PSED II U of M

Identification of Entrepreneurs
Questionnaire

ORC International Corporation Princeton, NJ

## **ORC Survey Introduction**



## IF PRODUCTION AT ORC:

Hello, I'm (INTERVIEWER NAME) calling from Opinion Research Corporation of Princeton, New Jersey. We're conducting a national survey of people's opinions on subjects of interest to consumers and would like to have your household participate. We are not selling any products or services. We are only asking your opinions.

Now, may I please speak to a (male/female) 18 years of age or older who lives in this household.

Your answers will remain confidential. This call may be monitored for quality assurance.

## University of Michigan Section

FF1a. Which of the following would apply to you?

You are, alone or with others, currently trying to start a new business, including any self-employment or selling any goods or services to others. Does this apply to you?

01. YES

02. NO

98. DON'T KNOW

99. REFUSED

FF1b. You are, alone or with others, currently trying to start a new business or a new venture for your employer, an effort that is part of your normal work. Does this apply to you?

01. YES

02. NO

98. DON'T KNOW

99. REFUSED

FF1c. You are, alone or with others, currently the owner of a business you help manage, including self-employment or selling any goods or services to others. Does this apply to you?

01. YES

02. NO

98. DON'T KNOW

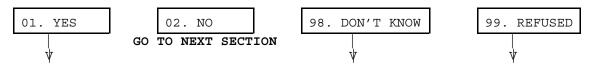
99. REFUSED

INTERVIEWER CHECKPOINT

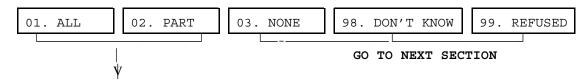
1. IF "YES", "DON'T KNOW", "REFUSED" IN ANY FF1a, FF1b, FF1c
--> GO TO FF2

2. OTHERS --> GO TO NEXT SECTION

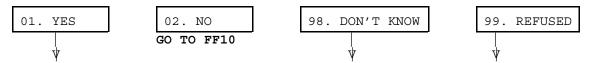
FF2. (IF "YES" TO FF1a, FF1b, OR FF1c: You mentioned that you are trying to start a new business./ALL OTHER RESPONSES: Perhaps we were not clear on a previous question.) Over the <u>past twelve months</u> have you done anything to help start a new business, such as looking for equipment or a location, organizing a start-up team, working on a business plan, beginning to save money, or any other activity that would help launch a business?



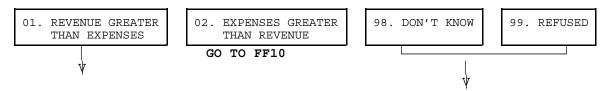
FF3. Will you personally own all, part, or none of this new business?



FF4. Has this business received any money, income, or fees for more than six of the past twelve months?



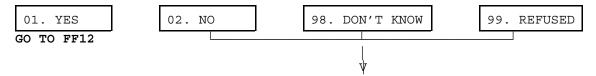
FF5. Has monthly revenue been more than monthly expenses for more than six of the past twelve months?



FF6. Did the monthly expenses include salaries or wages for the owners active in managing the business for more than six of the past twelve months?



FF10. A national study of the work and career patterns of all Americans, including those not currently working, is being conducted by the University of Michigan. They would like your permission to allow them to contact you for the study. We would provide the University of Michigan with your telephone number and demographic information. This is completely voluntary, and all your information will remain confidential. Those who participate will receive a payment of \$25. May they contact you?



FF11. Of course your participation in this study is voluntary, but it is an interview that many people find very interesting. Can the University of Michigan researchers contact you and tell you what is involved? You can change your mind at any time.



FF12. Thank you. May I have your first name only please?

