714_1

S714_1

T714_1

Is (NAME) male or female? [Person #1]

487

20

52

76

1. Male

337

12

32

38

2. Female

2

0

0

0

9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
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Q245_2

R714_2

S714_2

T714_2

Is (NAME) male or female? [Person #2]

367

18

22

31

1. Male

253

13

18

23

2. Female

2

0

1

0

9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
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Q245_3

R714_3

Is (NAME) male or female? [Person #3]

246

10

1. Male

165

14

2. Female

3

0

9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q245_4	R714_4			Is (NAME) male or female? [Person #4]
145	9			1. Male
104	13			2. Female
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q245_5	R714_5			Is (NAME) male or female? [Person #5]
103	8			1. Male
72	7			2. Female
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q246_1	R715_1	S715_1	T715_1	How old is (NAME)?
Q246_2	R715_2	S715_2	T715_2	CODE ACTUAL AGE (10-97)
Q246_3	R715_3			00. Deceased
Q246_4	R715_4			98. DK
Q246_5	R715_5			99. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247_1	NEWETH1 (q: R716)	S716_1	T716_1	Would you say (NAME) is White, Black or African American, Hispanic, American Indian, Southeast Asian, Other Asian or Pacific Islander, or something else? [Person #1]
547	25	52	82	1. White/Caucasian
172	6	21	23	2. Black/African American
53	0	3	0	3. Hispanic/Latino
9	0	0	0	4. American Indian
6	0	0	0	5. Southeast Asian
13	0	0	1	6. Other Asian/Pacific Islander
6	1	0	4	0. Something else
13	0	0	1	9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247_2	NEWETH2 (q: R716)	S716_2	T716_2	Would you say (NAME) is White, Black or African American, Hispanic, American Indian, Southeast Asian, Other Asian or Pacific Islander, or something else? [Person #2]
412	21	25	35	1. White/Caucasian
134	6	10	9	2. Black/African American
40	1	0	3	3. Hispanic/Latino
7	0	0	0	4. American Indian
4	0	0	0	5. Southeast Asian
5	0	0	0	6. Other Asian/Pacific Islander
3	2	0	4	0. Something else
8	1	1	2	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247_3	NEWETH3 (q: R716)			Would you say (NAME) is White, Black or African American, Hispanic, American Indian, Southeast Asian, Other Asian or Pacific Islander, or something else? [Person #3]
272	20			1. White/Caucasian
85	3			2. Black/African American
30	0			3. Hispanic/Latino
2	0			4. American Indian
2	0			5. Southeast Asian
4	0			6. Other Asian/Pacific Islander
3	0			0. Something else
9	1			9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247_4	NEWETH4 (q: R716)			Would you say (NAME) is White, Black or African American, Hispanic, American Indian, Southeast Asian, Other Asian or Pacific Islander, or something else? [Person #4]
153	15			1. White/Caucasian
58	5			2. Black/African American
22	1			3. Hispanic/Latino
1	0			4. American Indian
5	0			5. Southeast Asian
3	0			6. Other Asian/Pacific Islander
2	0			0. Something else
4	1			9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247_5	NEWETH5 (q: R716)			Would you say (NAME) is White, Black or African American, Hispanic, American Indian, Southeast Asian, Other Asian or Pacific Islander, or something else? [Person #5]
122	12			1. White/Caucasian
35	2			2. Black/African American
13	1			3. Hispanic/Latino
0	0			4. American Indian
1	0			5. Southeast Asian
1	0			6. Other Asian/Pacific Islander
0	0			0. Something else
2	0			9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247a_1	NEWETH1B (q: R716b)	S716b_1	T716b_1	Is (NAME) an American Black or African-American, African Black, Caribbean Black, or something else? [Person #1]
79	5	20	21	1. American Black/African-American
4	0	0	0	2. African Black
6	0	1	2	3. Caribbean Black
0	1	0	0	0. Something else
1	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247a_2	NEWETH2B (q: R716b)	S716b_2	T716b_2	Is (NAME) an American Black or African-American, African Black, Caribbean Black, or something else? [Person #2]
64	3	10	8	1. American Black/African-American
4	0	0	0	2. African Black
6	2	0	1	3. Caribbean Black
0	1	0	0	0. Something else
2	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247a_3	NEWETH3B (q: R716b)			Is (NAME) an American Black or African-American, African Black, Caribbean Black, or something else? [Person #3]
44	0			1. American Black/African-American
1	0			2. African Black
0	2			3. Caribbean Black
0	0			0. Something else
0	1			9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247a_4	NEWETH4B (q: R716b)			Is (NAME) an American Black or African-American, African Black, Caribbean Black, or something else? [Person #4]
32	4			1. American Black/African-American
1	0			2. African Black
1	0			3. Caribbean Black
0	0			0. Something else
0	1			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247a_5	NEWETH5B (q: R716b)			Is (NAME) an American Black or African-American, African Black, Caribbean Black, or something else? [Person #5]
25	2			1. American Black/African-American
0	0			2. African Black
1	0			3. Caribbean Black
0	0			0. Something else
0	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247b_1	NEWETH1C (q: R716c)	S716c_1	T716c_1	What country did (NAME) or (NAME)'s family come from--Mexico, Puerto Rico, Cuba, Central America, or some other country? [Person #1]
16	0	1	0	01. Mexico
4	0	0	0	02. Puerto Rico
2	0	0	0	03. Cuba
2	0	0	0	04. Central America
1	0	2	0	05. Spain
3	0	0	0	06. South America
2	0	0	0	07. United States
1	0	0	0	00. Something else
4	0	0	0	99. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247b_2	NEWETH2C (q: R716c)	S716c_2	T716c_2	What country did (NAME) or (NAME)'s family come from--Mexico, Puerto Rico, Cuba, Central America, or some other country? [Person #2]
11	1	0	1	01. Mexico
1	0	0	0	02. Puerto Rico
2	0	0	0	03. Cuba
4	0	0	0	04. Central America
2	0	0	0	05. Spain
0	0	0	0	06. South America
3	0	0	1	07. United States
0	0	0	1	00. Something else
4	0	0	0	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247b_3	NEWETH3C (q: R716c)			What country did (NAME) or (NAME)'s family come from--Mexico, Puerto Rico, Cuba, Central America, or some other country? [Person #3]
7	0			01. Mexico
3	0			02. Puerto Rico
1	0			03. Cuba
2	0			04. Central America
2	0			05. Spain
1	0			06. South America
0	0			07. United States
1	0			00. Something else
3	0			99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247b_4	NEWETH4C (q: R716c)			What country did (NAME) or (NAME)'s family come from--Mexico, Puerto Rico, Cuba, Central America, or some other country? [Person #4]
7	0			01. Mexico
1	0			02. Puerto Rico
1	0			03. Cuba
1	0			04. Central America
2	0			05. Spain
0	0			06. South America
0	0			07. United States
0	0			00. Something else
2	1			99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247b_5	NEWETH5C (q: R716c)			What country did (NAME) or (NAME)'s family come from—Mexico, Puerto Rico, Cuba, Central America, or some other country? [Person #5]
5	0			01. Mexico
1	0			02. Puerto Rico
0	0			03. Cuba
1	1			04. Central America
1	0			05. Spain
0	0			06. South America
0	0			07. United States
0	0			00. Something else
1	0			99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247c_1	NEWETH1D (q: R716d)	S716d_1	T716d_1	Is (NAME) currently on the official voting rolls or list of a federally recognized Indian tribe? [Person #1]
0	0	0	0	1. Yes
0	0	0	0	2. No
2	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247c_2	NEWETH2D (q: R716d)	S716d_2	T716d_2	Is (NAME) currently on the official voting rolls or list of a federally recognized Indian tribe? [Person #2]
0	0	0	0	1. Yes
0	0	0	0	2. No
2	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247c_3	NEWETH3D (q: R716d)			Is (NAME) currently on the official voting rolls or list of a federally recognized Indian tribe? [Person #3]
1	0			1. Yes
0	0			2. No
0	0			9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247c_4	NEWETH4D (q: R716d)			Is (NAME) currently on the official voting rolls or list of a federally recognized Indian tribe? [Person #4]
0	0			1. Yes
0	0			2. No
0	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247c_5	NEWETH5D (q: R716d)			Is (NAME) currently on the official voting rolls or list of a federally recognized Indian tribe? [Person #5]
0	0			1. Yes
0	0			2. No
0				9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247d_1	NEWETH1E (q: R716e)	S716e_1	T716e_1	What is the name of the tribe? (VERIFY SPELLING) [Person #1]
0	0	0	0	0. Tribe name (character variable)
0	0	0	0	8. DK
0	0	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247d_2	NEWETH2E (q: R716e)	S716e_2	T716e_2	What is the name of the tribe? (VERIFY SPELLING) [Person #2]
0	0	0	0	0. Tribe name (character variable)
0	0	0	0	8. DK
0	0	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247d_3	NEWETH3E (q: R716e)			What is the name of the tribe? (VERIFY SPELLING) [Person #3]
0	0			0. Tribe name (character variable)
1	0			8. DK
0	0			9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247d_4	NEWETH4E (q: R716e)			What is the name of the tribe? (VERIFY SPELLING) [Person #4]
0	0			0. Tribe name (character variable)
0	0			8. DK
0	0			9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247d_5	NEWETH5E (q: R716e)			What is the name of the tribe? (VERIFY SPELLING) [Person #5]
0	0			0. Tribe name (character variable)
0	0			8. DK
0	0			9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247e_1	NEWETH1F (q: R716f)	S716f_1	T716f_1	In what state is this tribe located? [Person #1]
0	0	0	0	USE "MASTER STATE CODE" IN APPENDIX A
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247e_2	NEWETH2F (q: R716f)	S716f_2	T716f_2	In what state is this tribe located? [Person #2]
0	0	0	0	USE "MASTER STATE CODE" IN APPENDIX A
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247e_3	NEWETH3F (q: R716f)			In what state is this tribe located? [Person #3]
1	0			USE "MASTER STATE CODE" IN APPENDIX A
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247e_4	NEWETH4F (q: R716f)			In what state is this tribe located? [Person #4]
0	0			USE "MASTER STATE CODE" IN APPENDIX A

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q247e_5	NEWETH5F (q: R716f)			In what state is this tribe located? [Person #5]
0	0			USE "MASTER STATE CODE" IN APPENDIX A

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q248_1	R717_1	S717_1	T717_1	How long have you known (NAME)?
Q248_2	R717_2	S717_2	T717_2	
Q248_3	R717_3			CODE ACTUAL NUMBER (1-80)
Q248_4	R717_4			00. Less than one year
Q248_5	R717_5			99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q249_1	R718_1	S718_1	T718_1	How many times have you and (NAME) talked about business matters in the last month?
Q249_2	R718_2	S718_2	T718_2	
Q249_3	R718_3			CODE ACTUAL NUMBER (0-90)
Q249_4	R718_4			999. DK; NA
Q249_5	R718_5			

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q250_1	R719_1	S719_1	T719_1	How (has/had) (NAME) helped with the start-up? For example, (has/had) (NAME) provided introductions to other people? [Person #1]
520	21	43	66	1. Yes
297	11	34	45	2. No
2	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q250_2	R719_2	S719_2	T719_2	How (has/had) (NAME) helped with the start-up? For example, (has/had) (NAME) provided introductions to other people? [Person #2]
374	17	24	30	1. Yes
236	13	11	23	2. No
3	0	1	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q250_3	R719_3			How (has/had) (NAME) helped with the start-up? For example, (has/had) (NAME) provided introductions to other people? [Person #3]
250	17			1. Yes
154	7			2. No
3	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q250_4	R719_4			How (has/had) (NAME) helped with the start-up? For example, (has/had) (NAME) provided introductions to other people? [Person #4]
151	12			1. Yes
95	10			2. No
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q250_5	R719_5			How (has/had) (NAME) helped with the start-up? For example, (has/had) (NAME) provided introductions to other people? [Person #5]
109	7			1. Yes
61	8			2. No
4	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q251_1	R720_1	S720_1	T720_1	((Has/had) (NAME) provided) information or advice? [Person #1]
770	30	68	91	1. Yes
49	2	9	20	2. No
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q251_2	R720_2	S720_2	T720_2	((Has/had) (NAME) provided) information or advice? [Person #2]
552	24	33	42	1. Yes
58	6	3	11	2. No
3	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q251_3	R720_3			((Has/had) (NAME) provided) information or advice? [Person #3]
362	23			1. Yes
43	1			2. No
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q251_4	R720_4			((Has/had) (NAME) provided) information or advice? [Person #4]
224	19			1. Yes
22	3			2. No
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q251_5	R720_5			((Has/had) (NAME) provided) information or advice? [Person #5]
156	13			1. Yes
16	2			2. No
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q252_1	R721_1	S721_1	T721_1	((Has/had) (NAME) provided) training in business related tasks or skills (to help with the start-up)? [Person #1]
488	17	37	57	1. Yes
327	15	40	54	2. No
4	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q252_2	R721_2	S721_2	T721_2	((Has/had) (NAME) provided) training in business related tasks or skills (to help with the start-up)? [Person #2]
315	7	19	24	1. Yes
295	23	17	29	2. No
3	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q252_3	R721_3			((Has/had) (NAME) provided) training in business related tasks or skills (to help with the start-up)? [Person #3]
222	10			1. Yes
183	14			2. No
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q252_4	R721_4			((Has/had) (NAME) provided) training in business related tasks or skills (to help with the start-up)? [Person #4]
123	6			1. Yes
123	16			2. No
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q252_5	R721_5			((Has/had) (NAME) provided) training in business related tasks or skills (to help with the start-up)? [Person #5]
88	6			1. Yes
83	9			2. No
3	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q253_1	R722_1	S722_1	T722_1	((Has/had) (NAME) provided) access to financial assistance, like equity, loans, or loan guarantees (to help with the start-up)? [Person #1]
183	6	13	27	1. Yes
633	26	64	83	2. No
3	0	0	1	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q253_2	R722_2	S722_2	T722_2	((Has/had) (NAME) provided) access to financial assistance, like equity, loans, or loan guarantees (to help with the start-up)? [Person #2]
113	7	6	7	1. Yes
498	23	28	46	2. No
2	0	2	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q253_3	R722_3			((Has/had) (NAME) provided) access to financial assistance, like equity, loans, or loan guarantees (to help with the start-up)? [Person #3]
63	6			1. Yes
342	18			2. No
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q253_4	R722_4			((Has/had) (NAME) provided) access to financial assistance, like equity, loans, or loan guarantees (to help with the start-up)? [Person #4]
38	5			1. Yes
208	17			2. No
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q253_5	R722_5			((Has/had) (NAME) provided) access to financial assistance, like equity, loans, or loan guarantees (to help with the start-up)? [Person #5]
33	4			1. Yes
139	11			2. No
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q254_1	R723_1	S723_1	T723_1	((Has/had) (NAME) provided) physical resources, use of land, space, buildings or equipment (to help with the start-up)? [Person #1]
291	13	31	43	1. Yes
528	19	46	68	2. No
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q254_2	R723_2	S723_2	T723_2	((Has/had) (NAME) provided) physical resources, use of land, space, buildings or equipment (to help with the start-up)? [Person #2]
162	6	13	16	1. Yes
449	24	23	37	2. No
2	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q254_3	R723_3			((Has/had) (NAME) provided) physical resources, use of land, space, buildings or equipment (to help with the start-up)? [Person #3]
98	4			1. Yes
307	20			2. No
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q254_4	R723_4			((Has/had) (NAME) provided) physical resources, use of land, space, buildings or equipment (to help with the start-up)? [Person #4]
60	4			1. Yes
186	18			2. No
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q254_5	R723_5			((Has/had) (NAME) provided) physical resources, use of land, space, buildings or equipment (to help with the start-up)? [Person #5]
48	5			1. Yes
124	10			2. No
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q255_1	R724_1	S724_1	T724_1	((Has/had) (NAME) provided) business services, such as legal, accounting, or clerical assistance (to help with the start-up)? [Person #1]
224	9	31	33	1. Yes
594	23	46	78	2. No
1	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q255_2	R724_2	S724_2	T724_2	((Has/had) (NAME) provided) business services, such as legal, accounting, or clerical assistance (to help with the start-up)? [Person #2]
113	5	14	11	1. Yes
498	25	21	42	2. No
2	0	1	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q255_3	R724_3			((Has/had) (NAME) provided) business services, such as legal, accounting, or clerical assistance (to help with the start-up)? [Person #3]
96	6			1. Yes
309	18			2. No
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q255_4	R724_4			((Has/had) (NAME) provided) business services, such as legal, accounting, or clerical assistance (to help with the start-up)? [Person #4]
55	8			1. Yes
191	14			2. No
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q255_5	R724_5			((Has/had) (NAME) provided) business services, such as legal, accounting, or clerical assistance (to help with the start-up)? [Person #5]
37	4			1. Yes
135	11			2. No
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256_1	R725_1	S725_1	T725_1	((Has/had) (NAME) provided) personal services, such as household help or childcare (to help with the start-up)? [Person #1]
209	3	21	22	1. Yes
610	29	56	89	2. No
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256_2	R725_2	S725_2	T725_2	((Has/had) (NAME) provided) personal services, such as household help or childcare (to help with the start-up)? [Person #2]
127	4	8	8	1. Yes
484	26	28	45	2. No
2	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256_3	R725_3			((Has/had) (NAME) provided) personal services, such as household help or childcare (to help with the start-up)? [Person #3]
81	3			1. Yes
324	21			2. No
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256_4	R725_4			((Has/had) (NAME) provided) personal services, such as household help or childcare (to help with the start-up)? [Person #4]
46	6			1. Yes
200	16			2. No
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256_5	R725_5			((Has/had) (NAME) provided) personal services, such as household help or childcare (to help with the start-up)? [Person #5]
28	2			1. Yes
144	13			2. No
2	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256c_1	R725c_1	S725c_1	T725c_1	((Has/had) (NAME) provided) moral or emotional support (to help with the start-up)? [Person #1]
201	25	63	90	1. Yes
28	7	14	21	2. No
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256c_2	R725c_2	S725c_2	T725c_2	((Has/had) (NAME) provided) moral or emotional support (to help with the start-up)? [Person #2]
155	26	29	41	1. Yes
33	4	7	12	2. No
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256c_3	R725c_3			((Has/had) (NAME) provided) moral or emotional support (to help with the start-up)? [Person #3]
99	21			1. Yes
22	3			2. No
0	0			9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256c_4	R725c_4			((Has/had) (NAME) provided) moral or emotional support (to help with the start-up)? [Person #4]
73	18			1. Yes
12	4			2. No
0	0			9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256c_5	R725c_5			((Has/had) (NAME) provided) moral or emotional support (to help with the start-up)? [Person #5]
52	12			1. Yes
8	3			2. No
1	0			9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256f_1	R725f_1	S725f_1	T725f_1	((Has/had) (NAME) provided) labor (to help with the start-up)? [Person #1]
114	10	42	57	1. Yes
115	21	35	54	2. No
0	1	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256f_2	R725f_2	S725f_2	T725f_2	((Has/had) (NAME) provided) labor (to help with the start-up)? [Person #2]
73	13	21	24	1. Yes
115	17	15	29	2. No
0	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256f_3	R725f_3			((Has/had) (NAME) provided) labor (to help with the start-up)? [Person #3]
44	9			1. Yes
77	15			2. No
0	0			9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256f_4	R725f_4			((Has/had) (NAME) provided) labor (to help with the start-up)? [Person #4]
33	7			1. Yes
51	15			2. No
1	0			9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256f_5	R725f_5			((Has/had) (NAME) provided) labor (to help with the start-up)? [Person #5]
26	3			1. Yes
33	12			2. No
2	0			9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256i_1	R725i_1	S725i_1	T725i_1	((Has/had) (NAME) provided) ideas or creativity (to help with the start-up)? [Person #1]
198	29	66	90	1. Yes
31	3	11	21	2. No
0	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256i_2	R725i_2	S725i_2	T725i_2	((Has/had) (NAME) provided) ideas or creativity (to help with the start-up)? [Person #2]
162	24	30	45	1. Yes
26	6	6	8	2. No
0	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256i_3	R725i_3			((Has/had) (NAME) provided) ideas or creativity (to help with the start-up)? [Person #3]
93	18			1. Yes
28	6			2. No
0	0			9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256i_4	R725i_4			((Has/had) (NAME) provided) ideas or creativity (to help with the start-up)? [Person #4]
70	18			1. Yes
15	4			2. No
0	0			9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q256i_5	R725i_5			((Has/had) (NAME) provided) ideas or creativity (to help with the start-up)? [Person #5]
50	12			1. Yes
10	3			2. No
1	0			9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q257_1	R726_1	S726_1	T726_1	((Has/had) (NAME) provided any other type of service or assistance (to help with the start-up)? [Person #1]
165	9	0	28	1. Yes
651	23	77	83	2. No
3	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q257_2	R726_2	S726_2	T726_2	((Has/had) (NAME) provided any other type of service or assistance (to help with the start-up)? [Person #2]
81	3	0	12	1. Yes
530	27	36	41	2. No
2	0	0	0	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q257_3	R726_3		((Has/had) (NAME) provided any other type of service or assistance (to help with the start-up)? [Person #3]
55	2		1. Yes
350	24		2. No
2	0		9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q257_4	R726_4		((Has/had) (NAME) provided any other type of service or assistance (to help with the start-up)? [Person #4]
29	6		1. Yes
217	16		2. No
2	0		9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q257_5	R726_5		((Has/had) (NAME) provided any other type of service or assistance (to help with the start-up)? [Person #5]
25	2		1. Yes
146	13		2. No
3	0		9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q258_1	R727_1	S727_1	T727_1	Which of these forms of assistance from (NAME) has been the <u>most important</u> for the new business start-up? (READ LIST OF "YES"'s FROM Q250-Q257/R719-R726/S719-S726 IF NECESSARY) [Person #1]
93	6	8	11	01. Introductions to other people
243	4	13	20	02. Information or advice
114	1	7	7	03. Training in business related tasks or skills
41	1	1	7	04. Access to financial resources
34	2	5	4	05. Physical resources
35	1	11	3	06. Business services
30	0	2	2	07. Personal services
61	9	15	21	08. Moral/emotional support
11	0	9	8	09. Labor
23	3	5	15	10. Creativity or ideas
84	5	0	13	00. Other (specify)
0	0	0	0	88. No assistance provided
3	469	0	0	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q258_2	R727_2	S727_2	T727_2	Which of these forms of assistance from (NAME) has been the <u>most important</u> for the new business start-up? (READ LIST OF "YES"'s FROM Q250-Q257/R719-R726/S719-S726 IF NECESSARY) [Person #2]
85	6	6	8	01. Introductions to other people
171	4	7	5	02. Information or advice
86	0	3	3	03. Training in business related tasks or skills
24	5	2	2	04. Access to financial resources
17	0	2	1	05. Physical resources
26	0	2	4	06. Business services
31	1	0	0	07. Personal services
32	7	6	12	08. Moral/emotional support
12	2	5	3	09. Labor
27	3	3	9	10. Creativity or ideas
44	1	0	5	00. Other (specify)
0	0	0	0	88. No assistance provided
2	470	0	0	99. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q258_3	R727_3		Which of these forms of assistance from (NAME) has been the <u>most important</u> for the new business start-up? (READ LIST OF "YES"'s FROM Q250-Q257/R719-R726/S719-S726 IF NECESSARY) [Person #3]
62	4		01. Introductions to other people
94	5		02. Information or advice
77	1		03. Training in business related tasks or skills
11	1		04. Access to financial resources
9	1		05. Physical resources
19	3		06. Business services
11	1		07. Personal services
20	3		08. Moral/emotional support
6	1		09. Labor
19	2		10. Creativity or ideas
28	1		00. Other (specify)
0	0		88. No assistance provided
1	478		99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q258_4	R727_4		Which of these forms of assistance from (NAME) has been the <u>most important</u> for the new business start-up? (READ LIST OF "YES"'s FROM Q250-Q257/R719-R726/S719-S726 IF NECESSARY) [Person #4]
24	2		01. Introductions to other people
61	3		02. Information or advice
40	0		03. Training in business related tasks or skills
5	3		04. Access to financial resources
7	0		05. Physical resources
10	1		06. Business services
13	2		07. Personal services
12	2		08. Moral/emotional support
7	1		09. Labor
15	4		10. Creativity or ideas
21	2		00. Other (specify)
0	0		88. No assistance provided
0	479		99. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q258_5	R727_5			Which of these forms of assistance from (NAME) has been the <u>most important</u> for the new business start-up? (READ LIST OF "YES"'s FROM Q250-Q257/R719-R726/S719-S726 IF NECESSARY) [Person #5]
28	4			01. Introductions to other people
26	5			02. Information or advice
36	0			03. Training in business related tasks or skills
8	1			04. Access to financial resources
5	2			05. Physical resources
4	2			06. Business services
5	0			07. Personal services
8	1			08. Moral/emotional support
3	0			09. Labor
8	0			10. Creativity or ideas
12	0			00. Other (specify)
0	0			88. No assistance provided
0	486			99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q259_1	R728_1	S728_1	T728_1	Please consider this form of assistance provided by (NAME) to the new start-up. [Q258/R727/S727 OR THE ONLY "YES" Q250-Q257/R719-R726/S719-S726] Was this provided free, at a discounted price, at the normal market price, as part of a barter or exchange relationship, or for some other reason? [Person #1]
615	22	41	71	1. Free
26	3	8	10	2. Discounted
50	2	7	13	3. Normal market price
62	3	18	13	4. Barter or exchange
61	2	0	4	0. Other (specify)
3	0	2	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q259_2	R728_2	S728_2	T728_2

Please consider this form of assistance provided by (NAME) to the new start-up.
 [Q258/R727/S727 OR THE ONLY "YES" Q250-Q257/R719-R726/S719-S726]
 Was this provided free, at a discounted price, at the normal market price, as part of a barter or exchange relationship, or for some other reason?
 [Person #2]

481	20	19	33
16	0	5	1
32	2	3	6
39	6	6	9
40	1	0	3
2	0	3	0

1. Free
2. Discounted
3. Normal market price
4. Barter or exchange
0. Other (specify)
9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q259_3	R728_3		

Please consider this form of assistance provided by (NAME) to the new start-up.
 [Q258/R727/S727 OR THE ONLY "YES" Q250-Q257/R719-R726/S719-S726]
 Was this provided free, at a discounted price, at the normal market price, as part of a barter or exchange relationship, or for some other reason?
 [Person #3]

316	17
12	2
19	4
31	0
23	1
4	0

1. Free
2. Discounted
3. Normal market price
4. Barter or exchange
0. Other (specify)
9. DK; NA

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WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q259_4 R728_4

Please consider this form of assistance provided by (NAME) to the new start-up.
[Q258/R727/S727 OR THE ONLY "YES" Q250-Q257/R719-R726/S719-S726]

Was this provided free, at a discounted price, at the normal market price, as part of a barter or exchange relationship, or for some other reason?
[Person #4]

190	16
8	2
11	0
20	0
13	3
4	0

1.	Free
2.	Discounted
3.	Normal market price
4.	Barter or exchange
0.	Other (specify)
9.	DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q259_5 R728_5

Please consider this form of assistance provided by (NAME) to the new start-up.
[Q258/R727/S727 OR THE ONLY "YES" Q250-Q257/R719-R726/S719-S726]

Was this provided free, at a discounted price, at the normal market price, as part of a barter or exchange relationship, or for some other reason?
[Person #5]

139	11
4	1
9	0
12	0
5	3
2	0

1.	Free
2.	Discounted
3.	Normal market price
4.	Barter or exchange
0.	Other (specify)
9.	DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

OH1OCC R729_1 S729_1 T729_1 What (is/was) (NAME)'s occupation?

OH2OCC R729_2 S729_2 T729_2 USE "MASTER OCCUPATION CODE" IN
OH3OCC R729_3 APPENDIX A
OH4OCC R729_4
OH5OCC R729_5

(q: Q260)

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
OH1OCC15				Summary of occupation.
193				01. EXEC, MANAGEMENT, ADMIN
160				02. PROFESS SPECIALITY
27				03. TECH, SUPPORT OCC
100				04. SALES OCC
39				05. ADM SUPPORT, CLERICAL
1				06. PRIVATE HH SERVICE
7				07. PROTECTIVE SERVICE
37				08. OTHER SERVICE
62				09. PREC PROD, CRAFT, REPAIR
22				10. MACHINE OPERATOR, ASSEM, IN
18				11. TRANSPORTATION OPERATIVES
14				12. HANDLERS, LABORERS
10				13. FARM, FOREST, FISH
4				14. MILITARY, NOT EMP
99				15. UNEMPLOYED, NO TRADE
1				99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
OH2OCC15				Summary of occupation.
131				01. EXEC, MANAGEMENT, ADMIN
126				02. PROFESS SPECIALITY
32				03. TECH, SUPPORT OCC
81				04. SALES OCC
30				05. ADM SUPPORT, CLERICAL
1				06. PRIVATE HH SERVICE
7				07. PROTECTIVE SERVICE
31				08. OTHER SERVICE
40				09. PREC PROD, CRAFT, REPAIR
10				10. MACHINE OPERATOR, ASSEM, IN
10				11. TRANSPORTATION OPERATIVES
8				12. HANDLERS, LABORERS
8				13. FARM, FOREST, FISH
2				14. MILITARY, NOT EMP
74				15. UNEMPLOYED, NO TRADE
0				99. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
OH3OCC15				Summary of occupation.
110				01. EXEC, MANAGEMENT, ADMIN
73				02. PROFESS SPECIALITY
25				03. TECH, SUPPORT OCC
53				04. SALES OCC
12				05. ADM SUPPORT, CLERICAL
2				06. PRIVATE HH SERVICE
10				07. PROTECTIVE SERVICE
17				08. OTHER SERVICE
22				09. PREC PROD, CRAFT, REPAIR
6				10. MACHINE OPERATOR, ASSEM, IN
5				11. TRANSPORTATION OPERATIVES
4				12. HANDLERS, LABORERS
4				13. FARM, FOREST, FISH
0				14. MILITARY, NOT EMP
46				15. UNEMPLOYED, NO TRADE
0				99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
OH4OCC15				Summary of occupation.
56				01. EXEC, MANAGEMENT, ADMIN
43				02. PROFESS SPECIALITY
10				03. TECH, SUPPORT OCC
27				04. SALES OCC
19				05. ADM SUPPORT, CLERICAL
0				06. PRIVATE HH SERVICE
2				07. PROTECTIVE SERVICE
12				08. OTHER SERVICE
18				09. PREC PROD, CRAFT, REPAIR
7				10. MACHINE OPERATOR, ASSEM, IN
3				11. TRANSPORTATION OPERATIVES
5				12. HANDLERS, LABORERS
3				13. FARM, FOREST, FISH
1				14. MILITARY, NOT EMP
29				15. UNEMPLOYED, NO TRADE
0				99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
OH5OCC15			Summary of occupation.
42			01. EXEC, MANAGEMENT, ADMIN
42			02. PROFESS SPECIALITY
8			03. TECH, SUPPORT OCC
21			04. SALES OCC
11			05. ADM SUPPORT, CLERICAL
0			06. PRIVATE HH SERVICE
2			07. PROTECTIVE SERVICE
9			08. OTHER SERVICE
8			09. PREC PROD, CRAFT, REPAIR
5			10. MACHINE OPERATOR, ASSEM, IN
0			11. TRANSPORTATION OPERATIVES
3			12. HANDLERS, LABORERS
2			13. FARM, FOREST, FISH
0			14. MILITARY, NOT EMP
14			15. UNEMPLOYED, NO TRADE
0			99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
			T729a_1 How many years of full-time work experience
			T729a_2 (does/did) (NAME) have in this occupation?
			ENTER ACTUAL NUMBER (1-95)
			98. DK
			99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
			T729b_1 In what industry is this occupation?
			T729b_2 USE 'MASTER BUSINESS SECTOR CODE' IN APPENDIX A

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
			T729c_1 In what industry (does/did) (NAME) have the
			T729c_2 most work experience?
			USE 'MASTER BUSINESS SECTOR CODE' IN APPENDIX A

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T729d_1 T729d_2	How many years of work experience (has/did) (NAME) (had/have) in this industry?
				ENTER ACTUAL NUMBER (1-95)
				98. DK
				99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q261_1	R730_1	S730_1	T730_1	(Has/did) (NAME), alone or with others, ever (started/start) a business? [Person #1]
406	13	39	65	1. Yes
338	16	32	35	2. No
75	3	6	11	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q261_2	R730_2	S730_2	T730_2	(Has/did) (NAME), alone or with others, ever (started/start) a business? [Person #2]
296	14	14	23	1. Yes
275	13	20	24	2. No
42	3	2	6	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q261_3	R730_3			(Has/did) (NAME), alone or with others, ever (started/start) a business? [Person #3]
182	17			1. Yes
189	6			2. No
36	1			9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q261_4	R730_4			(Has/did) (NAME), alone or with others, ever (started/start) a business? [Person #4]
102	11			1. Yes
124	7			2. No
22	4			9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q261_5	R730_5		(Has/did) (NAME), alone or with others, ever (started/start) a business? [Person #5]
78	8		1. Yes
81	6		2. No
15	1		9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
			T730a_1
			Not considering the current start-up activity, would you currently consider (NAME) a small business owner or self-employed? [Person #1]
			55
			10
			0
			1. Yes
			5. No
			9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
			T730a_2
			Not considering the current start-up activity, would you currently consider (NAME) a small business owner or self-employed? [Person #2]
			21
			2
			0
			1. Yes
			5. No
			9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
			T730b_1
			How many other businesses (has/had) (NAME) helped to start as an owner or part owner? [Person #1]
			CODE ACTUAL NUMBER (1-95)
			98. DK
			99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
			T730b_2
			How many other businesses (has/had) (NAME) helped to start as an owner or partial owner? [Person #2]
			CODE ACTUAL NUMBER (1-95)
			98. DK
			99. NA

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PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262_1	R731_1	S731_1	T731_1	How would you describe your relationship to (NAME)? (Is/Was) (NAME) your spouse or partner; a family member or relative; a business associate or work colleague; a friend or acquaintance; a teacher or counselor, or (do/did) you have some other type of relationship with (NAME)? [Person #1]
68	3	13	13	1. Spouse/partner
199	5	20	19	2. Relative/family member
236	12	27	31	3. Business associate/work colleague
256	10	24	42	4. Friend/acquaintance
42	1	1	3	5. Teacher/counselor
23	1	0	6	0. Other (specify)
2	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262_2	R731_2	S731_2	T731_2	How would you describe your relationship to (NAME)? (Is/Was) (NAME) your spouse or partner; a family member or relative; a business associate or work colleague; a friend or acquaintance; a teacher or counselor, or (do/did) you have some other type of relationship with (NAME)? [Person #2]
19	2	4	0	1. Spouse/partner
133	8	10	11	2. Relative/family member
218	5	14	18	3. Business associate/work colleague
216	15	11	22	4. Friend/acquaintance
21	1	1	2	5. Teacher/counselor
13	0	0	1	0. Other (specify)
2	0	1	0	9. DK; NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q262_3 R731_3

How would you describe your relationship to (NAME)?

(Is/Was) (NAME) your spouse or partner; a family member or relative; a business associate or work colleague; a friend or acquaintance; a teacher or counselor, or (do/did) you have some other type of relationship with (NAME)? [Person #3]

12	0
67	3
159	8
154	12
17	1
3	0
2	0

1.	Spouse/partner
2.	Relative/family member
3.	Business associate/work colleague
4.	Friend/acquaintance
5.	Teacher/counselor
0.	Other (specify)
9.	DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q262_4 R731_4

How would you describe your relationship to (NAME)?

(Is/Was) (NAME) your spouse or partner; a family member or relative; a business associate or work colleague; a friend or acquaintance; a teacher or counselor, or (do/did) you have some other type of relationship with (NAME)? [Person #4]

5	2
42	5
100	9
92	4
8	1
2	1
2	0

1.	Spouse/partner
2.	Relative/family member
3.	Business associate/work colleague
4.	Friend/acquaintance
5.	Teacher/counselor
0.	Other (specify)
9.	DK; NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q262_5

R731_5

How would you describe your relationship to (NAME)?

(Is/Was) (NAME) your spouse or partner; a family member or relative; a business associate or work colleague; a friend or acquaintance; a teacher or counselor, or (do/did) you have some other type of relationship with (NAME)? [Person #5]

4
28
73
60
5
5
2

0
5
3
6
1
0
0

1. Spouse/partner
2. Relative/family member
3. Business associate/work colleague
4. Friend/acquaintance
5. Teacher/counselor
0. Other (specify)
9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q262a_1

R731a_1

S731a_1

T731a_1

(Were/Are) you and (NAME) married? [Person #1]

58
9
1

3
0
0

12
1
0

11
2
0

1. Spouse
2. Partner sharing household
9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q262a_2

R731a_2

S731a_2

T731a_2

(Were/Are) you and (NAME) married? [Person #2]

17
2
0

1
1
0

4
0
0

0
0
0

1. Spouse
2. Partner sharing household
9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q262a_3

R731a_3

(Were/Are) you and (NAME) married? [Person #3]

9
3
0

0
0
0

1. Spouse
2. Partner sharing household
9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262a_4	R731a_4			(Were/Are) you and (NAME) married? [Person #4]
2	1			1. Spouse
3	1			2. Partner sharing household
0	0			9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262a_5	R731a_5			(Were/Are) you and (NAME) married? [Person #5]
3	0			1. Spouse
0	0			2. Partner sharing household
1	0			9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262b_1	R731b_1	S731b_1	T731b_1	(Is/Was) (NAME) a relative or family member living in the same, or different, households? [Person #1]
39	0	9	4	1. Same households
160	5	11	15	2. Different households
0	0	0	0	8. DK
0	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262b_2	R731b_2	S731b_2	T731b_2	(Is/Was) (NAME) a relative or family member living in the same, or different, households? [Person #2]
17	0	4	3	1. Same households
114	8	6	8	2. Different households
0	0	0	0	8. DK
2	0	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262b_3	R731b_3			(Is/Was) (NAME) a relative or family member living in the same, or different, households? [Person #3]
9	0			1. Same households
57	3			2. Different households
0	0			8. DK
1	0			9. NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262b_4	R731b_4			(Is/Was) (NAME) a relative or family member living in the same, or different, households? [Person #4]
6	1			1. Same households
36	4			2. Different households
0	0			8. DK
0	0			9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262b_5	R731b_5			(Is/Was) (NAME) a relative or family member living in the same, or different, households? [Person #5]
6	0			1. Same households
22	5			2. Different households
0	0			8. DK
0	0			9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262c_1	R731c_1	S731c_1	T731c_1	(Are/were) you and (NAME) business associates or work colleagues from the same company or work organization or (are/were) you from different work settings? [Person #1]
157	5	10	11	1. Same company or work organizations
64	6	16	20	2. Different work settings
15	1	1	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262c_2	R731c_2	S731c_2	T731c_2	(Are/were) you and (NAME) business associates or work colleagues from the same company or work organization or (are/were) you from different work settings? [Person #2]
142	4	5	5	1. Same company or work organizations
71	1	9	13	2. Different work settings
5	0	0	0	9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262c_3	R731c_3			(Are/were) you and (NAME) business associates or work colleagues from the same company or work organization or (are/were) you from different work settings? [Person #3]
104	3			1. Same company or work organizations
48	4			2. Different work settings
7	1			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262c_4	R731c_4			(Are/were) you and (NAME) business associates or work colleagues from the same company or work organization or (are/were) you from different work settings? [Person #4]
62	5			1. Same company or work organizations
32	4			2. Different work settings
6	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262c_5	R731c_5			(Are/were) you and (NAME) business associates or work colleagues from the same company or work organization or (are/were) you from different work settings? [Person #5]
41	2			1. Same company or work organizations
27	1			2. Different work settings
5	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262d_1	R731d_1	S731d_1	T731d_1	How did you and (NAME) first meet? Did you meet through a common friend, or did you meet some other way? [Person #1]
86	4	7	14	2. Had a common friend
18	0	2	4	3. Through school
35	2	6	6	4. Through work
1	0	1	4	5. Neighbor
2	0	1	0	6. Internet
0	0	6	2	7. Social function/organization
93	4	0	12	0. Other (specify)
21	0	1	0	9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262d_2	R731d_2	S731d_2	T731d_2	How did you and (NAME) first meet? Did you meet through a common friend, or did you meet some other way? [Person #2]
81	3	6	11	2. Had a common friend
9	1	0	3	3. Through school
38	3	2	3	4. Through work
5	1	2	2	5. Neighbor
1	0	0	0	6. Internet
0	0	0	0	7. Social function/organization
68	7	0	3	0. Other (specify)
14	0	1	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262d_3	R731d_3			How did you and (NAME) first meet? Did you meet through a common friend, or did you meet some other way? [Person #3]
64	2			2. Had a common friend
9	0			3. Through school
23	3			4. Through work
3	0			5. Neighbor
2	0			6. Internet
43	7			0. Other (specify)
9	0			9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262d_4	R731d_4			How did you and (NAME) first meet? Did you meet through a common friend, or did you meet some other way? [Person #4]
41	1			2. Had a common friend
4	1			3. Through school
15	1			4. Through work
1	0			5. Neighbor
84	0			6. Internet
23	1			0. Other (specify)
8	0			9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262d_5	R731d_5			How did you and (NAME) first meet? Did you meet through a common friend, or did you meet some other way? [Person #5]
30	3			2. Had a common friend
5	1			3. Through school
8	0			4. Through work
0	0			5. Neighbor
1	0			6. Internet
13	2			0. Other (specify)
3	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262e_1	R731e_1	S731e_1	T731e_1	(Is/was) (NAME) a teacher or counselor? [Person #1]
30	1	1	1	1. Teacher
11	0	0	1	2. Counselor
1	0	0	1	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262e_2	R731e_2	S731e_2	T731e_2	(Is/was) (NAME) a teacher or counselor? [Person #2]
13	1	1	2	1. Teacher
8	0	0	0	2. Counselor
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262e_3	R731e_3			(Is/was) (NAME) a teacher or counselor? [Person #3]
11	1			1. Teacher
6	0			2. Counselor
1	0			9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262e_4	R731e_4			(Is/was) (NAME) a teacher or counselor? [Person #4]
6	0			1. Teacher
2	0			2. Counselor
0	1			9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q262e_5	R731e_5			(Is/was) (NAME) a teacher or counselor? [Person #5]
5	0			1. Teacher
0	0			2. Counselor
0	1			9. DK; NA

Start-Up Employees

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R733	S733	T733	How many people – not (part of the start-up team/one of the owners) — are acting as <u>full-time</u> managers or supervisors? (FULL-TIME IS 35 OR MORE HOURS PER WEEK)
				ENTER ACTUAL NUMBER (0-10,000) 99999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R733a	S733a	T733a	How many of these are women?
	6	14	20	00000. None
	3	8	14	00001. One
	6	5	7	00002. Two
	0	2	0	00003. Three
	0	0	1	00004. Four
	0	0	0	00005. Five
	0	0	1	00006. Six
	1	0	0	99999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R734	S734	T734	How many people – not (part of the start-up team/one of the owners) — are acting as <u>part-time</u> managers or supervisors? (PART-TIME IS LESS THAN 35 HOURS PER WEEK)
	57	88	74	00000. None
	17	15	17	00001. One
	4	8	6	00002. Two
	4	0	2	00003. Three
	0	0	2	00004. Four
	1	0	0	00005. Five
	0	0	0	00006. Six
	0	0	0	00007. Seven
	0	0	0	00008. Eight
	0	0	0	00009. Nine
	1	1	0	00010. Ten
	0	0	0	00011. Eleven
	0	0	0	00012. Twelve
	0	0	0	00013. Thirteen
	0	0	0	00014. Fourteen
	0	1	0	00015. Fifteen
	3	0	2	99999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R734a	S734a	T734a	How many of these are women?
	7	10	11	00000. None
	14	10	13	00001. One
	5	3	3	00002. Two
	1	0	0	00003. Three
	0	0	0	00004. Four
	0	1	0	00005. Five
	0	0	0	00006. Six
	0	0	0	00007. Seven
	0	0	0	00008. Eight
	0	0	0	00009. Nine
	0	0	0	00010. Ten
	0	0	0	00011. Eleven
	0	1	0	00012. Twelve
	0	0	0	00013. Thirteen
	0	0	0	00014. Fourteen
	0	0	0	00015. Fifteen
	3	0	0	99999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u> R735	<u>WAVE 3</u> S735	<u>WAVE 4</u> T735	How many other employees, not in management position, now work <u>full-time</u> for the firm? (FULL-TIME IS 35 OR MORE HOURS PER WEEK) CODE ACTUAL NUMBER (0-10,000) 99999. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u> R735a	<u>WAVE 3</u> S735a	<u>WAVE 4</u> T735a	How many of these are women? CODE ACTUAL NUMBER (0-10,000) 99999. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u> R736	<u>WAVE 3</u> S736	<u>WAVE 4</u> T736	How many other employees, not in management position, now work <u>part-time</u> for the firm? (PART-TIME IS LESS THAN 35 HOURS PER WEEK) CODE ACTUAL NUMBER (0-10,000) 99999. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u> R736a	<u>WAVE 3</u> S736a	<u>WAVE 4</u> T736a	How many of these are women? CODE ACTUAL NUMBER (0-10,000) 99999. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u> R737	<u>WAVE 3</u> S737	<u>WAVE 4</u> T737	<u>Not</u> including any owners or owner-managers, how many total <u>full-time</u> jobs -- managers and employees -- each requiring more than 35 hours a week, would you expect <u>five years</u> from now? CODE ACTUAL NUMBER (0-10,000) 99999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R738	S738	T738	<p><u>Not</u> including any owners or owner-managers, how many <u>part-time</u> jobs -- managers and employees, each requiring less than 35 hours a week, would you expect <u>five years</u> from now?</p> <p>CODE ACTUAL NUMBER (0-10,000) 99999. DK; NA</p>

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R739	S739	T739	<p><u>Not</u> including any owners or owner-managers, how many total <u>full-time</u> jobs -- managers and employees, each requiring more than 35 hours a week, would you expect <u>ten years</u> from now?</p> <p>CODE ACTUAL NUMBER (0-10,000) 99999. DK; NA</p>

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R740	S740	T740	<p><u>Not</u> including any owners or owner-managers, how many <u>part-time</u> jobs -- managers and employees who each work less than 35 hours a week, would you expect <u>ten years</u> from now?</p> <p>CODE ACTUAL NUMBER (0-10,000) 99999. DK; NA</p>

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q317				<p>We would like to ask about your expectations regarding the future of this new firm. First, what would you expect the total sales, revenues, or fees to be in the first full year of operation? (TOTAL SALES, REVENUES, OR FEES IS SAME AS GROSS INCOME)</p> <p>CODE DOLLAR AMOUNT (-99,999,995 - 99,999,995) 99999999. DK; NA</p>

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q317a

And what about in the FIFTH year?
 (What would you expect the total sales,
 revenues, or fees to be in the fifth year of
 operation?)
 (TOTAL SALES, REVENUES, OR FEES IS
 SAME AS GROSS INCOME)

CODE DOLLAR AMOUNT (0-99,999,995)
 99999999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q318

By the end of the first full year of operation, about
 how many full time employees, not counting
 owners, do you expect to be working for pay at
 this new business?
 (FULL TIME IS 35 OR MORE HOURS PER
 WEEK)

CODE ACTUAL NUMBER (0-9,995)
 9999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q319

By the end of the first full year, about how many
 part-time employees do you expect to be working
 for pay at this new firm?
 (PART-TIME IS LESS THAN 35 HOURS A
 WEEK)

CODE ACTUAL NUMBER (0-9,995)
 9999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q320

By the end of the FIFTH year of operation, about
 how many full time employees, not counting
 owners, do you expect to be working for pay at
 this new business?
 (FULL TIME IS 35 OR MORE HOURS PER
 WEEK)

CODE ACTUAL NUMBER (0-9,995)
 9999. DK; NA

WAVE 1

WAVE 2

WAVE 3

WAVE 4

Q321

By the end of the FIFTH year of operation, about how many part-time employees do you expect to be working for pay at this new firm?
(PART-TIME IS LESS THAN 35 HOURS A WEEK)

CODE ACTUAL NUMBER (0-9,995)
9999. DK; NA

Start-Up Revenue and Competition

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R742	S742	T742	What sales or revenue do you expect in the (current financial year/first full year of operation)? (THIS IS ASKING ABOUT TOTAL MONEY RECEIVED – NOT PROFITS. IF FIRST FULL YEAR OF OPERATION HAS ALREADY PASSED, USE ACTUAL DOLLAR AMOUNT.)
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R742a	S742a	T742a	What month starts the beginning of the (current financial year/first full year of operation)? (TOTAL SALES OR REVENUE EXPECTED OR RECEIVED IN FIRST FULL YEAR OF OPERATION) (IF FIRST FULL YEAR OF OPERATION HAS ALREADY PASSED, REPORT ACTUAL MONTHS)
	55	121	35	01. January
	5	10	6	02. February
	9	16	9	03. March
	5	17	5	04. April
	6	7	2	05. May
	6	17	8	06. June
	5	19	7	07. July
	6	9	8	08. August
	7	14	6	09. September
	5	15	3	10. October
	6	8	6	11. November
	5	4	0	12. December
	0	0	1	13. Winter
	0	1	2	14. Spring
	0	1	1	15. Summer
	0	0	0	16. Fall
	7	16	4	99. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R742b	S742b	T742b	And starting in what year? (TOTAL SALES OR REVENUE EXPECTED OR RECEIVED IN FIRST FULL YEAR OF OPERATION) (IF FIRST FULL YEAR OF OPERATION HAS ALREADY PASSED, REPORT ACTUAL YEARS)
	1	0	0	1989. 1989
	1	0	0	1990. 1990
	0	0	0	1991. 1991
	0	0	1	1992. 1992
	0	0	0	1993. 1993
	1	0	0	1994. 1994
	2	0	0	1995. 1995
	4	0	3	1996. 1996
	7	18	3	1997. 1997
	37	41	21	1998. 1998
	41	49	15	1999. 1999
	22	40	12	2000. 2000
	1	76	9	2001. 2001
	1	0	6	2002. 2002
	0	0	28	2003. 2003
	6	51	5	9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S742b_my	T742b_my	Month and year of the (current financial year/first full year of operation). CODE MMMYYYY (SPSS DATE) 999999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q296	R743	S743	T743	Some businesses have a lot of customers, each making small purchases. Others have a few customers, each making a few large purchases. In (current/a typical) year, what percentage of your sales, income, or fees would you expect to get from your three largest customers? (IF FIRM EXPECTS HUNDREDS OF SMALL CUSTOMERS, ENTER 1 FOR 1%) CODE ACTUAL PERCENT (0-100) 999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

R744 S744 T744

Now, I'm going to ask you what percent of your customers are local, regional, national, and international. The total must equal 100%. For the (current/first) year of sales, what percentage of your customers (have been/do you expect to be) local – that is, located within 20 miles?

CODE ACTUAL PERCENT (0-100)
999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q291

Within the first three to four years, what percentage of your customers do you expect to be local -- that is, located within 20 miles?

CODE ACTUAL PERCENT (0-100)
999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

R744a S744a T744a

For the (current/first) year of sales ...
... what percentage of your customers (have been/do you expect to be) regional – that is, more than 20, but less than 100, miles away?

CODE ACTUAL PERCENT (0-100)
999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q291a

Within the first three to four years ...
... what percentage of your customers do you expect to be regional -- that is, more than 20, but less than 100, miles away?

CODE ACTUAL PERCENT (0-100)
999. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R744b	S744b	T744b	(For the (current/first) year of sales ...) ... what percentage of your customers (have been/do you expect to be) national -- that is, more than 100 miles away, but within the United States?
				CODE ACTUAL PERCENT (0-100) 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q291b				Within the first three to four years... ... what percentage of your customers do you expect to be national -- that is, more than 100 miles away, but within the United States?
				CODE ACTUAL PERCENT (0-100) 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R744c	S744c	T744c	(For the (current/first) year of sales ...) ... what percentage of your customers (have been/do you expect to be) international -- that is, outside the United States?
				CODE ACTUAL PERCENT (0-100) 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q291c				Within the first three to four years... ... what percentage of your customers do you expect to be international -- that is, outside the United States?
				CODE ACTUAL PERCENT (0-100) 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R746	S746	T746	What annual sales or income would you expect for the firm FIVE years after the first full year of sales? (THIS IS ASKING ABOUT REVENUES RECEIVED -- NOT PROFITS.)
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R747	S747	T747	What annual sales or income would you expect for the firm TEN years after the first full year of sales? (THIS IS ASKING ABOUT REVENUES RECEIVED – NOT PROFITS.)
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q293	R748	S748	T748	(Has the competition been/Do you expect the competition to be) low, moderate or strong for this new business?
20	3	0	1	0. Expect no competition (vol)
219	25	67	20	1. Low
325	46	105	37	2. Moderate
256	49	90	45	3. Strong
10	1	13	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q295	R749	S749	T749	The primary market for the new firm is all the potential customers for the most important products or services. What has been the annual growth rate, percent per year, of your primary market? (NOTE: The scope of the market depends on how the market for the new business is being defined. This may be based on location or geographic area, by total sales for a product or service, or both.) (AN INFORMED "WILD GUESS" IS OK; IF AN UNINFORMED "WILD GUESS," ENTER DK)
				CODE PERCENT (0-1000) 9999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q295a	R750	S750	T750

What percentage of the primary market now goes to the new firm's three largest competitors? (PRIMARY MARKET = ALL POTENTIAL CUSTOMERS FOR THE MOST IMPORTANT PRODUCTS OR SERVICES OF THE FIRM) (NOTE: The scope of the market depends on how the market for the new business is being defined. This may be based on location or geographic area, by total sales for a product or service, or both.)

CODE ACTUAL PERCENT (0-100)
 888. No competition
 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q297			

Does the new firm have a unique advantage compared to the competitors?

648
 158
 7
 9
 8

1. Yes
 2. No
 3. Not sure
 8. DK
 9. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q297a	R751	S751	T751	IF WAVE 1: Compared to the competitors, what will be the major advantage of this new firm?
				IF WAVES 2 AND 3: Compared to the competitors, what is the major advantage of this new firm?
0	14	16	16	01. No competitors
0	0	36	33	11. Prices
0	0	2	2	13. Not enough supply/demand makes competition irrelevant
0	0			14. Business connections
0	0	1	5	20. Amount of experience
0	0	15	18	30. Location
0	0	18	24	32. Equipment quality
0	0	1	6	33. Smaller size/simplicity
0	0	6	8	34. Larger size
0	0	3	1	40. Personal characteristics
0	0	19	8	41. Creativity/uniqueness of product
0	0	27	40	51. Product selection/variety
0	0	12	4	52. Turn around time
0	0	3	7	53. Marketing ability/advertisements
0	0	1	2	55. Quality of work (includes service jobs)
0	0	3	13	56. Customer service
0	0	44	26	57. Product quality
0	0	18	14	58. Versatility of services
0	0	5	5	59. Customer convenience/company flexibility
0	0	16	16	62. Quality of employees
0	0	3	2	70. Legal/political issues
0	0	2	0	72. Minority owned
0	0	2	5	00. Other
656	279	0	0	94. No advantage
0	0	3	12	99. DK; NA
8	5	19	27	

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q298	R752	S752	T752

IF FIRST INTERVIEW, ASK:

How many months or years do you have to put this business in place before any competitive advantage may be lost?

IF S514 = 2 OR 3, ASK:

How many years do you have to put this business in place before any competitive advantage may be lost?

IF SECOND INTERVIEW, ASK:

For how many more months or years will this firm have a competitive advantage?

ELSE ASK:

For how many more years will this firm have a competitive advantage?

CODE NUMBER OF MONTHS (0-240)

888. No competition

999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q299			
536			
268			
2			
24			

Were the products and services to be provided by your new business available in the marketplace 5 years ago?

- 1. Yes
- 2. No
- 3. Not applicable (vol)
- 9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q300			
249			
543			
25			
13			

Will spending money on research and development be a major priority for this new business?

- 1. Yes
- 2. No
- 3. Not applicable (vol)
- 9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q301				Would you consider this new business to be hi-tech?
288				1. Yes
508				2. No
18				3. Not applicable (vol)
16				9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q302	R753	S753	T753	Please indicate how important each of the following are for the new firm to be an effective competitor. First, would you say that LOWER PRICES are insignificant, marginal, important, or critical for the new firm to be an effective competitor?
155	63	45	49	1. Insignificant
239	92	91	78	2. Marginal
243	76	74	91	3. Important
158	57	54	64	4. Critical
22	10	8	10	5. Not applicable (vol)
13	0	3	2	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q302a	R753a	S753a	T753a	Would you say that QUALITY PRODUCTS AND SERVICES are insignificant, marginal, important, or critical for the new firm to be an effective competitor?
14	5	4	5	1. Insignificant
16	9	8	7	2. Marginal
239	69	74	88	3. Important
547	213	187	193	4. Critical
4	2	1	0	5. Not applicable (vol)
10	0	1	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q302b	R753b	S753b	T753b	... serving those missed by others? (Would you say that SERVING THOSE MISSED BY OTHERS is insignificant, marginal, important, or critical for the new firm to be an effective competitor?)
42	25	11	21	1. Insignificant
113	34	38	27	2. Marginal
339	123	113	123	3. Important
311	111	106	114	4. Critical
11	5	6	3	5. Not applicable (vol)
14	0	1	6	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q302c	R753c	S753c	T753c	... a superior location and customer convenience? (Would you say that A SUPERIOR LOCATION AND CUSTOMER CONVENIENCE are insignificant, marginal, important, or critical for the new firm to be an effective competitor?)
150	74	50	66	1. Insignificant
143	57	61	52	2. Marginal
254	87	81	96	3. Important
229	69	65	64	4. Critical
44	11	17	15	5. Not applicable (vol)
10	0	0	1	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q302d	R753d	S753d	T753d	... more contemporary, attractive products? (Would you say that MORE CONTEMPORARY, ATTRACTIVE PRODUCTS are insignificant, marginal, important, or critical for the new firm to be an effective competitor?)
158	56	35	50	1. Insignificant
143	49	46	45	2. Marginal
294	109	109	101	3. Important
170	61	52	69	4. Critical
53	23	31	28	5. Not applicable (vol)
12	0	1	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q302e	R753e	S753e	T753e	... developing new or advanced product technology? (Would you say that DEVELOPING NEW OR ADVANCED PRODUCT TECHNOLOGY is insignificant, marginal, important, or critical for the new firm to be an effective competitor?)
194	64	47	61	1. Insignificant
127	50	46	50	2. Marginal
252	87	91	80	3. Important
161	67	67	69	4. Critical
83	27	21	33	5. Not applicable (vol)
13	3	3	1	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q302f	R753f	S753f	T753f	... developing new or advanced process technology for creating goods and services? (Would you say that DEVELOPING NEW OR ADVANCED PROCESS TECHNOLOGY is insignificant, marginal, important, or critical for the new firm to be an effective competitor?)
177	60	51	67	1. Insignificant
135	55	49	52	2. Marginal
282	90	88	83	3. Important
150	64	63	58	4. Critical
69	28	23	33	5. Not applicable (vol)
17	1	1	1	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q302g	R753g	S753g	T753g	... the technical or scientific expertise of the start-up team? (Would you say that THE TECHNICAL OR SCIENTIFIC EXPERTISE OF THE START-UP TEAM is insignificant, marginal, important, or critical for the new firm to be an effective competitor?)
162	42	36	35	1. Insignificant
122	42	45	37	2. Marginal
264	100	86	104	3. Important
219	93	99	95	4. Critical
51	20	8	21	5. Not applicable (vol)
12	1	1	2	9. DK; NA

Start-Up Assistance Programs

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q303	R755	S755	T755	Many programs to help new businesses get established have been developed. Federal, state, and local governments, universities, and voluntary associations sponsor them. Have you made contact with any such program?
186	35	49	43	1. Yes
1061	206	189	205	2. No
14	2	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q304	R756	S756	T756	In what year did you first make contact? (with a federal, state, or local government, or university, or voluntary association program to help new businesses get established)
				CODE ACTUAL FOUR DIGIT YEAR 9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q304a	R756a	S756a	T756a	And in what month? (did you first make contact with a federal, state, or local government, or university, or voluntary association program to help new businesses get established) [ENTER month, PROBE for season if DK month]
14	3	3	4	01. January
11	1	4	4	02. February
14	3	4	3	03. March
10	2	0	4	04. April
9	3	5	2	05. May
15	3	7	2	06. June
11	1	2	3	07. July
13	2	2	2	08. August
19	1	2	3	09. September
10	4	5	3	10. October
8	1	1	1	11. November
5	2	0	0	12. December
1	1	1	1	13. Winter
10	5	5	4	14. Spring
10	1	3	3	15. Summer
10	2	1	0	16. Fall
16	0	1	2	99. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q304_my	R756_my	S756_my	T756_my	Month and year first make contact with government program.
				CODE MMMYYYY (SPSS DATE) 999999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q305	R757	S757	T757	How many programs have you contacted? (federal, state, or local government, or university, or voluntary association programs to help new businesses get established)
				CODE ACTUAL NUMBER (0-60) 99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R758	S758	T758	(ORIGINAL INTERVIEW WAS COMPLETED ON {IW DATE}) At our previous interview, a year ago, you reported {Q305} contacts with helping programs and your most recent contact was with {Q307/a} program of which you couldn't remember the name}. Since {IW DATE}, how many additional contacts have you made with helping programs?
				CODE ACTUAL NUMBER (0-60) 99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q306	R759	S759	T759	Considering the most recent helping program you contacted, was it sponsored by a government, an educational institution, a business association or voluntary group, or was it put on by a for-profit organization?
87	26	31	20	1. Government
33	8	12	15	2. Educational institution
43	22	22	17	3. Business association or voluntary group
12	8	8	7	4. For-profit organization
2	1	0	5	0. Other
4	3	0	2	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q306a	R759a	S759a	T759a	Was this program sponsored by a federal, state, or local government?
50	11	13	8	1. Federal
19	11	10	8	2. State
13	4	7	4	3. Local
0	0	1	0	0. Other
5	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q306b	R759b	S759b	T759b	Was this program sponsored by a public school, vocational technical center, two-year college, four-year college, or university?
2	0	0	0	1. Public school
3	2	0	1	2. Vocational tech center
2	0	3	2	3. Two-year college
4	4	0	3	4. Four-year college
18	2	9	6	5. University
3	0	0	3	0. Other
1	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q306c	R759c	S759c	T759c	Was this program sponsored by a business association, a service group, a professional association like lawyers or accountants, or some other type of voluntary association?
21	6	5	3	1. Business association
4	2	4	3	2. Service group
8	5	6	4	3. Professional association
9	7	6	7	0. Other
1	2	1	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q306d	R759d	S759d	T759d	Was the for-profit organization sponsoring this help providing this for free, for a small or token cost, or expecting a full payment for the program?
1	1	4	4	1. Free
2	3	2	1	2. Small or token cost
8	4	2	2	3. Expecting full payment
0	0	0	0	0. Other
1	0	0	0	9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 Q308a R761a S761a T761a

What was the STATE of this most recent helping program you contacted (NAME OF PROGRAM FROM R760/S760)?

USE "MASTER STATE CODE" IN APPENDIX A

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 Q309 R762 S762 T762

How many hours did you spend with (ANSWER FROM Q307/R760/S760)?
 (ONE WEEK FULL TIME = 40 HOURS
 ONE MONTH FULL TIME = 173 HOURS
 ONE YEAR FULL TIME = 2,080 HOURS)

CODE NUMBER NUMBER OF HOURS
 99999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 Q309a R762a S762a T762a

What, would you say, is the reason you spent (NUMBER OF HOURS FROM Q309/R762/S762) hours with (NAME OF PROGRAM FROM Q307/R760/S760)?