ENTER FIRST NAME	9.	REFUSED
GO TO NEXT SECTION		

## **ORC Demographic Section**

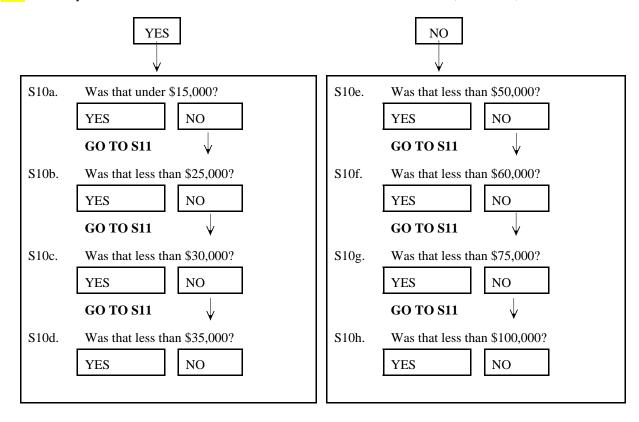
ORC SB. I would like to ask where you, personally me. Do you USE the Internet from	, USE the Internet. If Y	YOU don't USE the Into	ernet at all please tell		
a. Home	1. Yes	5. No	8. Don't Know		
b. Work	1. Yes	5. No	8. Don't Know		
c. School	1. Yes	5. No	8. Don't Know		
d. Some Other Location	1. Yes [SPECIFY]	5. No	8. Don't Know		
e. Do Not Use the Internet	1. Yes	5. No	8. Don't Know		
ORC SS. Does your household currently subscribe to cable television or use a satellite dish or have both cable television and a satellite dish?  1. Cable 2. Satellite 3. Both 96. Neither 99. Don't Know  ORC S. What is your ZIP Code?  ENTER 5-DIGIT ZIP CODE: 99999. Don't Know					
ORC S1. Are you the (male/female) head of this household?  1. Yes  2. No  99. Refused  ORC S1a. Are you currently employed full time, employed part time, retired, or not employed?					
1. Full Time  2. Part Time  3. Retired Employed Employed GO TO S3  GO TO S3  GO TO S3  GO TO S3					

ORC S2. Wha	nt is your occupation?					
	1. White Collar - Prof, Manag, Owner	2. White Collar - Sales, Clerical	3. Blue Collar - Craft, Foreman			
	4. Blue Collar - Semiskill, Unskill	5. Service Worker	195. Other [SPECIFY]			
	199. Refused					
	at is your current marital status? Are reed, separated, or widowed?	you married, living as married, sing	le and never been married,			
	1. Married 2. Living A Married	3. Single	4. Divorced			
	5. Separated 6. Widowe	99. Refused				
ORO S3a.		ld, where BOTH the male and femal come?	e heads of the household work and			
	1. Yes 2. N	No 99. Refused				
ORC S3b.		g in which you live?				
	1. Own 2. R	Rent 99. Refused				
ORC S4. Alto	gether, including you and any others.	, how many people regularly live in	this household?			
	ENTER NUMBER (01-10):	99. Refused				
ORC S5a.		your household under 6 years of age	?			
	1. Yes 2. N	No 99. Refused				

ORC S5b. Are there any ch	nildren living in you	r household a	ged 6 throu	igh 11?		
1. Yes	2. No		99. I	Refused		
RC . Are there any children liv	ving in your househ	old aged 12 th	rough 17?			
1. Yes	2. No		99. Refus	sed		
RC						
. What was the last grade i	n school you compl	leted?	3. HS C	omplete	4. Soi	ne College
	Incomple	te		1		
5. Assoc. Degree	6. Bach. De	egree	7. Postgrad. Degree		99. Refused	
<mark>(C</mark> . What is your age?						
1. 18-20	2. 21-24	3. 25-29		4. 30-34		5. 35-39
6. 40-44	7. 45-49	8. 50-54		9. 55-59		10. 60-64
11. 65-69	12. 70-74	13. 75 and	up	99. Refused		
ORC S9a. Are you Hispani Spanish speakin  1. Yes	ic? That is, from a g country.  2. No	Spanish speak	1	y, or the descendo Refused	ent of so	omeone from a
RC . Which of the following b Asian American, or some		ace - White or	r Caucasiar	ı, Black or Africa	an Amei	rican, Asian or
1. White/ Caucas	2. Black/ Af Amer	3. Asian/ Asia Ame		4. Some Other Race		99. Refused



Was your TOTAL household income BEFORE taxes for 2004 less than \$40,000 or \$40,000 or more?



ORC S11.

How many total telephone numbers does your household have? Please do not include extension phones, just different telephone numbers.

ENTER NUMBER (1-5):		99. Refused
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