0	0	4	4	10.	It was good - NFS
0	0	5	1	12.	Receive a loan
0	0	4	8	14.	Network
0	0	10	12	20.	Receive training/information - NFS
0	0	2	1	21.	Learn more about technology/machinery
0	0	7	7	22.	Learn about product/product's market
0	0	25	15	23.	Learn about starting/running a business
0	0	1	0	44.	Fulfil goals/satisfaction
0	0	3	2	70.	Legal/political
0	0	4	9	73.	Introduction/learn more about the program
4	2	0	0	00.	Other
0	0	2	1	90.	Did not like it - NFS
0	0	6	6	99.	DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q310	R763	S763	T763	Briefly, what did (NAME OF PROGRAM FROM Q307/R760/S760) do for you?
0	0	6	3	12. Receive a loan
0	0	10	8	14. Network
0	0	13	7	20. Receive training/information - NFS
0	0	0	2	21. Learn more about technology/equipment
0	0	4	8	22. Learn about product/product's market
0	0	13	15	23. Learn about starting/running a business
0	0	1	6	32. Provided equipment/start-up supplies
0	0	4	6	43. Gave emotional support/improved self confidence
0	0	6	2	70. Legal/political
0	0	2	0	73. Introduction/learn more about the program
181	66	0	0	00. Other
0	0	12	5	90. Did not like it - NFS
0	2	2	4	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q311	R764	S764	T764	Assuming a fair market price for this help, how much {If full payment (3) at R759d/S759d, use "did". Otherwise "would have"} this service cost? (NAME OF THE PROGRAM FROM R760/S760)
				CODE DOLLAR AMOUNT (0-9,000)
				9000. \$9000 or more
				9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q312	R765	S765	T765	Would you recommend that those starting businesses seek this kind of help? [ANSWER TO Q306/R759/S759]
170	57	66	55	1. Yes
8	6	5	7	2. No
1	2	2	2	6. Depends (vol)
2	3	0	2	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q313	R766	S766	T766	Do you think that those starting a new business would find this kind of help somewhat valuable, very valuable, or extremely valuable? [ANSWER TO R760/S760]
24	7	12	8	1. Somewhat valuable
59	24	21	19	2. Very valuable
85	26	31	28	3. Extremely valuable
2	0	2	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q314	R767	S767	T767	Do you think those starting a new business would find this a waste of time, slightly misleading, or dangerously misleading (SEE Q307/R760/S760)?
1	2	3	4	1. Waste of time
3	2	4	3	2. Slightly misleading
3	2	0	1	3. Dangerously misleading
1	0	0	3	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q315	R768	S768	T768	If you wished, would you know how to make contact with any of these programs in your area? (federal, state, or local government, or university, or voluntary association programs to help new businesses got established)
552	128	130	134	1. Yes
503	76	57	74	2. No
25	5	2	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q316	R769	S769	T769	How many programs could you contact, if you wanted to spend the time? (federal, state, or local government, or university, or voluntary association programs to help new businesses got established)
				CODE ACTUAL NUMBER (0-500)
				999. DK; NA

Start-Up Investments, Debts, and Net Worth

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R770	S770	T770	Most businesses have two types of investments: 1) ownership or equity, and 2) loans or debts. Those that own equity in the business usually expect to receive a share of the profits. As of now, what is the total amount of ownership equity from all sources—that is, what is the total amount of money provided in return for a share of the profits since the beginning?
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R770a	S770a	T770a	The other source of money for businesses is loans or debt. This money must usually be paid back and often there is interest. Right now, what is the total amount of loans or borrowing by the business since the beginning?
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R771	S771	T771	Now, let's focus on YOUR PERSONAL contributions. Only count cash contributions for this, not value of time contributed to start-up. How much money have you put into the business, expecting to share ownership and profits?
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R771a	S771a	T771a	How much money have you loaned the business – money you expect to get back, with or without interest?
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S771b	T771b	This is a total of (S771 + S771a) you have provided for the new business. Can you describe the source of these funds? For example, how much came from PERSONAL SAVINGS:
				CODE ACTUAL NUMBER (0-100,000,000)
				999999998. DK
				999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S771c	T771c	And how much came by BORROWING against household assets-like a second mortgage or refinancing a car?
				CODE ACTUAL NUMBER (0-100,000,000)
				999999998. DK
				999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S771d	T771d	And how much came from PERSONAL CREDIT CARD BORROWING?
				CODE ACTUAL NUMBER (0-100,000,000)
				999999998. DK
				999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S771e	T771e	And how much came from BORROWING FROM A PERSONAL FINANCE FIRM?
				CODE ACTUAL NUMBER (0-100,000,000)
				999999998. DK
				999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S771f	T771f	And how much came from ANY OTHER PERSONAL SOURCE?
				CODE ACTUAL NUMBER (0-100,000,000)
				999999998. DK
				999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R772	S772	T772	Now, let's focus on OTHER START-UP TEAM MEMBERS. How much money have they PUT INTO the business, expecting to share ownership and profits?
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R772a	S772a	T772a	How much money have OTHER START-UP TEAM MEMBERS LOANED the business – money they expect to get back, with or without interest?
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S772b	T772b	This is a total of (S772 + S772a) you have provided for the new business. Can you describe the source of these funds? For example, how much came from OTHER TEAM MEMBERS' PERSONAL SAVINGS?
				CODE ACTUAL NUMBER (0-100,000,000) 999999998. DK 999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S772c	T772c	And how much came by OTHER TEAM MEMBERS' BORROWING against household assets-like a second mortgage or refinancing a car?
				CODE ACTUAL NUMBER (0-100,000,000) 999999998. DK 999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S772d	T772d	And how much came from OTHER TEAM MEMBERS' CREDIT CARD BORROWING?
				CODE ACTUAL NUMBER (0-100,000,000) 999999998. DK 999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S772e	T772e	And how much came from OTHER TEAM MEMBERS' BORROWING FROM A PERSONAL FINANCE FIRM?
				CODE ACTUAL NUMBER (0-100,000,000)
				999999998. DK
				999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S772f	T772f	And how much came from ANY OTHER SOURCE AVAILABLE TO THE OTHER TEAM MEMBERS?
				CODE ACTUAL NUMBER (0-100,000,000)
				999999998. DK
				999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R773	S773	T773	How about FAMILY MEMBERS AND RELATIVES of yours (OR the start-up team) - how much money have they PUT INTO the business, expecting to share ownership and profits?
				CODE DOLLAR AMOUNT (0-99,999,995)
				99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R773a	S773a	T773a	How much money have FAMILY MEMBERS AND RELATIVES of yours (OR the start-up team) LOANED the business – money they expect to get back, with or without interest?
				CODE DOLLAR AMOUNT (0-99,999,995)
				99 999 999. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S773b	T773b	How much have FAMILY MEMBERS AND RELATIVES raised to invest in the new business--loans or ownership--by borrowing against household assets, like a mortgage on their home?
				CODE ACTUAL NUMBER (0-100,000,000) 999999998. DK 999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R774	S774	T774	How about FRIENDS AND BUSINESS ASSOCIATES of yours (OR the start-up team) – how much money have they PUT INTO the business, expecting to share ownership and profits?
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R774a	S774a	T774a	How much money have FRIENDS AND BUSINESS ASSOCIATES of yours (OR the start-up team) LOANED the business – money they expect to get back, with or without interest?
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R775	S77501	T775	How about BANKS – how much money have they <u>put into</u> the business, expecting to share ownership and profits?
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R775a	S77501a	T775a	How much money have BANKS LOANED the business – money they expect to get back, with or without interest?
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S77501b	T775b	What proportion of these BANK LOANS included an SBA [Small Business Administration] LOAN GUARANTEE?
				CODE ACTUAL NUMBER (0-100)
				998. DK
				999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S77502a	T775c	How much money have PERSONAL FINANCE COMPANIES LOANED the business - money they expect to get back, with or without interest?
				CODE ACTUAL NUMBER (0-100,000,000)
				999999998. DK
				999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S77502b	T775d	What proportion of these PERSONAL FINANCE COMPANY LOANS included an SBA [Small Business Administration] LOAN GUARANTEE?
				CODE ACTUAL NUMBER (0-100)
				998. DK
				999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S77503	T775e	How about VENTURE CAPITAL FIRMS - how much money have they PUT INTO the business, expecting to share ownership and profits?
				CODE ACTUAL NUMBER (0-100,000,000)
				999999998. DK
				999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S77503a	T775f	How much money have VENTURE CAPITALIST FIRMS LOANED the business - money they expect to get back, with or without interest?
				CODE ACTUAL NUMBER (0-100,000,000)
				999999998. DK
				999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S77504a	T775g	How much money have OTHER FINANCIAL INSTITUTIONS LOANED the business - money they expect to get back, with or without interest?
				CODE ACTUAL NUMBER (0-100,000,000)
				999999998. DK
				999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S77504b	T775h	What type of financial institution was this?
		0	9	0. Other
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S77504c	T77j	How about FINANCIAL INSTITUTIONS - how much money have they PUT INTO the business, expecting to share ownership and profits?
				CODE ACTUAL NUMBER (0-100,000,000)
				999999998. DK
				999999999. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		S77504d	T775k	What type of financial institution was this?
		0	3	0. Other
		0	0	8. DK
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R776	S776	T776	How about PRIVATE INVESTORS, those not on the start-up team – how much money have they PUT INTO the business, expecting to share ownership and profits?
				CODE DOLLAR AMOUNT (0-99,999,995)
				99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R776a	S776a	T776a	How much money have PRIVATE INVESTORS, those not on the start-up team, loaned the business – money they expect to get back, with or without interest?
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R777	S777	T777	How about FEDERAL, STATE, OR LOCAL GOVERNMENT AGENCIES – how much money have they PUT INTO the business, expecting to share ownership and profits?
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R777a	S777a	T777a	How much money have FEDERAL, STATE, OR LOCAL GOVERNMENT AGENCIES LOANED the business – money they expect to get back, with or without interest?
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R778	S778	T778	How much money have SUPPLIERS OR SUBCONTRACTORS LOANED the business -- money they expect to get back, with or without interest?
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R780	S780	T780	Is there any OTHER SOURCE of ownership or equity money the new firm has received? If so, how much was provided, EXPECTING TO SHARE OWNERSHIP AND PROFITS?
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R780a	S780a	T780a	What is the other source of ownership or equity money?
	0	0	0	0. Other
	2	0	0	8. DK
	2	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R781	S781	T781	How much money have OTHER SOURCES LOANED the business -- money they expect to get back, with or without interest? [ENTER AN "x" FOR CREDIT CARD]
				CODE DOLLAR AMOUNT (0-99,999,995) 99 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R781a	S781a	T781a	What was this OTHER SOURCE of loans for the business?
	1	0	3	0. Other
	0	0	0	8. DK
	2	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R782	S782	T782	If you and the other owners sold the business today, as a going concern, about how much would you get, after all debts were paid, including loans to the business by the owners? In other words, what is your estimate of the net worth of the business? ("UP AND RUNNING" AND "GOING CONCERN" REFER TO BUSINESSES THAT ARE CONSIDERED VIABLE -- PAST THE BIRTH STAGE -- BUT NOT NECESSARILY PROFITABLE AND GROWING.)
				CODE DOLLAR AMOUNT (-99,999,995-99,999,995) 99 999 999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q263

How much in total funds, loans, and equity will the new business need before it becomes self-sustaining – that is, before monthly income is greater than all monthly expenses, salaries, supplies or parts, inventory, interest, taxes, and other expenses?

CODE DOLLAR AMOUNT (0-99,999,995)
 88 888 888. Self sustaining
 99 999 999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q264

How much cash will the new business need to operate for the first thirty days, regardless of the source of the funds?

CODE DOLLAR AMOUNT (0-99,999,995)
 88 888 888. Already past first 30 days
 99 999 999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q265

Businesses usually require some money before they receive financial support from the established financial community, such as bank loans or purchases of ownership or equity. How much money do you think the business will need before it can expect any funds from the established financial community?

CODE DOLLAR AMOUNT (0-99,999,995)
 88 888 888. Funds already received
 99 999 999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q266

Have you asked your spouse or household partner for funding for this new firm?

177
 528
 62
 58
 5

1. Yes
2. No
3. No spouse or partner
4. Spouse or partner is part of start-up team
9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q266a				Was the answer yes or no (when you asked your spouse or household partner for funding for this new firm), or is the request still pending?
142				1. Yes
8				2. No, will not fund
26				3. Request pending
1				9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q268				How much funding do you expect, in total, from your spouse or household partner?
				CODE DOLLAR AMOUNT (0-99,999,995)
				99 999 999. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q269				Have any of the spouses or household partners of other team members been asked to provide funding for this new firm?
27				1. Yes
323				2. No
7				3. No spouse or partner
56				4. Spouse or partners are all part of start-up team
10				9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q269a				Was the answer yes or no (when the spouses or partners of other team members were asked for funding for this new firm), or is the request still pending?
20				1. Yes, will fund
1				2. No, will not fund
6				3. Request pending
0				9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q270

How much funding do you expect, in total, from the spouses or partners of the other team members?

CODE DOLLAR AMOUNT (0-99,999,995)
99 999 999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q271

Have you asked your friends and family for funding for this new firm?

114
711
5

1. Yes
2. No
9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q271a

Was the answer yes or no (when you asked your friends and family for funding for this new firm), or is the request still pending?

74
11
29
0

1. Yes, will fund
2. No, will not fund
3. Request pending
9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q272

How much funding do you expect, in total, from your family and friends?

CODE DOLLAR AMOUNT (0-99,999,995)
88 888 888. Self sustaining
99 999 999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q273

Have the family and friends of others on the start-up team been asked to provide funding for this new firm?

38
368
0
17

1. Yes
2. No
3. No other team member
9. DK; NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q273a

Was the answer yes or no (when families and friends of other team members were asked for funding for this new firm), or is the request still pending?

21
3
12
2

1. Yes, will fund
2. No, will not fund
3. Request pending
9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q274

How much funding do you expect, in total, from the family and friends of others on the start-up team?

CODE DOLLAR AMOUNT (0-99,999,995)
88 888 888. Self sustaining
99 999 999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q275

Have you asked your current employer to provide funding for this new firm?

22
717
76
11
4

1. Yes
2. No
3. No current employer
4. Current employer is part of start-up team
9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q275a

Was the answer yes or no (when you asked your current employer for funding for this new firm), or is the request still pending?

10
4
8
0

1. Yes, will fund
2. No, will not fund
3. Request pending
9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q276

How much funding do you expect, in total, from your current employer?

CODE DOLLAR AMOUNT (0-99,999,995)

88 888 888. Self sustaining

99 999 999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q277

Have you taken a second mortgage on your home to fund this new firm?

27

1. Yes

773

2. No

24

3. Nothing to mortgage

6

9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q277a

How much funding do you expect, in total, from a second mortgage?

CODE DOLLAR AMOUNT (0-99,999,995)

88 888 888. Self sustaining

99 999 999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q278

Has a bank been asked for a loan for this new firm, not including credit card loans?

100

1. Yes

725

2. No

5

9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q278a

Was the answer yes or no (when a bank was asked for a loan for this new firm, not including credit card loans), or is the request still pending?

51

1. Yes, will fund

28

2. No, will not fund

21

3. Request pending

0

9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q279

How much funding do you expect, in total, from a bank?

CODE DOLLAR AMOUNT (0-99,999,995)

88 888 888. Self sustaining

99 999 999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q280

Has the Small Business Administration been asked for a loan for this new firm?

37

786

7

1. Yes

2. No

9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q280a

Was the answer yes or no (when the Small Business Administration was asked for a loan for this new firm), or is the request still pending?

7

17

13

0

1. Yes, will fund

2. No, will not fund

3. Request pending

9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q281

How much funding do you expect, in total, from the Small Business Administration?

CODE DOLLAR AMOUNT (0-99,999,995)

88 888 888. Self sustaining

99 999 999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q282

Have you used credit cards to fund this new business?

250

566

7

7

1. Yes

2. No

3. No credit cards

9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q282a

How much funding do you expect, in total, from credit cards?
(THE TOTAL BORROWED, OR EXPECTED TO BE BORROWED, AGAINST ALL CREDIT CARDS)

CODE DOLLAR AMOUNT (0-99,999,995)
88 888 888. Self sustaining
99 999 999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q283

Venture capitalists are firms or persons specializing in financing new business. Have they been asked for funding for this new firm?

26
797
7

- 1. Yes
- 2. No
- 9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q283a

Was the answer yes or no (when venture capitalists were asked for funding for this new firm), or is the request still pending?

10
1
15
0

- 1. Yes, will fund
- 2. No, will not fund
- 3. Request pending
- 9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q284

How much funding do you expect, in total, from venture capitalists?

CODE DOLLAR AMOUNT (0-99,999,995)
88 888 888. Self sustaining
99 999 999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q285

Has a personal finance company been asked for funding for this new venture?

20
802
8

- 1. Yes
- 2. No
- 9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q285a				Was the answer yes or no (when a personal finance company was asked for funding for this new venture), or is the request still pending?
10				1. Yes, will fund
8				2. No, will not fund
2				3. Request pending
0				9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q286				How much funding do you expect, in total, from a personal finance company?
				CODE DOLLAR AMOUNT (0-99,999,995)
				88 888 888. Self sustaining
				99 999 999. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q287				Have you asked any other source for funding for this new firm?
48				1. Yes
774				2. No
8				9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q287a				What is this other source of funding? (IF MORE THAN ONE, SELECT LARGEST SOURCE OF FUNDS)
48				00. Other
0				99. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q288				Was the answer yes or no (when you asked {Q287a} for funding for this new firm), or is the request still pending?
19				1. Yes, will fund
10				2. No, will not fund
19				3. Request pending
0				9. DK; NA

SRC/UM

PSED

WAVE 1WAVE 2WAVE 3WAVE 4

Q288a

How much funding do you expect, in total, from {287a)?

CODE DOLLAR AMOUNT (0-99,999,995)

88 888 888. Self sustaining

99 999 999. DK; NA

WAVE 1WAVE 2WAVE 3WAVE 4

Q289

How many months do you think it will take before this new firm will be able to pay back ALL the start-up costs, from all sources?

(THIS IS REGARDLESS OF WHETHER THESE FUNDS WERE PROVIDED BY R, THE START-UP TEAM, OR ANY OUTSIDE SOURCES, LIKE BANKS, ETC.)

CODE ACTUAL NUMBER (0-96)

00. Less than one month

96. 96 months or more

97. Already paid back

99. DK; NA

WAVE 1WAVE 2WAVE 3WAVE 4

Q290

Would you describe the local economy as getting stronger, stable, or getting weaker?

618

436

178

29

1. Getting stronger

2. Stable

3. Getting weaker

9. DK; NA

WAVE 1WAVE 2WAVE 3WAVE 4

R783

S783

T783

Right now, what percentage of the firm do you personally own?

CODE ACTUAL PERCENT (0-100)

999. DK; NA

WAVE 1WAVE 2WAVE 3WAVE 4

R784

S784

T784

Do you expect to ever sell the business, or sell your part of it?

27

34

41

1. Yes

84

98

149

2. No

8

2

4

9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R784a	S784a	T784a	Who do you expect to sell your part of the business to: 1) other owners; 2) another business; 3) as a public stock offering; 4) your children; 5) other family members; 6) employees, including an ESOP or Employee Stock Option Package; or 7) somebody else?
	4	8	9	1. Other owners
	6	15	12	2. Another business
	4	0	1	3. Public stock sale
	4	6	4	4. Children
	0	0	1	5. Other family member
	0	1	2	6. Employee/ESOP
	7	0	12	7. Somebody else (specify)
	2	4	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R784b	S784b	T784b	In how many years do you expect to sell your ownership of the business? [ENTER "0" IF LESS THAN ONE, "x" IF UPON RETIREMENT]
				CODE ACTUAL NUMBER (0-50)
				99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R790	S790	T790	Are you attempting to start another business, not including the one we have been discussing?
	107	140	152	1. Yes
	385	364	379	2. No
	9	7	2	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R791	S791	T791	About how many hours a week do you spend on trying to start this other business? (ONE WEEK FULL TIME = 40 HOURS)
				CODE ACTUAL NUMBER (0-168)
				999. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R792	S792	T792	Can you briefly describe this other business?
	106 1	136 4	145 7	0. Response (character variable) 9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R792a		T792a	Why are you trying to start this other business?
	106 1		151 1	0. Other 9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q322				Which of the following two statements best describes your preference for the future size of this business: 1) I want the business to be as large as possible, or 2) I want a size I can manage myself or with a few key employees?
181 633 16				1. Want it to be as large as possible 2. Want a size to manage by self or with key employees 9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q323				What percentage of the firm would you personally expect to own five years after the firm began full operations?
				CODE ACTUAL PERCENT (0-100) 999. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q324				On a scale of zero to one hundred, where 0 means completely unlikely and 100 means absolutely certain, what is the likelihood that this business will become the primary source of your family's income?
				CODE ACTUAL NUMBER (0-100) 999. DK; NA

WAVE 1

WAVE 2

WAVE 3

WAVE 4

Q325

On a scale of zero to one hundred, what is the likelihood that this business will be operating five years from now, regardless of who owns and operates the firm?

(0 MEANS COMPLETELY UNLIKELY AND 100 MEANS ABSOLUTELY CERTAIN)

CODE ACTUAL NUMBER (0-100)

999. DK; NA

Personal Information

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q327	R794	S794	T794	If someone asked you which kind of person you are, would you say that you preferred "doing things better" or "doing things differently?"
856	314	324	301	1. Doing things better
342	154	177	154	2. Doing things differently
42	29	0	77	3. Both
21	4	10	1	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q328	R795	S795	T795	How well does your preferred style of problem-solving match the types of problems encountered in starting a new business? Would you say your style is often a good match, sometimes a good match, sometimes a poor match, or often a poor match?
712	242	232	231	1. Often a good match
480	220	236	237	2. Sometimes a good match
35	27	35	48	3. Sometimes a poor match
15	5	4	13	4. Often a poor match
19	7	4	4	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q329	R796	S796	T796	Consider your closest associate helping you start this business. Would you consider this a person who prefers to do things better, or to do things differently?
848	275	300	301	1. Do things better
297	140	150	149	2. Do things differently
84	71	59	81	3. No closest associate (vol)
10	7	0	0	4. Both 1 and 2
22	8	2	2	9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q330	R797	S797	T797	How well does the problem solving style of your closest associate match the types of problems encountered in starting a new business? Would you say this person's style is often a good match, sometimes a good match, sometimes a poor match, or often a poor match?
615	205	218	183	1. Often a good match
455	178	180	204	2. Sometimes a good match
46	27	34	42	3. Sometimes a poor match
22	7	16	19	4. Often a poor match
14	5	2	2	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q331	R798	S798	T798	In terms of current work activity, are you involved in any of the following? First, are you working for others for pay?
856	300	298	305	1. Yes
392	198	213	228	2. No
13	3	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q331a	R798a	S798a	T798a	Are you working for others more than 35 hours per week or less than 35 hours per week?
619	207	209	227	1. More than 35 hours per week
234	92	88	77	2. Less than 35 hours per week
3	1	1	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T798b	What is your primary occupation? USE 'MASTER OCCUPATION CODE' IN APPENDIX A

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T798c	In what industry is that (your primary occupation)? USE 'MASTER BUSINESS SECTOR CODE' IN APPENDIX A

WAVE 1 WAVE 2 WAVE 3 WAVE 4

T798d How many years of full-time experience do you have in this occupation?

ENTER ACTUAL NUMBER (0-60)

98. DK

99. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

T798e How many years of full-time experience do you have in this industry?

ENTER ACTUAL NUMBER (0-60)

98. DK

99. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q332 R799 S799 T799

If Q332:
Are you a small business owner or self-employed?

If R502/S502 or R503/S503=1:
Even though you described your business as an operating business, would you say that you are also a small business owner, or self-employed?

If R502/S502 or R503/S503=2:
Even though you described your business as an active start-up, would you say that you are a small business owner, or self-employed?

If R502/S502 or R503/S503=3:
Even though you described your business as an inactive start-up, would you say that you are a small business owner, or self-employed?

If R502/S502 or R503/S503=4:
Even though you said you were no longer involved in this business, would you say that you are a small business owner, or self-employed?

555	371	364	347	1.	Yes
688	123	144	185	2.	No
18	7	3	1	9.	DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T799a	Does this mean that you are engaged in a business or work activity that is totally separate from the business start-up that is the focus of most of this interview?
			338	1. Yes
			194	2. No
			1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q333	R800	S800	T800	Are you managing a business owned by someone else, either as the senior executive or part of the senior management team?
199	75	83	74	1. Yes
1049	421	428	458	2. No
13	5	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q334	R801	S801	T801	Are you a homemaker? (THIS IS POSSIBLE EVEN IF R HAS A FULL TIME CAREER OR IS A STUDENT)
550	231	250	246	1. Yes
688	265	259	283	2. No
23	5	2	4	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q334b	R802	S802	T802	How many hours per week do you spend on housekeeping and childcare activities? (ONE WEEK FULL TIME = 40 HOURS) (PROBE FOR ROUGH ESTIMATE)
				CODE ACTUAL NUMBER (0-168)
				999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q335	R803	S803	T803	Have you ever retired? (COULD BE FROM FORMER CAREER, EVEN IF R IS CURRENTLY EMPLOYED)
152	62	61	75	1. Yes
1095	436	449	458	2. No
14	3	1	0	9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q336	R804	S804	T804	Are you a student?
207	49	73	51	1. Yes
1040	448	438	482	2. No
14	4	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q336a	R804a	S804a	T804a	Are you a student more than 35 hours per week, or less than 35 hours per week?
38	12	12	6	1. 35 or more hrs/wk
169	37	60	45	2. Less than 35 hrs/wk
0	0	1	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q337	R805	S805	T805	Are you disabled and unable to work?
36	5	12	21	1. Yes
94	15	16	23	2. No
13	4	1	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q338	R806	S806	T806	Are you unemployed?
89	13	23	39	1. Yes
41	8	6	5	2. No
13	3	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q339	R806a	S806a	T806a	Are you presently seeking full time work, part-time work, or are you not looking for work? (FULL TIME IS 35 OR MORE HRS PER WEEK, PART TIME IS LESS THAN 35 HRS PER WEEK)
9	3	4	7	1. Seeking full time work
15	1	3	7	2. Seeking part time work
64	9	16	25	3. Not looking for work
1	0	0	0	9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q340

How many total years of full time, paid work experience in any field have you had?

CODE ACTUAL NUMBER (0-60)
99. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q341

For how many years, if any, did you have managerial, supervisory, or administrative responsibilities?

CODE ACTUAL NUMBER (0-60)
99. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q342

What was the largest number of people you ever supervised?

CODE ACTUAL NUMBER (0-9995)
9999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q343

What is the highest level of education you have completed so far?
(READ ONLY IF NECESSARY)

5
44
228
68
385
72
257
63
96
28
15

00. Up to eighth grade
01. Some high school
02. High school degree
03. Tech. or voc. degree
04. Some college
05. Comm. college degree
06. College degree
07. Some graduate training
08. MBA, MA, MS degree
09. LLB, MD, PhD, EDD degree
99. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q344

When you last attended school, what was your trade, major, or profession?

000. Other
998. DK
999. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q345

In what year did you last attend school?

CODE FOUR DIGIT YEAR
9999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q346

Have you worked on a full time basis for an established work organization anytime in the last 5 years?

219
174
13

1. Yes
2. No
9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q347

What was the last year you were doing this full time work for an established work organization in the last 5 years?

1
9
19
36
43
83
27
1
0

1993. 1993
1994. 1994
1995. 1995
1996. 1996
1997. 1997
1998. 1998
1999. 1999
2000. 2000
9999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q347a

And in what month did you last work for an established work organization?

13
15
12
15
22
19
24
21
18
17
11
24
0
0
4
1
3

01. January
02. February
03. March
04. April
05. May
06. June
07. July
08. August
09. September
10. October
11. November
12. December
13. Winter
14. Spring
15. Summer
16. Fall
99. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q347_my

Month and year quit the start up or new business.

CODE MMMYYYY (SPSS DATE)
999999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q348

At your full time job, did you make any suggestions – either formal or informal - for improving things to your supervisor, employer or those in charge?

860
182
24
8

1. Yes
2. No
3. I was the one in charge
9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q349

During this 12 month period, about how many formal and informal suggestions did you make?

CODE ACTUAL NUMBER (0-100)
999. DK; NA

SRC/UM

PSED

WAVE 1WAVE 2WAVE 3WAVE 4

Q350

About how many of these suggestions were adopted - in whole or in part?

CODE ACTUAL NUMBER (0-100)

999. DK; NA

WAVE 1WAVE 2WAVE 3WAVE 4

Q351_1

Were you rewarded for any suggestion with a bonus, promotion, recognition, or in some other way? (No reward)

401

435

4

1. Yes

2. No

9. DK; NA

WAVE 1WAVE 2WAVE 3WAVE 4

Q351_2

Were you rewarded for any suggestion with a bonus, promotion, recognition, or in some other way? (Received bonus)

125

711

4

1. Yes

2. No

9. DK; NA

WAVE 1WAVE 2WAVE 3WAVE 4

Q351_3

Were you rewarded for any suggestion with a bonus, promotion, recognition, or in some other way? (Received promotion)

68

768

4

1. Yes

2. No

9. DK; NA

WAVE 1WAVE 2WAVE 3WAVE 4

Q351_4

Were you rewarded for any suggestion with a bonus, promotion, recognition, or in some other way? (Received recognition)

257

579

4

1. Yes

2. No

9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q351_5

Were you rewarded for any suggestion with a bonus, promotion, recognition, or in some other way? (Received other reward)

57
779
4

- 1. Yes
- 2. No
- 9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q351_6

Were you rewarded for any suggestion with a bonus, promotion, recognition, or in some other way? (Received punishment (vol))

2
834
4

- 1. Yes
- 2. No
- 9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q351_7

Were you rewarded for any suggestion with a bonus, promotion, recognition, or in some other way? (Fired (vol))

4
832
4

- 1. Yes
- 2. No
- 9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q352_1

When employees at this work organization made suggestions that would improve things, did they usually get rewarded with a bonus, promotion, recognition, or in some other way? (No reward)

443
581
50

- 1. Yes
- 2. No
- 9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q352_2				When employees at this work organization made suggestions that would improve things, did they usually get rewarded with a bonus, promotion recognition, or in some other way? (Received bonus)
188				1. Yes
836				2. No
50				9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q352_3				When employees at this work organization made suggestions that would improve things, did they usually get rewarded with a bonus, promotion, recognition, or in some other way? (Received promotion)
61				1. Yes
963				2. No
50				9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q352_4				When employees at this work organization made suggestions that would improve things, did they usually get rewarded with a bonus, promotion, recognition, or in some other way? (Received recognition)
369				1. Yes
655				2. No
50				9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q352_5				When employees at this work organization made suggestions that would improve things, did they usually get rewarded with a bonus, promotion, recognition, or in some other way? (Received other reward)
71				1. Yes
953				2. No
50				9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q352_6

When employees at this work organization made suggestions that would improve things, did they usually get rewarded with a bonus, promotion, recognition, or in some other way? (Received other punishment (vol))

3
1021
50

- 1. Yes
- 2. No
- 9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q352_7

When employees at this work organization made suggestions that would improve thins, did they usually get rewarded with a bonus, promotion, recognition, or in some other way? (Fired (vol))

2
1022
50

- 1. Yes
- 2. No
- 9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q353a_MT

How long have you been living in the same county?

CODE NUMBER OF MONTHS
9999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q354_MT

How long have you been living in the same state?

CODE NUMBER OF MONTHS
9999. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q357_MT

How long have you lived in the United States?

CODE NUMBER OF MONTHS
9999. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q358
363
88
0
16

Were you born in the United States?

- 1. Yes
- 2. No
- 8. DK
- 9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q358a

RESPONDENT BIRTH COUNTRY
USE "MASTER COUNTRY CODE" IN
APPENDIX A

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q358b
62
26
0

Are you a citizen of the United States?

- 1. Yes
- 2. No
- 9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q358c

COUNTRY ANCESTORS CAME FROM
USE "MASTER COUNTRY CODE" IN
APPENDIX A

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q358c_2

ETH CG: COUNTRY FEEL CLOSEST TO
USE "MASTER COUNTRY CODE" IN
APPENDIX A

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q359
1139
105
17

Did you grow up with any brothers and sisters?

- 1. Yes
- 2. No
- 9. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q359a

How many of your brothers and sisters were born before you were?
(DO NOT INCLUDE A TWIN OR TRIPLET BORN BEFORE R; IF R'S ONLY SIBLINGS ARE A TWIN OR TRIPLETS, ENTER 0)

CODE ACTUAL NUMBER (0-20)

99. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q360

Was your father born in the United States?

1066
171
0
24

- 1. Yes
 - 2. No
 - 8. DK
 - 9. NA
-

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q360a

In what country was he (your father) born?

USE "MASTER COUNTRY CODE" IN APPENDIX A

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q361

Was your mother born in the United States?

1090
154
1
16

- 1. Yes
 - 2. No
 - 8. DK
 - 9. NA
-

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q361a

In what country was she (your mother) born?

USE "MASTER COUNTRY CODE" IN APPENDIX A

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q362

Did your parents ever work for themselves or run their own businesses, alone or together?

593
638
0
30

1. Yes
2. No
8. DK
9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q363

Was it only your father's business, only your mother's business, a joint business, two separate careers running businesses, or some other combination of activity?

262
70
174
64
23
0
0

1. Only father's business
2. Only mother's business
3. Joint business
4. Each parent has a separate business
5. Some other combination of activity
8. DK
9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q364

How many different business did your father own or run on his own?

CODE ACTUAL NUMBER (0-20)
99. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q365

For how many years did your father own or run his own business(es)?

CODE ACTUAL NUMBER (1-95)
99. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q366

What was the largest number of paid employees, family and non-family, that ever worked for your father's business(es)?

CODE ACTUAL NUMBER (0-9995)
9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q367				Did you ever work for your father's business(es), full or part-time?
59				1. Yes, full time
107				2. Yes, part-time
175				3. No
0				9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q368				How many different businesses did your mother own or run on her own?
				CODE ACTUAL NUMBER (0-20)
				99. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q369				For how many years did your mother own or run her own business(es)?
				CODE ACTUAL NUMBER (1-95)
				99. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q370				What was the largest number of paid employees, family and non-family, that ever worked for your mother's business(es)?
				CODE ACTUAL NUMBER (0-9995)
				9999. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q371				Have you ever worked for your mother's business(es), full or part-time?
9				1. Yes, full time
46				2. Yes, part-time
91				3. No
0				9. DK; NA

SRC/UM

PSED

WAVE 1WAVE 2WAVE 3WAVE 4

Q372

How many different businesses did your parents jointly own or run?

CODE ACTUAL NUMBER (0-20)

99. DK; NA

WAVE 1WAVE 2WAVE 3WAVE 4

Q373

For how many years did your parents own or run their own business (Q372) jointly?

CODE ACTUAL NUMBER (1-95)

99. DK; NA

WAVE 1WAVE 2WAVE 3WAVE 4

Q374

What was the largest number of paid employees, family and non-family, that ever worked for any of your parents' jointly-owned or run business(es)?

CODE ACTUAL NUMBER (0-9995)

9999. DK; NA

WAVE 1WAVE 2WAVE 3WAVE 4

Q375

Did you ever work for your parents' jointly-owned or run business (from Q372), full or part-time?

50

70

56

1

1. Yes, full time
2. Yes, part-time
3. No
9. DK; NA

WAVE 1WAVE 2WAVE 3WAVE 4

Q376

Among other relatives or kin, apart from your parents, did most, some, a few, or none own their own business?

103

259

443

423

0

33

1. Most
2. Some
3. Few
4. None
8. DK
9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q377

Among close friends and neighbors, did most, some, a few or none own their own business?

58
289
533
345
0
36

- 1. Most
- 2. Some
- 3. Few
- 4. None
- 8. DK
- 9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q378

From observing family, kin, and close friends with their own businesses, what is your overall impression of running a business as a career – would you say very positive, positive, neutral, negative, or very negative?

340
531
211
31
5
0
9

- 1. Very positive
- 2. Positive
- 3. Neutral
- 4. Negative
- 5. Very negative
- 8. DK
- 9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q379

Have your family, relatives, or other close friends been encouraging you to, or discouraging you from, starting a business of your own?

809
104
52
274
0
22

- 1. Encouraging
- 2. Discouraging
- 3. Both/mixed
- 4. Do not care
- 8. DK
- 9. NA

SRC/UM

PSED

WAVE 1WAVE 2WAVE 3WAVE 4

Q379a

How would you describe the ENCOURAGEMENT you received from your family, relatives or other close friends, would you consider it very weak, weak, neither weak nor strong, strong, or very strong?

3
26
196
400
234
0
2

1. Very weak
2. Weak
3. Neither weak/strong
4. Strong
5. Very strong
8. DK
9. NA

WAVE 1WAVE 2WAVE 3WAVE 4

Q379c

How would you describe the DISCOURAGEMENT you have received from family, relatives or other close friends. Would you say it is very weak, weak, neither weak nor strong, strong, or very strong?

6
40
52
39
17
0
2

1. Very weak
2. Weak
3. Neither weak/strong
4. Strong
5. Very strong
8. DK
9. NA

WAVE 1WAVE 2WAVE 3WAVE 4

Q380

Now I have some questions about the people you live with. How many people live in your household, including yourself, all children, and all adults?

(IF ONLY ONE PERSON, GO TO Q384b)

CODE ACTUAL NUMBER (01-20)

98. DK
99. NA

WAVE 1WAVE 2WAVE 3WAVE 4

Q381

How many of these are less than 6 years old?

CODE ACTUAL NUMBER (0-20)

98. DK
99. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q382

How many of the people in your household are 6 to 12 years old?

CODE ACTUAL NUMBER (0-20)

98. DK

99. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q383

How many of the people in your household are 13 to seventeen years old?

CODE ACTUAL NUMBER (0-20)

98. DK

99. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q384

How many of the people in your household, including yourself, are 18 and older?

CODE ACTUAL NUMBER (01-20)

98. DK

99. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

Q384a

How many of those 18 and older, including yourself, earned any money in the last year from salaries and wages?

CODE ACTUAL NUMBER (01-20)

98. DK

99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q385	R807	S807	T807	How would you describe your current marital status or living arrangement -- never married, living with a partner but not married, married, separated, divorced, widowed, or something else?
246	56	87	59	1. Never married
120	47	36	38	2. Living with a partner but not married
646	316	290	331	3. Married
47	16	19	19	4. Separated
144	55	66	74	5. Divorced
27	6	7	11	6. Widowed
13	2	6	0	0. Other
18	3	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T807a	How many years have you been (married to/living with) your current partner?
				ENTER ACTUAL NUMBER (0-60)
				98. DK
				99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T807b	Is your (partner/spouse) currently doing any work for pay?
			286	1. Yes
			83	5. No
			0	8. DK
			0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T807c	Is your (partner/spouse) working more that 35 hours per week or less than 35 hours per week?
			227	1. More than 35 hours per week
			59	2. Less than 35 hours per week
			0	8. DK
			0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T807d	What is your (partner/spouse)'s main occupation?
				USE 'MASTER OCCUPATION CODE' IN APPENDIX A

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T807e	In what industry is that (your (partner/spouse)'s occupation)?
				USE 'MASTER BUSINESS SECTOR CODE' IN APPENDIX A

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T807f	How many years have you been (separated/divorced/widowed) from your last partner?
				ENTER ACTUAL NUMBER (0-60) 98. DK 99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T807g	How many children have you ever had?
				ENTER ACTUAL NUMBER (0-60) 98. DK 99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q386	[RHHINC]	S808	T808	What was your total household income from all sources and before taxes last year? Be sure to include income from work, government benefits, pensions, and all other sources.
				CODE DOLLAR AMOUNT 999 999 999. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
HHINC	RHHINC	SHHINC	THHINC	ADJUSTED HOUSEHOLD INCOME (Q386/R808)
				CODE DOLLAR AMOUNT
				1 000 000. One million or more [R]
				999 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
HHINCR13	RHHINC13	SHHINC13	THHINC13	RESPONDENT HOUSEHOLD INCOME - 13 CATEGORIES
21	10	5	9	000005. UP TO \$4,999/YR
44	31	11	14	005010. \$5K-\$9,999/YR
107	35	40	34	010020. \$10K-\$19,999/YR
166	49	50	50	020030. \$20K-\$29,999/YR
221	67	73	57	030040. \$30K-\$39,999/YR
180	77	53	61	040050. \$40K-\$49,999/YR
117	52	50	63	050060. \$50K-\$59,999/YR
177	88	81	77	060080. \$60K-\$79,999/YR
91	19	45	63	080100. \$80K-\$99,999/YR
59	40	50	58	100150. \$100K-\$149,999/YR
18	11	12	16	150200. \$150K-\$199,999/YR
18	7	10	6	200500. \$200K-\$499,999/YR
1	5	4	4	500999. \$500K/YR AND UP

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
HHINCR5	RHHINC5	SHHINC5	THHINC5	RESPONDENT HOUSEHOLD INCOME - 5 CATEGORIES
172	76	56	57	000020. UP TO \$19,999/YR
387	116	123	107	020040. \$20K-\$39,999/YR
297	129	103	124	040060. \$40K-\$59,999/YR
268	107	126	140	060100. \$60K-\$99,999/YR
96	63	76	84	100999. \$100K/YR AND UP

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q386a	R808a	S808a	T808a	Then, would you tell me, is your household's total annual income, before taxes: over \$50,000 per year?
42	18	23	27	1. Yes
58	12	17	16	2. No
41	10	11	21	9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q386b	R808b	S808b	T808b	Then, would you tell me, is your household's total annual income, before taxes: over \$30,000 per year?
17	5	11	4	1. Yes
34	5	4	11	2. No
7	2	2	1	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q386c	R808c	S808c	T808c	Then, would you tell me, is your household's total annual income, before taxes: over \$10,000 per year?
20	5	3	5	1. Yes
11	0	1	4	2. No
3	0	0	2	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q386d	R808d	S808d	T808d	Then, would you tell me, is your household's total annual income, before taxes: over \$5,000 per year?
7	0	0	2	1. Yes
4	0	1	2	2. No
0	0	0	0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q386e	R808e	S808e	T808e	Then, would you tell me, is your household's total annual income, before taxes: over \$20,000 per year?
6	2	3	1	1. Yes
13	2	0	3	2. No
1	1	0	1	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q386f	R808f	S808f	T808f	Then, would you tell me, is your household's total annual income, before taxes: over \$40,000 per year?
4	2	2	1	1. Yes
16	4	7	2	2. No
3	1	2	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q386g	R808g	S808g	T808g	Then, would you tell me, is your household's total annual income, before taxes: over \$80,000 per year?
15	6	14	16	1. Yes
18	9	6	8	2. No
9	3	3	3	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q386h	R808h	S808h	T808h	Then, would you tell me, is your household's total annual income, before taxes: over \$60,000 per year?
9	4	0	1	1. Yes
6	3	2	5	2. No
3	2	4	2	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q386i	R808i	S808i	T808i	Then, would you tell me, is your household's total annual income, before taxes: over \$100,000 per year?
10	2	6	8	1. Yes
4	3	6	7	2. No
1	1	2	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q386j	R808j	S808j	T808j	Then, would you tell me, is your household's total annual income, before taxes: over \$200,000 per year?
1	0	1	1	1. Yes
9	2	4	7	2. No
0	0	1	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q386k	R808k	S808k	T808k	Then, would you tell me, is your household's total annual income, before taxes: over \$150,000 per year?
3	0	1	2	1. Yes
4	2	1	4	2. No
2	0	2	1	9. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q386m	R808m	S808m	T808m	Then, would you tell me, is your household's total annual income, before taxes: over \$500,000 per year?
0	0	0	0	1. Yes
0	0	1	1	2. No
1	0	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R809	S809	T809	Right now, what percentage of the household income is provided by your salaries and profits from the new business?
				CODE ACTUAL PERCENT (0-100)
				999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q387	R810	S810	T810	Do you or anyone in your household own the house you live in? (THIS REFERS ONLY TO THE HOUSEHOLD'S PRIMARY RESIDENCE)
790	360	377	407	1. Yes
454	138	134	126	2. No
17	3	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q387a	R810a	S810a	T810a	What would be the current value of this home if it were sold today?
				CODE DOLLAR AMOUNT (0-999,999,995)
				999 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q387b	R810b	S810b	T810b	If there are mortgages or land contracts on this home, land, apartment, or property, how much is still owed after the most recent payments were made? (DO NOT INCLUDE HOME EQUITY LOANS OR LINES OF CREDIT.)
				CODE DOLLAR AMOUNT (0-999,999,995)
				999 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q388	R811	S811	T811

It would also be useful to know the total value of any tangible assets owned by the household, other than the primary residence. Please include all those things owned by either the husband, wife, or household partner, or jointly. What would be the total current value of any other real estate, cars, or other vehicles, such as boats or recreational vehicles, home furnishings, jewelry, and the like? Do not include savings and investments.

CODE DOLLAR AMOUNT (0-999,999,995)
999 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q389	R812	S812	T812

An estimate of all of the household's savings and investments would also be useful. What would be the current value of stocks, bonds, mutual funds, saving accounts, checking accounts, retirement accounts, non-incorporated business assets, and the like? (INCLUDE ALL THOSE OWNED EITHER BY THE HUSBAND OR WIFE, OR JOINTLY)

CODE DOLLAR AMOUNT (0-999,999,995)
999 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
Q390	R813	S813	T813

Next, it would be useful to have an estimate of all the other debts or land contracts for the household, not including the first mortgage on the primary residence. What is the current value of all loans outstanding, such as mortgages on other property, home equity loans, automobile loans, credit card loans, education loans, and the like? Again, please include all debts for which either the husband or the wife are responsible.

CODE DOLLAR AMOUNT (0-999,999,995)
999 999 999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q391	RHHNETW (q: R814)	S814	T814	<p>What do you think is the current net worth of the household? This is the total value of what you have -- physical property and all investments and checking accounts -- minus what you owe -- all mortgages, home equity loans, car loans, and the like -- all those things owned or money owed separately, or jointly, by the husband and wife.</p> <p>CODE DOLLAR AMOUNT (-999,999,995 - 999,999,995) 999 999 999. DK; NA</p>

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>		
HHNET8	RHHNET8	SHHNET8	THHNET8	RESPONDENT HOUSEHOLD NET WORTH - 8 CATEGORIES	
68	18	9	48	000000.	NEGATIVE
633	297	228	37	000010.	\$0 TO \$100K
163	81	100	36	010025.	\$100K-\$250K
74	44	62	58	025050.	\$250K-\$500K
201	14	24	25	050075.	\$500K-\$750K
40	8	8	39	075100.	\$750K-\$1.0M
25	12	15	106	100250.	\$1.0M-\$2.5M
9	7	7	161	250999.	\$2.5M AND UP

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>		
HHNET6	RHHNET6	SHHNET6	THHNET6	RESPONDENT HOUSEHOLD NET WORTH - 6 CATEGORIES	
68	18	9	48	000000.	NEGATIVE
633	297	228	37	000010.	\$0 TO \$100K
163	81	100	36	010025.	\$100K-\$250K
74	44	62	58	025050.	\$250K-\$500K
241	22	32	64	050100.	\$500K-\$1MIL
34	19	22	267	100999.	\$1MIL AND UP

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>		
Q391a	R814a	S814a	T814a	<p>Would you consider the total household net worth to be more than one million dollars (\$1,000,000)? Again, include any assets or debts shared with a spouse or household partner.</p>	
15	7	6	5	1.	Yes, more than \$1,000,000
203	59	95	94	2.	No, less than \$1,000,000
48	20	4	23	9.	DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q391b	R814b	S814b	T814b	Is your total household net worth: over \$500,000?
23	8	11	16	1. Yes
160	47	73	70	2. No
20	4	5	8	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q391c	R814c	S814c	T814c	Is your total household net worth: over \$750,000?
7	4	1	2	1. Yes
15	3	7	11	2. No
1	1	2	3	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q391d	R814d	S814d	T814d	Is your total household net worth: over \$250,000?
31	11	17	22	1. Yes
112	33	51	44	2. No
17	3	4	4	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q391e	R814e	S814e	T814e	Is your total household net worth: over \$100,000?
42	12	16	13	1. Yes
67	21	30	27	2. No
3	0	4	4	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T814f	Is the value of your assets greater than the amount you owe. Or do you owe more than you have in assets?
			12	1. Owe more than assets
			12	2. Assets more than owe
			3	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T814g	Do you owe more than \$100,000 over the value of your assets?
			0	1. Yes
			11	2. No
			1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			T814h	Do you owe more than \$50,000 over the value of your assets?
			2	1. Yes
			9	2. No
			0	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q391f	R814f	S814f	T814i	Is your total household net worth: over five million dollars (\$5,000,000)?
4	2	1	0	1. Yes
9	4	4	4	2. No
2	1	1	1	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q391g	R814g	S814g	T814j	Is your total household net worth: over two million five hundred thousand dollars (\$2,500,000)?
4	0	1	1	1. Yes
2	4	2	2	2. No
3	0	1	1	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
	R815	S815	T815	Right now, what percentage of the household net worth would be accounted for by your share of ownership of the new business?
				CODE ACTUAL PERCENT (0-100)
				999. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q392	R816	S816	T816	We appreciate your help very much. We would like to know if the interview has affected your interest in starting or owning a business. Now that you have completed the interview, are you more, or less, interested in starting or owning a business?
507	236	0	263	1. More interested
8	23	0	50	2. Less interested
295	233	0	217	3. (Volunteered): neither/no effect
20	9	0	3	9. DK; NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q396	R818	S818	T818	We also have some additional questions that would be very useful for our research. It is in the form of a short questionnaire you can complete on your own. We would be pleased to send you an additional check for \$25 when we receive your completed questionnaire. May we mail you a copy in the next couple of days?
1219	489	508	526	1. Yes
20	9	3	7	2. No
0	0	0	0	8. DK
22	3	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
Q396a	R818a	S818a	T818a	If you are not sure, perhaps we can send it along and you can look it over and make your decision then?
0	0	0	0	1. Yes, send it along
0	0	0	0	2. No, don't send it along

Mail Questionnaire

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA1	RA1	SA1	TA1	Briefly, how did the idea for starting a business develop?
		46	57	10. Friend/relative
		10	16	11. Class/book
		7	5	12. Saw other business providing it
		77	39	20. Wanted to own their own business/did not want to work for others
		7	8	21. Desire/need to work at home
		26	33	22. Need for more income/lost job
		6	2	23. Need for something to occupy time
		6	18	30. Had knowledge in the industry - NFS
		2	11	31. Desire to work in a specific industry
		31	50	32. Spin-off from a previous job
		26	26	33. Developed from a hobby
		11	19	40. Thought of a good product
		28	43	50. Market need
		5	5	60. Inherited/bought business
		11	3	90. Personal
		28	45	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA2	RA2	SA2	TA2	Which came first for you, the business idea or your decision to start some kind of business?
194	154	117	166	1. Business idea or opportunity came first
242	156	140	134	2. Desire to start a business came first
121	76	60	77	3. Idea or opportunity and desire to have a business came at the same time
5	1	12	3	9. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA3	RA3	SA3	TA3	When you were looking for an appropriate idea for a business, about how many were considered before selecting this idea?
140	114	88	157	01. One
93	79	62	82	02. Two
106	69	71	55	03. Three
58	34	26	24	04. Four
44	26	20	18	05. Five
59	23	19	18	06. Six to nine
22	14	9	12	07. Ten to nineteen
4	1	3	2	08. Twenty to thirty-nine
8	5	1	3	09. Forty or more
28	22	30	9	99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA4	RA4	SA4	TA4	Has the business idea or opportunity changed very much since the beginning or is it pretty much the original concept?
73	77	77	110	1. Idea/opportunity has changed a great deal
215	145	121	130	2. Idea/opportunity has changed a little
267	165	119	137	3. Idea/opportunity is about the same
7	0	12	3	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA5a	RA5a	SA5a	TA5a	Which of the following led to your business idea? It developed from another idea I was considering
134	71	62	78	1. Checked
422	316	255	302	2. Not checked
6	0	12	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA5b	RA5b	SA5b	TA5b	Which of the following led to your business idea? My experience in a particular industry or market
302	218	206	205	1. Checked
254	169	111	175	2. Not checked
6	0	12	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA5c	RA5c	SA5c	TA5c	Which of the following led to your business idea? Thinking about solving a particular problem
160	102	85	105	1. Checked
396	285	232	275	2. Not checked
6	0	12	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA5d	RA5d	SA5d	TA5d	Which of the following led to your business idea? Discussions with my friends and family
246	164	132	147	1. Checked
310	223	185	233	2. Not checked
6	0	12	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA5e	RA5e	SA5e	TA5e	Which of the following led to your business idea? Discussions with potential or existing customers
166	116	81	102	1. Checked
390	271	236	278	2. Not checked
6	0	12	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA5f	RA5f	SA5f	TA5f	Which of the following led to your business idea? Discussions with existing suppliers or distributors
82	54	4	59	1. Checked
474	333	13	321	2. Not checked
6	0	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA5g	RA5g	SA5g	TA5g	Which of the following led to your business idea? Discussions with potential or existing investors/lenders
45	18	24	19	1. Checked
511	369	293	361	2. Not checked
6	0	12	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA5h	RA5h	SA5h	TA5h	Which of the following led to your business idea? Knowledge or expertise with technology
145	109	88	98	1. Checked
411	278	229	282	2. Not checked
6	0	12	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA5i	RA5i	SA5i	TA5i	Which of the following led to your business idea? Other (please specify)
48	53	0	37	1. Checked
508	334	309	343	2. Not checked
0	0	1	0	4. Something to do
0	0	7	0	5. Outside source
6	0	12	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA6	RA6	SA6	TA6	How much new information was acquired in recognizing this new business opportunity?
29	3	1	0	0. None
167	6	5	3	1. Some
213	14	5	2	2. A moderate amount
148	10	6	3	3. A great deal
5	6	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA7a	RA7a	SA7a	TA7a	Was this new information... Related to the timing of the business opportunity?
281	17	7	4	1. Yes
177	11	8	4	2. No
48	2	0	0	8. DK
56	9	2	0	9. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA7b	RA7b	SA7b	TA7b	Was this new information... Related to the location of the business opportunity?
198	18	11	4	1. Yes
266	11	4	4	2. No
37	0	1	0	8. DK
61	10	1	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA7c	RA7c	SA7c	TA7c	Was this new information... Related to relationships with other people?
334	21	9	7	1. Yes
147	7	6	1	2. No
34	1	0	0	8. DK
47	10	2	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA7d	RA7d	SA7d	TA7d	Was this new information... Widely available to others?
284	17	8	4	1. Yes
125	11	3	2	2. No
101	3	4	2	8. DK
52	8	2	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QA8	RA8	SA8	TA8	What percentage of this new information would be worthless if the start-up did not become an operating business?
				CODE ACTUAL PERCENT (0-100)
				998. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QB1a	RB1a	SB1a	TB1a	How much do you agree or disagree with the following statement: Those with successful businesses get a lot of attention and admiration.
20	8	6	14	1. Completely disagree
42	24	14	25	2. Somewhat disagree
173	82	70	76	3. Neither agree nor disagree
400	175	153	164	4. Somewhat agree
263	97	75	95	5. Completely agree
7	1	12	6	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QB1b	RB1b	SB1b	TB1b	How much do you agree or disagree with the following statement: Young people are encouraged to be independent and start their own business
113	50	28	50	1. Completely disagree
264	121	114	125	2. Somewhat disagree
249	109	88	103	3. Neither agree nor disagree
191	78	66	66	4. Somewhat agree
81	29	19	30	5. Completely agree
7	0	14	6	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QB1c	RB1c	SB1c	TB1c	How much do you agree or disagree with the following statement: State and local governments provide good support for those starting new firms
111	68	30	47	1. Completely disagree
234	83	92	89	2. Somewhat disagree
296	139	124	130	3. Neither agree nor disagree
220	83	61	90	4. Somewhat agree
36	13	9	17	5. Completely agree
8	1	13	7	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QB1d	RB1d	SB1d	TB1d	How much do you agree or disagree with the following statement: Bankers and other investors go out of their way to help new firms get started
212	93	63	81	1. Completely disagree
307	137	124	125	2. Somewhat disagree
235	113	95	118	3. Neither agree nor disagree
120	32	25	43	4. Somewhat agree
23	10	10	9	5. Completely agree
8	2	12	4	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QB1e	RB1e	SB1e	TB1e	How much do you agree or disagree with the following statement: Other community groups provide good support for those starting new firms
70	40	19	28	1. Completely disagree
177	85	84	87	2. Somewhat disagree
362	154	109	143	3. Neither agree nor disagree
249	94	90	107	4. Somewhat agree
31	13	12	9	5. Completely agree
16	1	15	6	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QB1f	RB1f	SB1f	TB1f	How much do you agree or disagree with the following statement: There are many examples of well-respected people who made a success of themselves starting new businesses
20	9	0	9	1. Completely disagree
49	27	0	23	2. Somewhat disagree
128	54	8	52	3. Neither agree nor disagree
382	155	1	179	4. Somewhat agree
313	142	8	113	5. Completely agree
13	0	0	4	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QB1g	RB1g	SB1g	TB1g	How much do you agree or disagree with the following statement: Many of my friends have started new firms
230	84	80	96	1. Completely disagree
247	107	98	107	2. Somewhat disagree
192	97	55	76	3. Neither agree nor disagree
179	70	71	82	4. Somewhat agree
37	24	9	10	5. Completely agree
20	5	16	9	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QB1h	RB1h	SB1h	TB1h	How much do you agree or disagree with the following statement: Many of my family and kin have started new firms
262	106	89	109	1. Completely disagree
225	113	93	100	2. Somewhat disagree
145	64	45	62	3. Neither agree nor disagree
197	77	64	81	4. Somewhat agree
54	25	21	23	5. Completely agree
22	2	17	5	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QB1i	RB1i	SB1i	TB1i	How much do you agree or disagree with the following statement: The local media does a good job of covering local business news
115	53	35	47	1. Completely disagree
190	81	77	88	2. Somewhat disagree
251	113	84	116	3. Neither agree nor disagree
262	112	100	98	4. Somewhat agree
73	24	17	21	5. Completely agree
14	4	16	10	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QB1j	RB1j	SB1j	TB1j	How much do you agree or disagree with the following statement: Most of the leaders in this community are people who own businesses
63	26	26	27	1. Completely disagree
151	48	58	59	2. Somewhat disagree
266	136	89	121	3. Neither agree nor disagree
307	117	107	117	4. Somewhat agree
109	59	37	51	5. Completely agree
9	1	12	5	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QC1a	RC1a	SC1a	TC1a	How accurately would the following statement describe the start-up problems with your new business? Being taken seriously as a business person
79	7	4	0	1. Completely untrue
91	4	2	2	2. Mostly untrue
183	10	7	1	3. It depends
131	6	2	1	4. Mostly true
72	6	2	4	5. Completely untrue
6	6	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QC1b	RC1b	SC1b	TC1b	How accurately would the following statement describe the start-up problems with your new business? Receiving support from those close to me (spouse, family, and friends)
126	5	4	2	1. Completely untrue
94	5	1	0	2. Mostly untrue
83	7	6	3	3. It depends
141	10	6	1	4. Mostly true
110	6	0	2	5. Completely untrue
8	6	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QC1c	RC1c	SC1c	TC1c	How accurately would the following statement describe the start-up problems with your new business? Getting suitable health insurance for myself and family members
99	11	4	1	1. Completely untrue
66	5	2	0	2. Mostly untrue
166	9	2	2	3. It depends
94	3	3	1	4. Mostly true
117	5	6	4	5. Completely untrue
20	6	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QC1d	RC1d	SC1d	TC1d	How accurately would the following statement describe the start-up problems with your new business? Balancing time between business, personal, and family life
34	1	2	0	1. Completely untrue
55	3	0	1	2. Mostly untrue
127	7	5	1	3. It depends
191	12	4	2	4. Mostly true
148	10	6	4	5. Completely untrue
7	6	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QC1e	RC1e	SC1e	TC1e	How accurately would the following statement describe the start-up problems with your new business? Lack of mentors or others who can provide advice and support
73	2	4	1	1. Completely untrue
110	8	0	1	2. Mostly untrue
144	10	5	2	3. It depends
150	5	5	1	4. Mostly true
78	8	3	3	5. Completely untrue
7	6	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QD1a	RD1a	SD1a	TD1a	Considering the economic and community context for the new firm, how certain are you that the new business will be able to accomplish the following? Obtain raw materials
5	10	6	8	1. Very low certainty
9	7	10	6	2. Low certainty
23	32	27	32	3. Neither high nor low
78	91	93	88	4. High certainty
69	83	50	83	5. Very high certainty
371	158	129	152	0. Does not apply
7	6	14	11	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QD1b	RD1b	SD1b	TD1b	Considering the economic and community context for the new firm, how certain are you that the new business will be able to accomplish the following? Attract employees
16	8	11	5	1. Very low certainty
25	22	15	14	2. Low certainty
98	80	59	71	3. Neither high nor low
137	87	87	88	4. High certainty
91	51	45	69	5. Very high certainty
189	135	99	125	0. Does not apply
6	4	13	8	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QD1c	RD1c	SD1c	TD1c	Considering the economic and community context for the new firm, how certain are you that the new business will be able to accomplish the following? Obtain start-up capital
40	23	16	33	1. Very low certainty
88	68	48	67	2. Low certainty
149	111	101	100	3. Neither high nor low
108	71	66	59	4. High certainty
67	35	24	28	5. Very high certainty
104	70	61	82	0. Does not apply
6	9	13	11	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QD1d	RD1d	SD1d	TD1d	Considering the economic and community context for the new firm, how certain are you that the new business will be able to accomplish the following? Obtain working capital
27	19	12	27	1. Very low certainty
77	61	38	64	2. Low certainty
168	115	103	116	3. Neither high nor low
138	91	89	63	4. High certainty
68	38	23	34	5. Very high certainty
78	59	51	67	0. Does not apply
6	4	13	9	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QD1e	RD1e	SD1e	TD1e	Considering the economic and community context for the new firm, how certain are you that the new business will be able to accomplish the following? Deal with distributors
6	7	3	4	1. Very low certainty
17	12	11	13	2. Low certainty
74	55	39	56	3. Neither high nor low
157	132	108	115	4. High certainty
148	89	80	85	5. Very high certainty
151	90	75	99	0. Does not apply
9	2	13	8	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QD1f	RD1f	SD1f	TD1f	Considering the economic and community context for the new firm, how certain are you that the new business will be able to accomplish the following? Attract customers
6	5	3	4	1. Very low certainty
18	27	17	23	2. Low certainty
72	48	45	47	3. Neither high nor low
238	159	133	156	4. High certainty
205	129	108	119	5. Very high certainty
17	15	10	22	0. Does not apply
6	4	13	9	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QD1g	RD1g	SD1g	TD1g	Considering the economic and community context for the new firm, how certain are you that the new business will be able to accomplish the following? Compete with other firms
9	3	2	6	1. Very low certainty
25	25	21	18	2. Low certainty
122	72	61	84	3. Neither high nor low
196	127	114	133	4. High certainty
151	114	89	94	5. Very high certainty
52	43	30	36	0. Does not apply
7	3	12	9	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QD1h	RD1h	SD1h	TD1h	Considering the economic and community context for the new firm, how certain are you that the new business will be able to accomplish the following? Comply with local, state, and federal regulations
6	3	1	4	1. Very low certainty
9	12	9	7	2. Low certainty
65	30	29	40	3. Neither high nor low
145	107	79	99	4. High certainty
287	194	173	185	5. Very high certainty
45	39	24	36	0. Does not apply
5	2	14	9	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QD1i	RD1i	SD1i	TD1i	Considering the economic and community context for the new firm, how certain are you that the new business will be able to accomplish the following? Keep up with technological advances
9	5	2	3	1. Very low certainty
17	8	4	13	2. Low certainty
73	56	46	51	3. Neither high nor low
151	125	96	87	4. High certainty
206	125	121	149	5. Very high certainty
102	65	48	68	0. Does not apply
4	3	12	9	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QD1j	RD1j	SD1j	TD1j	Considering the economic and community context for the new firm, how certain are you that the new business will be able to accomplish the following? Obtain a bank's help
67	43	25	34	1. Very low certainty
99	65	46	68	2. Low certainty
148	107	96	111	3. Neither high nor low
64	61	59	55	4. High certainty
52	26	31	28	5. Very high certainty
127	83	57	75	0. Does not apply
5	2	15	9	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QD1k	RD1k	SD1k	TD1k	Considering the economic and community context for the new firm, how certain are you that the new business will be able to accomplish the following? Obtain venture capitalists' help
86	49	36	49	1. Very low certainty
69	56	61	63	2. Low certainty
138	95	95	83	3. Neither high nor low
49	37	18	37	4. High certainty
21	15	19	18	5. Very high certainty
195	132	87	121	0. Does not apply
4	3	13	9	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QE1a	RE1a	SE1a	TE1a	Will the handling of the money for this new business involve? No formal records
12	0	1	0	1. Checked
548	32	16	8	2. Not checked
2	7	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QE1b	RE1b	SE1b	TE1b	Will the handling of the money for this new business involve? Cash basis
167	3	4	1	1. Checked
393	29	13	7	2. Not checked
2	7	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QE1c	RE1c	SE1c	TE1c	Will the handling of the money for this new business involve? Accrual basis
39	1	2	1	1. Checked
521	31	15	7	2. Not checked
2	7	0	0	9. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QE1d	RE1d	SE1d	TE1d	Will the handling of the money for this new business involve? Personal checking account
137	4	2	0	1. Checked
423	28	15	8	2. Not checked
2	7	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QE1e	RE1e	SE1e	TE1e	Will the handling of the money for this new business involve? Separate business checking account
384	24	13	1	1. Checked
176	8	4	7	2. Not checked
2	7	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QE1f	RE1f	SE1f	TE1f	Will the handling of the money for this new business involve? Owner managed accounting or bookkeeping system
251	10	3	5	1. Checked
309	22	14	3	2. Not checked
2	7	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QE1g	RE1g	SE1g	TE1g	Will the handling of the money for this new business involve? Owner managed computerized accounting system
227	14	9	3	1. Checked
333	18	8	5	2. Not checked
2	7	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QE1h	RE1h	SE1h	TE1h	Will the handling of the money for this new business involve? Use of computer software, such as Quicken
283	19	10	3	1. Checked
277	13	7	5	2. Not checked
2	7	0	0	9. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QE1i	RE1i	SE1i	TE1i	Will the handling of the money for this new business involve? Professionally managed (accountant or bookkeeper) accounting system
145	9	4	2	1. Checked
415	23	13	6	2. Not checked
2	7	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QE2	RE2	SE2	TE2	Who will prepare financial statements for this new business?
356	16	11	2	1. Owner/manager(s)
38	1	1	0	2. Bookkeeper
152	13	5	5	3. Accountant
16	9	0	1	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QE3a	RE3a	SE3a	TE3a	Please indicated how often you expect to prepare the following statement for this new business? Cash statement
14	1	2	1	0. Never
54	5	1	0	1. Once a year
13	5	1	0	2. Every 6 months
46	16	8	1	3. Every 3 months
280	4	3	5	4. Every month
30	0	1	0	5. Not relevant
125	12	1	1	9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QE3b	RE3b	SE3b	TE3b	Please indicated how often you expect to prepare the following statement for this new business? Income statement
6	1	2	1	0. Never
90	6	0	0	1. Once a year
31	0	1	0	2. Every 6 months
78	6	8	1	3. Every 3 months
271	16	3	6	4. Every month
10	0	3	0	5. Not relevant
76	10	0	0	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QE3c	RE3c	SE3c	TE3c	Please indicated how often you expect to prepare the following statement for this new business? Sales forecast
62	5	1	2	0. Never
43	5	0	0	1. Once a year
45	2	3	0	2. Every 6 months
78	5	2	2	3. Every 3 months
145	7	7	1	4. Every month
67	2	4	1	5. Not relevant
122	13	0	2	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QE3d	RE3d	SE3d	TE3d	Please indicated how often you expect to prepare the following statement for this new business? Break-even analysis
46	3	2	3	0. Never
63	8	0	0	1. Once a year
50	1	2	0	2. Every 6 months
77	6	5	3	3. Every 3 months
164	7	5	0	4. Every month
38	2	3	1	5. Not relevant
124	12	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QE3e	RE3e	SE3e	TE3e	Please indicated how often you expect to prepare the following statement for this new business? Balance sheet
21	1	2	1	0. Never
66	8	0	0	1. Once a year
22	0	2	0	2. Every 6 months
74	5	9	0	3. Every 3 months
267	12	3	6	4. Every month
21	1	1	0	5. Not relevant
91	12	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QE3f	RE3f	SE3f	TE3f	Please indicated how often you expect to prepare the following statement for this new business? Cost of capital
54	2	4	3	0. Never
79	6	1	0	1. Once a year
22	3	1	0	2. Every 6 months
44	4	5	0	3. Every 3 months
180	8	5	2	4. Every month
49	4	1	2	5. Not relevant
134	12	0	1	9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QF1a1	RF1a1	SF1a1	TF1a1	Please write in the number of courses you have taken in the following area? a. Sales or marketing management b. Accounting, financial control c. Production, plant management d. Personnel, human resource management e. Transportation, distribution, inventory management f. Financial and capital management g. Technological and innovation management h. Mathematics i. Economics
QF1b1	RF1b1	SF1b1	TF1b1	
QF1c1	RF1c1	SF1c1	TF1c1	
QF1d1	RF1d1	SF1d1	TF1d1	
QF1e1	RF1e1	SF1e1	TF1e1	
QF1f1	RF1f1	SF1f1	TF1f1	
QF1g1	RF1g1	SF1g1	TF1g1	
QF1h1	RF1h1	SF1h1	TF1h1	
QF1i1	RF1i1	SF1i1	TF1i1	
				99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QF1a2	RF1a2	SF1a2	TF1a2	Please write in the number of years of work experience you have in the following area? a. Sales or marketing management b. Accounting, financial control c. Production, plant management d. Personnel, human resource management e. Transportation, distribution, inventory management f. Financial and capital management g. Technological and innovation management h. Mathematics i. Economics
QF1b2	RF1b2	SF1b2	TF1b2	
QF1c2	RF1c2	SF1c2	TF1c2	
QF1d2	RF1d2	SF1d2	TF1d2	
QF1e2	RF1e2	SF1e2	TF1e2	
QF1f2	RF1f2	SF1f2	TF1f2	
QF1g2	RF1g2	SF1g2	TF1g2	
QF1h2	RF1h2	SF1h2	TF1h2	
QF1i2	RF1i2	SF1i2	TF1i2	

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>		
QG1a	RG1a	SG1a	TG1a	To what extent is the following reason important to you in establishing this new business? To achieve a higher position for myself in society 1. To no extent 2. To a little extent 3. To some extent 4. To a great extent 5. To a very great extent 9. NA	
205	8	97	136		
144	4	76	65		
249	14	96	120		
136	5	36	30		
162	1	22	24		
9	7	2	5		

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>		
QG1b	RG1b	SG1b	TG1b	To what extent is the following reason important to you in establishing this new business? To have greater flexibility for my personal and family life 1. To no extent 2. To a little extent 3. To some extent 4. To a great extent 5. To a very great extent 9. NA	
22	0	11	13		
36	2	14	16		
112	6	44	53		
278	10	94	122		
450	13	165	173		
7	8	1	3		

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QG1c	RG1c	SG1c	TG1c	To what extent is the following reason important to you in establishing this new business? To be innovative and in the forefront of new technology
163	6	68	86	1. To no extent
148	6	46	52	2. To a little extent
294	11	108	133	3. To some extent
170	5	75	69	4. To a great extent
121	4	30	34	5. To a very great extent
9	7	2	6	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QG1d	RG1d	SG1d	TG1d	To what extent is the following reason important to you in establishing this new business? To continue a family tradition
507	20	217	246	1. To no extent
106	3	38	49	2. To a little extent
136	3	38	46	3. To some extent
72	2	15	16	4. To a great extent
75	4	20	19	5. To a very great extent
9	7	1	4	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QG1e	RG1e	SG1e	TG1e	To what extent is the following reason important to you in establishing this new business? To be respected by my friends
295	12	115	148	1. To no extent
145	6	66	92	2. To a little extent
214	7	99	89	3. To some extent
132	6	34	29	4. To a great extent
111	1	14	15	5. To a very great extent
8	7	1	7	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QG1f	RG1f	SG1f	TG1f	To what extent is the following reason important to you in establishing this new business? To have considerable freedom to adapt my own approach to work
32	0	5	12	1. To no extent
43	2	9	17	2. To a little extent
146	3	55	56	3. To some extent
295	14	116	138	4. To a great extent
380	13	142	153	5. To a very great extent
9	7	2	4	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QG1g	RG1g	SG1g	TG1g	To what extent is the following reason important to you in establishing this new business? To give myself, my spouse and children financial security
29	0	15	21	1. To no extent
28	0	13	21	2. To a little extent
100	4	50	63	3. To some extent
220	11	93	100	4. To a great extent
523	17	157	171	5. To a very great extent
5	7	1	4	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QG1h	RG1h	SG1h	TG1h	To what extent is the following reason important to you in establishing this new business? To continue to grow and learn as a person
19	0	5	10	1. To no extent
25	1	9	15	2. To a little extent
102	3	50	57	3. To some extent
260	10	112	137	4. To a great extent
495	18	152	159	5. To a very great extent
4	7	1	2	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QG1i	RG1i	SG1i	TG1i	To what extent is the following reason important to you in establishing this new business? To follow the example of a person I admire
331	13	130	160	1. To no extent
108	7	54	52	2. To a little extent
207	8	73	93	3. To some extent
119	0	42	42	4. To a great extent
127	3	27	27	5. To a very great extent
13	8	3	6	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QG1j	RG1j	SG1j	TG1j	To what extent is the following reason important to you in establishing this new business? To build a business my children can inherit
294	14	107	133	1. To no extent
104	3	44	51	2. To a little extent
188	5	72	65	3. To some extent
122	2	46	59	4. To a great extent
186	8	58	66	5. To a very great extent
11	7	2	6	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QG1k	RG1k	SG1k	TG1k	To what extent is the following reason important to you in establishing this new business? To earn a larger personal income
40	0	13	30	1. To no extent
41	1	21	13	2. To a little extent
139	5	57	75	3. To some extent
234	10	99	119	4. To a great extent
446	16	136	137	5. To a very great extent
5	7	3	6	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QG1l	RG1l	SG1l	TG1l	To what extent is the following reason important to you in establishing this new business? To achieve something and get recognition for it
139	6	44	60	1. To no extent
110	3	56	76	2. To a little extent
253	11	97	102	3. To some extent
207	5	74	84	4. To a great extent
192	6	54	54	5. To a very great extent
4	8	4	4	9. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QG1m	RG1m	SG1m	TG1m	To what extent is the following reason important to you in establishing this new business? To develop an idea for a product
283	8	125	137	1. To no extent
126	4	48	45	2. To a little extent
206	7	64	78	3. To some extent
157	5	48	63	4. To a great extent
122	8	42	49	5. To a very great extent
11	7	2	8	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QG1n	RG1n	SG1n	TG1n	To what extent is the following reason important to you in establishing this new business? To have a chance to build great wealth or a very high income
126	6	54	80	1. To no extent
106	4	45	48	2. To a little extent
217	8	74	77	3. To some extent
179	6	82	96	4. To a great extent
270	8	72	74	5. To a very great extent
7	7	2	5	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QG1o	RG1o	SG1o	TG1o	To what extent is the following reason important to you in establishing this new business? To fulfill a personal vision
54	1	13	28	1. To no extent
64	4	17	17	2. To a little extent
126	3	55	64	3. To some extent
252	4	91	119	4. To a great extent
401	20	152	146	5. To a very great extent
8	7	1	6	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QG1p	RG1p	SG1p	TG1p	To what extent is the following reason important to you in establishing this new business? To lead and motivate others
106	5	37	60	1. To no extent
108	2	47	52	2. To a little extent
233	7	86	105	3. To some extent
206	7	86	86	4. To a great extent
247	10	72	73	5. To a very great extent
5	8	1	4	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QG1q	RG1q	SG1q	TG1q	To what extent is the following reason important to you in establishing this new business? To have the power to greatly influence an organization
272	14	107	131	1. To no extent
131	2	63	77	2. To a little extent
204	4	76	73	3. To some extent
148	6	50	54	4. To a great extent
143	6	31	41	5. To a very great extent
7	7	2	4	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QG1r	RG1r	SG1r	TG1r	To what extent is the following reason important to you in establishing this new business? To challenge myself
21	2	14	11	1. To no extent
34	0	10	18	2. To a little extent
123	3	44	55	3. To some extent
264	8	108	113	4. To a great extent
459	19	151	181	5. To a very great extent
4	7	2	2	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QH1	RH1	SH1	TH1	The following three ventures have the same "expected payout" in the sense that the probability of success times the profit is the same. If your skill and energy could affect the outcome of each, which would you prefer?
97	4	2	0	1. A profit of \$5,000,000, but a 20 percent chance of success
221	6	4	3	2. A profit of \$2,000,000, but a 50 percent chance of success
573	22	11	5	3. A profit of \$1,250,000, but an 80 percent chance of success
14	7	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QH2	RH2	SH2	TH2	The following three ventures have the same "expected payout" in the sense that the probability of success times the profit is the same. If the outcome was primarily a function of external events (market demand and competition from others) which would you prefer?
92	1	2	0	1. A profit of \$5,000,000, but a 20 percent chance of success
233	4	5	1	2. A profit of \$2,000,000, but a 50 percent chance of success
560	27	10	7	3. A profit of \$1,250,000, but an 80 percent chance of success
20	7	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QH3	RH3	SH3	TH3	Which of the following would come closest to describing why you might quit a job?
118	3	1	3	1. The job was too difficult
778	28	16	4	2. The job was not challenging me any more
9	8	0	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QH4	RH4	SH4	TH4	Which type of job would you prefer?
417	18	6	4	1. I had a lot of say in what is going on
483	14	11	4	2. I had to think for myself
5	7	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QH5	RH5	SH5	TH5	Which is truer for you?
135	4	3	0	1. I would like to have more friends
763	27	14	7	2. I would like to be better at things I try
7	8	0	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QH6	RH6	SH6	TH6	Which is truer for you?
326	8	6	1	1. I would like to have more friends
559	23	9	6	2. I would like to have people pay more attention to what I have to say
20	8	2	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QH7	RH7	SH7	TH7	If you were in the middle of doing something important, like a major project or a series of tests, and someone told you that you were doing very well, how would you react?
230	13	5	1	1. Consider the work or tests yet to come
670	19	12	7	2. Feel good about the work completed so far
5	7	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QH8	RH8	SH8	TH8	The following two situations have the same "annual payout," but the control over the business is different. Which situation would you prefer?
455	20	9	4	1. A firm makes \$100,000 per year, as the sole owner, you keep all \$100,000
440	11	8	4	2. A firm makes \$500,000 per year, which you split with four equal partners, keeping \$100,000 for yourself
10	8	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QH9	RH9	SH9	TH9	Consider two types of new businesses. Assuming you are the sole owner, which situation would you prefer?
744	24	15	6	1. ALPHA - A business that would provide a good living, but with little risk of failure, and little likelihood of making you a millionaire
155	8	2	2	2. BETA - A business that was much more likely to make you a millionaire but had a much higher chance of going bankrupt
6	7	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QH10a	RH10a	SH10a	TH10a	If you could obtain more information to make a choice between businesses ALPHA and BETA, how important would the following be? The chances of going bankrupt for both ALPHA and BETA
61	2	1	1	1. Unimportant
180	6	3	1	2. Somewhat important
654	22	13	5	3. Very important
10	9	0	1	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QH10b	RH10b	SH10b	TH10b	If you could obtain more information to make a choice between businesses ALPHA and BETA, how important would the following be? The chances of making millions for both ALPHA and BETA
113	3	3	2	1. Unimportant
339	13	5	1	2. Somewhat important
444	15	9	4	3. Very important
9	8	0	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QH10c	RH10c	SH10c	TH10c	If you could obtain more information to make a choice between businesses ALPHA and BETA, how important would the following be? The exact amount of earnings if ALPHA and BETA were successful
68	2	1	0	1. Unimportant
318	8	10	3	2. Somewhat important
512	20	6	4	3. Very important
7	9	0	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QH10d	RH10d	SH10d	TH10d	If you could obtain more information to make a choice between businesses ALPHA and BETA, how important would the following be? The time and effort required to manage ALPHA and BETA
44	1	0	0	1. Unimportant
240	6	5	0	2. Somewhat important
607	24	12	7	3. Very important
14	8	0	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QH10e	RH10e	SH10e	TH10e	If you could obtain more information to make a choice between businesses ALPHA and BETA, how important would the following be? The opinion of family and friends about this choice
292	9	2	0	1. Unimportant
417	13	13	3	2. Somewhat important
184	9	2	4	3. Very important
12	8	0	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QH10f	RH10f	SH10f	TH10f	If you could obtain more information to make a choice between businesses ALPHA and BETA, how important would the following be? The experience of those managing business like ALPHA and BETA
34	2	0	0	1. Unimportant
285	7	7	2	2. Somewhat important
574	22	10	5	3. Very important
12	8	0	1	9. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QH10g	RH10g	SH10g	TH10g	If you could obtain more information to make a choice between businesses ALPHA and BETA, how important would the following be? Your feelings about the type of business activity represented by ALPHA and BETA
27	0	0	0	1. Unimportant
255	11	7	2	2. Somewhat important
611	20	10	5	3. Very important
12	8	0	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QI1a	RI1a	SI1a	TI1a	Since beginning your work career, how many times have you resigned your job to take a new position with a new job lined up?
194	4	3	0	0. None
189	8	1	2	1. One
166	7	6	2	2. Two
132	2	4	1	3. Three
73	2	1	0	4. Four
48	2	1	0	5. Five
17	2	0	1	6. Six
38	1	0	1	7. Seven or more
48	11	1	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QI1b	RI1b	SI1b	TI1b	Since beginning your work career, how many times have you resigned your job to take a new position without a new job lined up?
359	10	7	4	00. None
200	9	1	1	01. One
126	4	1	2	02. Two
52	1	3	0	03. Three
30	2	1	0	04. Four
24	2	2	0	05. Five
7	0	0	0	06. Six
21	1	0	0	07. Seven or more
86	10	2	1	99. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
RJOB (q: QI2)	RI2	SI2	TI2	The last time you had a job working for someone else or in an established organization, what was your job title?
				USE "MASTER OCCUPATION CODE" IN APPENDIX A

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
RJOB15		SI2_15		OCCUPATION SUMMARY
203		9		01. EXEC, MANAGEMENT, ADMIN
162		3		02. PROFESS SPECIALITY
40		0		03. TECH, SUPPORT OCC
80		0		04. SALES OCC
143		1		05. ADM SUPPORT, CLERICAL
3		1		06. PRIVATE HH SERVICE
19		0		07. PROTECTIVE SERVICE
70		0		08. OTHER SERVICE
78		0		09. PREC PROD, CRAFT, REPAIR
30		2		10. MACHINE OPERATOR, ASSEM, IN
22		0		11. TRANSPORTATION OPERATIVES
19		0		12. HANDLERS, LABORERS
5		0		13. FARM, FOREST, FISH
10		0		14. MILITARY, NOT EMP
0		0		15. UNEMPLOYED, NO TRADE
0		1		99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QI3	RI3	SI3	TI3	What did you do?
		16		0. Response (character variable)
		1		9. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QI4a	RI4a	SI4a	TI4a	How long did you have this job? (years)
				CODE NUMBER OF YEARS (0-60)
				00. Less than one year
				99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QI4b	RI4b	SI4b	TI4b	How long did you have this job? (months)
396	22	7	0	00. Less than one month
29	0	0	0	01. One
73	3	2	0	02. Two
58	1	0	2	03. Three
45	0	1	1	04. Four
27	1	0	0	05. Five
120	4	3	0	06. Six
28	0	1	0	07. Seven
31	1	0	0	08. Eight
22	0	1	0	09. Nine
21	0	1	0	10. Ten
16	0	1	0	11. Eleven or more
39	7	0	5	99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QI5	RI5	SI5	TI5	Following the chain of command, how many people were between you and the Chief Executive Officer? [IF YOU WERE THE CEO, WRITE "0."]
				CODE ACTUAL NUMBER (0-9,000)
				9000. 9,000 or more
				9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QI6	RI6	SI6	TI6	How many people worked for this organization?
				CODE ACTUAL NUMBER (0-9,000)
				9000. 9,000 or more
				9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QI7	RI7	SI7	TI7	What type of organization was it?
266	7	3	2	1. Private sector, 100 employees or more
59	3	1	1	2. Private sector, under 100 employees, fast growth
166	13	6	3	3. Private sector, under 100 employees, stable
211	5	5	2	4. Public sector
80	3	2	0	5. Not-for-profit sector
103	1	0	0	0. Other
20	7	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QI8	RI8	SI8	TI8	How satisfied were you with this job?
148	30	21	16	1. Very dissatisfied
221	63	55	43	2. Somewhat dissatisfied
116	51	48	68	3. Neither satisfied nor dissatisfied
248	145	132	128	4. Somewhat satisfied
158	94	69	111	5. Very satisfied
14	4	4	14	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QI9	RI9	SI9	TI9	In dealing with problems on the job or in business or in organizational settings, which of the following has been the most difficult?
317	10	4	4	1. Identifying the important problems that require attention
563	21	11	4	2. Developing solutions for the problems that require attention
3	0	0	0	3. Neither
22	8	2	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QJ1	RJ1	SJ1	TJ1	When making important decisions, about business, work, or other aspects of your life, which of these would you consider your problem solving to be?
170	6	0	1	1. Most of the time it is calculating and analytical
144	3	1	1	2. Most of the time it is intuitive, relying on my gut feelings
583	23	16	6	3. It tends to vary, depending on the situation
8	7	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QJ2a	RJ2a	SJ2a	TJ2a	In your work, how often does the following happen? I face new, complex, or unpredictable situations
195	9	2	3	1. Very often
246	4	5	1	2. Often
298	12	9	3	3. Sometimes
124	4	1	0	4. Rarely
25	2	0	1	5. Never
17	8	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QJ2b	RJ2b	SJ2b	TJ2b	In your work, how often does the following happen? I feel overloaded, pushed to my physical or mental limits
77	6	2	0	1. Very often
146	5	2	3	2. Often
332	12	6	4	3. Sometimes
242	6	5	1	4. Rarely
83	2	2	0	5. Never
25	8	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QJ3a	RJ3a	SJ3a	TJ3a	In your work, how do you feel about the following activities? That you will be successful in completing new tasks
432	19	5	3	1. Very confident
329	7	6	1	2. Quite confident
90	2	3	1	3. Moderately confident
23	3	2	1	4. Slightly confident
20	1	1	1	5. Not at all confident
11	7	0	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QJ3b	RJ3b	SJ3b	TJ3b	In your work, how do you feel about the following activities? That you can reach goals you set for yourself
353	11	5	2	1. Very confident
335	12	8	1	2. Quite confident
146	5	4	2	3. Moderately confident
41	3	0	0	4. Slightly confident
16	1	0	1	5. Not at all confident
14	7	0	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QJ3c	RJ3c	SJ3c	TJ3c	In your work, how do you feel about the following activities? That you will be successful when confronting obstacles
333	15	3	3	1. Very confident
378	11	7	1	2. Quite confident
130	3	7	2	3. Moderately confident
30	1	0	0	4. Slightly confident
20	2	0	1	5. Not at all confident
14	7	0	1	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QK1a	RK1a	SK1a	TK1a	Your reactions to this specific business start-up would also be very useful. How would you respond to the following descriptions of the firm and its situation? If I work hard, I can successfully start a business
23	7	4	9	1. Completely disagree
35	19	12	18	2. Generally disagree
109	36	40	53	3. Neutral
359	163	141	163	4. Generally agree
372	131	132	134	5. Completely agree
7	1	0	3	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QK1b	RK1b	SK1b	TK1b	Your reactions to this specific business start-up would also be very useful. How would you respond to the following descriptions of the firm and its situation? Starting a business is much more desirable than other career opportunities I have
34	13	3	16	1. Completely disagree
64	17	26	31	2. Generally disagree
245	82	90	100	3. Neutral
294	145	118	144	4. Generally agree
260	126	91	85	5. Completely agree
8	4	1	4	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QK1c	RK1c	SK1c	TK1c	Your reactions to this specific business start-up would also be very useful. How would you respond to the following descriptions of the firm and its situation? If I start a business, it will help me achieve other important goals in my life
24	6	4	4	1. Completely disagree
47	12	11	22	2. Generally disagree
154	52	58	68	3. Neutral
355	164	141	163	4. Generally agree
318	152	114	120	5. Completely agree
7	1	1	3	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QK1d	RK1d	SK1d	TK1d	Your reactions to this specific business start-up would also be very useful. How would you respond to the following descriptions of the firm and its situation? Overall, my skills and abilities will help me start a business
12	4	0	2	1. Completely disagree
44	6	10	9	2. Generally disagree
128	30	25	41	3. Neutral
394	161	154	176	4. Generally agree
321	185	139	148	5. Completely agree
6	1	1	4	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QK1e	RK1e	SK1e	TK1e	Your reactions to this specific business start-up would also be very useful. How would you respond to the following descriptions of the firm and its situation? My past experience will be very valuable in starting a business
20	6	4	5	1. Completely disagree
53	17	16	7	2. Generally disagree
135	32	33	44	3. Neutral
325	147	122	146	4. Generally agree
361	179	152	173	5. Completely agree
11	6	2	5	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QK1f	RK1f	SK1f	TK1f	Your reactions to this specific business start-up would also be very useful. How would you respond to the following descriptions of the firm and its situation? I am confident I can put in the effort needed to start a business
14	2	4	4	1. Completely disagree
34	13	9	19	2. Generally disagree
93	25	36	41	3. Neutral
333	161	133	142	4. Generally agree
419	182	147	169	5. Completely agree
12	4	0	5	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QK1g	RK1g	SK1g	TK1g	Your reactions to this specific business start-up would also be very useful. How would you respond to the following descriptions of the firm and its situation? If no action is taken to implement this business idea, an important location may not be available
122	76	96	113	1. Completely disagree
73	53	45	43	2. Generally disagree
233	168	132	149	3. Neutral
73	37	29	33	4. Generally agree
55	44	26	31	5. Completely agree
6	9	2	11	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QK1h	RK1h	SK1h	TK1h	Your reactions to this specific business start-up would also be very useful. How would you respond to the following descriptions of the firm and its situation? If no action is taken to implement this business idea, important personal relationships may dissolve
255	162	161	181	1. Completely disagree
98	57	54	60	2. Generally disagree
125	108	82	86	3. Neutral
53	38	19	31	4. Generally agree
27	15	12	14	5. Completely agree
4	7	1	8	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QK1i	RK1i	SK1i	TK1i	Your reactions to this specific business start-up would also be very useful. How would you respond to the following descriptions of the firm and its situation? If no action is taken to implement this business idea, the opportunity may not be available
129	81	103	99	1. Completely disagree
100	78	54	54	2. Generally disagree
127	78	71	100	3. Neutral
135	93	71	77	4. Generally agree
65	54	29	41	5. Completely agree
6	3	1	9	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QK1j	RK1j	SK1j	TK1j	Your reactions to this specific business start-up would also be very useful. How would you respond to the following descriptions of the firm and its situation? I have engaged in a deliberate, systematic search for an idea for a new business
132	92	87	108	1. Completely disagree
85	61	57	62	2. Generally disagree
148	116	80	89	3. Neutral
140	80	67	85	4. Generally agree
54	34	37	26	5. Completely agree
3	4	1	10	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QK1k	RK1k	SK1k	TK1k	Your reactions to this specific business start-up would also be very useful. How would you respond to the following descriptions of the firm and its situation? The best business ideas just come, without a need to search for them
95	70	60	75	1. Completely disagree
144	93	87	74	2. Generally disagree
153	101	80	103	3. Neutral
115	93	73	89	4. Generally agree
52	27	29	33	5. Completely agree
3	3	0	6	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QK1l	RK1l	SK1l	TK1l	Your reactions to this specific business start-up would also be very useful. How would you respond to the following descriptions of the firm and its situation? For me, identifying business opportunities has involved several learning steps over time, rather than a one-time thing
30	18	13	25	1. Completely disagree
41	25	22	27	2. Generally disagree
89	53	55	63	3. Neutral
252	171	147	164	4. Generally agree
145	118	90	95	5. Completely agree
5	2	2	6	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QK1m	RK1m	SK1m	TK1m	Your reactions to this specific business start-up would also be very useful. How would you respond to the following descriptions of the firm and its situation? If this business idea is not successful, I am willing to go to work for someone else
54	4	2	40	1. Completely disagree
49	3	0	31	2. Generally disagree
114	8	4	73	3. Neutral
210	11	10	131	4. Generally agree
129	6	1	95	5. Completely agree
6	7	0	10	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QK1n	RK1n	SK1n	TK1n	Your reactions to this specific business start-up would also be very useful. How would you respond to the following descriptions of the firm and its situation? If this business idea is not successful, I am willing to try up to five other business ideas before I go to work for someone else
104	97	77	86	1. Completely disagree
121	67	62	83	2. Generally disagree
163	82	80	82	3. Neutral
118	87	63	76	4. Generally agree
52	52	45	45	5. Completely agree
4	2	2	8	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QK1o	RK1o	SK1o	TK1o	Your reactions to this specific business start-up would also be very useful. How would you respond to the following descriptions of the firm and its situation? If this business idea is not successful, I am willing to try up to ten other business ideas before I go to work for someone else
207	143	116	151	1. Completely disagree
112	75	61	73	2. Generally disagree
141	91	79	88	3. Neutral
62	40	41	32	4. Generally agree
33	36	31	28	5. Completely agree
7	2	1	8	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QK1p	RK1p	SK1p	TK1p	Your reactions to this specific business start-up would also be very useful. How would you respond to the following descriptions of the firm and its situation? Even if this business idea is not successful, I will never go to work for someone else
291	184	140	92	1. Completely disagree
99	80	64	73	2. Generally disagree
97	65	69	64	3. Neutral
36	32	30	27	4. Generally agree
35	25	26	18	5. Completely agree
4	1	0	6	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1a	RL1a	SL1a	TL1a	The following statements can be used to describe most people. How accurately would they describe you? I can do anything I set my mind on doing
4	1	1	4	1. Completely untrue
5	5	3	2	2. Mostly untrue
109	37	44	51	3. It depends
461	194	153	188	4. Mostly true
321	149	123	133	5. Completely true
5	1	5	2	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1b	RL1b	SL1b	TL1b	The following statements can be used to describe most people. How accurately would they describe you? I do every job as thoroughly as possible
1	4	1	1	1. Completely untrue
8	4	4	5	2. Mostly untrue
126	41	35	40	3. It depends
420	174	148	174	4. Mostly true
345	163	135	158	5. Completely true
5	1	6	2	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1c	RL1c	SL1c	TL1c	The following statements can be used to describe most people. How accurately would they describe you? I spend a considerable amount of time making organizations I belong to function better
45	19	13	15	1. Completely untrue
82	19	29	20	2. Mostly untrue
333	122	108	134	3. It depends
299	144	103	138	4. Mostly true
135	79	68	68	5. Completely true
11	4	8	5	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1d	RL1d	SL1d	TL1d	The following statements can be used to describe most people. How accurately would they describe you? I would rather have my own business than pursue another promising career
28	8	8	17	1. Completely untrue
80	27	22	25	2. Mostly untrue
269	95	91	104	3. It depends
218	113	95	110	4. Mostly true
302	141	107	121	5. Completely true
8	3	6	3	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1e	RL1e	SL1e	TL1e	The following statements can be used to describe most people. How accurately would they describe you? There is no limit as to how long I would give maximum effort to establish my business
30	16	6	21	1. Completely untrue
72	43	36	36	2. Mostly untrue
259	88	78	107	3. It depends
265	125	112	117	4. Mostly true
272	114	91	97	5. Completely true
7	1	6	2	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1f	RL1f	SL1f	TL1f	The following statements can be used to describe most people. How accurately would they describe you? My personal philosophy is to "do whatever it takes" to establish my own business
51	23	10	24	1. Completely untrue
98	38	27	43	2. Mostly untrue
275	100	99	113	3. It depends
278	136	112	114	4. Mostly true
193	87	75	82	5. Completely true
10	3	6	4	9. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1g	RL1g	SL1g	TL1g	The following statements can be used to describe most people. How accurately would they describe you? Owning my own business is more important than spending time with my family
495	191	167	206	1. Completely untrue
229	109	82	96	2. Mostly untrue
121	58	51	49	3. It depends
34	20	15	20	4. Mostly true
19	5	7	5	5. Completely true
7	4	7	4	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1h	RL1h	SL1h	TL1h	The following statements can be used to describe most people. How accurately would they describe you? I have no trouble making and keeping friends
19	6	3	11	1. Completely untrue
33	13	9	19	2. Mostly untrue
185	65	66	70	3. It depends
369	178	136	156	4. Mostly true
289	122	109	120	5. Completely true
10	3	6	4	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1i	RL1i	SL1i	TL1i	The following statements can be used to describe most people. How accurately would they describe you? When I make plans I am almost certain to make them work
2	2	0	2	1. Completely untrue
20	11	2	7	2. Mostly untrue
196	73	72	100	3. It depends
509	222	178	197	4. Mostly true
168	75	68	68	5. Completely true
10	4	9	6	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1j	RL1j	SL1j	TL1j	The following statements can be used to describe most people. How accurately would they describe you? When I get what I want, it is usually because I worked hard for it
4	3	2	1	1. Completely untrue
12	8	6	6	2. Mostly untrue
103	46	33	50	3. It depends
443	177	158	175	4. Mostly true
335	146	122	140	5. Completely true
8	7	8	8	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1k	RL1k	SL1k	TL1k	The following statements can be used to describe most people. How accurately would they describe you? If I am about to leave home for a game or concert and discover I lost the ticket, I will buy another ticket and go anyway
107	52	40	38	1. Completely untrue
137	58	50	55	2. Mostly untrue
400	161	132	159	3. It depends
165	78	75	90	4. Mostly true
87	37	27	34	5. Completely true
9	1	5	4	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1l	RL1l	SL1l	TL1l	The following statements can be used to describe most people. How accurately would they describe you? When I decide whether to keep or sell an investment, I consider the investment's current value rather than what I paid for it
35	19	13	11	1. Completely untrue
81	33	29	44	2. Mostly untrue
323	120	95	113	3. It depends
303	130	122	133	4. Mostly true
148	77	60	68	5. Completely true
15	8	10	11	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1m	RL1m	SL1m	TL1m	The following statements can be used to describe most people. How accurately would they describe you? I am very happy with my life overall
15	3	5	4	1. Completely untrue
46	14	13	13	2. Mostly untrue
142	42	35	46	3. It depends
453	214	182	211	4. Mostly true
237	111	88	104	5. Completely true
12	3	6	2	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1n	RL1n	SL1n	TL1n	The following statements can be used to describe most people. How accurately would they describe you? I would be proud of my children if they started their own business
22	0	0	7	1. Completely untrue
24	0	0	7	2. Mostly untrue
170	4	4	55	3. It depends
228	5	5	116	4. Mostly true
409	15	8	189	5. Completely true
52	15	0	6	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1o	RL1o	SL1o	TL1o	The following statements can be used to describe most people. How accurately would they describe you? I have been very impressed with the people I know well who have their own business
17	0	0	3	1. Completely untrue
40	3	1	18	2. Mostly untrue
251	8	6	102	3. It depends
377	13	7	161	4. Mostly true
207	8	3	91	5. Completely true
13	7	0	5	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1p	RL1p	SL1p	TL1p	The following statements can be used to describe most people. How accurately would they describe you? All things considered, I would probably choose the same career path again
94	26	24	28	1. Completely untrue
155	52	47	56	2. Mostly untrue
246	90	68	81	3. It depends
257	129	108	134	4. Mostly true
145	89	77	75	5. Completely true
8	1	5	6	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1q	RL1q	SL1q	TL1q	The following statements can be used to describe most people. How accurately would they describe you? I enjoy the challenge of situations that many consider "risky"
44	0	1	17	1. Completely untrue
108	7	3	48	2. Mostly untrue
320	6	7	137	3. It depends
307	16	5	122	4. Mostly true
112	2	0	45	5. Completely true
14	8	1	11	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1r	RL1r	SL1r	TL1r	The following statements can be used to describe most people. How accurately would they describe you? When confronted with a difficult problem I tend to delay a decision so I can collect more information
17	1	0	8	1. Completely untrue
51	1	0	21	2. Mostly untrue
255	8	5	106	3. It depends
434	19	11	186	4. Mostly true
140	3	1	57	5. Completely true
8	7	0	2	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1s	RL1s	SL1s	TL1s	The following statements can be used to describe most people. How accurately would they describe you? I rarely show my feelings
111	5	4	48	1. Completely untrue
234	3	5	113	2. Mostly untrue
290	10	4	124	3. It depends
178	9	3	73	4. Mostly true
77	5	1	18	5. Completely true
15	7	0	4	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1t	RL1t	SL1t	TL1t	The following statements can be used to describe most people. How accurately would they describe you? I usually know what is appropriate in any social situation
16	0	0	4	1. Completely untrue
55	0	0	16	2. Mostly untrue
200	7	2	85	3. It depends
460	13	12	193	4. Mostly true
165	12	3	77	5. Completely true
9	7	0	5	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1u	RL1u	SL1u	TL1u	The following statements can be used to describe most people. How accurately would they describe you? I consider myself a loner
197	10	5	98	1. Completely untrue
209	8	5	93	2. Mostly untrue
231	6	5	96	3. It depends
170	4	2	65	4. Mostly true
87	4	0	25	5. Completely true
11	7	0	3	9. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1v	RL1v	SL1v	TL1v	The following statements can be used to describe most people. How accurately would they describe you? Whatever emotion I feel on the inside tends to show on the outside
109	5	1	30	1. Completely untrue
210	13	3	78	2. Mostly untrue
329	8	9	146	3. It depends
161	3	3	93	4. Mostly true
68	0	1	31	5. Completely true
28	10	0	2	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1w	RL1w	SL1w	TL1w	The following statements can be used to describe most people. How accurately would they describe you? I am often concerned about what others think of me
102	4	3	52	1. Completely untrue
226	7	2	86	2. Mostly untrue
300	8	7	117	3. It depends
206	8	5	91	4. Mostly true
59	5	0	32	5. Completely true
12	7	0	2	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1x	RL1x	SL1x	TL1x	The following statements can be used to describe most people. How accurately would they describe you? I am a good judge of other people
14	0	0	1	1. Completely untrue
31	2	0	28	2. Mostly untrue
191	3	6	70	3. It depends
501	23	9	211	4. Mostly true
158	4	2	68	5. Completely true
10	7	0	2	9. NA

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<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QL1y	RL1y	SL1y	TL1y	The following statements can be used to describe most people. How accurately would they describe you? I can talk to almost anybody about almost anything
28	2	0	5	1. Completely untrue
73	3	0	24	2. Mostly untrue
212	5	3	78	3. It depends
337	7	10	143	4. Mostly true
250	14	4	128	5. Completely true
5	8	0	2	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QM1	RM1	SM1	TM1	In the last week, how many days were work days?
48	16	25	2	0. None
9	7	8	0	1. One
24	11	11	0	2. Two
49	19	20	1	3. Three
82	30	28	0	4. Four
356	126	108	2	5. Five
205	119	76	1	6. Six
99	47	37	2	7. Seven
33	12	16	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QM2	RM2	SM2	TM2	What day of the week was your last typical work day?
53	23	24	0	1. Sunday
69	24	15	1	2. Monday
44	16	15	0	3. Tuesday
43	22	23	0	4. Wednesday
93	37	27	1	5. Thursday
349	142	107	3	6. Friday
197	98	82	3	7. Saturday
57	25	36	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QM3	RM3	SM3	TM3	In the last month, how many days were days off?
				CODE ACTUAL NUMBER (0-31)
				99. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QM4	RM4	SM4	TM4	What day of the week was your last typical day off?
455	217	177	4	1. Sunday
68	13	21	0	2. Monday
29	7	7	0	3. Tuesday
31	16	7	0	4. Wednesday
37	14	13	0	5. Thursday
74	33	25	3	6. Friday
133	51	41	1	7. Saturday
78	36	38	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>		
QM5a1	RM5a1	SM5a1	TM5a1	For the last typical work day , please indicate how much time (within a quarter of an hour) was devoted to each daily activity. It should total to 24 hours.	
QM5b1	RM5b1	SM5b1	TM5b1		
QM5c1	RM5c1	SM5c1	TM5c1		
QM5d1	RM5d1	SM5d1	TM5d1		
QM5e1	RM5e1	SM5e1	TM5e1		a. Sleeping
QM5f1	RM5f1	SM5f1	TM5f1		b. Personal care (dressing, bathing, grooming)
QM5g1	RM5g1	SM5g1	TM5g1		c. Meals, eating
QM5h1	RM5h1	SM5h1	TM5h1		d. All work for pay, including travel
QM5i1	RM5i1	SM5i1	TM5i1		e. Working on a new business start-up, including travel
QM5j1	RM5j1	SM5j1	TM5j1		f. Household work (e.g., cooking, cleaning, laundry, yard work, repairs, etc.)
QM5k1	RM5k1	SM5k1	TM5k1		g. Infant and child care (feeding, bathing, dressing, etc.)
		SM5m1			h. Care of older family members (chores, errands)
		SM5n1			i. Personal time with spouse, others
		SM5p1			j. Reading, TV, sports, recreation, hobbies, going out
				k. Other (specify)	
				m. School	
				n. Church/religion	
				p. Volunteer	
				CODE HOURS (0-24)	
				99. DK; NA	

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
QM5a2	RM5a2	SM5a2	TM5a2
QM5b2	RM5b2	SM5b2	TM5b2
QM5c2	RM5c2	SM5c2	TM5c2
QM5d2	RM5d2	SM5d2	TM5d2
QM5e2	RM5e2	SM5e2	TM5e2
QM5f2	RM5f2	SM5f2	TM5f2
QM5g2	RM5g2	SM5g2	TM5g2
QM5h2	RM5h2	SM5h2	TM5h2
QM5i2	RM5i2	SM5i2	TM5i2
QM5j2	RM5j2	SM5j2	TM5j2
QM5k2	RM5k2	SM5k2	TM5k2
		SM5m2	
		SM5n2	
		SM5p2	

For the last typical **day off**, please indicate how much time (within a quarter of an hour) was devoted to each daily activity. It should total to 24 hours.

- a. Sleeping
- b. Personal care (dressing, bathing, grooming)
- c. Meals, eating
- d. All work for pay, including travel
- e. Working on a new business start-up, including travel
- f. Household work (e.g., cooking, cleaning, laundry, yard work, repairs, etc.)
- g. Infant and child care (feeding, bathing, dressing, etc.)
- h. Care of older family members (chores, errands)
- i. Personal time with spouse, others
- j. Reading, TV, sports, recreation, hobbies, going out
- k. Other (specify)
- m. School
- n. Church/religion
- p. Volunteer

CODE HOURS (0-24)
99. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
QN1	RN1	SN1	TN1

Considering all the new businesses that will be started in the U.S. this year, what percent do you expect to close within five years?

CODE ACTUAL PERCENT (0-100)
999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
QN2a	RN2a	SN2a	TN2a
QN2b	RN2b	SN2b	TN2b
QN2c	RN2c	SN2c	TN2c
QN2d	RN2d	SN2d	TN2d
QN2e	RN2e	SN2e	TN2e

Of all new business starts, what percent will eventually be worth:

- a. \$0-\$499,999
- b. \$500,000-\$999,999
- c. \$1,000,000-\$4,999,999
- d. \$5,000,000-\$9,999,999
- e. \$10,000,000 or more

CODE ACTUAL PERCENT (0-100)
999. DK; NA

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WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1A87 RO1A87 SO1A87 TO1A87

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED FULL TIME)

483	18	8	5	1.	Checked
406	15	9	3	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1A88 RO1A88 SO1A88 TO1A88

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED FULL TIME)

496	18	8	4	1.	Checked
393	15	9	4	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1A89 RO1A89 SO1A89 TO1A89

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED FULL TIME)

503	17	8	5	1.	Checked
386	16	9	3	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1A90 RO1A90 SO1A90 TO1A90

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED FULL TIME)

515	17	9	4	1.	Checked
374	16	8	4	2.	Not checked
16	6	0	0	9.	NA

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WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1A91 RO1A91 SO1A91 TO1A91

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED FULL TIME)

504	17	6	5	1.	Checked
385	16	11	3	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1A92 RO1A92 SO1A92 TO1A92

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED FULL TIME)

508	17	8	5	1.	Checked
381	16	9	3	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1A93 RO1A93 SO1A93 TO1A93

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED FULL TIME)

516	16	9	3	1.	Checked
373	17	8	5	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1A94 RO1A94 SO1A94 TO1A94

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED FULL TIME)

533	15	10	5	1.	Checked
356	18	7	3	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1A95 RO1A95 SO1A95 TO1A95

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED FULL TIME)

530	16	12	3	1.	Checked
359	17	5	5	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1A96 RO1A96 SO1A96 TO1A96

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED FULL TIME)

532	17	12	4	1.	Checked
357	16	5	4	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1A97 RO1A97 SO1A97 TO1A97

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED FULL TIME)

515	19	12	4	1.	Checked
374	14	5	4	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1A98 RO1A98 SO1A98 TO1A98

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED FULL TIME)

513	21	11	3	1.	Checked
376	12	6	5	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

SO1A99 TO1A99

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED FULL TIME)

10	3	1.	Checked
7	5	2.	Not checked
0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

SO1A00 TO1A00

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED FULL TIME)

11	3	1.	Checked
6	5	2.	Not checked
0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

SO1A01 TO1A01

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED FULL TIME)

11	2	1.	Checked
6	6	2.	Not checked
0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

TO1A02

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED FULL TIME)

2	1.	Checked
6	2.	Not checked
0	9.	NA

SRC/UM

PSED

WAVE 1WAVE 2WAVE 3WAVE 4

TO1A03

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED FULL TIME)

2
6
0

1. Checked
2. Not checked
9. NA

WAVE 1WAVE 2WAVE 3WAVE 4

QO1B87

RO1B87

SO1B87

TO1B87

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED PART TIME)

131
758
160
33
60
17
01
7
0

1. Checked
2. Not checked
9. NA

WAVE 1WAVE 2WAVE 3WAVE 4

QO1B88

RO1B88

SO1B88

TO1B88

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED PART TIME)

132
757
160
33
60
17
02
6
0

1. Checked
2. Not checked
9. NA

WAVE 1WAVE 2WAVE 3WAVE 4

QO1B89

RO1B89

SO1B89

TO1B89

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED PART TIME)

138
751
162
31
61
16
01
7
0

1. Checked
2. Not checked
9. NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1B90 RO1B90 SO1B90 TO1B90

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED PART TIME)

144	2	1	1	1.	Checked
745	31	16	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1B91 RO1B91 SO1B91 TO1B91

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED PART TIME)

144	0	4	1	1.	Checked
745	33	13	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1B92 RO1B92 SO1B92 TO1B92

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED PART TIME)

133	1	3	1	1.	Checked
756	32	14	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1B93 RO1B93 SO1B93 TO1B93

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED PART TIME)

136	3	1	1	1.	Checked
753	30	16	7	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1B94 RO1B94 SO1B94 TO1B94

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED PART TIME)

146	4	2	1	1.	Checked
743	29	15	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1B95 RO1B95 SO1B95 TO1B95

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED PART TIME)

136	4	1	1	1.	Checked
753	29	16	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1B96 RO1B96 SO1B96 TO1B96

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED PART TIME)

150	4	2	1	1.	Checked
739	29	15	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1B97 RO1B97 SO1B97 TO1B97

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED PART TIME)

154	1	1	1	1.	Checked
735	32	16	7	2.	Not checked
16	6	0	0	9.	NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QO1B98	RO1B98	SO1B98	TO1B98	For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED PART TIME)
149	1	1	1	1. Checked
740	32	16	7	2. Not checked
16	6	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		SO1B99	TO1B99	For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED PART TIME)
		3	1	1. Checked
		14	7	2. Not checked
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		SO1B00	TO1B00	For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED PART TIME)
		2	2	1. Checked
		15	6	2. Not checked
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		SO1B01	TO1B01	For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED PART TIME)
		3	2	1. Checked
		14	6	2. Not checked
		0	0	9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

TO1B02

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED PART TIME)

1	1.	Checked
7	2.	Not checked
0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

TO1B03

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (EMPLOYED PART TIME)

0	1.	Checked
8	2.	Not checked
0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1C87 RO1C87 SO1C87 TO1C87

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED FULL TIME)

51	3	1	0	1.	Checked
838	30	16	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1C88 RO1C88 SO1C88 TO1C88

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED FULL TIME)

48	3	1	0	1.	Checked
841	30	16	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1C89 RO1C89 SO1C89 TO1C89

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED FULL TIME)

58	4	1	0	1.	Checked
831	29	16	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1C90 RO1C90 SO1C90 TO1C90

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED FULL TIME)

61	7	1	1	1.	Checked
828	26	16	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1C91 RO1C91 SO1C91 TO1C91

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED FULL TIME)

64	8	2	1	1.	Checked
825	25	15	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1C92 RO1C92 SO1C92 TO1C92

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED FULL TIME)

63	8	2	2	1.	Checked
826	25	15	6	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1C93 RO1C93 SO1C93 TO1C93

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED FULL TIME)

57	8	3	2	1.	Checked
832	25	14	6	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1C94 RO1C94 SO1C94 TO1C94

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED FULL TIME)

70	10	1	2	1.	Checked
819	23	16	6	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1C95 RO1C95 SO1C95 TO1C95

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED FULL TIME)

76	10	1	2	1.	Checked
813	23	16	6	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1C96 RO1C96 SO1C96 TO1C96

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED FULL TIME)

89	10	2	2	1.	Checked
800	23	15	6	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1C97 RO1C97 SO1C97 TO1C97

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED FULL TIME)

107	10	2	2	1.	Checked
782	23	15	6	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1C98 RO1C98 SO1C98 TO1C98

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED FULL TIME)

149	10	1	2	1.	Checked
740	23	16	6	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

SO1C99 TO1C99

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED FULL TIME)

3	2	1.	Checked
14	6	2.	Not checked
0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

SO1C00 TO1C00

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED FULL TIME)

2	2	1.	Checked
15	6	2.	Not checked
0	0	9.	NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		SO1C01	TO1C01	For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED FULL TIME)
		3	3	1. Checked
		14	5	2. Not checked
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			TO1C02	For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED FULL TIME)
			3	1. Checked
			5	2. Not checked
			0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
			TO1C03	For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED FULL TIME)
			3	1. Checked
			5	2. Not checked
			0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QO1D87	RO1D87	SO1D87	TO1D87	For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED PART TIME)
73	3	0	0	1. Checked
816	30	17	8	2. Not checked
16	6	0	0	9. NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1D88 RO1D88 SO1D88 TO1D88

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED PART TIME)

70	3	0	1	1.	Checked
819	30	17	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1D89 RO1D89 SO1D89 TO1D89

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED PART TIME)

72	2	0	0	1.	Checked
817	31	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1D90 RO1D90 SO1D90 TO1D90

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED PART TIME)

77	3	0	0	1.	Checked
812	30	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1D91 RO1D91 SO1D91 TO1D91

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED PART TIME)

80	4	0	0	1.	Checked
809	29	17	8	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1D92 RO1D92 SO1D92 TO1D92

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED PART TIME)

79	5	0	0	1.	Checked
810	28	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1D93 RO1D93 SO1D93 TO1D93

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED PART TIME)

99	5	0	0	1.	Checked
790	28	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1D94 RO1D94 SO1D94 TO1D94

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED PART TIME)

101	5	1	0	1.	Checked
788	28	16	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1D95 RO1D95 SO1D95 TO1D95

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED PART TIME)

110	5	2	0	1.	Checked
779	28	15	8	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1D96 RO1D96 SO1D96 TO1D96

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED PART TIME)

130	6	2	0	1.	Checked
759	27	15	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1D97 RO1D97 SO1D97 TO1D97

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED PART TIME)

161	5	3	0	1.	Checked
728	28	14	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1D98 RO1D98 SO1D98 TO1D98

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED PART TIME)

190	8	4	1	1.	Checked
699	25	13	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

SO1D99 TO1D99

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED PART TIME)

		4	1	1.	Checked
		13	7	2.	Not checked
		0	0	9.	NA

SRC/UM

PSED

WAVE 1WAVE 2WAVE 3WAVE 4

SO1D00

TO1D00

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED PART TIME)

5

1

1. Checked

12

7

2. Not checked

0

0

9. NA

WAVE 1WAVE 2WAVE 3WAVE 4

SO1D01

TO1D01

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED PART TIME)

4

0

1. Checked

13

8

2. Not checked

0

0

9. NA

WAVE 1WAVE 2WAVE 3WAVE 4

TO1D02

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED PART TIME)

0

1. Checked

8

2. Not checked

0

9. NA

WAVE 1WAVE 2WAVE 3WAVE 4

TO1D03

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (SELF-EMPLOYED PART TIME)

0

1. Checked

8

2. Not checked

0

9. NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1E87 RO1E87 SO1E87 TO1E87

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT FULL TIME)

206	7	7	1	1.	Checked
683	26	10	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1E88 RO1E88 SO1E88 TO1E88

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT FULL TIME)

187	7	6	1	1.	Checked
702	26	11	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1E89 RO1E89 SO1E89 TO1E89

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT FULL TIME)

169	7	7	1	1.	Checked
720	26	10	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1E90 RO1E90 SO1E90 TO1E90

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT FULL TIME)

161	6	7	0	1.	Checked
728	27	10	8	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1E91 RO1E91 SO1E91 TO1E91

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT FULL TIME)

155	4	5	0	1.	Checked
734	29	12	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1E92 RO1E92 SO1E92 TO1E92

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT FULL TIME)

143	4	5	0	1.	Checked
746	29	12	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1E93 RO1E93 SO1E93 TO1E93

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT FULL TIME)

121	4	4	0	1.	Checked
768	29	13	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1E94 RO1E94 SO1E94 TO1E94

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT FULL TIME)

117	4	4	1	1.	Checked
772	29	13	7	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1E95 RO1E95 SO1E95 TO1E95

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT FULL TIME)

105	3	4	0	1.	Checked
784	30	13	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1E96 RO1E96 SO1E96 TO1E96

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT FULL TIME)

83	1	3	0	1.	Checked
806	32	14	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1E97 RO1E97 SO1E97 TO1E97

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT FULL TIME)

60	2	2	1	1.	Checked
829	31	15	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1E98 RO1E98 SO1E98 TO1E98

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT FULL TIME)

57	1	2	1	1.	Checked
832	32	15	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

SO1E99 TO1E99

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT FULL TIME)

1	0	1.	Checked
16	8	2.	Not checked
0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

SO1E00 TO1E00

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT FULL TIME)

1	0	1.	Checked
16	8	2.	Not checked
0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

SO1E01 TO1E01

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT FULL TIME)

0	0	1.	Checked
17	8	2.	Not checked
0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

TO1E02

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT FULL TIME)

0	1.	Checked
8	2.	Not checked
0	9.	NA

SRC/UM

PSED

WAVE 1WAVE 2WAVE 3WAVE 4

TO1E03

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT FULL TIME)

0	1.	Checked
8	2.	Not checked
0	9.	NA

WAVE 1WAVE 2WAVE 3WAVE 4

QO1F87

RO1F87

SO1F87

TO1F87

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT PART TIME)

62	1	1	0	1.	Checked
827	32	16	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1WAVE 2WAVE 3WAVE 4

QO1F88

RO1F88

SO1F88

TO1F88

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT PART TIME)

58	1	2	0	1.	Checked
831	32	15	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1WAVE 2WAVE 3WAVE 4

QO1F89

RO1F89

SO1F89

TO1F89

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT PART TIME)

65	2	1	0	1.	Checked
824	31	16	8	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1F90 RO1F90 SO1F90 TO1F90

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT PART TIME)

72	3	1	0	1.	Checked
817	30	16	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1F91 RO1F91 SO1F91 TO1F91

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT PART TIME)

62	1	3	0	1.	Checked
827	32	14	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1F92 RO1F92 SO1F92 TO1F92

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT PART TIME)

63	0	2	0	1.	Checked
826	33	15	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1F93 RO1F93 SO1F93 TO1F93

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT PART TIME)

61	0	2	0	1.	Checked
828	33	15	8	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1F94 RO1F94 SO1F94 TO1F94

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT PART TIME)

58	1	2	0	1.	Checked
831	32	15	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1F95 RO1F95 SO1F95 TO1F95

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT PART TIME)

61	1	2	1	1.	Checked
828	32	15	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1F96 RO1F96 SO1F96 TO1F96

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT PART TIME)

58	1	1	0	1.	Checked
831	32	16	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1F97 RO1F97 SO1F97 TO1F97

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT PART TIME)

69	1	0	1	1.	Checked
820	32	17	7	2.	Not checked
16	6	0	0	9.	NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QO1F98	RO1F98	SO1F98	TO1F98	For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT PART TIME)
61	1	1	1	1. Checked
828	32	16	7	2. Not checked
16	6	0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		SO1F99	TO1F99	For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT PART TIME)
		1	0	1. Checked
		16	8	2. Not checked
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		SO1F00	TO1F00	For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT PART TIME)
		1	0	1. Checked
		16	8	2. Not checked
		0	0	9. NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		SO1F01	TO1F01	For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT PART TIME)
		2	0	1. Checked
		15	8	2. Not checked
		0	0	9. NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

TO1F02

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT PART TIME)

- | | | |
|---|----|-------------|
| 0 | 1. | Checked |
| 8 | 2. | Not checked |
| 0 | 9. | NA |

WAVE 1 WAVE 2 WAVE 3 WAVE 4

TO1F03

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (STUDENT PART TIME)

- | | | |
|---|----|-------------|
| 0 | 1. | Checked |
| 8 | 2. | Not checked |
| 0 | 9. | NA |

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1G87 RO1G87 SO1G87 TO1G87

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED SEEKING WORK)

- | | | | | | |
|-----|----|----|---|----|-------------|
| 17 | 0 | 0 | 0 | 1. | Checked |
| 872 | 33 | 17 | 8 | 2. | Not checked |
| 16 | 6 | 0 | 0 | 9. | NA |

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1G88 RO1G88 SO1G88 TO1G88

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED SEEKING WORK)

- | | | | | | |
|-----|----|----|---|----|-------------|
| 18 | 0 | 0 | 0 | 1. | Checked |
| 871 | 33 | 17 | 8 | 2. | Not checked |
| 16 | 6 | 0 | 0 | 9. | NA |

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1G89 RO1G89 SO1G89 TO1G89

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED SEEKING WORK)

12	0	0	0	1.	Checked
877	33	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1G90 RO1G90 SO1G90 TO1G90

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED SEEKING WORK)

23	0	0	0	1.	Checked
866	33	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1G91 RO1G91 SO1G91 TO1G91

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED SEEKING WORK)

19	1	0	0	1.	Checked
870	32	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1G92 RO1G92 SO1G92 TO1G92

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED SEEKING WORK)

21	0	0	0	1.	Checked
868	33	17	8	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1G93 RO1G93 SO1G93 TO1G93

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED SEEKING WORK)

20	0	0	0	1.	Checked
869	33	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1G94 RO1G94 SO1G94 TO1G94

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED SEEKING WORK)

17	0	0	0	1.	Checked
872	33	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1G95 RO1G95 SO1G95 TO1G95

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED SEEKING WORK)

15	0	0	0	1.	Checked
874	33	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1G96 RO1G96 SO1G96 TO1G96

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED SEEKING WORK)

16	1	0	0	1.	Checked
873	32	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

SO1G01 TO1G01

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED SEEKING WORK)

0	0	1.	Checked
17	8	2.	Not checked
0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

TO1G02

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED SEEKING WORK)

0	1.	Checked
8	2.	Not checked
0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

TO1G03

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED SEEKING WORK)

0	1.	Checked
8	2.	Not checked
0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1H87 RO1H87 SO1H87 TO1H87

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED NOT SEEKING WORK)

36	0	1	0	1.	Checked
853	33	16	8	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1H88 RO1H88 SO1H88 TO1H88

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED NOT SEEKING WORK)

35	0	1	1	1.	Checked
854	33	16	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1H89 RO1H89 SO1H89 TO1H89

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED NOT SEEKING WORK)

37	0	1	1	1.	Checked
852	33	16	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1H90 RO1H90 SO1H90 TO1H90

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED NOT SEEKING WORK)

35	0	1	1	1.	Checked
854	33	16	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1H91 RO1H91 SO1H91 TO1H91

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED NOT SEEKING WORK)

27	0	1	0	1.	Checked
862	33	16	8	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1H92 RO1H92 SO1H92 TO1H92

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED NOT SEEKING WORK)

27	1	1	0	1.	Checked
862	32	16	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1H93 RO1H93 SO1H93 TO1H93

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED NOT SEEKING WORK)

23	0	1	0	1.	Checked
866	33	16	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1H94 RO1H94 SO1H94 TO1H94

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED NOT SEEKING WORK)

20	0	1	0	1.	Checked
869	33	16	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1H95 RO1H95 SO1H95 TO1H95

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED NOT SEEKING WORK)

26	0	1	0	1.	Checked
863	33	16	8	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1H96 RO1H96 SO1H96 TO1H96

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED NOT SEEKING WORK)

26	0	0	0	1.	Checked
863	33	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1H97 RO1H97 SO1H97 TO1H97

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED NOT SEEKING WORK)

27	0	0	0	1.	Checked
862	33	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1H98 RO1H98 SO1H98 TO1H98

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED NOT SEEKING WORK)

29	0	0	0	1.	Checked
860	33	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

SO1H99 TO1H99

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED NOT SEEKING WORK)

		0	0	1.	Checked
		17	8	2.	Not checked
		0	0	9.	NA

SRC/UM

PSED

WAVE 1WAVE 2WAVE 3WAVE 4

SO1H00

TO1H00

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED NOT SEEKING WORK)

0
17
00
8
0

1. Checked
2. Not checked
9. NA

WAVE 1WAVE 2WAVE 3WAVE 4

SO1H01

TO1H01

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED NOT SEEKING WORK)

0
17
00
8
0

1. Checked
2. Not checked
9. NA

WAVE 1WAVE 2WAVE 3WAVE 4

TO1H02

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED NOT SEEKING WORK)

0
8
0

1. Checked
2. Not checked
9. NA

WAVE 1WAVE 2WAVE 3WAVE 4

TO1H03

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNEMPLOYED NOT SEEKING WORK)

0
8
0

1. Checked
2. Not checked
9. NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1I87 RO1I87 SO1I87 TO1I87

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNPAID VOLUNTEER WORKER)

69	1	1	0	1.	Checked
820	32	16	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1I88 RO1I88 SO1I88 TO1I88

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNPAID VOLUNTEER WORKER)

69	0	1	0	1.	Checked
820	33	16	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1I89 RO1I89 SO1I89 TO1I89

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNPAID VOLUNTEER WORKER)

69	0	1	1	1.	Checked
820	33	16	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1I90 RO1I90 SO1I90 TO1I90

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNPAID VOLUNTEER WORKER)

68	0	1	1	1.	Checked
821	33	16	7	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1I91 RO1I91 SO1I91 TO1I91

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNPAID VOLUNTEER WORKER)

73	1	1	1	1.	Checked
816	32	16	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1I92 RO1I92 SO1I92 TO1I92

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNPAID VOLUNTEER WORKER)

72	1	1	1	1.	Checked
817	32	16	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1I93 RO1I93 SO1I93 TO1I93

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNPAID VOLUNTEER WORKER)

80	0	2	1	1.	Checked
809	33	15	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1I94 RO1I94 SO1I94 TO1I94

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNPAID VOLUNTEER WORKER)

86	1	2	2	1.	Checked
803	32	15	6	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1I95 RO1I95 SO1I95 TO1I95

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNPAID VOLUNTEER WORKER)

93	2	2	2	1.	Checked
796	31	15	6	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1I96 RO1I96 SO1I96 TO1I96

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNPAID VOLUNTEER WORKER)

95	3	2	2	1.	Checked
794	30	15	6	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1I97 RO1I97 SO1I97 TO1I97

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNPAID VOLUNTEER WORKER)

91	2	2	2	1.	Checked
798	31	15	6	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1I98 RO1I98 SO1I98 TO1I98

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNPAID VOLUNTEER WORKER)

98	2	2	2	1.	Checked
791	31	15	6	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1WAVE 2WAVE 3WAVE 4

SO1I99

TO1I99

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNPAID VOLUNTEER WORKER)

2
15
02
6
0

1. Checked
2. Not checked
9. NA

WAVE 1WAVE 2WAVE 3WAVE 4

SO1I00

TO1I00

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNPAID VOLUNTEER WORKER)

2
15
02
6
0

1. Checked
2. Not checked
9. NA

WAVE 1WAVE 2WAVE 3WAVE 4

SO1I01

TO1I01

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNPAID VOLUNTEER WORKER)

4
13
02
6
0

1. Checked
2. Not checked
9. NA

WAVE 1WAVE 2WAVE 3WAVE 4

TO1I02

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNPAID VOLUNTEER WORKER)

2
6
0

1. Checked
2. Not checked
9. NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

TO1I03

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (UNPAID VOLUNTEER WORKER)

2	1.	Checked
6	2.	Not checked
0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1J87 RO1J87 SO1J87 TO1J87

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (HOMEMAKER)

142	5	3	1	1.	Checked
747	28	14	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1J88 RO1J88 SO1J88 TO1J88

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (HOMEMAKER)

145	5	3	1	1.	Checked
744	28	14	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1J89 RO1J89 SO1J89 TO1J89

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (HOMEMAKER)

144	4	3	1	1.	Checked
745	29	14	7	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1J90 RO1J90 SO1J90 TO1J90

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (HOMEMAKER)

139	3	4	1	1.	Checked
750	30	13	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1J91 RO1J91 SO1J91 TO1J91

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (HOMEMAKER)

149	3	3	1	1.	Checked
740	30	14	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1J92 RO1J92 SO1J92 TO1J92

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (HOMEMAKER)

151	3	3	1	1.	Checked
738	30	14	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1J93 RO1J93 SO1J93 TO1J93

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (HOMEMAKER)

164	3	3	2	1.	Checked
725	30	14	6	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1J94 RO1J94 SO1J94 TO1J94

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (HOMEMAKER)

168	3	3	1	1.	Checked
721	30	14	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1J95 RO1J95 SO1J95 TO1J95

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (HOMEMAKER)

174	3	3	2	1.	Checked
715	30	14	6	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1J96 RO1J96 SO1J96 TO1J96

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (HOMEMAKER)

168	3	3	1	1.	Checked
721	30	14	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1J97 RO1J97 SO1J97 TO1J97

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (HOMEMAKER)

174	3	3	1	1.	Checked
715	30	14	7	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1J98 RO1J98 SO1J98 TO1J98

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (HOMEMAKER)

191	4	3	1	1.	Checked
698	29	14	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

SO1J99 TO1J99

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (HOMEMAKER)

3	1	1.	Checked
14	7	2.	Not checked
0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

SO1J00 TO1J00

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (HOMEMAKER)

3	1	1.	Checked
14	7	2.	Not checked
0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

SO1J01 TO1J01

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (HOMEMAKER)

3	1	1.	Checked
14	7	2.	Not checked
0	0	9.	NA

SRC/UM

PSED

WAVE 1WAVE 2WAVE 3WAVE 4

TO1J02

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (HOMEMAKER)

1
7
0

1. Checked
2. Not checked
9. NA

WAVE 1WAVE 2WAVE 3WAVE 4

TO1J03

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (HOMEMAKER)

1
7
0

1. Checked
2. Not checked
9. NA

WAVE 1WAVE 2WAVE 3WAVE 4

QO1K87

RO1K87

SO1K87

TO1K87

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (DISABLED, UNABLE TO WORK)

21
868
161
32
60
17
00
8
0

1. Checked
2. Not checked
9. NA

WAVE 1WAVE 2WAVE 3WAVE 4

QO1K88

RO1K88

SO1K88

TO1K88

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (DISABLED, UNABLE TO WORK)

18
871
161
32
60
17
00
8
0

1. Checked
2. Not checked
9. NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1K89 RO1K89 SO1K89 TO1K89

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (DISABLED, UNABLE TO WORK)

20	1	0	0	1.	Checked
869	32	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1K90 RO1K90 SO1K90 TO1K90

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (DISABLED, UNABLE TO WORK)

20	1	0	0	1.	Checked
869	32	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1K91 RO1K91 SO1K91 TO1K91

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (DISABLED, UNABLE TO WORK)

22	2	0	0	1.	Checked
867	31	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1K92 RO1K92 SO1K92 TO1K92

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (DISABLED, UNABLE TO WORK)

23	2	0	0	1.	Checked
866	31	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1K93 RO1K93 SO1K93 TO1K93

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (DISABLED, UNABLE TO WORK)

22	2	0	1	1.	Checked
867	31	17	7	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1K94 RO1K94 SO1K94 TO1K94

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (DISABLED, UNABLE TO WORK)

24	2	0	0	1.	Checked
865	31	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1K95 RO1K95 SO1K95 TO1K95

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (DISABLED, UNABLE TO WORK)

31	3	0	0	1.	Checked
858	30	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
 QO1K96 RO1K96 SO1K96 TO1K96

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (DISABLED, UNABLE TO WORK)

31	1	0	0	1.	Checked
858	32	17	8	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1K97 RO1K97 SO1K97 TO1K97

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (DISABLED, UNABLE TO WORK)

29	2	0	0	1.	Checked
860	31	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1K98 RO1K98 SO1K98 TO1K98

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (DISABLED, UNABLE TO WORK)

32	1	0	0	1.	Checked
857	32	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

SO1K99 TO1K99

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (DISABLED, UNABLE TO WORK)

0	0	1.	Checked
17	8	2.	Not checked
0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

SO1K00 TO1K00

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (DISABLED, UNABLE TO WORK)

0	1	1.	Checked
17	7	2.	Not checked
0	0	9.	NA

SRC/UM

PSED

WAVE 1WAVE 2WAVE 3WAVE 4

SO1K01

TO1K01

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (DISABLED, UNABLE TO WORK)

0
17
01
7
01. Checked
2. Not checked
9. NAWAVE 1WAVE 2WAVE 3WAVE 4

TO1K02

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (DISABLED, UNABLE TO WORK)

2
6
01. Checked
2. Not checked
9. NAWAVE 1WAVE 2WAVE 3WAVE 4

TO1K03

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (DISABLED, UNABLE TO WORK)

2
6
01. Checked
2. Not checked
9. NAWAVE 1WAVE 2WAVE 3WAVE 4

QO1L87

RO1L87

SO1L87

TO1L87

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (RETIRED)

18
871
160
33
60
17
00
8
01. Checked
2. Not checked
9. NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1L88 RO1L88 SO1L88 TO1L88

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (RETIRED)

13	0	0	0	1.	Checked
876	33	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1L89 RO1L89 SO1L89 TO1L89

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (RETIRED)

13	0	0	0	1.	Checked
876	33	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1L90 RO1L90 SO1L90 TO1L90

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (RETIRED)

15	0	0	0	1.	Checked
874	33	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1L91 RO1L91 SO1L91 TO1L91

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (RETIRED)

18	0	0	0	1.	Checked
871	33	17	8	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1L92 RO1L92 SO1L92 TO1L92

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (RETIRED)

19	0	0	0	1.	Checked
870	33	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1L93 RO1L93 SO1L93 TO1L93

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (RETIRED)

26	0	0	0	1.	Checked
863	33	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1L94 RO1L94 SO1L94 TO1L94

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (RETIRED)

29	0	0	0	1.	Checked
860	33	17	8	2.	Not checked
16	6	0	0	9.	NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4

QO1L95 RO1L95 SO1L95 TO1L95

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (RETIRED)

33	0	0	0	1.	Checked
856	33	17	8	2.	Not checked
16	6	0	0	9.	NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QO1L96	RO1L96	SO1L96	TO1L96	For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (RETIRED)
36	0	0	0	1. Checked
853	33	17	8	2. Not checked
16	6	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QO1L97	RO1L97	SO1L97	TO1L97	For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (RETIRED)
37	0	0	0	1. Checked
852	33	17	8	2. Not checked
16	6	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
QO1L98	RO1L98	SO1L98	TO1L98	For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (RETIRED)
43	0	0	1	1. Checked
846	33	17	7	2. Not checked
16	6	0	0	9. NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
		SO1L99	TO1L99	For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (RETIRED)
		1	1	1. Checked
		16	7	2. Not checked
		0	0	9. NA

SRC/UM

PSED

WAVE 1WAVE 2WAVE 3WAVE 4

SO1L00

TO1L00

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (RETIRED)

1
16
01
7
01. Checked
2. Not checked
9. NAWAVE 1WAVE 2WAVE 3WAVE 4

SO1L01

TO1L01

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (RETIRED)

1
16
01
7
01. Checked
2. Not checked
9. NAWAVE 1WAVE 2WAVE 3WAVE 4

TO1L02

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (RETIRED)

1
7
01. Checked
2. Not checked
9. NAWAVE 1WAVE 2WAVE 3WAVE 4

TO1L03

For each of the last eleven years, please indicate your major activities. Put an "x" in each box that applies. For example, if you were a student part-time and employed part-time in 1990, you would put an "x" in two rows for the 1990 column. (RETIRED)

1
7
01. Checked
2. Not checked
9. NA

Demographic Section

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
NCGENDER				NANCY CARTER RESPONDENT GENDER
619				1. MALE
642				2. FEMALE
<hr/>				
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
ITRWSEX				RESPONDENT GENDER - INTERVIEW ITEMS
620				1. MAN
638				2. WOMAN
<hr/>				
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
LBGENDER				RESPONDENT GENDER - INFERRED BY INTERVIEWER
618				1. MALE
643				2. FEMALE
<hr/>				
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
NCAGE				NANCY CARTER RESPONDENT AGE
<hr/>				
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
NCAGE5				NANCY CARTER RESPONDENT AGE - 5 CATEGORIES
126				1824. 18 - 24 YEARS
321				2534. 25 - 34 YEARS
381				3544. 35 - 44 YEARS
284				4554. 45 - 54 YEARS
139				5598. 55 YEARS AND UP
10				9999. DK/NA
<hr/>				

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
ITRWAGE			RESPONDENT AGE

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
ITRWAGE5			RESPONDENT AGE - 5 CATEGORIES
120			1824. 18-24 YRS OLD
313			2534. 25-34 YRS OLD
374			3544. 35-44 YRS OLD
275			4554. 45-54 YRS OLD
139			5595. 55 AND UP YRS OLD
40			9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
ITRWEDU4			RESPONDENT EDUCATION - 4 CATEGORIES
277			0012. UP TO HS DEGREE
525			1315. POST HS/PRE COL
257			1616. COLLEGE DEGREE
187			1720. POST COLLEGE
15			0099. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
NCRACE			NANCY CARTER RESPONDENT ETHNICITY
705			0001. WHITE
360			0002. BLACK
129			0003. HISPANIC/LATINO
54			0004. OTHER
13			9999. DK/NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>
PGRACE			NANCY CARTER RESPONDENT ETHNICITY
23			0. SOMETHING ELSE
703			1. WHITE
361			2. BLACK
138			3. HISPANIC/LATINO
13			4. AMERICAN-INDIAN
5			5. SOUTHEAST ASIAN
12			6. OTHER ASIAN/PACIFIC

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
ITRW RACE				RESPONDENT ETHNICITY
22				0000. SOMETHING ELSE
683				0001. WHITE/CAUCASIAN
349				0002. BLACK
126				0003. HISPANIC/LATINO
12				0004. AMERICAN-INDIAN
5				0005. SE ASIAN
12				0006. OTHER ASIAN/PACIFIC
6				9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
ITRWBLCK				RESPONDENT ETHNICITY: BLACK DETAIL
7				0000. SOMETHING ELSE
214				0001. AMERICAN BLACK
13				0002. AFRICAN BLACK
6				0003. CARIBBEAN BLACK
1				0008. DK
1020				9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
ITRW HISP				RESPONDENT ETHNICITY: HISPANIC DETAIL
4				0000. SOMETHING ELSE
38				0001. MEXICO
12				0002. PUERTO RICO
7				0003. CUBA
4				0004. CENTRAL AMERICA
4				0005. SPAIN
6				0006. SOUTH AMERICA
11				0007. UNITED STATES
2				0008. DOMINICAN REPUBLIC
1169				9999. DK; NA

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
CGSUNUM				CG: NO START-UPS INVOLVED WITH AT FIRST INTERVIEW
B				
4				0. NONE
18				1. ACTIVE IN 1
4				2. ACTIVE IN 2
1				3. ACTIVE IN 3
830				99. NONE/NOT APPLIC

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
CGSUACT				CG: ACTIVE IN START-UP AT FIRST INTERVIEW
233				0. NO ACTIVE S-UP
9				1. ACTIVE IN S-UP
1019				99. NONE/NOT APPLIC
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
NESTATUS				DOWNLOAD FOR NE STATUS (PER MF IW)
782				1. NE
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
NISTATUS				DOWNLOAD FOR NI STATUS (PER MF IW)
133				1. NI
WAVE 4				
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
AUTONSU				AUTONOMOUS START-UP SCALE
721				1. NO OUTSIDE INFLUENCE
7				2. <50% NP, INDEPENDENT START-UP
52				3. <50% NP, FRANCHISE MLM
43				4. <50% NP, BUSINESS SPONSOR
3				5. >51% NP OWN
4				6. 100% NP OWN
431				9. COMPARISON GROUP
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
AUTONSU4				AUTONOMOUS START-UP SCALE - 4 CATAGORIES
721				100. NO OUTSIDE INFLUENCE
102				200. <50% NP OWN
7				300. >51% NP OWN
431				400. COMPARISON GROUP
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
CFPHLAG				NUMBER OF DAYS LAG BETWEEN PSITIVE CASH FLOW WITH SALARY (PHONE IW)

WAVE 1 WAVE 2 WAVE 3 WAVE 4
CFPHLAG4

SUMMARY OF NUMBER OF DAYS LAG
BETWEEN POSITIVE CASH FLOW WITH
SALARY (PHONE IW)

WAVE 1 WAVE 2 WAVE 3 WAVE 4
LIGHTR

R IN ERC LIGHT DATA SET

WAVE 1 WAVE 2 WAVE 3 WAVE 4
TEAMSZ

TEAM SIZE: ALL OWNERS, GENDER BASED
ITEM

390
311
51
33
26
450

01. ONE
02. TWO
03. THREE
04. FOUR
05. FIVE
99. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
TEAMSZP

TEAM SIZE: PERSONS ONLY, GENDER
BASED ITEM

397
308
51
31
22
452

01. ONE
02. TWO
03. THREE
04. FOUR
05. FIVE
99. DK; NA

WAVE 1 WAVE 2 WAVE 3 WAVE 4
TEAMSZNP

TEAM SIZE: NON-PERSONS, GENDER BASED
ITEM

13
3
0
2
0
1243

01. ONE
02. TWO
03. THREE
04. FOUR
05. FIVE
99. DK; NA

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
NPOWNP				NON-PERSON PERCENT OF OWNERSHIP CODE PERCENT 999. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USSTATE				RESPONDENT STATE USE "MASTER STATE CODE" IN APPENDIX A
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USCOUNTY				RESPONDENT COUNTY
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
STCOFIPS				RESPONDENT STATE-COUNTY FIPS
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USREG9				RESPONDENT REGION - 9 U.S. REGIONS
55				1. NEW ENGLAND
192				2. MIDDLE ATLANTIC
269				3. SOUTH ATLANTIC
72				4. EAST SOUTH CENTRAL
120				5. WEST SOUTH CENTRAL
197				6. EAST NORTH CENTRAL
74				7. WEST NORTH CENTRAL
89				8. MOUNTAIN
193				9. PACIFIC
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USREG4				RESPONDENT REGION - 4 U.S. REGIONS
247				10. NORTHEAST
461				20. SOUTH
271				30. MIDWEST
282				40. WEST

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USGENDE R				RESPONDENT GENDER: MARKET FACTS
597				1. MALE
664				2. FEMALE
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USAGE				RESPONDENT AGE: MARKET FACTS
				CODE AGE IN YEARS (18-98)
				0099. 99 AND UP
				9999. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USAGE4C				RESPONDENT AGE - 4 AGE GROUPS: MARKET FACTS
142				1824. 18-24 YRS
707				2544. 25-44 YRS
362				4564. 45-64 YRS
32				6599. 65 YRS AND UP
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USAGE5C				RESPONDENT AGE - 5 AGE GROUPS: MARKET FACTS
142				1824. 18-24 YRS
332				2534. 25-34 YRS
375				3544. 35-44 YRS
273				4554. 45-54 YRS
121				5599. 55 YRS AND UP
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USAGE7C				RESPONDENT AGE - 7 AGE GROUPS: MARKET FACTS
142				1824. 18-24 YRS
332				2534. 25-34 YRS
375				3544. 35-44 YRS
273				4554. 45-54 YRS
89				5564. 55-64 YRS
23				6574. 65-74 YRS
9				7599. 75 YRS AND UP

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USAGE8C				RESPONDENT AGE - 8 AGE GROUPS: MARKET FACTS
142				1. 18-24 YRS
332				2. 25-34 YRS
375				3. 35-44 YRS
273				4. 45-54 YRS
89				5. 55-64 YRS
23				6. 65-74 YRS
8				7. 75-84 YRS
1				8. 85 AND UP YRS
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USETHNIC				RESPONDENT ETHNICITY
735				1. WHITE
365				2. BLACK
16				3. ASIAN
131				4. OTHER
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USHISP				RESPONDENT OF HISPANIC ORIGIN?
193				1. YES
1060				2. NO
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USRACE				RESPONDENT ETHNICITY - 5 CATEGORIES - HISPANIC INCLUDED
661				1. WHITE
365				2. BLACK
181				3. HISPANIC
16				4. ASIAN
25				5. OTHER
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USRACE4				RESPONDENT ETHNICITY - 4 CATEGORIES
661				1. WHITE
365				2. BLACK
181				3. HISPANIC
41				4. OTHER

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USHHINC				RESPONDENT ANNUAL HOUSEHOLD INCOME
73				1. UP TO \$15K
74				2. \$15K-19,999
107				3. \$20K-24,999
117				4. \$25K-29,999
174				5. \$30K-39,999
171				6. \$40K-49,999
269				7. \$50K-74,999
91				8. \$75K AND UP
93				9. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USHHINC3				RESPONDENT ANNUAL HH INCOME - 3 GROUPS
147				00119. UP TO \$19999/YR
838				02074. \$20K-74999/YR
91				75500. \$75K AND UP/YR
93				99999. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USHHINC6				RESPONDENT HH ANNUAL INCOME - 6 GROUPS
147				00119. UP TO \$19999/YR
224				02029. \$20K-29999/YR
174				03039. \$30K-39999/YR
171				04049. \$40K-49999/YR
269				05074. \$50K-74999/YR
91				75500. \$75K AND UP/YR
93				99999. DK; NA
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USEDUC				RESPONDENT EDUCATION
5				1. 00-08: GRADE SCHOOL
71				2. 09-11: HS, NO DEGREE
321				3. 12-12: HS DEGREE
402				4. 13-15: POST HS, NO DEGREE
294				5. 16: COLLEGE DEGREE
164				6. 17-20: POST COLLEGE EXP
4				

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USEDUC3				RESPONDENT EDUCATION - 3 GROUPS
397				1112. UP TO HS DEGREE
696				1316. POST HS+COLL DEGREE
164				1720. POST COLL EXPERIENCE
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USEDUC5				RESPONDENT EDUCATION - 5 GROUPS
76				0011. NO HS DEGREE
321				1212. HS DEGREE
402				1315. POST HS,NO COLL DEG
294				1616. COLL DEGREE
164				1720. POST COLL EXPERIENCE
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USLABFOR				RESPONDENT LABOR FORCE STATUS
851				1. FULL-TIME JOB
173				2. PART-TIME JOB
68				3. RETIRED
166				4. NOT EMPLOYED
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USLABFR3				RESPONDENT LABOR FORCE STATUS - 3 GROUPS
851				10. FULL-TIME JOB
173				20. PART-TIME JOB
234				34. NO WORK, RETIRED
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USHHHEAD				RESPONDENT IS. HOUSEHOLD HEAD
1120				1. YES
141				2. NO
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USHHSHO P				RESPONDENT IS PRIMARY HH SHOPPER
828				1. YES
432				2. NO

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USMARR				RESPONDENT MARITAL STATUS
691				1. YES, NOW MARRIED
565				2. NO, NOT MARRIED NOW

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USHHSIZE				RESPONDENT HOUSEHOLD SIZE
159				1. ONE
320				2. TWO
286				3. THREE
240				4. FOUR
155				5. FIVE
48				6. SIX
24				7. SEVEN
24				8. EIGHT

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USHHSZE3				RESPONDENT HOUSEHOLD SIZE - 3 GROUPS
479				102. 1, 2 PERSON HH
526				304. 3, 4 PERSON HH
251				509. 5 TO 9 PERSON HH

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USHH0005				# HH MEMBERS AGE 0-5 YEARS OLD
931				0. NONE
202				1. ONE
89				2. TWO
29				3. THREE
5				4. FOUR
0				5. FIVE
1				6. SIX
1				7. SEVEN

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USHH0612				# HH MEMBERS AGE 6-12 YEARS OLD
880				0. NONE
223				1. ONE
116				2. TWO
29				3. THREE
6				4. FOUR
2				5. FIVE
1				6. SIX
0				7. SEVEN

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USHH1317				# HH MEMBERS AGE 13-17 YEARS OLD
966				0. NONE
205				1. ONE
69				2. TWO
13				3. THREE
3				4. FOUR
0				5. FIVE
2				6. SIX
0				7. SEVEN

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
USHOME				HH MEMBER OWNS HOME
825				1. YES
432				2. NO

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
BSTART				R REPORTS AUTONOMOUS START-UP
809				1. YES
452				2. NO

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
BJOBST				R REPORTS START-UP ON JOB
141				1. YES
1120				2. NO

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
OWNER				R OWNS ALL OR PART OF NEW BUSINESS
509				1. YES, ALL
341				2. YES, PART
5				3. NONE
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
SUACTS				START-UP ACTS IN LAST 12 MONTHS
848				1. YES
4				2. NO
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
VOLUNT1				R: FIRST ASKED TO VOLUNTEER
961				1. YES
86				2. NO
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
VOLUNT2				R: SECOND ASKED TO VOLUNTEER
90				1. YES
0				2. NO
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
VOLUNT1X				1ST VOL ITEM: OWN/ACT/NO + CASH FLOW
2				1. YES
0				2. NO
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
VOLUNT2X				2ND VOL ITEM: OWN/ACT/NO + CASH FLOW
0				1. YES
0				2. NO
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
VOLCG1				R: COMP GROUP 1ST VOLUNTEER REQ
188				1. YES
20				2. NO

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
VOLCG2				R: COMP GROUP 2ND VOLUNTEER REQ
20				1. YES
0				2. NO

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
SUINVOL				BUSINESS START-UP INVOLVEMENT REPORTS
403				1. NOT INVOLVED
49				2. NI ONLY
717				3. NE ONLY
92				4. NE AND NI

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
SUOWNER				BUSINESS START-UP PLUS OWNER
411				0. W/NOT OWN START-UP
850				1. WILL OWN START-UP

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
SUOWNACT				BUSINESS START-UP OWNER ACTIVE LAST 12 MONTHS
416				0. NO S-U ACTIVITY
845				1. S-U ACTIVITY, OWNER

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
BSTARTAO				SUOWNACT ONLY: NASCENT ENTRE FUTURE OWNER
463				0. NONE
798				1. ACTIVITY

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
BJOBSTAO				SUOWNACT ONLY: NASCENT INTRE FUTURE OWNER
1123				0. NONE
138				1. ACTIVITY

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
SUMIX				SUOWNACT ONLY: MIX OF NE, NI ACTIVITIES
416				0. NO ACTIVITY
707				1. NE ONLY
47				2. NI ONLY
91				3. NE + NI REPORTED
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
WHITENE				WHITE: NASCENT ENTRE, ACTIVE OWNER
770				0. NOT A NASCENT ENTRE
491				1. NASCENT ENTRE, ACTIVE OWNER
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
BLACKNE				BLACK: NASCENT ENTRE, ACTIVE OWNER
1034				0. NOT A NASCENT ENTRE
227				1. NASCENT ENTRE, ACTIVE OWNER
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
HISPANE				HISPANIC: NASCENT ENTRE, ACTIVE OWNER
1171				0. NOT A NASCENT ENTRE
90				1. NASCENT ENTRE, ACTIVE OWNER
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
ASIANNE				ASIAN: NASCENT ENTRE, ACTIVE OWNER
1254				0. NOT A NASCENT ENTRE
7				1. NASCENT ENTRE, ACTIVE OWNER
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
OTHERNE				OTHER ETHNICITY: NASCENT ENTRE, ACTIVE OWNER
1242				0. NOT A NASCENT ENTRE
19				1. NASCENT ENTRE, ACTIVE OWNER

United States Demographics

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
ITEM001				CCDB 1990: TOTAL LAND AREA CODE SQAURE MILES
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
ITEM025X				CCDB 1990: TOTAL MALES CODE NUMBER OF MALES
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
WHITE90 BLACK90 AMRID90 ASIAN90 HISPA90				CCDB 1990: TOTAL WHITES, ALL AGES CCDB 1990: TOTAL BLACKS, ALL AGES CCDB 1990: TOTAL AMERICAN INDIANS, ALL AGES CCDB 1990: TOTAL ASIANS/PACIF ISLNDRS, ALL AGES CCDB 1990: TOTAL HISPANIC, ALL AGES CODE NUMBER
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
ITEM071C				CCDB 1990: TOTAL 25 YEAR OLDS OR OLDER WITH COLLEGE DEGREE OR HIGHER CODE NUMBER
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
ITEM077C				CCDB 1990: TOTAL HOUSEHOLDS WITH YEARLY INCOME \$50,000-\$74,999 CODE NUMBER OF HOUSEHOLDS
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
ITEM078C				CCDB 1990: TOTAL HOUSEHOLDS WITH YEARLY INCOME \$75,000 OR MORE CODE NUMBER OF HOUSEHOLDS

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
ITEM078X				CCDB 1990: TOTAL NUMBER OF HOUSEHOLDS CODE NUMBER OF HOUSEHOLDS
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
L2603093				REIS 1993: TOTAL NUMBER OF PROPRIETORS CODE NUMBER
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
L2703093				REIS 1993: TOTAL # OF NON-FARM PROPRIETORS CODE NUMBER
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
L2803093				REIS 1993: TOTAL NUMBER OF FARM PROPRIETORS CODE NUMBER
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
WHPOPPC				WHITE % OF TOTAL POPULATION 1990 CODE PERCENT
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
BLPOPPC				BLACK % OF TOTAL POPULATION 1990 CODE PERCENT
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
HSPOPPC				HISPANIC % OF TOTAL POPULATION 1990 CODE PERCENT

SRC/UM

PSED

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
WHSQMI				WHITE POPULATION PER SQUARE MILE 1990
BLSQMI				BLACK POPULATION PER SQUARE MILE
HSSQMI				1990
				HISPANIC POPULATION PER SQUARE MILE
				1990
				CODE RATIO
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
BLPOPPC4				BLACK % TOTAL POPULATION - 4
				CATEGORIES
236				00025. 0-25 %-tile
273				26050. 26-50 %-tile
306				51075. 51-75 %-tile
446				76100. 76-100 %-tile
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
HSPOPPC4				HISPANIC % TOTAL POPULATION - 4
				CATEGORIES
236				00025. 0-25 %-tile
291				26050. 26-50 %-tile
348				51075. 51-75 %-tile
386				76100. 76-100 %-tile
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
BLPOPPC2				BLACK % TOTAL POPULATION - 2
				CATEGORIES
1071				00090. 0-90 %-tile
190				91100. 91-100 %-tile
<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
HSPOPPC2				HISPANIC % TOTAL POPULATION - 2
				CATEGORIES
1092				00090. 0-90 %-tile
169				91100. 91-100 %-tile

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
BLSQMI4				BLACK POPULATION PER SQ MILE - 4 CATEGORIES
224				00025. 0-25 %-tile
294				26050. 26-50 \$-tile
317				51075. 51-75 %-tile
426				76100. 76-100 %-tile

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
HSSQMI4				HISPANIC POPULATION PER SQ MILE - 4 CATEGORIES
230				00025. 0-25 %-tile
298				26050. 26-50 \$-tile
341				51075. 51-75 %-tile
392				76100. 76-100 %-tile

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
BLSQMI2				BLACK POPULATION PER SQ MILE - 2 CATEGORIES
1051				00090. 0-90 %-tile
210				91100. 91-100 %-tile

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
HSSQMI2				HISPANIC POPULATION PER SQ MILE - 2 CATEGORIES
1071				00090. 0-90 %-tile
190				91100. 91-100 %-tile

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
POPDN92				POPULATION DENSITY 1992 CODE RATIO: PEOPLE PER SQAURE MILE

<u>WAVE 1</u>	<u>WAVE 2</u>	<u>WAVE 3</u>	<u>WAVE 4</u>	
POPDN924				POPULATION DENSITY 1992 - 4 CATEGORIES
248				00025. 0-25 %-tile
274				26050. 26-50 \$-tile
370				51075. 51-75 %-tile
369				76100. 76-100 %-tile

SRC/UM

PSED

WAVE 1 WAVE 2 WAVE 3 WAVE 4

PCINC93

PER CAPITA TOTAL PERSONAL INCOME 1993
CODE RATIO

WAVE 1 WAVE 2 WAVE 3 WAVE 4

PCINC934

PER CAPITA TOTAL PERSONAL INCOME
1993 - 4 CATEGORIES

262
295
361
343

00025. 0-25 %-tile
26050. 26-50 \$-tile
51075. 51-75 %-tile
76100. 76-100 %-tile

WAVE 1 WAVE 2 WAVE 3 WAVE 4

HH75K89

PER CENT HOUSEHOLDS WITH INCOME
\$75K OR MORE, 1989

CODE PERCENT

WAVE 1 WAVE 2 WAVE 3 WAVE 4

HH75K894

PER CENT HOUSEHOLDS WITH INCOME
\$75K OR MORE, 1989 - 4 CATEGORIES

225
316
378
342

00025. 0-25 %-tile
26050. 26-50 \$-tile
51075. 51-75 %-tile
76100. 76-100 %-tile

WAVE 1 WAVE 2 WAVE 3 WAVE 4

P254490

PC POPULATION 25-44 YEAR OLDS, 1990

WAVE 1 WAVE 2 WAVE 3 WAVE 4

P2544904

PC POPULATION 25-44 YEAR OLDS, 1990 - 4
CATEGORIES

231
331
348
351

00025. 0-25 %-tile
26050. 26-50 \$-tile
51075. 51-75 %-tile
76100. 76-100 %-tile

SRC/UM

PSED

WAVE 1WAVE 2WAVE 3WAVE 4

PCOLL90

PER CENT POPULATION 25 OR OLDER WITH
COLLEGE, 1990

CODE PERCENT

WAVE 1WAVE 2WAVE 3WAVE 4

PCOLL904

PER CENT POPULATION 25 OR OLDER WITH
COLLEGE, 1990 - 4 CATEGORIES

240

00025. 0-25 %-tile

325

26050. 26-50 %-tile

355

51075. 51-75 %-tile

341

76100. 76-100 %-tile

WAVE 1WAVE 2WAVE 3WAVE 4

PC8092A

ANNUAL PER CENT POPULATION CHANGE
FROM 1980-1990

CODE PERCENT

WAVE 1WAVE 2WAVE 3WAVE 4

PC8092A4

ANNUAL PER CENT POPULATION CHANGE
FROM 1980-1990 - 4 CATEGORIES

293

00025. 0-25 %-tile

337

26050. 26-50 %-tile

301

51075. 51-75 %-tile

330

76100. 76-100 %-tile

Appendix A

MASTER STATE CODE

01.	AL: ALABAMA	30.	MT: MONTANA
02.	AL: ALASKA	31.	NE: NEBRASKA
04.	AZ: ARIZONA	32.	NV: NEVADA
05.	AR: ARKANSAS	33.	NH: NEW HAMPSHIRE
06.	CA: CALIFORNIA	34.	NJ: NEW JERSEY
08.	CO: COLORADO	35.	NM: NEW MEXICO
09.	CT: CONNECTICUT	36.	NY: NEW YORK
10.	DE: DELAWARE	37.	NC: NORTH CAROLINA
11.	DC: DISTRICT OF COLUMBIA	38.	ND: NORTH DAKOTA
12.	FL: FLORIDA	39.	OH: OHIO
13.	GA: GEORGIA	40.	OK: OKLAHOMA
15.	HI: HAWAII	41.	OR: OREGON
16.	ID: IDAHO	42.	PA: PENNSYLVANIA
17.	IL: ILLINOIS	44.	RI: RHODE ISLAND
18.	IN: INDIANA	45.	SC: SOUTH CAROLINA
19.	IA: IOWA	46.	SD: SOUTH DAKOTA
20.	KS: KANSAS	47.	TN: TENNESSEE
21.	KY: KENTUCKY	48.	TX: TEXAS
22.	LA: LOUISIANA	49.	UT: UTAH
23.	ME: MAINE	50.	VT: VERMONT
24.	MD: MARYLAND	51.	VA: VIRGINIA
25.	MA: MASSACHUSETTS	53.	WA: WASHINGTON
26.	MI: MICHIGAN	54.	WV: WEST VIRGINIA
27.	MN: MINNESOTA	55.	WI: WISCONSIN
28.	MS: MISSISSIPPI	56.	WY: WYOMING
29.	MO: MISSOURI	99.	DK; NA

MASTER OCCUPATION CODE

003.	LEGISLATORS	067.	STATISTICIANS
004.	CE/GEN/PUBLIC ADMIN	068.	MATH SCIENTISTS NEC
005.	PUBLIC ADMIN	069.	PHYSICIST/ASTRON
006.	ADMIN-PROTECT SERVICES	073.	CHEMISTS, EX BIO
007.	FINANCIAL MANAGERS	074.	ATMO/SPACE SCIENTIST
008.	PERSONNEL/ LABOR MANAGERS	075.	GEOLOGIST/GEODESIST
009.	PURCHASING MANAGERS	076.	PHYSICAL SCIENTIST NEC
013.	MARKETING, ADVERTISING/PR	077.	AG / FOOD SCIENTIST
014.	ADMIN-EDUCATION/RELATED	078.	BIO / LIFE SCIENTIST
015.	MANAGERS -MED/HEALTH	079.	FORESTRY/CONSERVATION SCIENTIST
016.	POSTMASTER/MAIL SUPR	083.	MEDICAL SCIENTIST
017.	MANAGERS -FOOD SERVICE/LODGE	084.	PHYSICIANS
018.	MANAGERS -PROP/REAL EST	085.	DENTISTS
019.	FUNERAL DIRECTORS	086.	VETERINARIANS
021.	MANAGERS-SERVICE ORG NEC	087.	OPTOMETRISTS
022.	MANAGERS /ADMIN, NEC	088.	PODIATRISTS
023.	ACCOUNTANTS/AUDITORS	089.	HEALTH DX PRACT NEC
024.	UNDERWRITERS	095.	REGISTERED NURSE
025.	OTHER FIN OFFICERS	096.	PHARMACISTS
026.	MANAGEMENT ANALYSTS	097.	DIETITIANS
027.	PERSONNEL, LABOR SPECIALISTS	098.	RESPIRATORY THERAPIST
028.	PURCHASING- AGENTS	099.	OCCUPATIONAL THERAPIST
029.	BUYERS-NON FARM	103.	PHYSICAL THERAPIST
033.	PURCH/BUYER NEC	104.	SPEECH THERAPIST
034.	BUS / PROMO AGENTS	105.	THERAPISTS NEC
035.	CONSTRUCTION INSPECT	106.	PHYSICIANS ASST
036.	INSPECTORS, NOT CONSTRUCTION	113.	TEACHER-EARTH/ENVIR/MAR
037.	MANAGMNT RELATED OCCUPATION-NEC	114.	TEACHER-BIO SCIENTIST
043.	ARCHITECTS	115.	TEACHERCHEM
044.	ENGINEER-AEROSPACE	116.	TEACHERPHYSICS
045.	ENGINEER-METAL/MATERIALS	117.	TEACHERNAT SCIENTIST NEC
046.	ENGINEER-MINING	118.	TEACHER-PSYCHOLOGY
047.	ENGINEER-PETROLEUM	119.	TEACHER-ECONOMICS
048.	ENGINEER-CHEMICAL	123.	TEACHER-HISTORY
049.	ENGINEER-NUCLEAR	124.	TEACHER-POLI SCIENTIST
053.	ENGINEER-CIVIL	125.	TEACHER-SOCIOLOGY
054.	ENGINEER-AGRICULTURAL	126.	TEACHER-SOCIAL SCIENTIST
055.	ENGINEER-ELECTRICAL/ELECTRONIC	127.	TEACHER-ENGINEERING
056.	ENGINEER-INDUSTRIAL	128.	TEACHER-MATH SCIENTIST
057.	ENGINEER-MECHANICAL	129.	TEACHER-COMP SCIENTIST
058.	ENGINEER-MARINE/NAVAL	133.	TEACHER-MEDICAL SCIENTIST
059.	ENGINEERS NEC	134.	TEACHER-HEALTH SPEC
063.	SURVEYORS/MAP SCI	135.	TEACHER-BUS/COM/MKT
064.	COMPUTER SYSTEM ANALYST/SCI	136.	TEACHER-AG/FORESTRY
065.	OP/SYSTEM R / A	137.	TEACHER-ART/DRAMA/MUSIC
066.	ACTUARIES	138.	TEACHER-PHY ED

MASTER OCCUPATION CODE Continued....

139.	TEACHER-EDUCATION	207.	LPN
143.	TEACHER-ENGLISH	208.	HEALTH TECHS N E C
144.	TEACHER-FOREIGN LANG	213.	ELECTRICAL/ELECTRONIC TECH
145.	TEACHER-LAW	214.	INDUSTRIAL ENGINEER TECH
146.	TEACHER-SOCIAL WORK	215.	MECHANICAL ENGINEER TECH
147.	TEACHER-THEOLOGY	216.	ENGINEER TECH NEC
148.	TEACHER-TRADE/INDUST	217.	DRAFTING OCCUPATION
149.	TEACHER-HOME EC	218.	SURVEY/MAP TECH
153.	TEACHER-POSTSECND NEC	223.	BIOLOGICAL TECH
154.	TEACHER-POSTSC SUB NEC	224.	CHEMICAL TECH
155.	TEACHER-PREK/K	225.	SCIENCE TECH NEC
156.	TEACHER-ELEMENTARY	226.	AIRPLANE PILOT/NAV
157.	TEACHER-SECONDARY	227.	AIR TRAFFIC CONT
158.	TEACHER-SPEC ED	228.	BROADCAST EQUIP OP
159.	TEACHER-N E C	229.	COMPUTER PROGRAMMERS
163.	COUNSELORS-ED/VOC	233.	TOOL PROGRAMMER/NUM CONT
164.	LIBRARIANS	234.	LEGAL ASST
165.	ARCHIVIST/CURATOR	235.	TECHNICIANS, N E C
166.	ECONOMISTS	243.	SALES-SUPER/PRPTRS
167.	PSYCHOLOGISTS	253.	INSURANCE SALES OCCUPATION
168.	SOCIOLOGISTS	254.	REAL ESTATE SALES OC
169.	SOCIAL SCIENTIST NEC	255.	SECUR/FIN SALES OCCUPATION
173.	URBAN PLANNERS	256.	AD/RELATED SALES OCCUPATION
174.	SOCIAL WORKERS	257.	SALES, OTHER BUS SERVICE
175.	RECREATION WORKER	258.	SALES ENG
176.	CLERGY	259.	SALES REP, MNNG, MFCTWS
177.	RELIGIOUS WORKER NEC	263.	SALES WORKER-MV/BOATS
178.	LAWYERS	264.	SALES WORKER-APPAREL
179.	JUDGES	265.	SALES WORKER-SHOES
183.	AUTHORS	266.	SALES WORKER-FURNITURE/HOME
184.	TECH WRITERS	267.	SALES WORKER-ELECTRICAL APPLIANCES
185.	DESIGNERS	268.	SALES WORKER-HARDWARE
186.	MUSICIAN/COMPOSER	269.	SALES WORKER-PARTS
187.	ACTORS/DIRECTORS	274.	SALES OTHER COMMODITIES
188.	PAINTER/SCULPTOR/ARTIST	275.	SALES COUNTER CLERK
189.	PHOTOGRAPHERS	276.	CASHIERS
193.	DANCERS	277.	SALES WORKER-STREET
194.	ARTIST/PERFORM NEC	278.	NEWS VENDORS
195.	EDITORS/REPORTERS	283.	DEMO/PROMO/MODEL
197.	PUBLIC RELATIONS SPEC	284.	AUCTIONEERS
198.	ANNOUNCERS	285.	SALES SUPPOCCUPATION NEC
199.	ATHLETES	303.	SUPER-GEN OFFICE
203.	CLINICAL LAB TECH	304.	SUPER-COMPUTER EQUIP OP
204.	DENTAL HYGIENISTS	305.	SUPER-FIN RECORD PROCS
205.	HEALTH RECORD TECH	306.	CHIEF COM OPERATOR
206.	RADIOLOGIC TECH		

MASTER OCCUPATION CODE Continued....

307.	SUPER-DIST/SCHED/ADJ	384.	PROOFREADERS
308.	COMPUTER OP	385.	DATA-ENTRY KEYERS
309.	PERIPHERAL EQUIP OP	386.	STAT CLERK
313.	SECRETARIES	387.	TEACHER-S AIDES
314.	STENOGRAPHERS	389.	ADMIN SUPPORT OCCUPATION NEC
315.	TYPISTS	403.	LAUNDERERS/IRONER
316.	INTERVIEWERS	404.	COOKS-PRIV HOUSEHLD
317.	HOTEL CLERKS	405.	HOUSEKEEPER/BUTLER
318.	TRANS TICKETS/RESERVATION AGENT	406.	CHLD CARE-PRIV HSHLD
319.	RECEPTIONISTS	407.	PRIV HSEHLD CLNR/SER
323.	INFO CLERKS NEC	413.	SUPER-FIRE OCCUPATION
325.	CLERK-CLASSIFIED AD	414.	SUPER-POLICE/DETECT
326.	CLERK-CORRESPONDENCE	415.	SUPER-GUARDS
327.	CLERK-ORDER	416.	FIRE INSPECTOR/PREV OCCUPATION
328.	CLERK-PERSONNEL/NOT PAY	417.	FIREFIGHTING OCCUPATION
329.	CLERK-LIBRARY	418.	POLICE/DET ,PBLC SRV
335.	CLERK-FILE	423.	SHERIFF BAIL /OTH OFF
336.	CLERK-RECORDS	424.	CORRECTIONAL INSTITUTION OFFICER
337.	BOOKEEPRS, ACCOUNT/AUDIT CLERK	425.	CROSSING GUARDS
338.	CLERK-TIMEKEEPING/PAYROLL	426.	GUARDS/POLICE, EX PUB
339.	CLERK-BILLING	427.	PROTECT SERVICE OCCUPATION NEC
343.	CLERK-COST / RATE	433.	SUPER-FOOD SERV/PREP
344.	BILL/POST/CALC OP	434.	BARTENDERS
345.	DUP MACH OP	435.	WAITERS / WAITRESSES
346.	MAIL PREP/PAPER HND OP	436.	COOKS
347.	OFFICE MACH OP NEC	438.	FOOD COUNTER/RELATED
348.	TELEPHONE OP	439.	KITCHEN WORKER-FOOD PREP
353.	COMM EQUIP OP	443.	WAITERS ASST
354.	CLERK-POSTAL	444.	MISC FOOD PREP OCCUPATION
355.	MAIL CARRIERS, P S	445.	DENTAL ASST
356.	MAIL CLERK EXPT P S	446.	HEALTH AIDES EX NURSING
357.	MESSENGERS	447.	NURSES AIDE/ORDERLY
359.	DISPATCHERS	448.	SUPER-CLEAN/BLDG SRV
363.	PRODUCTION COORDINATORS	449.	MAIDS/ HOUSEMEN
364.	CLERK-TRAFF/SHIP/REC	453.	JANITORS / CLEANERS
365.	CLERK-STOCK/INVENTORY	454.	ELEVATOR OPERATOR
366.	METER READERS	455.	PEST CONTROL OCCUPATION
368.	WEIGH/MEAS/CHKR SAMP	456.	SUPER-PERSNL SRV OCCUPATION
373.	EXPEDITERS	457.	BARBERS
374.	MAT REC/SCH/DIST NEC	458.	HAIRDRESSERS/COSMETOLOGIST
375.	INSURANCE ADJUSTER/INVESTIGATOR	459.	ATTENDANTS-AMUSE/RECREATION
376.	INVESTAGTORS, NOT INSURANCE	461.	GUIDES
377.	ELIGIBILITY CLERK SOC WELFARE	462.	USHERS
378.	BILL / ACCOUNT COLLECTORS	463.	PUBLIC TRANSPORTATION ATTENDANT
379.	GENERAL OFFICE CLERK	464.	BAG PORTERS/BELLHOP
383.	BANK TELLERS	465.	WELFARE SERVICE AIDES

MASTER OCCUPATION CODE Continued....

466.	FAMILY CHILD CARE	549.	NOT SPEC MECHANIC/REPAIR
467.	EARLY CHILD T A	553.	SUPER-BRICK/STONE
468.	CHILD CARE WORKER NEC	554.	SUPER-CARPENTER/REL
469.	PRNSL SRVC OCCUPATION NEC	555.	SUPER-ELEC/POWER TRAN
483.	MARINE LIFE CULT WORK	556.	SUPER-PAINTER/PPRHNGR
484.	NURSERY WORKER	557.	SUPER-PLUMBER/PIPEFITTER
485.	SUPER-RELATED AGRICULTURE OCC	558.	SUPER-NEC
486.	GROUND/GARDENER EX FARM	563.	BRICK/STONEMASON
487.	ANIMAL CARE EX FARM	564.	BRICK/STONE APPRENTICE
488.	AG PROD GRADER/SORT	565.	TILE SETTERS
489.	AG PROD INSPECTOR	566.	CARPET INSTALLERS
494.	SUPER-FOREST/LOGGING	567.	CARPENTERS
495.	FORESTRY WORKER-EX LOG	569.	CARPENTER APPRENTICE
496.	TIMBER CUT / LOGGING OCCUPATION	573.	DRYWALL INSTALLERS
497.	CAPTAIN/OFF-FISHING VESSEL	575.	ELECTRICIAN
498.	FISHERS	576.	ELECTRICIAN APPRENTICE
499.	HUNTERS / TRAPPERS	577.	ELECT PWR INST/REP
500.	MECH / REP EXP SUPR	579.	PAINTERS-CONST/MAINT
501.	CONSTRUCTION TRADES	583.	PAPERHANGERS
502.	CONST TRADE EX SUPER	584.	PLASTERERS
503.	SUPER-MECH/REPAIR	585.	PLUMBER/PIPE/STEAM
505.	AUTOMOBILE MECHANIC	587.	PLUMB/PIP/STM APPRENTICE
506.	AUTO MECHANIC APPRENTICE	588.	CONCRETE/TERRAZZO
507.	BUS/TRUCK/ MECHANIC	589.	GLAZIERS
508.	AIRCRAFT ENGINE MECHANIC	593.	INSULATION WORKERS
509.	SMALL ENGINE REPAIR	594.	PAVING/SURFACING OP
514.	AUTO BODY/RELATED REPAIR	595.	ROOFERS
515.	AIRCRAFT MECHANIC EX ENG	596.	SHEET METAL DUCT INST
516.	HEAVY EQUIP MECHANIC	597.	STRUCT METAL WORKER
517.	FARM EQUIP MECHANIC	598.	DRILLERS-EARTH
518.	INDUSTRIAL MACHINE REPAIR	599.	CONSTRUCTION TRADES, NEC
519.	MACHINE MAINTENANCE OCCUPATION	600.	EXTRACTIVE OCCUPATION
523.	ELECT REP-COMM INDUSTRIAL	601.	PRECISION PROD OCCUPATION
525.	DATA PROCESSING EQUIP REPAIR	613.	SUPER-EXTRACT OCCUPATION
526.	HOUSEHOLD APPLIANCE/TOOL REPAIR	614.	DRILLERS-OIL WELL
527.	PHONE LINE INSTALL	615.	EXPLOSIVES WORKER
529.	PHONE INSTALL/REP	616.	MINING MACH OP
533.	MISC ELECTRONIC EQUIP REPAIR	617.	MINING OCCUPATION NEC
534.	HVAC MECHANIC	628.	SUPER-PROD OCCUPATION
535.	REP-CAMERA/WATCH	634.	TOOL / DIE MAKER
536.	LOCKSMITH/SAFE REP	635.	TOOL/DIE MAKER APPRENTICE
538.	OFFICE MACH REP	636.	PRECIS ASSEMB-METAL
539.	MECH CONT/VALVE REP	637.	MACHINISTS
543.	ELEVATOR INST/REP	639.	MACHINISTS APPRENTICE
544.	MILLWRIGHTS	643.	BOILER MAKERS
547.	SPEC MECH/REP NEC	644.	PRECIS GRINDER/FILER

MASTER OCCUPATION CODE Continued....

645.	PATTERN/MODEL MAKER-MTL	724.	HEAT TX EQUIP OP
646.	LAY-OUT WORKERS	725.	MISC MTL/PLAS PRC OP
647.	JEWELERS	726.	WOOD LATHE MACHINE OPERATOR
649.	ENGRAVERS-METAL	727.	SAWING MACHINE OPERATOR
653.	SHEET METAL WORKER	728.	SHAPE/JOINT MACHINE OPERATOR
654.	SHEET METAL APPRENTICE	729.	NAIL/TACK MACHINE OPERATOR
655.	MISC PREC METAL WORKER	733.	MISC WOOD MACHINE OPERATOR
656.	PATTERN/MODEL MAKER-WOOD	734.	PRINTING PRESS OP
657.	CABINET MAKER/BENCH	735.	PHOTOENGRAVER/LITHO
658.	FURNITURE/WOOD FIN	736.	TYPESETTER/COMPOSITORS
659.	MISC PREC WOODWORKER	737.	MISC PRINT MACHINE OPERATOR
666.	DRESSMAKER	738.	WIND/TWIST MACHINE OPERATOR
667.	TAILORS	739.	KNIT/LOOP/TAPE MACH
668.	UPHOLSTERERS	743.	TEXTILE CUT MACHINE OPERATOR
669.	SHOE REPAIRERS	744.	TEXTILE SEW MACHINE OPERATOR
674.	MISC PREC APP/FAB	745.	SHOE MACHINE OPERATOR
675.	HAND MOLDER EX JEWELRY	747.	PRESSING MACHINE OPERATOR
676.	PATTERNMAKER/LAYOUT/CUTTER	748.	LAUNDRY/DRY CLEAN MACHINE
677.	OPTICAL GOODS WORKER		OPERATOR
678.	DENTAL LAB/MED AP TECH	749.	MISC TEXTILE MACHINE OPERATOR
679.	BOOKBINDERS	753.	CEMENT/GLUE MACHINE OPERATOR
683.	ELEC EQUIP ASSEMB	754.	PACK/FILL MACHINE OPERATOR
684.	MISC PREC WORKER NEC	755.	EXTRUDE/FORM MACHINE OPERATOR
686.	BUTCHER/MEAT CUTTER	756.	MIX/BLEND MACHINE OPERATOR
687.	BAKERS	757.	SEPARATE/FILTER MACH
688.	FOOD BATCH MAKERS	758.	COMPRESSOR/COMPT MACHINE
689.	INSPECT/TEST/GRADER		OPERATOR
693.	ADJUSTER/CALIBRATORS	759.	PAINT/SPRAY MACHINE OPERATOR
694.	WATER/SEWAGE TX OP	763.	ROAST/BAKING MACHINE OPERATOR
695.	POWER PLANT OP	764.	WASH/CLEAN/PICL MACH
696.	STATIONARY ENGINEERS	765.	FOLDING MACHINE OPERATOR
699.	MISC PLANT/SYS OP	766.	FURNACE/KILN/OVEN OP
700.	MACH OP/ASSEMB/INSP	768.	CRUSH/GRIND MACHINE OPERATOR
703.	LATHE/TURN MACH SET	769.	SLICE/CUT MACHINE OPERATOR
704.	LATHE/TURN MACH OP	773.	MOTION PIC PROJECT
705.	MILL/PLANE MACH OP	774.	PHOTO PROC MACHINE OPERATOR
706.	PUNCH/STAMP PRESS OP	777.	MISC MACHINE OPERATOR NEC
707.	ROLLING MACHINE OPERATOR	779.	MACHINE OPERATOR NOT SPEC
708.	DRILL/BORE MACHINE OPERATOR	783.	WELDERS/CUTTERS
709.	GRIND/BUFF MACHINE OPERATOR	784.	SOLDERERS/BRAZERS
713.	FORGING MACHINE OPERATOR	785.	ASSEMBLERS
714.	NUM CONT MACHINE OPERATOR	786.	HAND CUT/TRIM OCCUPATION
715.	MISC MTL/GLASS MACHINE OPERATOR	787.	HAND MOLD/CAST/FORM
717.	FAB MACHINE OPERATOR NEC	789.	HAND PNT/COAT/DÉCOR
719.	MOLD/CAST MACHINE OPERATOR	793.	HAND ENGRAVE/PRINT
723.	MTL PLATING MACHINE OPERATOR	795.	MISC HAND WORK OCCUPATION

MASTER OCCUPATION CODE Continued....

796.	PROD INSP/EXAM/CHKR	856.	INDUST TRUCK/TRACTOR OP
797.	PRODUCTION TESTERS	859.	MISC MAT EQUIP OP
798.	PROD SAMP/WEIGHER	864.	SUPR/HANDLER/CLNR/LAB
799.	GRADER/SORTER EX AG	865.	HELPER/MECH/REPAIR
803.	SUPER-MOTOR VEHICLE OP	866.	HELPER-CONST TRADE
804.	TRUCK DRIVERS	867.	HELPER-SURVEYOR
806.	DRIVER-SALES WORKER	868.	HELPER-EXTRACTIVE OCCUPATION
808.	BUS DRIVERS	869.	CONSTRUCTION LABORER
809.	TAXICAB/CHAUFFEURS	874.	PRODUCTION HELPER
813.	PARKING LOT ATTEND	875.	GARBAGE COLLECTOR
814.	MOTOR TRANSP OCCUPATION NEC	876.	STEVEDORES
823.	RR COND/YARDMASTER	877.	STOCK HANDLERS/BAGGER
824.	LOCOMOTIVE OPER OCCUPATION	878.	MACH FEEDER/OFFBEAR
825.	RR BRAKE/SIGNAL OP	883.	FRT/STOCK HANDLER NEC
826.	RAIL VEHICLE OP NEC	885.	GARAGE/SRVC STATION OCCUPATION
828.	SHIP CAPTAIN EX FISH	887.	VEHICLE WASHER/EQUIP CLEANER
829.	SAILORS/DECKHANDS	888.	HAND PACKER/PACKAGER
833.	MARINE ENGINEER	889.	LABORER-NOT CONSTRUCTION
834.	BRIDGE/LOCK/LIGHTHOUSE	903.	COMSN/WARRANT OFF
843.	SPRV/MTRLMVNG EQ OP	904.	NCO/OTHER ENLISTED
844.	OPERATING ENGINEERS	905.	MILITARY OCCUPATION, RNK N S
845.	LONGSHORE EQUIP OP	909.	LAST WORK <1984
848.	HOIST/WINCH OP	997.	NOT EMPLOYED
849.	CRANE/TOWER OP	998.	DK
853.	EXCAVATION/LOAD MACHINE OPERATOR	999.	NA
855.	GRADE/DOZE/SCRAPE OP		

MASTER BUSINESS SECTOR CODE

0181.	ORNAMENTAL NURSERY PRDCTS	3531.	CONSTRUCTION MACHINERY
0191.	FARM, PRIMARILY CROP	3652.	PRERCRDD RECRDS/TAPE
0212.	BEEF, EXC FEEDLOTS	3672.	PRNTD CIRCUIT BOARDS
0213.	HOGS	3674.	SEMICNDCTRS/RLTD DVC
0214.	SHEEP AND GOATS	3679.	ELCTRNC CMPNNTS, NEC
0241.	DAIRY FARMS	3711.	MOTOR VEHICLE/CAR BODS
0271.	FUR-BEARING ANIMALS	3714.	MOTOR VEH PARTS/ACCES
0279.	ANIMAL SPECIALTIES, NEC	3734.	RAILROAD EQUIPMENT
0751.	LIVESTOCK SRVCS, EXC VET	3751.	MFG: M-CYCLES, BICYCLES
0752.	ANIMAL SPECIALTY SERVCS	3861.	PHOTOGRAPHIC EQUIP/SUPPLY
0781.	LANDSCAPE CNSLNG/PLNNG	3944.	GAMES, TOYS CHILDS MFG
0782.	LAWN / GARDEN SERVCS	3993.	SIGNS/AD SPECIALISTS
0783.	ORNAMENTAL SHRUB/TREE SRVC	3999.	MANUFACTURING INDUSTRS, NEC
0912.	FIN FISH-COMM FISHING	4119.	TRANSPORTATION: LOCAL PASS: NEC
1521.	CONSTRUCTION: SINGLE FAMILY	4141.	TRANSPORTATION: LOC BUS CHARTER
1531.	CONSTRUCTION: OPERATIVE BUILD	4212.	TRANSPORTATION: LOCAL TRUCK
1629.	CONSTRUCTION: HEAVY NEC	4213.	TRUCKING, EXC LOCAL
1711.	CONSTRUCTION: PLMBNG HTNG A/C	4231.	TRUCKING TERMINAL FCLTS
1721.	CONSTRUCTION: PNTNG WALLPAPER	4491.	TRANSPORTATION: CARGO HANDLING
1731.	CONSTRUCTION: ELECTRICAL WORK	4493.	MARINAS
1741.	CONSTRUCTION: MASONARY, STONE	4731.	FREIGHT TRANSPORTATION AR
1742.	CONSTRUCTION: PLASTER, DRYWALL	4812.	RADIO TELE COMMUNICATIONS
1751.	CONSTRUCTION: CARPENTRY WORK	4813.	TELEPHONE COMMUNICATIONS
1752.	CONSTRUCTION: FLOOR LAYING	4822.	TELEGRAPH COMMUNICATIONS
1761.	CONSTRUCTION: RFNG SDNG MTL WK	4941.	WATER SUPPLY
1796.	CONSTRUCTION: INST BLDNG EQPNEC	5023.	WHOLESALE: HOME FURNISH
1799.	CONSTRUCTION: SPCL TRADES NEC	5032.	BRICK, STONE ETC MAT
2064.	MFG: CANDY, CONFECTIONS	5045.	COMPUTERS, PERIPH/SOFT
2253.	KNIT OUTERWEAR MILLS	5088.	TRANSPORTATION EQUIP/SUPPLY
2394.	MFG: CANVAS/RELATED	5091.	WHOLESALE: SPORTS, REC GOOD
2396.	MFG: AUTOMOTIVE TRIM	5092.	WHOLESALE: TOYS, HOBBY GDS
2411.	LOGGING	5093.	SCRAP /WASTE MATRLS
2421.	SAW / PLANING MILLS	5094.	JEWELRY/PRECIOUS STONES
2499.	WOOD PRODUCTS, NEC	5099.	WHOLESALE: DURABLE, NEC
2721.	PERIODICALS	5122.	DRUGS / SUNDRIES
2731.	BOOK PUBLISHING	5131.	WHOLESALE: PIECE GDS, NOTS
2741.	MISCELLANEOUS PUBLISH	5141.	GROCERIES, GNRL LINE
2752.	COMMERCIAL PRINTING, LITH	5145.	WHOLESALE: CONFECTIONERY
2759.	COMMERCIAL PRINTING, NEC	5159.	FARM PRODUCT-RAW MAT
2771.	GREETING CARDS	5182.	WINE / DISTILLED BEVS
2836.	BIO PRODUCTS, EXC DIAGNOSTIC	5191.	WHOLESALE: FARM SUPPLIES
2844.	TOILET PREPARATIONS	5193.	WHOLESALE: FLOWERS, NURSERY
2851.	PAINTS/ALLIED PRODUCTS	5199.	NONDURABLE GDS, NEC
3269.	POTTERY MFG: NEC	5211.	LUMBER/OTHER MATER
3429.	HARDWARE, NEC	5251.	HARDWARE STORES
3471.	PLATING / POLISHING	5331.	VARIETY STORES
3479.	METAL CTNG/ALLD SRVC	5411.	GROCERY STORES

MASTER BUSINESS SECTOR CODE Continued...

5441.	CANDY, NUT/CONFECTION STORE	6792.	FIRE: OIL ROYALTY TRD
5461.	RETAIL BAKERIES	6798.	REAL ESTATE INVST TRSTS
5499.	MISC FOOD STORES	7011.	HOTELS / MOTELS
5531.	AUTO/HOME SUPERSTORES	7211.	PWR LAUNDERS, FMLY/CM
5541.	GAS SERV STATIONS	7216.	DRY CLEANING PLANT
5599.	AUTO DEALERS	7219.	LAUNDRY /GARMENT SERVICE
5611.	MEN/BOYS CLOTHES STORE	7221.	PHOTO STUDIO, PORTRAIT
5632.	WOMEN S ACCSSRS/SPCLTS	7231.	BEAUTY SHOPS
5651.	FAMILY CLOTHING STORES	7241.	BARBER SHOPS
5661.	SHOE STORES	7251.	SHOE REPAIR/SHINE PARLOR
5699.	MISC APPAIREL/ACCSTR	7261.	FUNERAL SRVC/CREMATOR
5712.	FURNITURE STORES	7291.	TAX RETURN PREP SRVC
5719.	MISC HOME FURNISHING STR	7299.	MISC PERSNL SERVCS
5731.	RADIO, TV/ELCTSTR	7311.	ADVERT AGENCIES
5734.	COMPUTER/SOFTWARE STORE	7319.	ADVERT, NEC
5735.	RECORD/TAPE STORES	7322.	BUS SER: ADJ, COLLECTION
5812.	EATING PLACES	7331.	DIRECT MAIL ADVERTISING SRVC
5813.	DRINKING PLACES	7334.	PHOTOCOPYING SERVCS
5932.	USED MERCH STORE	7335.	COMMERCIAL PHOTOGRAPHY
5941.	SPORTING GDS/BIKE STORE	7336.	COMMERCIAL ART/GRAPHIC DESIGN
5943.	RETAIL: STATIONERY STORE	7338.	SECRTL/CRT REPORTING
5944.	JEWELRY STORE	7349.	BLDNG MNTNC SRVC NEC
5945.	HOBBY, TOY/GAME SHOP	7353.	HVY CONSTRUCTION EQUIP RENTAL
5946.	CAMERA/PHOTO SUPPLY STORE	7359.	EQPMNT RENTAL/LSNG, NEC
5947.	GIFT, NOVELTY/SVNR SHP	7361.	EMPLOYMENT AGENCIES
5949.	SEWING, NEEDLEWORK/PCGDS	7371.	COMPUTER PRGMMNG SRVCS
5961.	CATALOG/MAIL ORDER HSE	7372.	PREPACKAGED SOFTWARE
5962.	MERCH MACHINE OPERATORS	7373.	COMPUTER INT SYSTEMS DSGN
5963.	DIRECT SELLING ESTB	7374.	DATA PRCSNG / PREP
5992.	FLORISTS	7375.	INFO RETRIEVAL SRVC
5994.	NEWS DEALERS/STANDS	7377.	COMPUTER RNTL / LEASING
5995.	OPTICAL GOODS STORES	7378.	COMPUTER MNTNC / REPAIR
5999.	MISC RETAIL STORES	7379.	COMPUTER RLTD SRVCS, NEC
6162.	MORTGAGE BANKERS/CRRSPNDS	7381.	DETEC,GARD ARMOR CAR
6211.	SECURITY BROKERS/DLRS	7382.	SECURITY SYSTEMS SRVC
6221.	COMMODITY CONTRACT BROKERS	7389.	BUSINESS SERVICES
6282.	INVESTMENT ADVICE	7521.	AUTOMOBILE PARKING
6324.	HOSPITAL/MED SERVICE PLN	7532.	TOP/BODY REPAIR/PAINT SHOP
6411.	INSURANCE AGENTS, BROKER/SRVC	7538.	GNRL AUTO REPAIR SHOPS
6512.	NONRESIDENTIAL BLD OPERATOR	7542.	CARWASHES
6513.	APARTMENT BUILDING OPERATORS	7549.	AUTO SERVICES, NEC
6514.	DWELLING OPERATORS EXC APT	7623.	REFRIG SERVCS/REPAIR
6531.	REAL ESTATE AGENT/MNGRS	7629.	ELCTRCL REPAIR SHOP, NEC
6552.	SUBDVDRS/DEVELOPERS, NEC	7641.	RE-UPHOLSTRY/FURNITURE REPAIR
6719.	HOLDING COS, NEC	7692.	WELDING REPAIR
6732.	ED, RELIG, ETC TRUSTS	7699.	REPAIR SRVCS, NEC

MASTER BUSINESS SECTOR CODE Continued...

7812.	MOTION PICTURE/VIDEO PRDCT	8351.	CHILD DAY CARE SRVCS
7841.	VIDEO TAPE RENTAL	8361.	RESIDENTIAL CARE
7911.	DANCE STUDIO, SCHOOL, HALL	8399.	SOCIAL SERVICES, NEC
7922.	THEATRICAL PRODUCERS/SRVC	8661.	RELIGIOUS ORGNZTNS
7929.	ENTERAINERS/ENTERTAINMENT GRP	8711.	ENGINEERING SERVCS
7948.	RACING, INC TRACK OP	8712.	ARCHITECTURAL SRVCS
7991.	PHYSICAL FITNESS FAC	8721.	ACCOUNTING, AUDIT/BOOKKEEPER
7996.	AMUSEMENT PARKS	8731.	COMMERCIAL PHYSICAL RESEARCH
7999.	AMUSE/RECREATION, NEC	8741.	MANAGEMENT SERVICES
8011.	OFFCS/CLNCS, MED DCTR	8742.	MNGMNT CONSULTING SRVCS
8021.	OFFCS/CLNCS, DENTISTS	8743.	PUBLIC RELATIONS SRV
8049.	OFFCS, HLTH PRCTNRS	8748.	SERV: BUSS CONSUL, NEC
8059.	NURSING/ PERSONAL CARE	8811.	PRIVATE HOUSEHOLDS
8063.	PSYCHIATRIC HSPTLS	8999.	SERVICES, NEC
8071.	MEDICAL LABS	9211.	COURTS
8093.	SPCLTY OUTPATIENT CLNCS	9221.	POLICE PROTECTION
8099.	HLTH / ALLIED SRVCS	9511.	AIR, H2O, SOLID WASTE MNGMT
8111.	LEGAL SERVICES	9531.	HOUSING PROGRAMS
8243.	DATA PROCESSING SCHOOLS	9711.	MILITARY/NATL SECURITY
8249.	VOCATIONAL SCHOOLS	9998.	DK
8299.	SCHOOL/EDUCATIONN SRVCS, NEC	9999.	NA
8322.	INDVDL/FAMILY SERVCS		

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1.	GERMANY	35.	ROMANIA
2.	CANADA	36.	YUGOSLAVIA
3.	ITALY	37.	SOUTH AFRICA
4.	VIETNAM	38.	CHILE
5.	IRELAND	39.	COLUMBIA
6.	ENGLAND	40.	GUATEMALA
7.	NIGERIA	41.	SPAIN
8.	RUSSIA	42.	PERU
9.	AUSTRALIA	43.	ANTIQUA
10.	CUBA	44.	JAPAN
11.	MEXICO	45.	MALAWI
13.	INDIA	46.	BELIZE
14.	ARMENIA	47.	SRI LANKA
15.	JAMAICA	48.	COSTA RICA
16.	TRINADAD	49.	KENYA
17.	PHILLIPINES	50.	BRAZIL
18.	HATI	51.	PORTUGAL
19.	POLAND	52.	CZECHOSLOVAKIA
20.	AUSTRIA	53.	SCOTLAND
21.	PANAMA	54.	MIDDLE EAST
22.	GREECE	55.	BERMUDA
23.	WEST INDIES	56.	BAHAMAS
24.	PUERTO RICO	57.	MALAYSIA
25.	HONG KONG	58.	ECUADOR
26.	ARGENTINA	59.	TURKEY
27.	MONSERRAT	60.	SIERRA LEONE
28.	HUNGARY	61.	ISRAEL
29.	DOMINICAN REPUBLIC	77.	AFRICA
30.	FRANCE	78.	UNITED STATES
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32.	CHINA	99.	NA
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